# SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

| Contractor   | City Health, A Medical Corporation  | Division/Section  | DPH/CityWide  |   |  |
|--|---|---|---|---|--|
|  |   | Deputy Director of  |   |   |  |
| Address  | 13690 E 14 Street, Ste 100.,  | _   | Health Roland Pickens   |   |  |
|  | San Leandro, CA 94578   | DPH Administrator   | Jenny Im  |   |  |
| Contact  | Sean Parkin   | Program Administrator   | Svetlana Shumack  | Phone 628-217-6953  |  |
|  | CEO, City Health a Medical Corporation  | Contract Analyst  | Lilly Nguyen  | Phone 415-554-2832  |  |
| services.  | for approval of a new contract with Cit<br>The total proposed contract amount is<br>y 07, 2022 through December 31, 2022 (            | \$7,447,440 which includ  |   |   |  |
| Profit Non-Profit LBE                                    |   | RFP-Number: Date:   |   |   |  |
| x Ne   | w Renewal Moo   | I Sole Source   | Date:   |   |  |
|  |   |   |   |   |  |
|  | of years DPH has been doing business wit<br>RACT INFORMATION:   | <u> </u>  | Proposed Transaction<br>02/07/2022-   | Annualized<br><u>Difference*</u>  |  |
|  |   | Prior Transaction I   | Proposed Transaction  |   |  |
| CONTR  |   | <u>Prior Transaction</u> <u>I</u><br>New – No Prior   | Proposed Transaction<br>02/07/2022-   |   |  |
| <u>CONTE</u><br>Fundinț                                  | RACT INFORMATION:   | <u>Prior Transaction</u> <u>I</u><br>New – No Prior   | Proposed Transaction<br>02/07/2022-   |   |  |
| CONTE<br>Fundina<br>Gen                                  | g Sources:  | Prior Transaction  I    New – No Prior  Transaction   | Proposed Transaction<br>02/07/2022-<br>12/31/2022   | Difference*   |  |
| CONTE<br>Funding<br>Gen<br>TOT                           | RACT INFORMATION:<br>g Sources:<br>eral Fund  | Prior Transaction I<br>New – No Prior<br>Transaction -\$0-  | Proposed Transaction<br>02/07/2022-<br>12/31/2022<br>\$6,689,500  | Difference*   |  |
| CONTE<br>Funding<br>Gen<br>TOT<br>12% Co                 | g Sources:<br>eral Fund<br>CAL DPH REVENUES   | Prior Transaction  H    New – No Prior  Transaction   | Proposed Transaction<br>02/07/2022-<br>12/31/2022<br>\$6,689,500<br>\$6,679,500                             | Difference*   |  |
| CONTR<br>Funding<br>Gen<br>TOT<br>12% Co<br>CON          | g Sources:    eral Fund    CAL DPH REVENUES    ntingency Amount    NTRACT TOTAL    L AMOUNT OF CONTRACT                               | Prior Transaction  I    New – No Prior  Transaction   | Proposed Transaction<br>02/07/2022-<br>12/31/2022<br>\$6,689,500<br>\$6,679,500<br>\$797,940                | Difference*   |  |
| CONTE<br>Funding<br>Gen<br>TOT<br>12% Co<br>CON<br>ANNUA | <b>RACT INFORMATION: g Sources:</b> eral Fund    CAL DPH REVENUES    ntingency Amount    NTRACT TOTAL    L AMOUNT OF CONTRACT    ate) | Prior Transaction  H    New – No Prior  Transaction    Transaction  -\$0-    -\$0-  -\$0-    -\$0-  -\$0-    -\$0-  -\$0-    -\$0-  -\$0- | Proposed Transaction<br>02/07/2022-<br>12/31/2022<br>\$6,689,500<br>\$6,679,500<br>\$797,940<br>\$7,477,440 | Difference*      \$6,689,500      \$6,679,500      \$797,940      \$7,477,440 |  |

## **PROPOSED**:

| Mode(s) of Service & Unit of Service Definition<br>UOS = One completed diagnostic test | No. Of Clients | No. of<br>Units | Unit Cost<br>(per test) |
|--|----------------|-----------------|-------------------------|
| SARS-CoV-2 Viral Antigen Test – Covered by Insurance                                   | Actual         | Actual          | \$28                    |
| SARS-CoV-2 Viral Antigen Test – Rejected by Insurance                                  | Actual         | Actual          | \$50                    |
| PCR Testing - Covered by Insurance   | Actual         | Actual          | \$8                     |
| PCR Testing – Rejected by Insurance  | Actual         | Actual          | \$80                    |
| Contingency Amount   | Actual         | Actual          | \$797,940               |

### **Explanation of Service Change and Variances:**

This is a new contract.

#### Monitoring Report/Program Review & Follow-up:

The contract services will be monitored in accordance with all applicable Departmental procedures through the Public Health Division.

#### Nondiscrimination and Cultural Competency:

The Department will work closely with the Contractor to ensure that their cultural competency plan is current and in compliance with Departmental procedures.

#### **Other Significant Issues:**

The Contractor shall provide ongoing support in COVID 19 testing services at potential community testing sites to reduce further exposures and infections. City Health provides low barrier, easily accessible testing with rapid results turnaround to decrease the disease burden in San Francisco.

City Health is a Medical Corporation registered in California. The company owns two urgent care centers in the Bay Area and a CLIA complex laboratory in Encino. City Health has been at the forefront of the COVID-19 pandemic, operating numerous testing locations throughout California, as well as offering testing services to a wide range of municipal and corporate partners, schools, and travelers to and from Hawaii and international destinations.

This contract is entered in under the emergency contracting provisions under Administrative Code Section 21.15

#### Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director

#### Listing of Board of Directors

Sean Parkin, Chief Executive Officer and Founder Barbara Kilian, Chief Medical Officer

#### Owners of 10% or more of the Firm:

Sean Parkin owns 49% of the organization and Barbara Kilian owns 51% of the organization.

The vendor has 2 Board members with 0 vacancies. Board members serve a term of two years and there are no term limits for members.

**Recommendation:** The Department recommends approval of this contract.