

**SUMMARY OF COMMUNITY-BASED ORGANIZATION AGREEMENTS AND OTHER DIRECT TREATMENT PROVIDERS
REQUEST TO THE HEALTH COMMISSION**

This Agreement is for the provision of direct treatment/services that serves as an extension of DPH's service delivery system.

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|--|--|
| Vendor: Richmond Area Multi-Services Inc. | Division/Section: BHS |
| Address: 4355 Geary Blvd. San Francisco, CA 94118 | Deputy Director: Roland Pickens |
| Contact: Angela Tang Phone: angelatang@ramsinc.org Richard Zevin richarzevin@ramsinc.org | DPH Administrator: Rhonda Simmons Program Administrator: Dara Papo Phone: 415-508-6251 Contract Analyst: Nathaniel Wong Phone: 628-271-6158 |

Request for retroactive approval of a new contract with Richmond Area Multi-Services, Inc. (RAMS) to provide Peer Counselors to staff the City's Street Overdose Response Team (SORT) and the Department's Post Overdose Engagement Team (POET). The total proposed agreement amount is \$8,860,928 which includes a 12% contingency for the term of 01/01/2024-12/31/2028 through (5 years).

Mark only one for each question below:

- Vendor Type:** For Profit Non-Profit Government Entity
- Is the Vendor a CMD Certified LBE?** Yes No
- Purchasing Authority:** RFP 0000007089 Sole Source
- Does DPH have other existing agreements with this Vendor?** Yes No
If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed. Founded in 1974, RAMS has been a DPH vendor for several decades

AGREEMENT INFORMATION

Proposed Transaction

01/01/2024-12/31/2028

FUNDING SOURCES:

County Prop C Homeless Services

TOTAL DPH REVENUES:

| Initial Year | All Ongoing Years <i>exclude initial year</i> | Total |
|--|--|--------------------|
| \$754,000 (six months) \$1,508,000 (one year) | 6,403,543 | \$7,911,543 |
| | | |
| | | |
| | | <u>\$7,911,543</u> |

12% Contingency Amount

**TOTAL AGREEMENT AMOUNT WITH
CONTINGENCY:**

| | | |
|--|--|--------------------|
| | | \$949,385 |
| | | <u>\$8,860,928</u> |

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| <u>ONE-TIME COSTS:</u> | | | |
| <u>ANNUAL AMOUNT WITHOUT CONTINGENCY*:</u> | \$1,508,000 | \$1,508,000 <i>(including cost of doing business)</i> | |

**Ongoing years excludes one-time costs.*

PROPOSED UNITS OF SERVICES

| Mode(s) of Service & Unit of Service (UOS)/ Number of Contacts (NOC) Definition | Number of Clients | | Number of Units/ NOC | Unit Cost |
|--|-------------------------------------|---------------------------------------|-------------------------|-----------|
| | <input type="checkbox"/> Duplicated | <input type="checkbox"/> Unduplicated | | |
| Hours of Substance Abuse Prevention Outreach | N/A | | 9,355 | \$80.60 |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

PRIMARY TARGET POPULATIONS

| | |
|--|---|
| Agreement's Primary Target Groups | People of all ages and backgrounds struggling with addiction or health crises seeking services at BHS clinics, service providers, residential programs, and other peer community networks |
| Agreement's Primary Target Neighborhood or Area | BHS clinics, service providers, residential programs, and other peer community networks throughout San Francisco including 30+ on-site services. |

Purpose of Agreement:

The purpose of this agreement is to integrate Peer Counselors into the City's Street Overdose Response Team (SORT), and the Department's Post Overdose Engagement Team (POET). In so doing, RAMS will hire, train and provide supervision for Peer Counselors in these roles. SORT is managed by the San Francisco Fire Department, and the team includes a RAMS Peer Counselor and an SFFD Community Paramedic who sit on the "rig" and respond to calls that have been triaged through 911 to serve as a co-respondent to standard 911 paramedic response.

For POET, the RAMS Peer Counselors, DPH Street Medicine, and the non-profit Harm Reduction Therapy Center behavioral health clinicians provide follow-up care and linkages to individuals identified in response to an overdose. The contract covers 9.0 FTE Peer Counselors for a total cost of \$338,958 (\$37,662/staff), 1.75

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Peer Supervisors at \$76,606 total (\$43,774/staff) as well as benefits and associated programmatic and administrative support costs, and program supplies. Annual program costs are \$1,508,000 annually.

The Units of Services (UOS) time duration varies based on the team assignment. Sometimes it might be an outreach to a specific client and sometimes it might cover an hourly shift on the rig with EMS responding to 911 calls or attempting to locate clients for follow up. The Peer Counselors play integral roles in San Francisco's SORT and POET overdose prevention teams. POET is managed by DPH under the section Whole Person Integrated Care (WPIC).

Prior to the proposed contract, there was an existing RAMS contract for SORT, which was approved by the Health Commission on June 6, 2022 for the contract ending 12/31/23. Then, the SORT service was brand new and the contract was authorized under Chapter 21.42 sole source authority. Subsequently, RFGA 7089 was issued to continue the peer role as part of SORT, and to add the POET programming component. The subject contract reflects both programs and is reflected on the Health Commission Memo to reflect the new programming that has been added.

RAMS, Inc. is a non-profit mental health organization that is committed to advocating for and providing community-based, culturally competent, and consumer-guided comprehensive services. Founded in San Francisco's Richmond District in 1974, RAMS offers comprehensive services that aim to meet the behavioral health, social, vocational, and educational needs of the diverse community of the San Francisco Area with expertise in serving the Asian & Pacific Islander American and Russian-speaking populations.

Richmond Area Multi Services Inc was selected under RFGA Sourcing Event 7089. Richmond Area Multi Services Inc was the highest ranked proposer. The RFP allows for an Agreement of up to 10 years which includes contract options which may or may not be exercised.

Monitoring Report/Program Review & Follow-up:

This Agreement will receive annual monitoring through the DPH Business Office of Contract Compliance (BOCC), including for performance and fiscal stability.

Health Equity and Inclusion Compliance:

The Vendor will provide the necessary information to comply with the Department's Office of Health Equity (OHE) requirements and will work collaboratively to remove systemic and operational barriers that impede providing appropriate levels of services to meet the needs of disadvantaged BIPOC stakeholders and communities.

Listing of Executive Director and Board of Directors:

Executive Director: Angela Tang, President and Chief Executive Officer

Board of Directors: Anoshua Chaudhuri

Wade Chow

Tom Yeh

Lee Hsu

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|--------------------|--|
| Patricia Rodriguez | |
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