

**SUMMARY OF COMMUNITY-BASED ORGANIZATION AGREEMENTS AND OTHER DIRECT TREATMENT PROVIDERS
REQUEST TO THE HEALTH COMMISSION**

This Agreement is for the provision of direct treatment/services that serves as an extension of DPH's service delivery system.

Vendor:	<u>Felton Institute</u>	Division/Section:	<u>BHS</u>
		Deputy Director:	<u>Angelica Almeida</u>
Address:	<u>1010 Gough Street</u>	DPH Administrator:	<u></u>
	<u>San Francisco, CA 94109</u>	Program Administrator:	<u></u>
Contact:	<u>Al Gilbert</u>	Contract Analyst:	<u>Loan Tran</u>
	Phone: 415-474-316		Phone: 415-255-3452

Request for approval of a Professional Services Agreement with Felton Institute to provide Intensive Case Management services to older adults (age 60 and over) by providing intensive and frequent services with the goal of stabilizing the individual, which will then allow them to transition them into lower intensity clinic-based services and other resources as appropriate. The total proposed agreement amount is \$6,159,581 which includes a 12% contingency for the term of December 1, 2023 through June 30, 2028> (5 years and 1 month).

Mark only one for each question below:

- Vendor Type:** For Profit Non-Profit Government Entity
- Is the Vendor a CMD Certified LBE?** Yes No
- Purchasing Authority:** RFP Sole Source
SFGOV-0000008342
07/12/2023
- Does DPH have other existing agreements with this Vendor?** Yes No
If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed. _____

AGREEMENT INFORMATION

Proposed Transaction

<Agreement Start Date> to < Agreement End Date>

FUNDING SOURCES:

MHSA Adult

MH Prop C

TOTAL DPH REVENUES:

12% Contingency Amount

TOTAL AGREEMENT AMOUNT WITH CONTINGENCY:

ONE-TIME COSTS:

ANNUAL AMOUNT WITHOUT CONTINGENCY*:

**Ongoing years excludes one-time costs.*

Initial Year	All Ongoing Years <i>exclude initial year</i>	Total
466,667	3,533,062	\$3,999,729
175,000	1,324,897	\$1,499,897
<u>641,667</u>	4,857,959	<u>\$5,499,626</u>
\$77,0000	<u>582,955</u>	<u>\$659,955</u>
<u>\$718,667</u>	<u>\$5,440,914</u>	<u>\$6,159,581</u>

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PROPOSED UNITS OF SERVICES

Mode(s) of Service & Unit of Service (UOS)/ Number of Contacts (NOC) Definition	Number of Clients		Number of Units/ NOC	Unit Cost
	<input type="checkbox"/> Duplicated	<input checked="" type="checkbox"/> Unduplicated		
Mode 45- outreach services	5 -(start-up 12/23 to 1/24)		123	\$1,219.85
Mode 15 - outpatient services: case management, MH services, medication services, medication support, and crisis intervention	25 – (2/1/24 to 6/30/24)		298.63	\$823.51
	50 – (7/1/24 to 6/30/25)		597.26	\$1,647.02

PRIMARY TARGET POPULATIONS

Agreement's Primary Target Groups	Target population is clients aged 60 and older with various sexual orientation and ethnic backgrounds living with persistent severe mental illness and severe functional impairments with very complex needs, requiring intensive case management to remain living safely in the community. Priority population are older adults experiencing or at risk of experiencing homelessness.
Agreement's Primary Target Neighborhood or Area	Primary target will be clients living in under resourced neighborhoods, such as the Tenderloin, South of Market, the Bayview, and Visitation Valley.

Purpose of Agreement:

The new Behavioral Health Intensive Case Management (ICM) for Older Adults works with clients 60+ providing field based targeted clinical case management, integrated mental health and substance use disorder treatment, medication support services, crisis interventions, and collateral work with family, partnering with In-Home Support Service workers, housing support services, conservators, case managers, primary care, and Adult Protective Services with referrals to neuropsychiatric assessment and evaluation for dementia or other cognitive impairments that impact clients to live safely and independently in the community. Services will integrate peer based services/individuals with lived experiences, offer culturally congruent care, and prioritize diverse staffing and increased language capacity in the threshold languages. Goal of services is to stabilize and support clients on recovery and wellness goals, live safely in the community, and transition to less intensive care.

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Felton was founded in 1889 with the mission to promote quality of life through equitable access to innovative, high-quality evidence-informed services for residents in the community. Felton has a long history providing Children, Youth, Family, TAY, Adult, Older Adults and Justice Services with offices on 1500 Franklin and 6221 Geary Blvd. Services include Early Psychosis Prevention, Outpatient Services and ICM/FSP Linkage for the unhoused adult and older adults, and a suicide prevention hotline.

Felton Institute was the highest ranked proposer under RFP SFGOV-0000008342. The RFP allows for an Agreement of up to 10 years (RFP expiration date 11/30/2033) which includes contract options which may or may not be exercised.

Monitoring Report/Program Review & Follow-up:

This Agreement will receive annual monitoring through the DPH Business Office of Contract Compliance (BOCC), including for performance and fiscal stability.

Health Equity and Inclusion Compliance:

The Vendor will provide the necessary information to comply with the Department's Office of Health Equity (OHE) requirements and will work collaboratively to remove systemic and operational barriers that impede providing appropriate levels of services to meet the needs of disadvantaged BIPOC stakeholders and communities.

Listing of Executive Director and Board of Directors:

Executive Director: Al Gilbert, President and Chief Executive Officer

Board of Directors: Dr George Woods, Board Chair

Tamara Steele, Board Vice Chair

Members -

Peter Rojo

Susan Bobulsky

Dr Oliver T. Brooks

Daniel Costello

Clifford Nalls

Dr Sarah Vinson

Deborah Wafer
