

TECHNOLOGY
MARKETPLACE
SUPPLIER
CATALOGUE

DATE OF RELEASE: March 7, 2024

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**Note**: This is not a comprehensive list of all Tech Marketplace 3.0 Suppliers, only those that chose to participate in this catalogue. For a complete list of Technology Marketplace suppliers and their contact information, please refer to the OCA website here: <a href="https://www.sf.gov/resource/2022/option-1-technology-marketplace-contracts">https://www.sf.gov/resource/2022/option-1-technology-marketplace-contracts</a>.

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## **ACCEND NETWORKS AND CITY AND COUNTY OF SAN FRANCISCO**



### Cybersecurity

- **Next-Generation Firewalls**
- Network Security Assessment/Audit
- Network Assessment
- Vulnerability Scans, Internal and External Vulnerability Assessment
- Penetration Testina
- **Email Threat Protection**
- **Cloud Security**
- IoT Assessment (including sensors)
- Nessus Scans
- Identity and Access Management
- NIST, CIS, and Government Compliance

#### **Network Infrastructure**

- Network Design, Implementation, and Support
- Data Center (Internet Redundancy, Nexus, BGP, MPLS, IS-IS, OSFP, EIGRP, and Spanning-Tree Protocols)
- SD-WAN
- Converged + Hyper-Converged
- Virtualization + Storage
- **Business Continuity & Disaster**

#### **Cloud Solutions**

- AWS (Virtualization, EC2, VPC, Monitoring)
- Azure (Microsoft Entra ID, SAML, SSO, Virtualization)
- Google Cloud Platform (GCP)
- Oracle

#### Wireless

Network Design, Implementation, and Support of Wireless Controllers and Access Points:

Cisco, Meraki, Ruckus, Aerohive, Aruba, Arista, Extreme Cloud IQ, Fortinet, Juniper MIST, Mikrotik, Ubiquiti, TP-Link, Cambium Networks

#### Electrical

- New Construction, Precision Estimates and Budgets
- **EVITP Certified Electricians**
- Level 1, Level 2 & Level 3 EV-DC
- Design Build Electrical Services
- Data Center: Design, Installation, and maintenance of
  - N+2 level power infrastructures
  - DC Plants
  - UPS-Battery Cabinets
  - Branch Circuit Panels
  - Collocations room

### **Physical Security**

 CCTV, Surveillance Cameras, Physical Installation, Repairs, and Upgrades: Meraki, Axis, Cameleon, Pelco, Exacqvision, Genetec, and Iteris

### Cablings

- Low Voltage (C-7 License Contractor #1086962)
- Network Cabling (New Installations, Upgrades, Expansions: CAT5\5E, 6\6A, 7, 8 Cables), Fiber Optics (New Installation, Upgrades, Expansion, and Terminations)

### Other Services

- Managed Services
- Turn-key Solutions
- Lifecycle Management
- Procurement: Laptop, Desktops, Servers, Network equipment, Software, and other IT Supplies

Commercial Off-The-Shelf

- AI/ML
- Chat GPT
- Staff Augmentation
- Help Desk
- Project Manager
- Computer Repair
- Products and Services
  - E-Commerce Store coming in soon (Q2 2024)

Supplier ID: 0000045732 Contract ID: 1000031429

NAICS Codes: 519190, 5415112, 541513, 541519, 531320, 561330, 611420, 423430, 334118, 513210, 238210

NIGP Codes: 20400, 20900, 92047, 92000, 92405, 72500, 91500

Business Certifications: City and County of San Francisco: LBE, Micro-LBE (GS027, CN060, GS126), CMD#10241000580 State and Federal: SBA 8(a), SB#1752041, SBE, DBE, MBE, WBE, WMBE, WBENC, EDWOSB, WOSB, LACMTA, CMAS

## **Partnerships:**







































































Our team has been delivering quality IT products and services to the greater Bay Area for more than 25 years. We strive for excellence and work diligently to provide service that is timely, friendly, reliable, and affordable.

We embrace changes and continuously expand our services to cover new technology products and systems. We love this industry because it has allowed us to become the trusted technology partner for many organizations and government agencies. Helping customers make the most out of their technology investment is simply our passion.



#### **TECHNICAL SUPPORT SERVICES**

- Contracted services for long term, short term, or asneeded, with full time or part time resources
- Field support or remote help desk operations
- Hardware, software, or network setup, configuration, and maintenance



#### REPAIR AND MAINTENANCE SERVICES

- Fast and reliable repairs on demand
- We work with a wide range of device types, brands and models
- We service desktops, servers, laptops, tablets, smart phones, displays, and office electronics
- Highly skilled chip level diagnostic, repair, upgrade, and replacement services



#### **CONTRACTING AND SUB-CONTRACTING**

- We believe in partnerships and joint ventures
- We are LBE Prime and a Sub to other Primes
- · We are strong team players for mutual success



#### **AUDIO, VISUAL, AND LOW VOLTAGE SERVICES**

- Conversion and digitization services
- Editing, noise removal, and video captions
- · Low voltage system design, installation and configuration
- · Voice and data wired and wireless installation, termination, and testing



#### SYSTEM AND NETWORK INTEGRATION

- Solution design customized to each project
- · Hardware & software integration for optimized performance and productivity
- · Cost by contract or time and materials used



#### VALUE ADDED RESELLER

· Sale, service, and configuration of a wide range of IT products, network devices, peripherals, audio visual equipments, security cameras, electronic components, parts, and accessories

#### **CERTIFICATIONS**

- CCSF WBE LBE
- · #CMD112016928
- · CS & MIS Degrees
- CompTIA A+ Certificates
- CA C7 Low Voltage Systems Contractor #1034034
- CA Electronic Service Dealer License #E75209

#### **CONTRACTS**

- CCSF Tech Market Place Prime Contractor In Commodity and Professional Services
- Micro LBE Contract in EQ108, GS109, GS027
- SFO Passenger IT Support LBE Sub-Contractor
- BOS and SFPL Audio Video Digitization & Captioning
- Set Aside Contract as a provider of IT, Audio & Visual Communications, Electrical Hardware & Software, etc.

**OUR TECHNOLOGY PARTNERS INCLUDE:** 



A ATLASSIAN













Lenovo



SAMSUNG



#### About ApisTech

We build tools that help governments improve services and keep pace with emerging technologies. Apis Technology, LLC (ApisTech) is a California certified SBE and San Francisco certified Micro LBE. We take immense pride in supporting local government and strive to provide the most value to our clients.

#### Services

We specialize in the following areas and can support projects large and small.

#### Salesforce

We are Salesforce OEM & LBE partners and we have implemented more Salesforce solutions for the city of San Francisco than any other vendor, helping deliver over a dozen Salesforce applications for the SFMTA.

Examples of how Salesforce can be used:

- + build community portals to better interact with the public or external stakeholders
- + rapidly transition workflows from Access/Excel to modern cloud-based software
- + easily manage new permit programs/regulations/services
- + automate routine tasks and enable powerful notifications

#### Integrations

We have helped build and maintain many valuable integrations for the city of San Francisco. We are comfortable working with just about any technology or database out there.

Examples of Integrations that have proven useful to other agencies:

- + integrate with Data SF's public data library to either retrieve or publish public datasets
- + integrate 311 cases with Salesforce to automatically route and track issues related to your department
- + integrate with other agency databases and tools to help streamline or automate communications and data sharing
- + integrate ArcGIS with Salesforce to bring powerful GIS tools inside of business applications

#### **Data Services**

Data underlies every important decision made in government today. We can assist in developing this value in many different ways, including data analysis, data processing and even data architecture.

Examples of data projects we have led:

- + processing telemetry data to catch commuter shuttle permit violations
- + measuring the effects of meter maintenance issues on parking revenue
- + analyzing a decade of transit vehicle accidents to determine primary factors
- + finding conflicts across all street-use-permit databases

#### **Project Support**

Few things affect the integrity of our local government more than project delivery. We can provide experienced project support personnel who can help navigate and mitigate project risks, ensure on-time delivery, support requirements gathering, provide system/technical analysis, and user-story refinement.

Examples of Project Support we can provide:

- + timely assessments of business and technical challenges
- + project management support/contractor monitoring
- + Quality Assurance management
- + documentation and training

#### Contact:

### Capital Partnerships Inc.

Capital Partnerships Inc. is a California Subchapter S corporation that was founded by Dave Schwartz in May 1990. Capital Partnerships is 100% veteran-owned. Dave Schwartz, Senior Principal and sole employee, has 47 years of experience in providing consulting services to state and local governments:

- **Project management (PM):** provide multi-year project management services that include planning, MS Project schedule development/tracking, budget development/tracking, and progress reporting.
- **Information systems:** provide technical assistance (TA) in all phase of information systems design/development/implementation from initial project planning through go live and close-out.
- Cost-of-service and cost recovery analyses: develop financial systems/procedures to allocate indirect costs; prepare cost plans to recover costs from federal/state grants or under cost-sharing arrangements with other jurisdictions; and analyze rates/charges for local government enterprises.
- Operations analyses and business process improvement: analyze operations and administration of local and state government agencies to determine areas and ways in which they can improve customer service and/or improve the delivery of capital projects and programs.
- Management audits, program evaluations, and governance assessments: perform either comprehensive or focused evaluations of public sector operating and capital programs to enhance the efficiency, effectiveness and economy of agency programs and to improve accountability for results.
- Strategic planning and organizational development: facilitate strategic planning processes for state and local government agencies, help agency staff in developing program outcomes and performance indicators, and advise agency management on organizational transformation, cultural change, staff development planning, and succession planning.

Capital Partnerships is certified as a small business enterprise (SBE) and/or local business enterprise (LBE) by the following agencies.

Agency	Certification / Number / Period Covered
CCSF – Contract Monitoring Division (CMD)	Micro-LBE – CMD051911033 – Computer Services (GS109), Computer Training (GS121), Financial (PS041), Facilitation (PS031), Records/ Info. Mgmt. (PS015), Regulatory Compliance (PS018) - 5/1/2022-5/31/2025
San Francisco Bay Area Rapid Transit (BART)	Small Business Entity & Micro-Small Business Entity under disadvantaged business enterprise program – open-ended

Capital Partnerships has master service agreements with (or has been prequalified by) the following City & County of San Francisco (CCSF) and other local agencies.

Agency	Management Consulting Services / Period Covered
CCSF Office of Contract Admin.	Technology Marketplace 3.0 micro-LBE set-aside – 1/1/2024-12/31/2028
CCSF Controller's Office	ERP implementation & support services: (1) functional / technical support of existing systems, (2) implementation of new systems & functionalities, (3) project management, and (4) change management – 8/1/2022-8/31/2024
Port of San Francisco	On-call organizational development, high-skill facilitation, and executive coaching services – 5/1/2023-6/30/2025
San Francisco Airport (SFO)	Risk and capital plan management & analysis services – 7/1/2021-6/30/2024
San Francisco Unified School District (SFUSD)	Process improvement consulting: training, consulting, coaching, and facilitation services $-1/1/2024-12/31/2027$
Metropolitan Transportation Commission (MTC)	Equity Bench: review internal business operations & practices, identify best practices, and recommend organizational development strategies/initiatives to advance diversity/equity/inclusion – 7/1/2023-6/30/2029  Project/Program Management Bench: capital planning/ programming/ budgeting/financing, contract management/administration, program mgmt./ project controls, strategic advice & planning, technical program mgmt.; and information technology – 1/1/2024-6/30/2029

## DELTA COMPUTER SOLUTIONS, Inc







## **CAPABILITY STATEMENT 1**

- PeopleSoft HRMS Experts:
  - On Premise to Cloud
  - Customizations and Upgrades
  - Cloud Infrastructure & Security
  - DevOps and Automation
- Salesforce
  - Implementations (Customer Svc/Sales)
  - Custom Dev & integration/Customization

### CAPABILITYSTATEMENT2

- Professional & managed Services
- Application Developers
- Database Management Experts
- Business Analysts and Data Management
- Oracle Cloud Infrastructure Experts
- Oracle Subject Matter Experts
- AWS Cloud Infrastructure Experts
- Microsoft Azure Infrastructure Experts
- Enterprise Automation
- Systems Integrators
- Network Engineers /Helpdesk Engineers
- ServiceNow Developers/Engineers
- Radio Networks / Al-Enabled Systems

## PAST PERFORMANCE



NASA/Jet Propulsion Laboratory (JPL) Aviation Safety and Reporting System



Deloitte LLC) for SF Dept of Public Health (DPH)

Èpic Ímplementation -Healthcare Epic Software Testing



San Francisco Police Department

San Francisco Department of Public Works

San Francisco Municiapal Transportation Agency

San Francisco Public Utilities Commission



275 5th Street, San Francisco, CA 94103

Phone 1: 415.519.4063 Phone 2: 415.495.4005 x 25 Email: sike@deltacs.com

Vendor ID: 40358 Supplier ID: 21575 Contract IDs: 1000031455

1000031588 (GS027) 1000031589 (GS 109)

#### **Business Classifications:**

- SBA Certified MBE, SDB and HUBZone
- State of California certified Small Business/MBE
- CALTRANS certified DBE
- ➤ City & County of San Francisco LBE & MBE
- CPUC certified MBE

**NAICS Codes:** 541511 541330 541512 541513 541519 541710 514199 514191 517919

## AWARDS AND RECOGNITION

NASA award for real-time Flight Origin/Destination Covid-19 infections data dissemination

NASA Outstanding Performance Honor awards for JPL Programs: MRO Flight & Relay Operations, Spitzer Integrated Ground Anomaly, Spitzer Warm Mission Operations

**NASA Honors Award**– "Exceptional Service" in the JPL Emergency IT Infrastructure Remediation Project

**Boeing Virtually Consolidated-** certificate of celebration

**EPRI outstanding Team Player Award** 



Turning Technology into Business **Solutions** 

## **SERVICE SUMMARY**

Diamond Technology, Inc. (DTI) has been providing database development & management, software integration, and IT infrastructure management services for 17+ years.

Our team specializes in systems integration technologies, and is made up of senior level database, software, and computer networking professionals. We support clients in Healthcare, Government, Hi-Tech, and many other industries.

#### **DATA SYSTEMS & IT SERVICES**

#### **Database Services**

- > Database Management
- > Database Development & Customization
- > Data Systems Cloud Deployment
- > Business Intelligence (BI) Services
- > Software Systems Integration

#### **Computer Network Support**

- > Desktop & Laptop Support
- > Managed Service Provider (MSP) Services
- > Network Engineering
- Computer Product Sales

#### **Temporary Technical Staffing**

- > Computer Networking
- > Software Development
- > Engineering Disciplines

















#### **COMPANY SIZE AND CERTIFICATIONS**

- > DBE Certified
- > California Small Business Certified
- > City of San Francisco LBE & MBE Certified
- > SDB Certified

- > SAM Registered Cage Code: 1TTF5
- > NAIC Codes: 541511, 541512, 541513, 541519, 561320, 423430, 811212
- > SIC Codes: 5045, 7371, 7363, 7373, 7376, 7378, 7379

#### **CLIENT EXAMPLES**

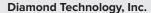
#### Government

- > CA Dept. of Healthcare Services
- > CA Dept. of Transportation
- > CA Dept. of Housing & Community Development
- > San Francisco Police Dept.
- > San Francisco Metropolitan Transportation Agency
- > San Francisco Dept. of Public Health
- > San Francisco Dept. of Public Works
- > San Francisco Int'l Airport
- > San Francisco Public Utilities Commission

#### Commercial

- > Bayer Healthcare
- > Bechtel National
- > Serco NA
- > BMI Imaging, Inc.
- > Nordic Consulting, Inc.
- > Roots Community Health Center Clinics

References and projects experience available upon request.





#### **COMPANY DATA**

DDAV Duns No: 08-073-0777

DDAV CSLB: 1053488

DDAV Certifications: SBE/MBE/LBE

#### **LICENSES**

California C-7 Contractors License - Active

#### **KEY TECHNICAL SKILLS**

- Audio visual system design
- Audio visual equipment installation
- CAD room elevations technical drawings
- CAD wire diagram schematics drawings
- Audio visual system programming
- Field engineering
- Project Management
- Support & service maintenance

#### **NAICS CODES**

238210, 423690

#### **UNSPSC CLASSIFICATIONS**

52161500, 45111609, 80161507, 86141702

#### **GEOGRAPHIC COVERAGE**

- San Francisco Bay Area Headquarter
- Service support available locally
- Installation role outs available globally

## **AUDIO VISUAL SERVICES**

## **CAPABILITY STATEMENT**

### **COMPANY PROFILE**

Digital Disclosure is a San Francisco-based audiovisual design and installation company that serves the greater Bay Area. Since our establishment in 2017, we have earned a solid reputation by consistently delivering exceptional projects. Our core focus is on providing scalable staff for the installation, service, and maintenance of audiovisual peripherals in professional workspaces.

At Digital Disclosure, we specialize in a wide range of services, including digital signage, wayfinders, integrated video conference room systems, all-hands public address systems, broadcast systems, and live stream solutions. Our comprehensive offerings also encompass enterprise audiovisual project installations, yearly service line agreements, and custom audiovisual design integration for design-build projects. Our ultimate goal is to provide practical solutions that enhance communication within commercial workspaces.

By leveraging the most cutting-edge technologies available, Digital Disclosure is able to effectively translate our clients' visions into reality. We pride ourselves on delivering top-notch service and equipping our clients with the necessary tools to achieve their goals.

#### **KEY DIFFERENTIATORS**

- Technology-driven processes and mastered principles to optimize scheduled deliveries and cost savings to are clients
- Thorough understanding and ability to rapidly adapt and supply
- Proven track record for repeat business through customer satisfaction

#### **CONTACT INFORMATION**

Website: www.digitaldisclosureav.com

Direct: (628) 256-1828

Email: Service@digitaldisclosureav.com



# Exygy partners with local government entities to design and build technology that improve lives.

SF Tech Marketplace Certified Micro-LBE | Supplier ID: 20358 | Category Codes: EQ10, GS027, GS109 Additional SF Vendor Pools: Digital Accessibility and Inclusion Prequalified Pool & Our 415 - Coordinated Communities

#### **Our Services**

#### STRATEGIC PRODUCT MANAGEMENT

- Digital strategy
- Product vision workshops
- Discovery & ideation
- Feature scoping
- Stakeholder alignment
- Roadmap planning
- Market research & strategy
- Product growth & optimization
- · Launch planning & support
- Agile project management

#### THOUGHTFUL DESIGN

- · User research & testing
- · Co-design workshops
- Behavior design
- Service design
- Prototyping
- Inclusive UX/UI
- Information architecture
- Content strategy
- Visual design
- Design systems
- Accessibility testing & QA

#### TAILORED TECHNICAL SOLUTIONS

- Custom full stack development
- Accessibility audits & implementation
- Technical audits & recommendations
- Open source technologies
- Legacy systems & integration
- Content Management Systems
- API development & integration
- Data analysis & visualization
- 3rd party integrations

### **Impact Areas & Clients**

#### AFFORDABLE HOUSING

City of Detroit, Alameda County, City & County of San Francisco, San Mateo County, City of San José, BAHFA, Partnership for the Bay's Future

## GOVERNMENT DIGITAL SERVICES

City & County of San Francisco, City of Oakland, California Department of Health & Human Services - Office of Innovation, Metropolitan Transportation Commission

#### **CLIMATE RESILIENCE**

California Governor's Office of Planning and Research, CAL FIRE

#### AGING POPULATIONS

UCSF, Agewell PACE, Rosalynn Carter Insitute for Caregivers, Together Senior Health

#### **HEALTH EQUITY**

OHSU, Safe + Strong Oregon, San Francisco Department of Public Health, Boston Children's Hospital/CDC

## CRIMINAL JUSTICE REFORM

Judicial Council of California, San Francisco Pretrial, CROP Organization

#### ACCESSIBLE EDUCATION

San Francisco Unified School District

#### **TRANSPORTATION**

Bay Area Rapid Transit (BART), San Francisco International Airport, Metropolitan Transportation Commission



Since 2003, we've brought best-in-class strategy, design, and development to complex challenges within government.

#### **Notable Case Studies**

SF Unified School District

SF MOHCD's Affordable Housing Portal

MTC Vital Signs

CAL FIRE Ready for Wildfire



Farallon Geographics builds location-based functionality into an organization's existing line-of-business and enterprise workflows. Our developers can create custom GIS applications and integrate the full range of GIS vendor products (Open Source, ESRI, Hexagon, AutoDesk, Oracle Spatial).

Farallon Geographics provides solutions for Plant GIS, Sewer Service Charge Billing Applications, Arches (a fully customizable geo-spatial enabled enterprise solution), Asset Management Applications, and Secure Application Hosting, Backup and Data Storage.

#### FLUENCY CAPABILITIES

- Arches Platform
- Arches Collector
- Arches/ArcGIS Plugin
- Full suite of Esri Enterprise GIS
- Python particularly using the django framework
- Elastic Search
- Javascript (Node js, Vue, D3)
- Sophisticated spatial sql
- Mapbox toolset, including Mapbox G
- Mobile Android and iOS development
- RDBMS: Postgres, Oracle, Sql Server Nosgl Databases: Mongo, Couch
- Amazon Web Services
- Asset Management
- Enterprise Addressing
- Geodatabase Design
- GIS IT Integration
- GIS Needs Assessment
- GPS Field Data Collection
- Network GIS
- Notification
- Open Standards
- Pavement Management
- Property Review
- Spatial Data Processing
- Strategic Planning & Training
- Transportation & Linear Networks
- Utility System Data Modeling
- Web Applications

We'd love to learn more about your particular GIS needs, and we're confident we can help. Please don't hesitate to kick things off with a call 415-227-1140 or https://www.fargeo.com/contact/

## **About GenSigma**

GenSigma delivers information technology and staff augmentation services to the federal, state, city, local government agencies, and commercial organizations. We are supported by a team of highly skilled professionals with decades of experience to provide state of the art solutions and services to improve business performance and customer experiences.

Our goal is to power your enterprise with modern digital solutions by helping teams expand their business capabilities through domain expertise and innovation. Further, we aim to provide highly qualified professionals to meet the growing demand of today's recruitment landscape. Our offerings include full-time, part-time, and contractual professionals with a wide range of experience and expertise for long-term and short-term staffing requirements.





## **Core Competencies**



#### DIGITAL

State-of-the-art digital solutions to drive innovation and achieve strategic goals through modernization initiatives that line up with your business objectives.



#### DATA

Power your digital-initiatives with a robust-data infrastructure to accelerate your data journey through modernizing data architecture and enabling intelligent insights for your business.



#### **NETWORK INFRASTRUCTURE & CLOUD**

Experience faster design, integration and operation of both physical & cloud journeys to improve operational efficiency. Our expertise spans across every technology and operational layer in the data center and cloud environments.



#### STAFFING SERVICES

Identify and hire employees to meet the specific needs of your organization and overcome the challenges faced by hiring managers to meet the growing demand for a diverse range of professionals who can work the way you envision with our highly reliable staffing solutions.

## **CODE AND CERTIFICATION**

#### **NAICS CODES**

518210, 541219, 541511, 541512, 541513, 541519, 541611, 541690, 561311, 561320, 561330



080250492





Phone : (888) 744-6287 149 New Montgomery St. San Francisco, CA - 94105



## About Us

#### IPSOFACTO IT Services is in the SFGov Tech Marketplace since 1998

Radio/Broadband/Siklu
Network/Cisco/Security
WiFi & Cellular
Servers and Workstations
Mac and Windows
IT Design and SECURITY
Inventory Monitoring & MGT



#### SFGov IT Support Since 1998

Since 1998, IPSOFACTO provides quality support for broadband radio devices, Servers, server applications, networks, ALL computer types, roaming devices, and much more. Our customers want professional support, intelligent guidance, and cost-effective, rapid service.

#### **Government IT Specialist**

Works with SFGov in the Tech Marketplace, IPSOFACTO understands the ebb and flow of SF Government and can smile nicely through the tougher processes. IPSOFACTO helps SFMTA run Muni.

### **Leading Technical Expertise**

Our Engineers Carry professional certifications for Microsoft, Cisco, Siklu and other major vendors. Each engineer receives ongoing education and certification training. Our qualifications include PhD's CS's, MBA's, and technical certificates (MCSE, CCNA,...).

#### **Strategic Partnerships**

IPSOFACTO partners with Microsoft, Lenovo, HP, Apple, Cisco, Symantec, and other major vendors. These long-term partnerships help us provide our clients with technical support, hardware and software services, and additional cost savings.

### MEADOW DESIGN INC

#### INTRODUCTION

Meadow Design is a creative agency specializing in digital design, complex websites, mobile applications, and database development. We take a tech savvy approach to our creative work, letting emerging innovations inform both what we do and how we do it.

With over 20 years in the industry, our expertise in digital design and complex database development provides a multitude of simple to advanced UI/UX solutions. Our wide range of website platforms, mobile apps, and cross database integrations leaves no digital challenge unresolved.

Our current San Francisco City clients have remained long term with our agency—over nine years and counting.



#### **CONTACT PERSON**

Marco Contreras Partner/Creative Director 415 550 0744 x13 mcontreras@meadow.cc

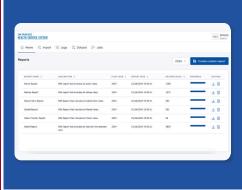
#### **SERVICES**

- · Website Design
- Cross Platform Database Development
- Content Management Systems
- · Graphic Design
- · Mobile UI Design
- Mobile App Development
- Full-Stack Development

#### PROJECTS INCLUDE:







San Francisco War Memorial

San Francisco City Hall Events

San Francisco Health Service System







Clif Family Foundation SFMade

Music@Menlo



## Think Connected is a full-service IT firm located in the heart of San Francisco's financial district.

Serving customers since 2003, our goal is to allow organizations to achieve full concentration on their core competency without worrying about the details of their IT infrastructure. We provide IT solutions for an array of industries, and ensure that the environments we manage are impeccably monitored and maintained allowing our customers a highly-performing, secure, scalable, and resilient IT solution.

#### **Monitoring and Asset Management**

- End-to-End Measurement, Assessment, Detection, and Remediation
- Endpoint application install and tracking
- Agent based monitoring and proactive problem remediation
- Asset lifecycle management
- 24x7x365

#### Security

- IT Security Audits
- Security Operation Center
- EDR/Anti-Virus
- Anti-Spam/Phishing
- Pen testing
- Multi-Factor/2 Factor Authentication (MFA/2FA)
- SIEM setup and management

#### **Networks**

- Setup and Configuration
- Support and Remediation
- Maintenance
- Firewalls, Switches, and Wireless
- Multi-Site Architecture and implementation

## Desktops, Laptops & Mobile Device Management

- Development of user onboarding/offboarding
- Real-time on-going audit of assets
- Procurement and Bulk Deployment
- Software Patching, Updates and Audits

#### **On-premise Infrastructure**

- Hyperconverged high-availability server infrastructures
- Disaster Recovery and High Availability
- Storage and Backup
- Virtualization



#### **Cloud Services Management**

- Backup and Disaster Recovery
- Microsoft 365 Email, Teams, SharePoint, OneDrive
- Microsoft Entra ID
- Google Workspace
- Amazon Web Services (AWS)

#### Helpdesk

- Desktop Support
- End-User Management
- Ticketing, Triage, and Resolution
   Onsite or Remote Services

#### **VoIP/Unified Communications**

- Microsoft Teams
- GoTo
- Zoom
- Ring Central

#### **Think Connected**

1.877.684.4654, <u>sales@thinkconnected.com</u> 365 Main St, San Francisco, CA 94105



Toptek has been in IT business since 1986. We started servicing the City of San Francisco and State of California agencies since late 1990s. We are minority owned and operated business focusing on giving our best personal attention to the customers we serve. We understand government customers, organizations, processes and systems. You can count on our 30+ years of industry experience and strong service orientation to make your job easier, more efficient and more productive.



#### **PRODUCTS**

- Reliable supplier of IT hardware, software, peripherals, accessories and supplies.
- Software license management, renewals and revisions.
- We offer free consultation if you need assistance in making purchasing decisions.
- We take care issues before, during and post purchase to off-load your headache.



#### CONTRACTS:

CCSF Tech Marketplace Micro LBE Set Aside Contractor in

- EQ108: Computer Hardware/Software/Peripheral Equipment
- GS109: Computer System Services



#### SERIVCES

- Computer System Services including but not limited to technical support for desktop, servers, network, mobile computing, both hardware and software.
- We offer fast, reliable, friendly and flexible services tailored to your specific needs.



#### **PARTNERS**

- We work with many well-known IT hardware and software makers, and a large number of less popular hardware and software companies.
- We work closely with other LBEs and Prime IT contractors to offer wide range of products and professional services



#### **CERTIFICATIONS:**

- CCSF Certified Micro LBE# CMD052511999
- California Certified Minority Micro SB# 43516



#### LONG TIME CUSTOMERS

 Superior Court, SF Controller Office, SFMTA, FDPH, SFFD, SFPD, SFO, HOM, SF Library, and many more..

#### **CAPABILITIES & EXPERTISE**

Two Rivers, Corp. (TRC) is a Woman-Owned Small Business and certified Micro Local Business Enterprise in San Francisco that provides professional services specializing in change management and project management. TRC's Prosci® certified Change Practitioners have built a reputation for delivering high quality outcomes for large-scale technology projects impacting large groups of stakeholders.

Change Management is a structured method for managing the people-side of change to achieve business goals and the required outcomes of a project or initiative. Successful Change Management can increase the speed of user adoption, ensure user satisfaction, and achieve ROI goals.

#### **KEY CLIENTS**

- Adobe Systems
- Symantec
- VMware
- Rakuten
- ServiceNow
- RHI

- Princess Cruises
- CSAA
- Driscoll's Berries
- Wells Fargo
- Grant Street Group (LBE-CCSF Assessor)
- Atlassian
- Juniper Networks
- The Port of SF
- SF Environment
- Moran Consulting Inc. (LBE-SFMTA)

#### **CERTIFICATIONS**

- Prosci® Certified Change Practitioners
- Calif. Small Business, #2004444
- Micro LBE, San Francisco #101379
- SF CMD Cert. #CMD032017350
- CPUC Diversity Supplier, #17000116
- SBA WOSB #3245-0374

#### LBE CATEGORY CODES

- GS109 Computer System Services
- PS007 Writing/Editing Services
- PS019 Administrative Services
- PS048 Educ & Training Services

#### **SERVICES**

#### **Change Management & Readiness**

TRC has provided Change Management for large-scale, corporate-wide deployments for clients and projects include large scale, global, end-to-end business and IT programs delivered across organizations. We have a team of Prosci® certified Change Practitioners with proven expertise to assist clients deploy new platforms effectively with minimal disruption to existing workflows, facilitating user adoption and Return on Investment (ROI). Change activities include Strategy, Impact & Readiness Assessments, Stakeholder Analysis, Change Network, Communications, Training Post Go-Live Support Planning and Effectiveness Metrics/KPIs.

#### **Project/Program Management & Coordination**

Our team has a record of accomplishment for providing project support for fast-paced, mission critical projects using both Waterfall and Agile/SCRUM methodologies. We have provided project coordination and project management for CRM, ERP and HCM projects including Salesforce.com, PeopleSoft & Workday.

#### **Training Planning & Development Services**

Two Rivers, Corp. plans and develops customized training materials and courseware to meet the specific requirements of our clients. We develop interactive, e-Learning training on various platforms such as Oracle User Productivity Kit (UPK), and Adobe Captivate. TRC provides soft skills training and focus group facilitation.

#### **Communications Planning & Execution**

We ensure our client's success, in major change initiatives, by fully understanding the impacts to all stakeholder groups and developing detailed communication plans to consistently communicate key project messaging. All communications are developed and executed in partnership with the client leadership team.

#### **CONTACT US**

For more information, visit our website at www.tworiverscorp.com or contact:

Nahrein David, Founder / CEO | ndavid@tworiverscorp.com | 415-608-4696



#### **David Park** CEO, CISO, and Partner

Contact us at: sales@XterraSolutions.com or call **415.844.9700** 

Xterra is a Certified Minority Owned Business Enterprise (#WR05278), a CCSF Micro Local Business Enterprise (#CMD032616781), and a DGS Micro Small Business (#1747153)

### San Francisco Headquarters

Xterra Solutions, Inc. 311 California Street #300 San Francisco, CA 94104



## Xterra is one part technology pathfinder, one part operational trailblazer, and one big part deeply experienced IT guide.

So you can trust us to help solve your technology pain-points, define where you need to go, and ensure the journey there is enjoyably smooth. After all, we've been a trusted partner for San Francisco Government entities for over ten years. We understand your world and look forward to learning how we can support you. Visit our website, or call us directly at 415.844.9700

#### Here are just some of the IT products and services we can provide you:

#### **Managed Services**

- Assessment and Health Check Services
- Proactive Monitoring + Management
- Service Desk, 2nd and 3rd Tier Support (24/7)
- Security Operations Center (SOC/SIEM)
- Managed Endpoint Security and Backup
- Remediation and Stabilization 100% SLAs

#### Network (Cisco, Meraki, Extreme)

- · Network Architecture, Design, and Optimization
- 10/25/100 Gig Networking
- Datacenter Networking
- Enterprise Wireless
- SD-WAN & WAN Acceleration
- Circuit Analysis

#### Security (Palo Alto Networks, Cisco, Cisco Umbrella, KnowBe4, SecureW2, Barracuda)

- Security Assessments
- Next-Generation Firewall Implementations
- Network Access Control
- Intrusion Prevention
- Multi-Factor Authentication
- Endpoint Security (EDR/XDR)
- · VPN with security posture assessment

#### Servers (Dell, HPE, Cisco UCS)

- Blade Infrastructure
- Standalone Servers

#### Storage (HPE/Nimble SAN)

- iSCSI SAN
- · Local and Remote Replication

#### Virtualization (Azure, Broadcom, Palo Alto Networks)

**XTERRA** 

- Server Virtualization
- Desktop Virtualization
- Network Virtualization
- Firewall Virtualization

#### Microsoft Solutions

- · Azure / AAD / SSO
- Active Directory
- Microsoft 365
- Intune / Autopilot
- · Client / Server OS

## Business Continuity / Disaster Recovery (Veeam & VMware)

- Assessments
- Project Management
- Program Management
- Replication and Failover
- Operational Runbooks

#### Cloud Enablement

- Cloud Readiness Assessment
- Cloud PKI Deployment
- Cloud Backups
- Private to Public Cloud Services
- Cloud-Based Wireless Solutions
- Cloud-Based VoIP Solutions

Here are just some of the technology partners we're proud to work with



**vm**ware

ıı|ııı|ıı cısco





VeeAM



Hewlett Packard
Enterprise



Lenovo







## **ACCEND NETWORKS AND CITY AND COUNTY OF SAN FRANCISCO**



### Cybersecurity

- **Next-Generation Firewalls**
- Network Security Assessment/Audit
- Network Assessment
- Vulnerability Scans, Internal and External Vulnerability Assessment
- Penetration Testina
- **Email Threat Protection**
- **Cloud Security**
- IoT Assessment (including sensors)
- Nessus Scans
- Identity and Access Management
- NIST, CIS, and Government Compliance

#### **Network Infrastructure**

- Network Design, Implementation, and Support
- Data Center (Internet Redundancy, Nexus, BGP, MPLS, IS-IS, OSFP, EIGRP, and Spanning-Tree Protocols)
- SD-WAN
- Converged + Hyper-Converged
- Virtualization + Storage
- **Business Continuity & Disaster**

#### **Cloud Solutions**

- AWS (Virtualization, EC2, VPC, Monitoring)
- Azure (Microsoft Entra ID, SAML, SSO, Virtualization)
- Google Cloud Platform (GCP)
- Oracle

#### Wireless

Network Design, Implementation, and Support of Wireless Controllers and Access Points:

Cisco, Meraki, Ruckus, Aerohive, Aruba, Arista, Extreme Cloud IQ, Fortinet, Juniper MIST, Mikrotik, Ubiquiti, TP-Link, Cambium Networks

Electrical

- New Construction, Precision Estimates and Budgets
- **EVITP Certified Electricians**
- Level 1, Level 2 & Level 3 EV-DC
- Design Build Electrical Services
- Data Center: Design, Installation, and maintenance of
  - N+2 level power infrastructures
  - DC Plants
  - UPS-Battery Cabinets
  - Branch Circuit Panels
  - Collocations room

### **Physical Security**

 CCTV, Surveillance Cameras, Physical Installation, Repairs, and Upgrades: Meraki, Axis, Cameleon, Pelco, Exacqvision, Genetec, and Iteris

### Cablings

- Low Voltage (C-7 License Contractor #1086962)
- Network Cabling (New Installations, Upgrades, Expansions: CAT5\5E, 6\6A, 7, 8 Cables), Fiber Optics (New Installation, Upgrades, Expansion, and Terminations)

E-Commerce Store - coming in soon (Q2 2024)

### Other Services

- Managed Services
- Turn-key Solutions
- Lifecycle Management

**Products and Services** 

- Procurement: Laptop, Desktops, Servers, Network equipment, Software, and other IT Supplies Commercial Off-The-Shelf
- AI/ML
- Chat GPT
- Staff Augmentation
- Help Desk
  - Project Manager
    - Computer Repair

Supplier ID: 0000045732 Contract ID: 1000031429

NAICS Codes: 519190, 5415112, 541513, 541519, 531320, 561330, 611420, 423430, 334118, 513210, 238210

NIGP Codes: 20400, 20900, 92047, 92000, 92405, 72500, 91500

Business Certifications: City and County of San Francisco: LBE, Micro-LBE (GS027, CN060, GS126), CMD#10241000580 State and Federal: SBA 8(a), SB#1752041, SBE, DBE, MBE, WBE, WMBE, WBENC, EDWOSB, WOSB, LACMTA, CMAS

### **Partnerships:**





































































Our team has been delivering quality IT products and services to the greater Bay Area for more than 25 years. We strive for excellence and work diligently to provide service that is timely, friendly, reliable, and affordable.

We embrace changes and continuously expand our services to cover new technology products and systems. We love this industry because it has allowed us to become the trusted technology partner for many organizations and government agencies. Helping customers make the most out of their technology investment is simply our passion.



#### **TECHNICAL SUPPORT SERVICES**

- Contracted services for long term, short term, or asneeded, with full time or part time resources
- Field support or remote help desk operations
- Hardware, software, or network setup, configuration, and maintenance



#### REPAIR AND MAINTENANCE SERVICES

- Fast and reliable repairs on demand
- We work with a wide range of device types, brands and models
- We service desktops, servers, laptops, tablets, smart phones, displays, and office electronics
- Highly skilled chip level diagnostic, repair, upgrade, and replacement services



#### **CONTRACTING AND SUB-CONTRACTING**

- We believe in partnerships and joint ventures
- We are LBE Prime and a Sub to other Primes
- · We are strong team players for mutual success



#### **AUDIO, VISUAL, AND LOW VOLTAGE SERVICES**

- Conversion and digitization services
- Editing, noise removal, and video captions
- · Low voltage system design, installation and configuration
- · Voice and data wired and wireless installation, termination, and testing



#### SYSTEM AND NETWORK INTEGRATION

- Solution design customized to each project
- · Hardware & software integration for optimized performance and productivity
- · Cost by contract or time and materials used



#### VALUE ADDED RESELLER

· Sale, service, and configuration of a wide range of IT products, network devices, peripherals, audio visual equipments, security cameras, electronic components, parts, and accessories

#### **CERTIFICATIONS**

- CCSF WBE LBE
- · #CMD112016928
- · CS & MIS Degrees
- CompTIA A+ Certificates
- CA C7 Low Voltage Systems Contractor #1034034
- CA Electronic Service Dealer License #E75209

#### **CONTRACTS**

- CCSF Tech Market Place Prime Contractor In Commodity and Professional Services
- Micro LBE Contract in EQ108, GS109, GS027
- SFO Passenger IT Support LBE Sub-Contractor
- BOS and SFPL Audio Video Digitization & Captioning
- Set Aside Contract as a provider of IT, Audio & Visual Communications, Electrical Hardware & Software, etc.

**OUR TECHNOLOGY PARTNERS INCLUDE:** 



A ATLASSIAN













Lenovo



SAMSUNG



## Providing Quality Service for Your Convenience!

#### **About Us**

Established in 1992, Ameritech is a certified DBE located in the Bayview Area. We provide services to small/medium businesses, educational institutions, local, state, and Federal government. Dedicated to providing you excellent services. We strive to deliver the highest quality service while promoting customer satisfaction to meet their needs. Our goal is to provide competitive pricing and fast turn around services to minimize down time for our customers We are an authorized sales and service provider with some of the major companies in the tech industry including: Brother International, Cisco, Dell, Fujitsu, PC Corp., Hewlett Packard, Konica, Lenovo, Lexmark, Okidata, Samsung, Xerox, and many more!

**Services** 

### **Products**

## Maintenance Free Toner Program

#### **Hardware**

We offer a wide variety of services including installation services, and maintenance contracts as well as network cabling, local network set up, and data recovery.

- Printer and Computer Repairs
- Incremental Staging/Delivery
- Network Cable Installation services
- Data Transfer/Recovery
- Surveillance System installation
- And many more...!

- Networking/Data Centers
- Computers
- Printers & Supplies
- Servers
- Storage
- Cables
- Memory
- Consumable and more

#### Software

- Business
- Security
- Management
- Operating Systems
- Cloud
- Development Tools
- and more...!

We will provide free technical support and maintenance service for printers which are using our brand of toner.

- Toner stocked locally
- Quick Response Time
- Remote Supply level monitoring
- Less Workflow interruptions
- Minimize the amount of Help Desk Tickets



## Why Choose Us



#### **Trusted Partner**

We all want a **partner who has done it before**-Our recepie for success is simple! Every solution we bring, is **tested by another California agency**. The service, support and solution that we offer is solving a need that another agency identified and helped us design.



#### **Business** Concept

Our model has always been focusing on democratizing acces to **Talent and Technology for Government**. Where we don't have that solution, we find the best in business, we merge our capabilities together to modify a **working solution** for CCSF. User adoption is key!



#### Strategy

Our customers drive innovation of our services and we are constantly challanged by them. We measure our success by our ability to provide **reliable** and **scalable** solutions that alligns and **evolves** with dynamic **priorities of CCSF**!

## YOUR TEAM:

Max Khalaghi: 415-570-9856

SFGOV@AndaxTech.com

"Our job is to look well **beyond what CCSF** needs today, what technology is available outside TM 3.0 and how we can **make it better!**"

## **Our Service offering!**

- ✓ Professional Services & IT Staff Augmentation
- Systems Integration and Legacy Data Migration
- ✓ Network Infrastructure Modernization & Design
- Application Design and Development
- ✓ Data Analytics & Business Intelligence
- ✓ Cloud Architecture and Migration
- Business and Enterprise Solutions

### About Andax

We believe in "Purchase with Purpose for Public We Serve". We are a small team of Government Practitioners with deep understanding of government technology, pain points and proven mastery of SAFe Agile framework. Every Tax dollar counts - implementing savings!

505 Montgomery Street, 11th floor, San Francisco, CA, 94111



#### About ApisTech

We build tools that help governments improve services and keep pace with emerging technologies. Apis Technology, LLC (ApisTech) is a California certified SBE and San Francisco certified Micro LBE. We take immense pride in supporting local government and strive to provide the most value to our clients.

#### Services

We specialize in the following areas and can support projects large and small.

#### Salesforce

We are Salesforce OEM & LBE partners and we have implemented more Salesforce solutions for the city of San Francisco than any other vendor, helping deliver over a dozen Salesforce applications for the SFMTA.

Examples of how Salesforce can be used:

- + build community portals to better interact with the public or external stakeholders
- + rapidly transition workflows from Access/Excel to modern cloud-based software
- + easily manage new permit programs/regulations/services
- + automate routine tasks and enable powerful notifications

#### Integrations

We have helped build and maintain many valuable integrations for the city of San Francisco. We are comfortable working with just about any technology or database out there.

Examples of Integrations that have proven useful to other agencies:

- + integrate with Data SF's public data library to either retrieve or publish public datasets
- + integrate 311 cases with Salesforce to automatically route and track issues related to your department
- + integrate with other agency databases and tools to help streamline or automate communications and data sharing
- + integrate ArcGIS with Salesforce to bring powerful GIS tools inside of business applications

#### **Data Services**

Data underlies every important decision made in government today. We can assist in developing this value in many different ways, including data analysis, data processing and even data architecture.

Examples of data projects we have led:

- + processing telemetry data to catch commuter shuttle permit violations
- + measuring the effects of meter maintenance issues on parking revenue
- + analyzing a decade of transit vehicle accidents to determine primary factors
- + finding conflicts across all street-use-permit databases

#### **Project Support**

Few things affect the integrity of our local government more than project delivery. We can provide experienced project support personnel who can help navigate and mitigate project risks, ensure on-time delivery, support requirements gathering, provide system/technical analysis, and user-story refinement.

Examples of Project Support we can provide:

- + timely assessments of business and technical challenges
- + project management support/contractor monitoring
- + Quality Assurance management
- + documentation and training

#### Contact:



#### **ABOUT US**

Axelliant is a certified Minority Business Enterprise (MBE) that provides IT Procurement, Solutions, and Services to customers nationwide. Headquartered in Southern California, Axelliant addresses the needs of businesses and organizations of all sizes and across all industries. Our depth of technical leadership, our significant industry experience, and our unique methodology set us apart.

We design, deploy, implement, and manage the most advanced IT solutions and services with a level of agility and responsiveness through the entire solution delivery process that is increasingly uncommon in our field.

#### **CORE COMPETENCIES**

IT Procurement Services: Expansive line card - 300+ tier 1 manufacturers

Desktops & Workstations, Notebooks & Tablets, Servers, Networking Products, Storage & Backup, Software, Printers, Scanners & Supplies, Monitors & Projectors, Memory, Cables and Power Protection, Accessories and Peripherals

IT Subscription Licensing Services: Dedicated License Account Specialist, Flexible Subscription and Consumption Model, Dedicate Account Specialists, Cost Reduction Guidance, Software Asset Management, Subscription Management

IT Solutions: Cloud and Data Center, Collaboration, Cybersecurity, Digital Infrastructure

IT Services: Lifecycle Services, Professional Services, Managed IT Services, Microsoft Cloud Services

**IT Staff Augmentation** 

#### **CONTACT INFORMATION**

Ali Abrar, Manager Public Sector Sales

Ph: 424-535-1018; Cell: 816-682-3725

Email: bidteam@axelliant.com / ali.abrar@axelliant.com

www.axelliant.com

#### **Axelliant LLC**

LOS ANGELES COUNTY OFFICE

21250 Hawthorne Blvd., Ste. 500, Torrance, CA 90503.

**ORANGE COUNTY OFFICE** 

2640 Main Street, Irvine, CA 92614

#### **KEY PARTNERS**



































Dear City and County of San Francisco,

Beacon Hill Technologies is a new Tech Marketplace vendor of IT consulting and staffing solutions. We specialize in providing top-tier services to help organizations achieve their IT goals and improve their overall performance. With a proven track record of success with organizations such as Sacramento County, UC Davis Health, State Compensation Insurance Fund, Department of Parks and Recreation, and many others. We have built a reputation for excellence in the industry, and we are proud to offer our services to partner agencies within CCSF.

Beacon Hill Technologies offers a wide range of IT consulting and staffing services to meet the unique needs of our clients. Our services include:

- **IT Consulting**: Our team of experienced IT consultants provides expert guidance and support to help organizations achieve their IT goals. We work closely with our clients to develop customized solutions that meet their specific needs and budget.
- **Staffing**: We provide top-tier IT talent for temporary, temp-to-perm, and permanent staffing needs. Our team of recruiters works tirelessly to find the best talent for our clients, and we have a rigorous screening process to ensure that our candidates have the skills and experience necessary to excel in their roles.
- Project Management: Our project management services help organizations successfully plan, execute, and deliver IT projects on time and on budget. We work closely with our clients to identify project requirements, develop a project plan, and oversee the execution of the project from start to finish.

Beacon Hill Technologies has a team of highly skilled IT professionals with expertise in a wide range of areas, including but not limited to:

- Application Development
- Data Analytics
- Cloud Computing
- Cybersecurity
- Enterprise Resource Planning (ERP)
- Infrastructure Support
- Subject Matter Experts
- IT Strategy
- Project Management
- Programming

Our team members have experience working in a variety of industries, including government, healthcare, finance, and technology, and we are committed to providing exceptional service to all our clients. I will personally work with stakeholders to ensure that consultants are matching and/or exceeding expectations and will be readily available to ensure that Beacon Hill is matching expectations established through our submission responses. Beacon Hill is excited and ready to be an integral partner to you.

Sincerely,

Brandon Plath

#### **Brandon Plath**

Account Executive | Beacon Hill Technologies
Office: (916)724-0178 | Mobile (916)533-7493 | bplath@beaconhillstaffing.com
600 Coolidge Drive, Suite 100, Folsom, CA 95630

## **Bridge Micro**

2091 22<sup>nd</sup> Avenue San Francisco, Ca 94116 info@bridgemicro.net 415-902-1075 tel 415-759-6774 fax

1/19/24

OCA

Bridge Micro provides IT software to the City of San Francisco.

Bridge Micro is committed to providing the best possible service to assist your department with software needs.

Please contact me if you have a quote request and or need more information from the manufacturer.

Sincerely

Byron Ling

President

www.bridgemicro.net



#### 100 N First St. Ste 201 Burbank, CA 91502

(818) 955-9499 canaudit.com

#### Introduction

Canaudit is an IT audit and security consulting firm, specializing in network penetration testing, vulnerability assessments, web application security assessments, and other IT-based audits.

With almost 30 years of experience in the industry, our services are extensive in range and our proprietary tools help reduce the total time required for the audits while ensuring a full and complete scope. We have a broad spectrum of audit capabilities including network penetration and vulnerability assessment testing, IT policy reviews, social engineering tests, individual web application security assessments, database reviews and operating system audits. Our expertise spans many industries, including banking and other financial services, healthcare, education, retail, manufacturing, utilities, and local and federal government. Through comprehensive reports that provide insight on information security deficiencies, we help identify opportunities for improvement in complex business environments.

#### **Contact Person**

Tamra Savage Senior Account Executive

T 805.444.1834

E <u>tamras@canaudit.com</u>

#### **Services**

**Network Penetration Testing** 

Network Vulnerability
Assessments

Internal and External Network Audits

Web Application Security
Assessments

IT Security Compliance Reviews

Windows & Activie Directory Security Assessments

**UNIX Security Assessments** 

Database Security
Assessments

IT Controls Audits

IT Risk Assessments

IT Security Policy and Procedure Reviews

Social Engineering Reviews

Physical Security Reviews



800.774.1717

canaudit.com



## Who We Are

CCS Global Tech is a Certified Minority-Owned, full-service IT company with offices around the world. We offer a wide range of innovative project- and product-based technology solutions, including business intelligence, analytics, data warehousing, mobile applications, migrations, and integration.

In June 2023, CCS received a Best of Texas Award for the CapMetro Enterprise Data Analytics Platform Implementation.

Our team also has a successful track-record supporting an array of Thomson Reuters related products and services for the Legal industry.

### **CCSF Agency Experience**

- Assessor-Recorder (ASR)
- Controller's Office (CON)
- Department of Technology (DT)
- Health System Services (HSS)
- Human Services Agency (HSA)
- Public Utilities Commission (PUC)
- San Francisco International Airport (SFO)

#### Contact

Dustin Langdon | Business Development Lead gov@ccsglobaltech.com | (619) 850-0504

## What We Do



#### Cloud Services Provider

We're an approved cloud services provider. We facilitate the co-creation of digital strategy and execution of end-to-end digital transformation solutions. We accelerate cloud adoption and migration, including the use of Azure cloud and Snowflake for enterprise data warehouse and reporting projects.



#### IT Professional Services

We cater to diverse technical requirements such as Cleansing, Migration & Integration, Project Management, Business Analysis & UAT for SQL and Salesforce needs within Property Assessment Systems. We offer engineering for Cisco and ServiceNow technology. CCS has experience providing Web Design, Cybersecurity, and Power Platform development for Human Services Agencies. We also have a trusted network of LBE partners, experienced with Wireless Infrastructure engineering for Airports and Drupal Development for Health Systems, amongst many other technologies and domains.



#### Transportation/Public Works & Utilities

We help transportation, public works, and utilities agencies modernize, manage, maintain their IT systems via enterprise implementations with hybrid delivery models. Our experience includes data warehousing and analytics (Azure & Snowflake) for transportation agencies, Geographic Information Systems (GIS), and asset management (Maximo).



#### Specialized Training

CCS Learning Academy (CCSLA) offers a wide range of Training services. We curate and deliver professional training for individuals, groups, government and private entities. We are a Microsoft Authorized Education Partner and approved by California BPPE as an authorized Education provider as well as partners with (ISC)2, CompTIA, PeopleCert, PECB, and ISACA.













Azure

















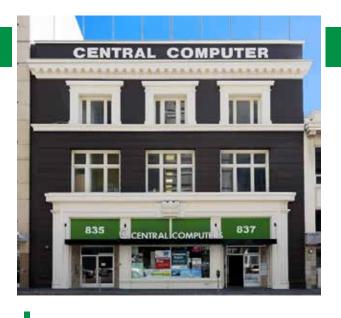
## **City Sales Group:**

sfgov@centralcomputer.com

#### **Account Representatives:**

Candy Kwong candy@centralcomputer.com (415) 495-5888 x 2109 Jhonna Calangian jhonna@centralcomputer.com (415) 495-5888 x 2102

Chester Yeung chester@centralcomputer.com (415) 495-5888 x 8122





We are the **only Tech Marketplace vendor with retail stores** stocking 1000s of IT products and a wide selection of systems, components, storage, cables, accessories, and gadgets. We stock all essential computer hardware and accessories to help you resolve emergencies same-day.



837 Howard Street, (By Moscone, Between 4th/5th Streets) San Francisco, CA 94103

## **Central Advantages**

- Founded in 1986, with 20+ Years of Experience serving San Francisco
- Dedicated, responsive team to provide quick quotes and support
- Local SF store with big inventory to provide immediate solutions
- Thousands of products available for same-day pick-up/delivery
- Large SF storage space for large order staging, integration, and staggered delivery

## **SERVICES**

- IT Management
- Prototyping and Pre-purchase Analysis
- Networking and Systems Administration
- Data Center Setup/Rack & Stack
- Telephony and Unified Communication

## **CUSTOM SYSTEMS/SERVERS**

- Custom-built workstations and servers
- Prototyping and volume deployments
- Limitless customization options
- Same-day build/test available

### **Types of Systems**

- CAD/GIS/Etc. Workstations
- GPU/AI/Deep Learning Workstations
- Graphics/Video/Creative Workstations
- Rackmount and Blade Servers

**Our Partners** 



















Our Other Bay Area Locations



Santa Clara



Newark



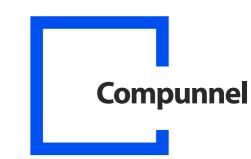
San Mateo





VISIT OUR ONLINE STORE centralcomputer.com





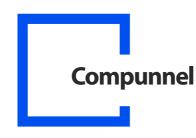
Transforming Enterprises with

# Talent, Thought and Technology

# **Delivering Greater Value**

Envisioning and developing tailored and targeted solutions for enterprise workforce management, digital transformation, and corporate training, Compunnel empowers businesses to accelerate their development through talent and technology. Never satisfied with the status quo, we are continuously pushing the envelope through a robust combination of human expertise and technology innovations.

# **The Compunnel Ecosystem**









# **Key Services Offered**

## **Contingent Workforce Solutions**

Easily scale up or down your workforce with high-quality temp talent across regular and niche IT and Non-IT skillsets

## **Full-Time Employment**

Fill key permanent roles at speed by sourcing specialized talent with the necessary industry-specific skills and expertise

## **Payrolling Services**

Mitigate workforce-related costs, risks, and liability with highly-efficient payrolling services tailored to your specific needs

## **Digital Services**

Find the right specialists to drive key technology projects or engage us to harness cutting-edge tech to build digital solutions



# **Our Consulting Specializations**

Ranked by SIA among one of the Largest Staffing Firms in the US, Compunnel provides focused workforce solutions spanning business-critical skillsets to industries.

## **Technology Consulting**

Leverage the IT recruitment expertise of SIA-ranked #25 Largest IT Staffing Firm in the US to swiftly source niche talent across 100+ digital skillsets

## **Professional Consulting**

Find the right talent at speed, to fill account and finance, sales and marketing, office and administration, HR, customer support, and other key professional roles

## **Healthcare Consulting**

Tap a continually-expanding pool of 1000+ certified professionals across 20+ US locations to source vetted nursing, allied health, medical administrative, and pharma/life sciences talent

## **On-demand Consulting**

Source and hire top-grade vetted workers in your location to fill your shifts at scale in minutes through a single, convenient platform



## **Enterprise Engineering**

- Enterprise Application
- Application Maintenance and Support
- Application Modernization System Integration Services



## **AI & ML Solutions**

- Advanced Analytics (ML)
- NLP & Text Analytics
- Intelligent Automation Business & IT
- Conversational Al



bespoke digital solutions.

## **Enterprise Cloud**

- Cloud Integration and migration
  - End-User Computing and Workplace Services Enterprise Network Services

**Our Digital Capabilities** 

Leveraging over two decades of deep technology

expertise, we empower enterprises to transform their

generate enhanced engagement outcomes through

customer experience, drive operational experience, and

## **Accelerators**

- Enterprise Agile DevOps
- Microservices
- Digital Process Automation

Application Modernization



## **Enterprise Insights**

- Data Management Data Migration & Operations
- Data Platform Architecture and Build
- Modern Data Integration and Availability Business Intelligence & Visualization

## Helping Our Customers Change the World



SOURCE

BUSINESS

TRANSFORM

#### WHO WE ARE

Our Purpose is helping our customers change the world. To support this, we build long-term trust with our customers, our people, our partners, our communities and our shareholders. Our customers are some of the world's greatest organizations, in both the corporate and public sectors. They make world-changing decisions and investments, and while we do not change the world ourselves, we enable success for our customers so that they can realize the transformative benefits of information technology for their organizations, people, and the world. We work hard to get to know our customers, understand their needs and put them at the heart of everything we do.

#### WHAT WE DO

Computacenter is a leading independent provider of IT infrastructure services, enabling users and their businesses in a digital world. We advise organizations on IT strategy, implement the most appropriate technology, optimize its performance, and manage our customers' infrastructures. In doing this, we help ClOs, and IT departments in enterprise and corporate organizations maximize productivity and the business value of IT for internal and external users.

We help our customers to Source, Transform and Manage their technology infrastructure to deliver digital transformation, enabling people and their business.

#### CLIENT-FIRST SERVICES, SUCCESS-CENTERED SOLUTIONS

At Computacenter, our lifecycle services are designed and customized to meet our customers' everchanging needs. We are the experts at managing all aspects of the infrastructure lifecycle and offer a comprehensive range of services to source, transform and manage all your technology investments.

We provide independent and pragmatic advice to help you evaluate and select the right technology and help you source it to obtain the best value. We are vendor and technology agnostic and leverage our powerful partnerships to provide maximum flexibility and choice.

Our integration centers are an essential part of our lifecycle services yielding supply chain predictability and staging to make deployment simple, consistent and rapid. We deliver at scale with hardware and software integration, build management and asset tagging so that your technology is ready to use out-of-the-box. With our consulting and field services capabilities, we support our customers with post implementation, validations and design optimizations.

At end of life, we proactively engage with your team to notify and schedule the upcoming refresh and redeploy. Old technologies are sustainably disposed of at our state-of-the-art recycling facilities. Our international presence and capabilities enable us to deliver the same service seamlessly irrespective of geography.

#### STATE-OF-THE-ART INTEGRATION CENTERS

Computacenter integration centers are purpose-built on a common operating platform to enable our customers to rapidly deploy technology, at scale, across the US and internationally. Our centers enable customers to avoid much of the disruption of an onsite deployment by delivering fully configured and integrated solutions to the data center for plug-and-play installation. We also facilitate large-scale rollouts of desktops, mobile devices and other equipment.

Computacenter integration centers are built with a focus on quality and operational excellence, located in proximity to key markets, reducing carbon emissions and delivering same-day and next-day services.

Whether it's end-user, networking, or data center, we provide best-in-class warehouse automation, staging services, hardware and software integration, and asset tagging. Your technology is ready for immediate use by your users or deployment straight into your data center.

eco-conscious packaging and delivery solutions to get your technology onsite with minimized waste and environmental impact.

We stand by our commitment to ensuring sustainable operations employing

#### **PARTNERSHIPS**

We hold over 200 vendor accreditations. Our people hold over 10,000 vendor technical certifications. These partnerships add value to our customers in making digital work, helping us to give impartial advice. Our breadth of partners enables us to integrate technologies and create solutions perfectly aligned to our customer's requirement.



PURESTORAGE



NetApp<sup>®</sup>





























@Computacenter



VERITAS



SUPPLY CHAIN SERVICES MANAGED SERVICES PROFESSIONAL SERVICES **DEPLOYMENT SERVICES EXPERT STAFFING** 

#### SOLUTIONS

MODERN COLLABORATION NEXT GENERATION DATA CENTER **ENABLING HYBRID & MULTI-CLOUD** RAPID DATA CENTER DEPLOYMENT NETWORK ACCESS MODERNIZATION MODERN ENDPOINT





COHESITY













# ComputerLand<sup>®</sup> Silicon Valley

## **Technology Marketplace 3.0**

Complete Technology Services Provider for Over 30 Years

## About ComputerLand

- Trusted CCSF Vendor since 2008
- Dedicated and experienced sales team familiar with CCSF's quoting, e-invoicing, budget cycle, and procurement processes
- Quick turnaround on quotes, RMAs, and support
- Local warehousing & staggered delivery available
- Expansive partnerships within the LBE community
- Provide technology research & recommendations
- Act as a liaison with manufacturers and Third-party service providers
- Women / Minority Business Enterprise (WMBE)

## Our Key Vendor Alliances & Advanced Authorizations



## We Provide

- Hardware Solutions: Laptops, Desktops, Monitors, Printers, Servers, Peripherals, and Accessories
- Software Licensing and Subscriptions
- Collaboration Tools and Solutions
- Professional Services, Managed Services, and IT Staff Augmentation
- Microsoft M365 Solutions
- Migration, Deployment and Implementation Services
- Cloud Solutions inlcuding SaaS and Subscription Renewals
- Infrastructure Assessment, Optimization, Architecture and Design Services
- Backup / Disaster Recovery
- Project Management
- IT Relocation Services and IT Logistics
- Storage
- Security Solution
- Network Infrastructure

## **Contact Us**

SFGovSales@cland.com

Wilson Tang 415.432.4371 wtang@cland.com

Gilbert Kwong 415.432.4370 <a href="mailto:gkwong@cland.com">gkwong@cland.com</a>

www.cland.com

## ComputerLand Silicon Valley

A division of CCT Technologies, Inc.



# WHO WE

A privately-held global firm providing contingent workforce solutions and consulting services to corporations since 1998. As a small business, minority woman-owned company, we are a dedicated group of individuals who believe in helping clients achieve positive growth. We focus on this belief every day, both for ourselves and for the clients we serve. Focusing on the mid-market to fortune 500 clients with a high proficiency in Pharmaceutical, Healthcare, Biotech, Financial services, Insurance and Government Marketplace, and 20+ years of consulting experience, we have a true commitment to customer satisfaction and long-term client relationships.

Our diverse, global teams bring deep industry and functional expertise, as well as, a range of perspectives to spark change using cutting-edge management consulting as well as data science, technology and design, digital ventures, and business purpose. Whether you're looking to advance an idea, a capability or the world at large, we work beside you every step of the way.

The company is Certified as MBE, SBE, WOSB and MWBE.



Healthcare Pharma Biotech

Manufacturing Automotive





Financial
Services &
Insurance

Software High Technology (VR, AI, eDiscovery)





Public Sector (State & Federal)

Media Internet Telecom





Transportation & Logistics

Energy Utilities Chemicals



#### **MANAGED SERVICES**

- Digital Transformation Services
- Managed Cloud Services
- Managed DevOps Services
- Managed Compliance & Governance
- Managed Security Services

#### **CYBER, COMPLIANCE & GOVERNANCE**

- Governance Risk & Compliance
- Cyber Analyst / Engineer / Architect
- Security BA and PM's
- Infrastructure Engineer / Architect
- Data Modelling

#### **ADVISORY & ASSESSMENT SERVICES**

- Cyber Security
- Software Development
- IT Infrastructure
- IT Support
- Data Management

#### **ENGINEERING SUPPORT**

- Application / Software Engineer
- Azure Application Engineer
- AWS Cloud Engineer
- Infrastructure Engineer
- Desktop Solutions Engineer

#### **ENTERPRISE DATA MANAGEMENT**

- Database / Data Warehousing
- Business Intelligence & Analytics
- Big Data Technologies (i.e. Hadoop)
- Data Visualization
- EHR / EMR Implementation & Support

## PROJECT MAGAMEGENT & BUSINESS ANALYSIS

- Program & Project Management
- Business and Systems Analysis
- Business Process Management
- Change & Release Management
- Documentation

#### **APPLICATION DEVELOPMENT**

- Web Applications
- Mobility Applications / Platforms
- Application Programming Interface
- Operational Concept Development
- Client Server Applications

#### **EMERGING TECHNOLOGIES**

- Big Data
- Artificial Intelligence
- Blockchain
- Virtual Reality
- Augmented Reality

### INFRASTRUCTURE

- Storage & Networking Solutions
- Hyper Converged Environments
- Cloud Solutions
- Endpoint & Data Security Software
- IoT Gateways

#### **POINT OF CONTACT**

Michael Bavaro Corporate Vice President

#### **CORPORATE HEADQUARTERS**

2050 Route 27, Suite 202 North Brunswick, NJ 08902



(723) 422 – 1500 ext. 2106



mbavaro@compuvis.com





## **C1 PORTFOLIO OVERVIEW**

## **UNLEASH THE POWER OF** CONNECTED CUSTOMER **EXPERIENCES**



### **Elevating Connected Human Experiences**

In today's hyper-competitive world, you must fully leverage technology to gain a competitive advantage. Technology systems built in the past lack the agility, scale, and speed to support today's business requirements. Many organizations are facing the need to upgrade their mission-critical systems and execute complex modernization and cloud transformation at scale to improve the way they engage and service their customers and advance the way they enable work.

C1 is transforming the industry by creating connected experiences that make a lasting impact on our customers, colleagues, and communities. By embracing the power of change, we're finding new ways to help today's digital pioneers tackle the unknown, increase competitive edge, drive continuous innovation, and deliver extraordinary value in business and beyond.

### **Transformation Begins Here**

We offer a comprehensive range of secure, on-demand IT services and solutions tailored to your needs. Whether you're looking to reimagine customer interactions, enable the future of work, or build a cyber-resilient enterprise, we leverage our relationships with today's leading technology companies to understand your desired business outcome and fast forward your journey to get there. Our team of experts is committed to designing transformative solutions that solve your unique challenges, elevate your customer experiences, and unlock real value. Together, we'll open doors to digital transformation.

## Transform Your Business with Industry-Leading Solutions, Services, and Innovation



Cloud



**Business Applications** 



Customer **Experience** 



Modern Workplace



Cyber Security



**Enterprise Networking** 

**ADVISORY SERVICES** 

**PROFESSIONAL SERVICES** 

**MANAGED SERVICES** 

**C1**CONVERSATIONS





## **Delivering on the Promise of Technology**

C1 can help you build the experience, secure what matters, and connect like never before. By partnering with C1, you will have access to technology experts who can help you plan, design, implement, and manage innovative technology solutions that deliver the agility, scale, and speed needed to power today's business landscape. Recognized as an IT services market leader, over 10,000 customers use us every day to help them build meaningful connections.



#### CONTACT PERSON

#### **Derek Lawson**

Vice President (415) 705-7800x228 dlawson@cornerstone concilium.com 241 5th Street, San Francisco, CA 94086 ctp-sf.com

#### **TECHNOLOGY MARKETPLACE 3.0 VENDOR**

<u>Supplier</u> #0000022243

**Contract** #100031408

#### **DIFFERENTIATORS**

- Cornerstone has a <u>deep</u> <u>knowledge of CCSF's</u> infrastructure, systems, and <u>applications</u> formed by over 30 years of direct experience.
- Cornerstone takes <u>a</u> consultative approach to better understanding client needs and help implement savings.
- Solutions provided by Cornerstone <u>span the</u> <u>complete IT solutions stack</u> from networking to enterprise applications.
- Ability to assemble the best team to address client needs in line with project scope and budget.
- Cornerstone's proven ability to develop and execute multi-year pricing strategies for highest ROIs enables our clients' complex budgeting requirements.
- Experience leveraging public sector contracting vehicles including NASPO, CA-SLP.

#### **NAIC CODES**

541512, 541511. 541519. 541330, 541611, 541690, 541614, 236220, 237310, 237990.

**GSA Professional Services** Schedule(s) 70, 874, 871 Certified SDBE; SBA 8(a) Graduate DUNS: 555919091 CAGE Code: 1L5P4

## **CORNERSTONE TECHNOLOGY PARTNERS**

### Business Summary •

Cornerstone Technology Partners is a privately held consulting and IT professional services firm consisting of Cornerstone Consulting and Technology and SSP Data. For over 35 years, including more than 30 years at the City and County of San Francisco, we have excelled in providing Information Technology solutions to solve our client's most complicated business and technology problems. Our depth of experience gives us the insight and capabilities to help develop and implement complete IT solutions for all clients' needs, and a deep understanding of the City's infrastructure and systems. We leverage this experience as Technology Marketplace 3.0 vendors. Cornestone's main office is based on San Francisco, and we are certified as a Local Business Enterprise (LBE) and Minority Business Enterprise (MBE).

#### Our Mission •

We are focused on enabling our clients throughout the region to deliver business critical functions utilizing trustworthy, globally recognized, and industry-recognized commodities, solutions, and services.

#### Core Competencies & Experience •

- Enterprise Cybersecurity
- Incident Response
- **Application Design and Development**
- Project Management

- Network Infrastructure Design, Integration, Operation
- Helpdesk Operations
- Systems Integration and Legacy Data Migration
- Professional Services

#### Relevant Experience —

- San Francisco Department of Public Health: Website Design and Enterprise Workstation Refresh, IT Staffing
- San Francisco International Airport: Development/Deployment of Flight Information System and Contract Management System, Network Upgrade, Enterprise Cybersecurity Deployment, IT Staffing
- San Francisco Municipal Transportation Authority: Network Upgrade, Radio Replacement, Next Bus System Programming, Application Development, IT Staffing
- San Francisco Department of Technology: Telecom Support Contract Management, IT Service Implementation, Enterprise Cybersecurity Deployment
- San Francisco Public Library: Enterprise Cybersecurity Deployment, Network Infrastructure Upgrade.
- San Francisco District Attorney: IT Solutions, Services, and Consultations, Cybersecurity Deployment,
- San Francisco Human Services Agency: Desktop Refresh, General IT Supply, IT Staffing
- San Francisco Controllers Office: Financial System Replacement Project, Interface Design and Programming for Property Tax System
- San Francisco Board of Supervisors: Assessment Appeals System Refresh
- San Francisco Public Utilities Commission: Asset Management System Support, Application Design for Supplier Invoicing System.

### Products, Services, & Partners

Cornerstone provides hardware, software, and services for Data Center/Cloud, Cybersecurity, Training and Education, and Services. See our full list of partners here.

























# DELTA COMPUTER SOLUTIONS, II





## **CAPABILITY STATEMENT 1**

- PeopleSoft HRMS Experts:
  - On Premise to Cloud
  - Customizations and Upgrades
  - Cloud Infrastructure & Security
  - **DevOps and Automation**
- Salesforce
  - Implementations (Customer Svc/Sales)
  - Custom Dev & integration/Customization

## CAPABILITYSTATEMENT2

- **Professional & managed Services**
- **Application Developers**
- **Database Management Experts**
- **Business Analysts and Data Management**
- **Oracle Cloud Infrastructure Experts**
- **Oracle Subject Matter Experts**
- **AWS Cloud Infrastructure Experts**
- Microsoft Azure Infrastructure Experts
- **Enterprise Automation**
- **Systems Integrators**
- Network Engineers / Helpdesk Engineers
- ServiceNow Developers/Engineers
- Radio Networks / AI-Enabled Systems

## PAST PERFORMANCE



NASA/Jet Propulsion Laboratory (JPL) Aviation Safety and Reporting System



Deloitte LLC) for SF Dept of Public Health

Èpic Ímplementation -Healthcare Epic Software Testing



San Francisco Police Department San Francisco Department of Public Works

San Francisco Municiapal Transportation Agency

San Francisco Public Utilities Commission



275 5th Street, San Francisco, CA 94103

Phone 1: 415.519.4063 Phone 2: 415.495.4005 x 25 Email: sike@deltacs.com

Vendor ID: 40358 Supplier ID: 21575 Contract IDs: 1000031455

1000031588 (GS027) 1000031589 (GS 109)

#### **Business Classifications:**

- SBA Certified MBE, SDB and HUBZone
- State of California certified Small Business/MBE
- CALTRANS certified DBE
- City & County of San Francisco LBE & MBE
- CPUC certified MBE

NAICS Codes: 541511 541330 541512 541513 541519 541710 514199 514191 517919

## AWARDS AND RECOGNITION

NASA award for real-time Flight Origin/Destination Covid-19 infections data dissemination

**NASA Outstanding Performance Honor awards for** JPL Programs: MRO Flight & Relay Operations, Spitzer Integrated Ground Anomaly, Spitzer Warm Mission Operations

NASA Honors Award- "Exceptional Service" in the JPL Emergency IT Infrastructure Remediation Project

Boeing Virtually Consolidated- certificate of celebration

**EPRI outstanding Team Player Award** 



## **SERVICE SUMMARY**

Diamond Technology, Inc. (DTI) has been providing database development & management, software integration, and IT infrastructure management services for 17+ years.

Our team specializes in systems integration technologies, and is made up of senior level database, software, and computer networking professionals. We support clients in Healthcare, Government, Hi-Tech, and many other industries.

#### **DATA SYSTEMS & IT SERVICES**

#### **Database Services**

- > Database Management
- > Database Development & Customization
- > Data Systems Cloud Deployment
- > Business Intelligence (BI) Services
- > Software Systems Integration

#### **Computer Network Support**

- > Desktop & Laptop Support
- > Managed Service Provider (MSP) Services
- > Network Engineering
- Computer Product Sales

#### **Temporary Technical Staffing**

- > Computer Networking
- > Software Development
- > Engineering Disciplines

















#### **COMPANY SIZE AND CERTIFICATIONS**

- > DBE Certified
- > California Small Business Certified
- > City of San Francisco LBE & MBE Certified
- > SDB Certified

- > SAM Registered Cage Code: 1TTF5
- > NAIC Codes: 541511, 541512, 541513, 541519, 561320, 423430, 811212
- > SIC Codes: 5045, 7371, 7363, 7373, 7376, 7378, 7379

#### **CLIENT EXAMPLES**

#### Government

- > CA Dept. of Healthcare Services
- > CA Dept. of Transportation
- > CA Dept. of Housing & Community Development
- > San Francisco Police Dept.
- > San Francisco Metropolitan Transportation Agency
- > San Francisco Dept. of Public Health
- > San Francisco Dept. of Public Works
- > San Francisco Int'l Airport
- > San Francisco Public Utilities Commission

#### Commercial

- > Bayer Healthcare
- > Bechtel National
- > Serco NA
- > BMI Imaging, Inc.
- > Nordic Consulting, Inc.
- > Roots Community Health Center Clinics

References and projects experience available upon request.



100 Pine Street, Ste. #1250, San Francisco, CA 94111 T: 415-422-0074 | E: inquire@diamondti.com





# DPP TECH

Drive | People | Projects

20+ years of proven expertise in IT services and staffing in the public and private sectors

#### **OUR COMMITMENT TO OUR CLIENTS**



#### TRUSTED PARTNERSHIPS

We have been servicing clients and building strong relationships for 20+ years. We work better, together.



#### **EXPERT INDUSTRY KNOWLEDGE**

Our deep understanding of current and emerging technologies and our expertise in delivery allow us to provide a range of services.



#### EYE FOR TALENT

We leverage the unique strengths and diversity of our expert consultants. bringing an unmatched technology solutions experience to our clients.



#### **INNOVATIVE BY NATURE**

We consistently strive to revolutionize our methodologies and processes, always delivering the most efficient and effective results.



#### **OUR PEOPLE AT OUR CORE**

What makes us different is our people. We keep our employees, our consultants, and our clients at the heart of everything we do.





DPP TECH is a Silicon-Valley-based IT consulting and staffing services two decades, we have successfully partnered with clients in the public and private sectors to scale their teams and meet their goals.

- Consulting and Staffing Services
- Fully Managed IT Projects

#### **INDUSTRIES SERVICED**

- Finance & Banking

- IT & Cloud
- Media & Entertainment

#### **AVAILABLE RESOURCES**

- NetSuite, SAP, etc.) ERP Systems Consultants (Oracle, Infor, Workday, etc.) Cloud/DevOps Engineers

## **WHY CLIENTS CHOOSE DPP**



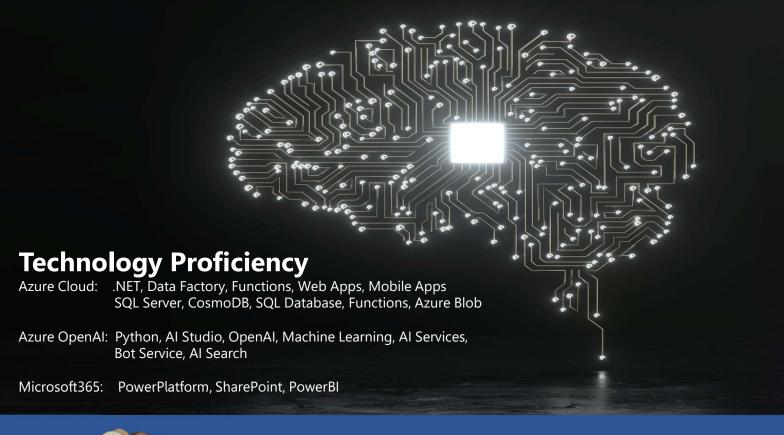
DPP prioritizes diversity in our talent and empowers women in tech. Our teams of consultants around the globe specialize in implementing strategic, innovative solutions that generate sustainable results. We put our clients' needs above all else.





# Artificial Intelligence Cloud Mobile Are Changing Work

# <u>Let Us Help</u>





## **Partner Focus**

Microsoft Certified Partner
San Francisco City Vendor
San Francisco Local Business Enterprise Certified (LBE)
Experience partnering with Enterprise Service Providers

**Contact Us** 

(415) 828-2659 mail@essention.co





#### **SERVICES OVERVIEW**

EVOTEK Services takes an outcome-based approach that aligns business goals with technology to help our customers stay relevant in the competitive landscape. These scalable blueprints consider the current state of the environment, existing investments, company culture, technology trends, and business goals to shape the best road map for your business's future.

#### **Advisory Services Technology Solutions** Strategic Sourcing EVOTEK Has helped hundreds Readiness Assessments -Network, Data Center, Cybersecurity Compliance based: CMMC, HIPAA, of global enterprises to execute Endpoint, Application, Hitrust, Ransomware, SOC Il, their digital transformation Mobility, Cloud, IoT, IAM SSASE 16. goals. Our journey has extended Security Program Assessments (SPA) Avtech reach internationally Privacy Impact Analyses (PIA) to assist with local to local Business Impact Analyses (BIA) transactions and local billing. We work collaboratively with VCISO/BISO Services you and your team to ensure Assess - Identify key areas of focus Storage, compute, data, Datacenter and provide appropriate remediation protection, routing, switching, you get the most value out recommendations. of every dollar spent when Microprocessors(Intel) Design procuring new technology. Additionally, we can help Implementation assess and review your current technology decisions, and Infrastructure design Wireless, VDI, SD-WAN, SASE, **Mobility** make recommendations for UCaaS/CCaaS, Implementation and integration, Mobile Infrastructure consolidation, rationalization. services and technical debt removal. Cabling, and/or low-voltage services Health Check Services Cloud, readiness, assessment -Collaboration, Planning, **Digital Platforms** optimized roadmap for platform, Source Control, Issue development, and delivery. Tracking, Configuration Management, Continuous Platform (DevSecOps)Security Integration, Automated . 1 | 1 . 1 | 1 . **Assessment** paloalto\* Testing laas/PaaS/Saas CISCO CI/CD pipeline and tool chain full stack automation, immutable Microsoft **DELL**Technologies deploymentsCI/CD pipeline and SailPoint tool chain full stack automation,



immutable deployments



MANDIANT

okta























# Exygy partners with local government entities to design and build technology that improve lives.

SF Tech Marketplace Certified Micro-LBE | Supplier ID: 20358 | Category Codes: EQ10, GS027, GS109 Additional SF Vendor Pools: Digital Accessibility and Inclusion Prequalified Pool & Our 415 - Coordinated Communities

#### **Our Services**

#### STRATEGIC PRODUCT MANAGEMENT

- Digital strategy
- Product vision workshops
- Discovery & ideation
- Feature scoping
- Stakeholder alignment
- Roadmap planning
- Market research & strategy
- Product growth & optimization
- Launch planning & support
- Agile project management

#### THOUGHTFUL DESIGN

- · User research & testing
- · Co-design workshops
- Behavior design
- Service design
- Prototyping
- Inclusive UX/UI
- Information architecture
- Content strategy
- Visual design
- Design systems
- Accessibility testing & QA

#### TAILORED TECHNICAL SOLUTIONS

- Custom full stack development
- Accessibility audits & implementation
- Technical audits & recommendations
- Open source technologies
- Legacy systems & integration
- Content Management Systems
- API development & integration
- Data analysis & visualization
- 3rd party integrations

## Impact Areas & Clients

#### AFFORDABLE HOUSING

City of Detroit, Alameda County, City & County of San Francisco, San Mateo County, City of San José, BAHFA, Partnership for the Bay's Future

# GOVERNMENT DIGITAL SERVICES

City & County of San Francisco, City of Oakland, California Department of Health & Human Services - Office of Innovation, Metropolitan Transportation Commission

#### **CLIMATE RESILIENCE**

California Governor's Office of Planning and Research, CAL FIRE

#### AGING POPULATIONS

UCSF, Agewell PACE, Rosalynn Carter Insitute for Caregivers, Together Senior Health

#### **HEALTH EQUITY**

OHSU, Safe + Strong Oregon, San Francisco Department of Public Health, Boston Children's Hospital/CDC

# CRIMINAL JUSTICE REFORM

Judicial Council of California, San Francisco Pretrial, CROP Organization

#### ACCESSIBLE EDUCATION

San Francisco Unified School District

#### **TRANSPORTATION**

Bay Area Rapid Transit (BART), San Francisco International Airport, Metropolitan Transportation Commission



Since 2003, we've brought best-in-class strategy, design, and development to complex challenges within government.

#### **Notable Case Studies**

SF Unified School District

SF MOHCD's Affordable Housing Portal

MTC Vital Signs

CAL FIRE Ready for Wildfire



## **About GenSigma**

GenSigma delivers information technology and staff augmentation services to the federal, state, city, local government agencies, and commercial organizations. We are supported by a team of highly skilled professionals with decades of experience to provide state of the art solutions and services to improve business performance and customer experiences.

Our goal is to power your enterprise with modern digital solutions by helping teams expand their business capabilities through domain expertise and innovation. Further, we aim to provide highly qualified professionals to meet the growing demand of today's recruitment landscape. Our offerings include full-time, part-time, and contractual professionals with a wide range of experience and expertise for long-term and short-term staffing requirements.





## **Core Competencies**



#### DIGITAL

State-of-the-art digital solutions to drive innovation and achieve strategic goals through modernization initiatives that line up with your business objectives.



#### DATA

Power your digital-initiatives with a robust-data infrastructure to accelerate your data journey through modernizing data architecture and enabling intelligent insights for your business.



#### **NETWORK INFRASTRUCTURE & CLOUD**

Experience faster design, integration and operation of both physical & cloud journeys to improve operational efficiency. Our expertise spans across every technology and operational layer in the data center and cloud environments.



#### STAFFING SERVICES

Identify and hire employees to meet the specific needs of your organization and overcome the challenges faced by hiring managers to meet the growing demand for a diverse range of professionals who can work the way you envision with our highly reliable staffing solutions.

## **CODE AND CERTIFICATION**

#### **NAICS CODES**

518210, 541219, 541511, 541512, 541513, 541519, 541611, 541690, 561311, 561320, 561330

#### **DUNS NUMBER**

080250492







INRY is a top 10 Service Now elite partner with over a decade of successful history of delivering digital workflow automation. We harness ServiceNow best practices to maximize ROI and accelerate value.





#### What Our Customers Like About Us ...



Rapid Time to Value with Golive within 12 weeks.



Easy to Work With partnering models that include fixed fee and time and materials pricing for service delivery.



**INRY Assurance** through a proven methodology, an experienced team, and an accountable partner.

## **Engage INRY in**

## 1-2-3 easy steps

X of ACV for OOTB Implementation with costs not exceeding license fees

2 days to respond to you needs with a proposal

3 months to Go Live + 3 months support included

Our Website ServiceNow Partner Page



## ServiceNow |

#### **Our Services**

#### ServiceNow Implementation

Through our agile-inspired methodology, and proven and repeatable approach, we deliver successful ServiceNow implementations in 8 to 12 weeks. Learn More..

#### Service Now Consulting

Elevate your ServiceNow experience with our expert consulting services. Uncover and resolve platform performance issues, while crafting strategic roadmaps to maximize the potential of your ServiceNow investment.

Learn More..

#### **Custom Service Now App Development**

Meet specific business requirements with custom apps built on the ServiceNow platform. Deploy efficient, agile, and scalable applications with ease. Learn More..

#### **Managed Services**

The real value of ServiceNow is after go live! Leverage INRY CloudCover for capacity, specialized skills, enablement, and adoption. Take advantage of round-the-clock assistance with our alobal teams located in the US and India.

Learn More..

#### **INRY Apps Built on ServiceNow**

#### INRY Talent - Applicant Tracking System

#### Built by Recruiters, for Recruiters

Harness the power of workflows and automation to deliver an enhanced recruiter and applicant experience. Find and hire the right talent quickly and efficiently.

<u>Learn More..</u>

## **INRY Learn - Learning** Management

#### Accelerate Training and Development

A single interface to manage online learning programs at scale to train, reskill, and upskill employees. Learn More..

#### **INRY Celebrate**

#### Colleague Recognition is Fun and Easy

Create peer-to-peer recognition programs that encourage a culture of appreciation, positive reinforcement, and timely, on the spot feedback. Learn More..

#### **INRY Coach**

#### **Efficient Performance Management in** a Breeze

Drive employee development and engagement through goal-based performance management and 360degree feedback on a single platform. Learn More..

## **Purpose Built Solutions on Service Now**

#### **Healthcare Onboarding**

Better align the myriad teams and processes needed to onboard a nurse, physician, or other care providers in a smooth, competent, and compliant manner. Learn More..

#### **Workplace Violence Prevention**

The INRY Workplace Violence Prevention solution is designed to comprehensively address workplace threats, foster employee safety, and help employers meet the 1 July 2024 California Senate Bill 553 deadline. Learn More..

#### **Election Worker Management**

Manage the entire election worker lifecycle - recruiting, onboarding, training, payroll, and offboarding through streamlined workflows and interfaces designed for all stakeholders. Learn More..

#### Citrix ITSM Connector

Integrate Citrix Cloud services with ServiceNow ITSM capabilities to enable streamlined operations, faster issue resolution, improved user experiences, and better resource allocation for enhanced productivity.











Solution Brief

# Insight

Drive speed, scale, resilience, and innovation with Insight your end-to-end Solutions Integrator (SI).

...........

Getting ahead of the competition — and staying there — is harder than ever. Businesses are facing legacy infrastructures, outdated processes, resource constraints, and cyberthreats. They're also juggling the demands of the modern workforce and seemingly infinite data. The roadblocks to business transformation are many. But the potential for innovation? Limitless.

Top performers are agile. Resilient organizations are secure. And today's innovators are tomorrow's key players. Set yourself apart with Insight — we'll help you drive transformation and modernization through an intimate understanding of your needs, vast technology expertise, comprehensive services, including product strategy, app development, and support for Agile and DevOps practices, and a broad portfolio of industry partnerships.

#### Prioritizing possibility in three key areas

Every client engagement supports innovation by prioritizing one or more key business outcomes.



Optimize your data for better business.



**Empower** speed and scale of service.



Drive security for business resilience.

#### Areas of expertise

Our work with clients spans six critical areas: Modern Workplace, Data and AI, Cybersecurity, Intelligent Edge, Modern Apps, and Modern Infrastructure. With proven methodologies and experienced teams, we help enable operational efficiencies, gain business agility, mitigate risk, manage compliance, address spiraling data growth, and meet the demands of the modern workplace.



#### Modern Workplace

Modernize essential workplace products, platforms, and workflows for secure productivity and flexibility.



#### Intelligent Edge

Identify and implement edge solutions that drive business value and support advanced IoT initiatives.



#### Data and AI

Modernize data architectures and build analytics and Al solutions to transform operations and user experiences.



#### Modern Apps

Build modern business applications with repeatable methodologies and an agile approach to differentiate your business.



#### Cybersecurity

Improve security and reduce complexity with solutions that mitigate risk and strengthen your overall security posture.



#### Modern Infrastructure

Enable digital transformation spanning people, process, and technology across cloud, data center, networks, and the edge.

#### At a glance

11,000+

Insight teammates

sales and service delivery experts

engineers, architects, and consultants

6,000+

software, hardware, and cloud partners and publishers

>1EB and >2M

migrated since 2015

of accolades and awards

from leading OEMs in hardware, software, cloud, and services





















**m**ware

# Learning Solutions by Learnit

Explore Learnit's robust offering and enjoy their flexibility which makes your learning programs relevant and real-world for your team.



## 97% of participants recommend Learnit

Our classes are hands-on, fun, entertaining and highly interactive. Attendees of our classes have given us feedback using words such as: "great", "awesome", "excellent", "helpful", "effective", and "best".

**Read More** 



## Live Expert-led classes

We take pride in our passion for training and employee development.

All our subject- matter experts, have real-world experience in their field, and create outstanding learning environments.

Microsoft Partner



100s of classes in our portfolio delivered across all industries and org sizes

Live classes per month 90+

On-demand videos 1,000+



## Top 10 classes right now

- 1. Excel Pivot Tables
- 2. Lead through Change
- 3. Influencing w/o Authority
- 4. MS Teams
- 5. SQL Scripting
- 6. Run Better Meetings
- 7. Project Management
- 8. Growth Mindset
- 9. PowerBl
- 10. Critical Thinking

View courses at Learnit to join or bring to your team: www.learnit.com/classes-list/





## **CAPABILITY STATEMENT**

#### About Us

Founded in August 2014, Macnew Consulting, with 80% of revenue from repeat clients, develops innovative enterprise-wide security risk management strategies and solutions leveraging NIST Cybersecurity Framework and other federal and state policy, guidance, and Industry practices tailored to unique organizational needs

#### Why Macnew?

We are known for the value we bring to our clients and deliver with:

- Integrity
- Innovation
- Deep Expertise
- Exceptional Quality

#### **Expertise**

#### **Information Assurance**

- Security Strategy, Architecture and Program Development (Governance and Compliance)
- DevSecOps Strategy
- Culture, Awareness and Role-based Training
- Security and Privacy Risk Assessments
- Supply Chain and Third-Party Risk Management

#### **Business Continuity Management**

- Business Process and IT Disaster Recovery Strategy and Planning
- Incident Response and Contingency Plan Testing
- Pandemic Risk Planning

#### **Program Management**

- Program Strategy Development and Implementation
- Program Management Office (PMO) Support
- Technology Integration & Implementation
- Business Analysis
- Project Management

#### **Contract Vehicles**





GSA Multiple Award Schedule (MAS) # 47QTCA22D005Y SBA 8(a) Sole-Source Procurement Benefits

#### **Technology Marketplace:**

- Supplier ID: 0000046688
- Contract ID:1000031448

#### **Business Information**

- 30+ years of Industry Oxperience
- Top Secret and Secret Clearance
- Project Management Professional (PMP)
- GIAC Security Essentials Certification (GSEC)
- ISC2 Certified Information System Security Professional A(CISSP)
- ISC2 Cloud Security Certification (CCSP)
- IAPP Certified Information Privacy Professional (CIPP)
- UEI: F\$A1\$\$3W41B9

• **CAGE**: 790G1

- NAICS CODES:
  - 541519 Other Computer Related Services
  - o 541512 Computer Systems Design Services
  - 541611 Administrative & Management Consulting Services
  - 541690 Other Scientific and Technical Consulting Services
  - 423430 Computer and Computer Peripheral and Software Merchant Wholesalers
  - o 541618 Other Management Consulting Services
  - 541990 All Other Professional, Scientific and Technical Services

#### **Contact Us**

#### Kemi Macaulay

- www.macnewconsulting.com
- 415-527-5628
- kemi@macnewconsulting.com

#### Our Clients























#### **Corporate Overview**

www.ntsca.com

Founded in 1997 Based in Fremont, CA

#### Solutions we offer:

**Data Center Computing Cyber Security Big Data** Virtualization **Cloud Computing Unified Communications** Wireless / Mobility Storage **Enterprise-Wide Print** Management **Document Management** 

4179 Business center Dr Fremont, CA 94538



New Tech Solutions, Inc. (NTS) is a privately held, minority-owned, Small Business company headquartered in Fremont, California, and a leading Silicon Valley based Information Technology Solutions and Service provider to Federal and other Public Sector Government Agencies.

NTS solutions include Data Center Computing, Cyber Security, Cloud Computing, Unified Communications, Big Data, Virtualization and Storage. Our experts can help you plan and deploy technology that meets the highest standards for quality. NTS also specializes in manufacturing energy efficient custom configured High Performance Computing (HPC), AI/ML solutions, complex data storage, and highly efficient graphical and visualization computing solutions, to name a few.

In addition, NTS also provides an innovative problem - solving approach to IT solutions. By utilizing our array of professional IT services, you can receive the guidance and expertise you need to ensure your project is customized to your unique needs and a success. We specialize in: Enterprise Architecture, Software Development, Enterprise Application Integration and Migration, and Network Performance Management.

The NTS collaborative approach throughout the whole lifecycle of your project, produces an exceptionally customer-focused and efficient solution. For our customers in the Federal government, we handle large contracts, such as: GWAC's, Blanket Purchase Agreements (BPAs), Indefinite Delivery, Indefinite Quantity (IDIQ) contracts and GSA Multiple Award Schedules (MAS). Federal IT purchases can be complex. We simplify the process: from contracts to deployment.

#### **PRODUCTS**

- NTS HPC Solutions (Rack servers & GPU's)
- Cisco
- Smart Technologies
- HPE & HPI
- Dell EMC
- **VMware**
- Microsoft
- AWS
- Symantec
- IBM

And many more ....

#### **SERVICES**

- Software Programming and **Engineering**
- Cloud Consulting and Technical Services
- Enterprise Application Integration and Migration
- Storage implementation
- AI/ML Compute as a Service
- Security Consulting
- Enterprise Architecture
- Hardware and Software Procurement and Integration
- Asset Tagging & Image Burn

#### **PARTNERS**







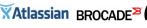




































#### **CONTRACT VEHICLES**



SEWP V



GS♪





CIO-CS







Seaport

NxG

**Navy NxG** 









2GIT-Airforce



Cisco / VMWARE



IDIQ/BPA







**Texas DIR** 

**DHS TacCom II** 







**LACOE** 



Awards + Recognition











Call us at: 510-353-4070 Email us at: rfq@ntsca.com

www.ntsca.com

www.ntsgov.com

# PARIVEDA

Change is inevitable.
Transformation is intentional.\*

#### **WHO WE ARE**

Pariveda is a consulting firm dedicated to solving complex business challenges through the holistic application of multi-dimensional expertise.



#### **TECHNOLOGY** & DIGITAL

**Technology Strategy** Data & Analytics Artificial Intelligence Integration & Applications



#### **BUSINESS STRATEGY**

Due Diligence Post Merger Integration Corporate Strategy Program Management



Pariveda leverages our breadth of expertise to create holistic, resilient solutions



#### **CUSTOMER EXPERIENCE**

**Digital Strategy UX/UI Strategy Product Design CX Strategy** 



#### BRAND **DEVELOPMENT**

**Brand Strategy Brand Architecture** Mergers & Acquisitions **Employer Branding** 



#### **ORGANIZATIONAL DEVELOPMENT**

People Development Change Enablement **Total Experience** Organizational Design

#### **OUR ALLIANCES**

We are technology agnostic – We work well with your existing partners, or we can help you to select the right solution for your business.



#### PREMIER PARTNER

Machine Learning Competency Data & Analytics Competency Migration Competency **DevOps Competency** Mobile Competency Microsoft Workloads Competency Healthcare Competency



#### **GOLD PARTNER**

Gold Cloud Platform Gold Data Platform Gold Application Development Gold Application Integration Gold Data Analytics Silver Cloud Productivity















## BY THE NUMBERS

## **PRESIDIO®**

#### **Our Customers**

9,000+ Services Engagements

**6.500+** ..... Customers

98% Of clients continue to partner

with Presidio

10Yrs Average Tenure for Top 50 Clients

4+ Average # of solution offerings

consumed per client

#### **Our Scale**

\$6Billion+ Dollars in Revenue

**3,000+** Team Members 40+ global locations

5.1 Engineer to Account

Manager Ratio \*Industry Leading

1,900+ Engineers

**500+** Sales

#### PARTNER CERTIFICATIONS

**858**+



6,500+

DELLTechnologies
TITANIUM PARTNER

**181+** 



**250+** 



105<del>+</del>

#### **m**ware

Presidio is the first provider in North America to hold all 7 VMware **Master Services Competencies** 

## WHY PRESIDIO

Deep expertise in all areas that count...

- MODERNIZE how we store and access data
- RE-IMAGINE how we interact with apps
- AUTOMATE and securely connect distributed infrastructure

**Dan Ornelas SLED Account Manager** Email: dornelas@presidio.com Office: 415-501-9011 Cell: 650-906-4087



#### **TRADITIONAL IT**

Networking • Converged Infrastructure Server • Storage • Software Defined Hyper Converged • Security • Applications & App Dev



Every business wrestles with concerns and unique challenges when it comes to cyber security. Whether you're a Fortune 500 company, a government agency, or anywhere in between, Savant Solutions can provide a secure solution for you. We offer a range of security options and a variety of services including assessments, design, implementation, after-hours support, and more. When you hire Savant Solutions, we'll create a solution that not only works, it gives you peace of mind when it comes to securing your data and network.

Our team is committed to your cyber security.

## **OUR PARTNERS**

























## **OUR SOLUTIONS**



Security Assessment



Network Security



Cloud Security



IoT Security



Endpoint Security



Email Security



Application Security



Cybersecurity Compliance



Backup & Disaster Recovery



Patch Management



# Slalom is a next-generation professional services company creating value at the intersection of business, technology, and humanity.

Our purpose is to help people and organizations dream bigger, move faster, and build better tomorrows for all.

#### WHAT WE DO

From strategy to implementation, our approach is fiercely human.

We deeply understand our customers and their customers—to deliver practical, end-to-end solutions that drive meaningful impact.

#### We can help you specifically with:

- Data Strategy and data visualization
  - Tableau
  - PowerBI
- Cloud enablement
  - AWS, Microsoft Azure, Google
- Salesforce deployments
- Program/Project management
- Change Management/Strategy/Training
- Data warehouse services

#### LOCAL GOVERNMENT EXPERTISE

Slalom is a trusted partner to local government agencies across the United States. We are passionate about positively impacting the communities where we live, work, and play, and helping organizations thrive.









#### **HOW WE'RE DIFFERENT**

#### We take love seriously

So seriously that we measure customer love in 10 dimensions and use those metrics to guide our actions.

#### Head and heart in everything we do

We show up authentically and get to know you, always leading with empathy and kindness.

#### Deep connections, better outcomes

Our thorough understanding of partner technologies and priorities drives trusting relationships and exponential impact.

#### Momentum that outlasts us

We work with your teams every step of the way, teaching and empowering them to continue the momentum even after we leave.

#### Local soul, global scale

Because we live where we work, we're committed to our local communities and your long-term success—while also staying connected globally.

#### **PARTNERSHIPS**

We partner with over 700 of the world's leading technology providers to create extraordinary results for you.















Our expertise ensures that your data center is fully optimized to meet the requirements of your business. We work with you to make it a highly-provisioned and operationally efficient business asset: architectural excellence delivered alongside best-in-breed management solutions and an operational and service model tailored to your requirements.

#### Defining a strategy

To define a strong and successful data center strategy you need access to specialists, and to make sure that needs and requirements are captured and communicated to the right people at the right time. Proper data center development requires a diverse set of skills and a holistic approach.

The SoftNet Solutions consultative approach has been honed over years of practice to deliver just that: we get the whole range of skills working together—from IT consulting to engineering— to ensure that your data center meets all standards and exceeds your expectations.

#### A source of excellence

SoftNet Solutions has created a center of excellence for unified data centers. Our team members have accreditations from industry-leading vendors, and have expertise in all major virtualization and data center platforms, as well as storage, security, network and management provisioning solutions.

We work across every technology and operational layer in the data center. Whether you want to consolidate or virtualize your computing, storage or network environment, or transform management through aggressive operational automation, we can provide you with insight and practical solutions.

#### **Selecting products**

From mission-critical servers and complex wired and wireless networks, to high-end storage and operating systems and much more, we can help you choose the best products for your solution.

Because we are vendor- and platform-agnostic, we can focus on what is right for your solution, rather than for us or the vendor.

#### Servers and Storage

We can provide you with a certified, experienced, and proactive team of server and storage specialists who guide your project from start to finish, and help you optimize your computing environment by improving performance, utilization, availability, security and management.

#### To help you achieve those objectives we:

- Document your current server or storage situation
- Establish a server or storage management strategy and prioritization plans
- Assign appropriate availability for each data set
- Consider whether to consolidate or to use a storage area network (SAN)
- Centralize your server or storage management
- Create, modify, or update your organization's backup and disaster-recovery strategy.
- Business Continuity and Disaster Recovery

Business continuity and disaster recovery are critical, and our continuity planning is second-to-none. We provide a comprehensive range of services to ensure the continued well-being of your organization, giving you the peace of mind to focus on your business.

And if your infrastructure or IT environment changes as a result of a change of focus or strategy elsewhere in the business, we can help you transition your continuity and disaster recovery plans quickly and easily.

#### Our suite of services includes:

- Site-to-site replication
- Host-based replication
- Storage encryption
- Network convergence
- Storage-based replication
- De-duplication
- Storage virtualization







































AVAILABLE CONTRACT VEHICLES:

NASPO NCPA SLP

### SSP Data's Mission

For over 40 years, our team at SSP Data has excelled in providing Information Technology solutions and services to empower the success of public and commercial enterprises worldwide by aligning their technology investments with their budgets, growth, and utilization strategies. To that end, we have focused on enabling our clients throughout the region to deliver business critical functions utilizing trusted, globally renown, and industry-recognized commodities and solutions.

## **Core Competencies**

- Cybersecurity Solutions and Services
- Cybersecurity and Network Assessments
- Professional Services
- Managed Services

- Network Solutions and Services
- Cloud Solutions and Services
- Data Center Solution Design and Deployment
- Consulting and Technical Services

#### **Our Partners**

SSP has valued partnerships with leading technology providers in the industry including Cisco, Palo Alto Networks, Mandiant, and more. Our partnerships give us the power, range, and flexibility to provide our clients with the most effective solutions to meet their needs. Through our combined efforts, we can extend our resources for information, training, and technology procurement.

## Relevant Experience

As a Local Business Enterprise (LBE) and Minority Owned Business Enterprise (MBE), we seek to have our clients & staff reflect California's status as an inclusive and diverse technology leader. We support a variety of clients who are innovative, progressive, and looking towards the future while serving their communities. This includes:

- City and County of San Francisco
  - We support several City Departments, including the Department of Technology (DT), Office of Cybersecurity, San Francisco International Airport (SFO), Public Utilities Commission (SFPUC), the District Attorney's Office, and more.
- City of Richmond
- · Port of Oakland
- Metropolitan Transportation Commission

Our goal at SSP is to uplift the Bay Area and surrounding Northern California region as a whole by strengthening technological and cyber resiliency with industry-leading and effective solutions, services, and trainings. Across over 40 years of operation, we have been able to support the delivery of critical services to public institutions throughout California, while building a collaborative approach focused on connecting technology leaders and practitioners from the state, local, and municipal levels. We continue to work with public organizations from across the region on developing governance, processes, and guidelines to support the overall resiliency at all levels of the enterprise.



## Fast technological solutions



The Thier Group moves your project from concept to reality.

Our expertise in computer hardware, software, computer system services, database development, and analyses, as well as computer training, will only help you accomplish your objective with the fastest and best technological solution possible. We have provided technology services and solutions to numerous government, industry, and professional clients.

## Key Services

Computer Training Database Development and Analyses

Technology Solutions

Computer Systems Services Business Intelligence Report Development

IT Professional Services

IT Training Services

IT Project Management Services Website &
Graphic Design
Services

Document
Control System
Conversion
Migration

## Why Us







#### **Transparency**

We inform you early and ensure you remain engaged

#### **Team**

Our team consists of credible and responsive experts

#### **Solutions**

We find solutions that fit your needs

## **Our Clients**























Contact: Holli Thier, President Email: hollithier@gmail.com Mobile: (415) 407- 4843



# Think Connected is a full-service IT firm located in the heart of San Francisco's financial district.

Serving customers since 2003, our goal is to allow organizations to achieve full concentration on their core competency without worrying about the details of their IT infrastructure. We provide IT solutions for an array of industries, and ensure that the environments we manage are impeccably monitored and maintained allowing our customers a highly-performing, secure, scalable, and resilient IT solution.

#### **Monitoring and Asset Management**

- End-to-End Measurement, Assessment, Detection, and Remediation
- Endpoint application install and tracking
- Agent based monitoring and proactive problem remediation
- Asset lifecycle management
- 24x7x365

#### Security

- IT Security Audits
- Security Operation Center
- EDR/Anti-Virus
- Anti-Spam/Phishing
- Pen testing
- Multi-Factor/2 Factor Authentication (MFA/2FA)
- SIEM setup and management

#### **Networks**

- Setup and Configuration
- Support and Remediation
- Maintenance
- Firewalls, Switches, and Wireless
- Multi-Site Architecture and implementation

## Desktops, Laptops & Mobile Device Management

- Development of user onboarding/offboarding
- Real-time on-going audit of assets
- Procurement and Bulk Deployment
- Software Patching, Updates and Audits

#### **On-premise Infrastructure**

- Hyperconverged high-availability server infrastructures
- Disaster Recovery and High Availability
- Storage and Backup
- Virtualization



#### **Cloud Services Management**

- Backup and Disaster Recovery
- Microsoft 365 Email, Teams, SharePoint, OneDrive
- Microsoft Entra ID
- Google Workspace
- Amazon Web Services (AWS)

#### Helpdesk

- Desktop Support
- End-User Management
- Ticketing, Triage, and Resolution
   Onsite or Remote Services

#### **VoIP/Unified Communications**

- Microsoft Teams
- GoTo
- Zoom
- Ring Central

#### **Think Connected**

1.877.684.4654, <u>sales@thinkconnected.com</u> 365 Main St, San Francisco, CA 94105

#### **CAPABILITIES & EXPERTISE**

Two Rivers, Corp. (TRC) is a Woman-Owned Small Business and certified Micro Local Business Enterprise in San Francisco that provides professional services specializing in change management and project management. TRC's Prosci® certified Change Practitioners have built a reputation for delivering high quality outcomes for large-scale technology projects impacting large groups of stakeholders.

Change Management is a structured method for managing the people-side of change to achieve business goals and the required outcomes of a project or initiative. Successful Change Management can increase the speed of user adoption, ensure user satisfaction, and achieve ROI goals.

#### **KEY CLIENTS**

- Adobe Systems
- Symantec
- VMware
- Rakuten
- ServiceNow
- RHI

- Princess Cruises
- CSAA
- Driscoll's Berries
- Wells Fargo
- Grant Street Group (LBE-CCSF Assessor)
- Atlassian
- Juniper Networks
- The Port of SF
- SF Environment
- Moran Consulting Inc. (LBE-SFMTA)

#### **CERTIFICATIONS**

- Prosci® Certified Change Practitioners
- Calif. Small Business, #2004444
- Micro LBE, San Francisco #101379
- SF CMD Cert. #CMD032017350
- CPUC Diversity Supplier, #17000116
- SBA WOSB #3245-0374

#### LBE CATEGORY CODES

- GS109 Computer System Services
- PS007 Writing/Editing Services
- PS019 Administrative Services
- PS048 Educ & Training Services

#### **SERVICES**

#### **Change Management & Readiness**

TRC has provided Change Management for large-scale, corporate-wide deployments for clients and projects include large scale, global, end-to-end business and IT programs delivered across organizations. We have a team of Prosci® certified Change Practitioners with proven expertise to assist clients deploy new platforms effectively with minimal disruption to existing workflows, facilitating user adoption and Return on Investment (ROI). Change activities include Strategy, Impact & Readiness Assessments, Stakeholder Analysis, Change Network, Communications, Training Post Go-Live Support Planning and Effectiveness Metrics/KPIs.

#### **Project/Program Management & Coordination**

Our team has a record of accomplishment for providing project support for fast-paced, mission critical projects using both Waterfall and Agile/SCRUM methodologies. We have provided project coordination and project management for CRM, ERP and HCM projects including Salesforce.com, PeopleSoft & Workday.

#### **Training Planning & Development Services**

Two Rivers, Corp. plans and develops customized training materials and courseware to meet the specific requirements of our clients. We develop interactive, e-Learning training on various platforms such as Oracle User Productivity Kit (UPK), and Adobe Captivate. TRC provides soft skills training and focus group facilitation.

#### **Communications Planning & Execution**

We ensure our client's success, in major change initiatives, by fully understanding the impacts to all stakeholder groups and developing detailed communication plans to consistently communicate key project messaging. All communications are developed and executed in partnership with the client leadership team.

#### **CONTACT US**

For more information, visit our website at www.tworiverscorp.com or contact:

Nahrein David, Founder / CEO | ndavid@tworiverscorp.com | 415-608-4696





# West Coast Consulting Group

Founded in 2001, West Coast Consulting Group is a San Francisco based local LBE with a depth of experience that is uniquely positioned to help you manage your initiatives from formulation to implementation. We are a fast paced, innovative, performance driven company focused on delivering customer success.

## **Expertise**

- ❖ Digital Transformation and Process Improvement
- Salesforce Implementation
- Enterprise Program Management
- Software Architecture
- SOC2 Compliance
- Collections and Accounts Receivable Software

- Professional Services
- Call Center Management Rollout & Training
- GIS Maps
- AI Custom Development
- Vendor Research and Analysis

## Minority Women LBE based in San Francisco since 2004



Top Rated

Satisfied customers Top 10/10 rating



**Expertise ISV** Partner



Salesforce Surfboard Award

Best Service Cloud Implementation for YesVideo

**Experience** 

Hundreds of successful Cloud deployments



## Why Xtech?

We operate fully to serve the City and County of San Francisco.

Xtech brings a unique combination of skills to bear on our work with Governmental Agencies. We have been leaders in the previous Technology Marketplace Contracts for many years now and have established ourselves as a trusted partner for CCSF. We bring incredibly significant specialized expertise to San Francisco - from equipment procurement, network services, project management, system integration, hardware maintenance to software development and specialized training, we have offered and will continue to offer CCSF a complete IT solution tailored to meet your needs.

Xtech was founded in 2000 as a joint venture between two LBEs: 21Tech and Eaton & Associates. Xtech's has been focused on delivering the highest level of quality and expertise to the City and County of San Francisco (CCSF). Since then both JV parnters have graduated from the program, but our committement to supporting local businesses as we have exceeded our LBE goals for Our parent companies were founded in 1996 and 1989, respectively. Both firms were founded in San Francisco and remain headquartered in the Bay Area.

#### Our continued commitment to CCSF

- · Negotiated over 500 sub-contracting agreements, including Enterprise Agreements for CCSF Depts.
- Leader in LBE participation over past three Tech Marketplace contracts
- Local warehouse and staged deliveries
- Local account management and pro-services teams
- Promote the highest level of care for City data, always ensuring security and confidentiality
- Subject matter expertise on City procurement policy
- Dedicated Xtech team averages 18 years active experience working with CCSF

#### Our expertise

- Asset Management Solutions
- Taxation and Revenue Solutions
- · Enterprise Hardware and Software
- IT Strategy
- COTS Implementation
- Contract Management
- · Design Services
- Back-office systems
- Business Process Reengineering
- Customer/Citizen Relationship Mgmt Solutions
- Custom Application Development
- Business Continuity / Disaster Recovery
- Web Services

- Permitting Systems
- System Conversion / Upgrade projects
- Workflow Management System
- Personnel placements (specialized skillsets, SMEs, complex developers, etc.)
- · Cross-platform and Multisystem Design and Integration
- Audio Visual, Video, Communications and Productivity Goods and Services
- · Data Security Hardware and Software Solutions
- Data Center Design, Deployment and Consultation Services
- IT Infrastructure as a Service (IAAS) Solutions
- And many more...

## Email, call or text our dedicated team



**BRAD** brad.baker @21tech.com 415-385-6785



DULCE dulce.sanchez @21tech.com 415-361-8788



**HAROLD** harold.bonilla @21tech.com 415-355-9090



**JAMES** ifinley @eatonassoc.com 415-264-3407



VLAD voshmansky @eatonassoc.com @eatonassoc.com 415-521-1713



**VICTOR** vhusary 415-400-7666



#### **David Park** CEO, CISO, and Partner

Contact us at: sales@XterraSolutions.com or call **415.844.9700** 

Xterra is a Certified Minority Owned Business Enterprise (#WR05278), a CCSF Micro Local Business Enterprise (#CMD032616781), and a DGS Micro Small Business (#1747153)

### San Francisco Headquarters

Xterra Solutions, Inc. 311 California Street #300 San Francisco, CA 94104



# Xterra is one part technology pathfinder, one part operational trailblazer, and one big part deeply experienced IT guide.

So you can trust us to help solve your technology pain-points, define where you need to go, and ensure the journey there is enjoyably smooth. After all, we've been a trusted partner for San Francisco Government entities for over ten years. We understand your world and look forward to learning how we can support you. Visit our website, or call us directly at 415.844.9700

#### Here are just some of the IT products and services we can provide you:

#### Managed Services

- Assessment and Health Check Services
- Proactive Monitoring + Management
- Service Desk, 2nd and 3rd Tier Support (24/7)
- Security Operations Center (SOC/SIEM)
- Managed Endpoint Security and Backup
- Remediation and Stabilization 100% SLAs

#### Network (Cisco, Meraki, Extreme)

- · Network Architecture, Design, and Optimization
- 10/25/100 Gig Networking
- Datacenter Networking
- Enterprise Wireless
- SD-WAN & WAN Acceleration
- Circuit Analysis

#### Security (Palo Alto Networks, Cisco, Cisco Umbrella, KnowBe4, SecureW2, Barracuda)

- Security Assessments
- Next-Generation Firewall Implementations
- Network Access Control
- Intrusion Prevention
- Multi-Factor Authentication
- Endpoint Security (EDR/XDR)
- · VPN with security posture assessment

#### Servers (Dell, HPE, Cisco UCS)

- Blade Infrastructure
- Standalone Servers

#### Storage (HPE/Nimble SAN)

- · iSCSI SAN
- · Local and Remote Replication

#### Virtualization (Azure, Broadcom, Palo Alto Networks)

**XTERRA** 

- Server Virtualization
- Desktop Virtualization
- Network Virtualization
- Firewall Virtualization

#### Microsoft Solutions

- Azure / AAD / SSO
- Active Directory
- Microsoft 365
- Intune / Autopilot
- Client / Server OS

## Business Continuity / Disaster Recovery (Veeam & VMware)

- Assessments
- Project Management
- Program Management
- Replication and Failover
- Operational Runbooks

#### Cloud Enablement

- Cloud Readiness Assessment
- Cloud PKI Deployment
- Cloud Backups
- Private to Public Cloud Services
- Cloud-Based Wireless Solutions
- Cloud-Based VoIP Solutions

Here are just some of the technology partners we're proud to work with



**vm**ware







VeeAM







Lenovo









#### **About Zones**

**Zones LLC** is a nationally recognized technology solutions, software, cloud, professional and managed services provider with global fulfillment capability and a technology partner to all major manufactures. In the past, Zones LLC (and **nfrastructure**, which was acquired in 2016) have been delivering technology solutions to New York State and New York City government customers, so we have several references. Zones has significant experience in service delivery, data center and the enterprise, and delivers tremendous engineering and project management expertise.

#### **MBE Certification**

Zones, LLC is a certified Minority Business Enterprise (MBE) under the guidelines of the National Minority Supplier Development Council (NMSDC). Our MBE certification enables City & County of San Francisco to count all business with Zones as tier-one spend towards your supplier diversity goals.

#### **Product and Services Capabilities**

- Zones Hardware Partners: Lenovo, Apple, Dell, HPE, HPI, Cisco, Dell, Nutanix, Veeam, IBM, Brother, Epson, Intel, Jabra, Lexmark, LG, Logitech, NEC, Netapp, Plantronics, Trend Micro and others.
- Zones Software Partners: Microsoft, Symantec, Adobe, Autodesk, Bluebeam, Nuance, SAP, Kronos, Oracle, Splunk, VMWare, ServiceNow, McAfee, Veritas, Commvault, IBM and others.

#### Click on below categories for further details

Desktops & Workstations Electronics Software

Printers & Scanners

Cables
Storage & Backup
Servers

Accessories

Power Protection Networking Memory

Notebooks & Tablets Monitors & Projectors

Rep Name	Role	Email	Main	Mobile
Saad Bhatti	Account Manager	Saad.Bhatti@zones.com	253-545-7318	
Aqil Khan	Sales Manager	Aqil.Khan@zones.com	253-545-7209	
Imran Yunus	VP Sales	Imran.Yunus@zones.com		310-766-0124
Email for Zones CCSF Group: Sf@zones.com				

#### **Zones Connect**

ZonesConnect is our web-based self-service platform that helps you to manage every aspect of your Zones account. Simply log in, you'll and gain deep visibility into your company's standards, quotes, orders, shipments, and more. You'll be able to streamline the entire procurement process – and save time and money for years to come.

- Instant product updates
- Updated to a modern look/feel
- Enhanced search standards
- Consolidated order lookup

 $\underline{\text{https://www.zones.com/site/statics/statics/static}} \ \underline{\text{page.html?name=corporate/about-us/zonesconnect-capabilities}} \\$ 

Getting started is easy, too. Ask your Zones account manager to activate your free ZonesConnect site today.

#### **Zones Cloud Platform**

Zones Cloud v2.0 is our web-based self-service platform that allows clients to manage their cloud subscriptions through a single, centralized management console. Clients can easily purchase cloud services and manage associated subscription ordering using an intuitive online marketplace experience that offers self-service controls for each subscription.

Users of Zones Cloud v2.0 can leverage the platform for billing, invoicing, provisioning, reporting, identity management, and more. Plus, through our Cloud Solutions Marketplace, clients can enjoy easy access to numerous discounts and deals from Zones' cloud partners.

https://www.zones.com/site/statics/static\_page.html?name=solutions/cloud-platform

#### myZones IT Order Management Software

myZones is a self-service IT order management software that streamlines ordering and inventory, custom reporting with real-time data. At Zones, we've been listening closely to client feedback, and consistently, we've heard that our clients want an easy, convenient way to check the status of their orders. myZones addresses that need by providing real-time reporting, order status, master tracking, inventory management and more.

https://www.zones.com/site/statics/static\_page.html?name=corporate/about-us/myzones