## Major Changes

What major changes is the department proposing? Clearly describe each change, including the fiscal impact of the proposal. Alternatively, you may submit a 1-2 page memo with your budget submission summarizing the major changes.
How did the department meet its target in each year? What are the high-level programmatic, operational, or staffing impacts of this proposed reduction? For non-GFS departments, please describe your strategy for absorbing cost increases or revenue reductions without adding new costs to the General Fund.

How are current year staffing levels and vacancies factored into your budget submission? What position changes is the department proposing to prioritize core service delivery while meeting the General Fund reduction target or NGF revenue reductions? Highlight any changes to FTE levels, budgeted attrition, temporary salaries, substitutions, and provide details in Form 3B.
What major spending changes is the department proposing? Please provide information especially for any grant changes, Please provide information especially for any grant ch
major contract changes, personnel changes, or other changes that affect core services and functions. Highlight any changes related to major changes/initiatives as noted in the Summary section and provide details in Form 3A.
What revenue changes did the department submit? Please differentiate between General Fund and non-General Fund. This should match an Audit Trail, as shown in Form 2A Revenue Report, as well as, the Expenditure Report in Form 3A.
Revenues

## Department Response to Major Changes

Please refer to page 12 of the Department of Elections' Memorandum regarding its Budget Proposals: Fiscal Years 2024-25 and 2025-26 that accompanies the Budget Forms.

As detailed on Form 3A, these include reductions in expenditures for data processing equipment, materials and supplies, professional services, security, and vehicle rentals. Although the Department was able to identify savings in several accounts, it must be emphasized that the costs of conducting elections have not decreased; both fixed and variable costs are expected to continue to increase in the near term due to factors outside of the Department's control, such as inflation and rising wages. In developing its budget proposals for FY 2024-25 and FY 2025-26, the Department made a concerted effort to strike a careful balance between supporting the City in its efforts to close a large projected budget shortfall and continuing to meet its mission. This mission is to provide equitable access to voting and election-related services to San Franciscans and to conduct free, fair, and functional elections. Given the magnitude of the projected budget deficit, the Department recognizes the need to implement cost-saving strategies and efficiencies whenever possible, but must, above all else, preserve the vital election services and programs all San Francisco voters are entitled to by law. These proposals thus reflect the Department's ongoing dedication to maintaining robust voter outreach and education programs as well as the provision of multilingual and barrier-free voter programs and services, all in the context of maximally cost-efficient and well-organized operations.
The Department does not propose any changes to the position classification structure approved under last year's Annual Salary Ordinance. The $\$ 235,048$ decrease in salary and fringe expenditures shown in FY 2025-26 is due mainly to the Department's needing to hire fewer seasonal employees to assist with the June 2, 2026 election as compared to the November 5, 2024 election. This decrease in temporary staffing is mainly reflective of the type of the election scheduled and the historical workload in similar past elections. There is also a \$88,422 decrease in overtime expenditures in FY 2025-26. Because, in every election cycle, overtime costs strongly correlate with staffing levels, the projected decreases in temporary staffing strongly suggest overtime costs will also decrease.
While the Department proposes both a $\$ 280,658$ decrease in its expenditures in FY 2024-25 and a parallel $\$ 555,728$ decrease in FY 2025-26, neither of those proposed decreases reflects a plan to cut any key election programs or services critical to fulfilling the Department's mission and legally-mandated responsibilities.
Per the Mayor's directive, the Department has not proposed any new initiatives in this budget cycle, and has instead prioritized identifying areas where efficiencies and funding reductions can be found while maintaining current levels of service. For more information on this topic, please refer to the enclosed memo.
The Department's projected revenue and revenue recoveries total $\$ 1,038,909$ for FY 2024-25 and \$197,248 for FY 2025-26; these totals reflect revenues the Department expects to receive from the following sources:

1. Candidate Filing and Paid Ballot Argument Fee Collections. A combination of state and local law prescribe collection procedures and fee amounts for candidate filing and submission of paid ballot argument fees. In estimating revenues for elections in FY 2024-25 and FY 2025-26, the Department considered historical filling data in similar past elections, as well as the impact of Proposition H, passed in 2022, on the elections schedule.
2. District and Agency Elections Revenue Recoveries. Per state law, the Department may conduct district and agency elections and recoup the costs associated with administering such elections. The Department expects to realize such revenue recoveries from conducting two agency elections in both FY 2024-25 and FY 2025-26, namely the San Francisco Retirement Board Elections and the Retiree Health Care Trust Fund Board Elections. In addition, the Department expects to receive revenue recoveries in FY 2024-25, when the San Francisco Unified School District (SFUSD), Community College District (CCD), and recoveries Rapid Transit District (BART) will consolidate their elections with the November 2, 2026 General Election.
Bay Area Rat

|  | Major Changes | Department Response to Major Changes |
| :---: | :---: | :---: |
| Legislation | Is the department seeking to submit any legislation with the budget? Does the department's budget assume any revenues/expenditures that require a legislative change? | The Department is not seeking to submit any legislation with the budget. |
| Prop J | Identify existing Prop J Analyses that will continue, and if the department's budget proposes any NEW contracting out of work previously done by City workers. | The Department has received approval to outsource the assembly and mailing of vote-by-mail ballot packets every year since FY 2007-08 and now seeks approval to obtain the same service for the November 2024 election in its FY 2024-25 budget proposal. The Department is not proposing to outsource any other work done by City workers. |
| Transfer of Function | Is the department requesting any Transfer of Functions of positions between departments? If so, please explain. | The Department is not requesting any Transfer of Functions of positions between departments. |
| Interim Exceptions | Is the department requesting any interim exceptions (new positions that are 1.0 FTE rather than 0.79 in BY and .78 in $B Y+1$ )? If so, for what reason are is the request being made? | The Department is not requesting any Interim Exceptions. |
| Budget Equity | How has the department considered equity in its budget proposal? | Prioritizing equity in the provision of election services and programs is the key part of the Department's mission that reads, "To provide equitable access to voting and election-related services and to conduct free, fair, and functional elections in the City and County of San Francisco." Consequently, and in the spirit of "equity begins at home," the Department's budget proposals incorporate on-going funding to support many internal programs which promote equity in hiring and onboarding practices and the recruitment of poll workers, including, e.g., the provision of bonuses to bilingual poll workers who can serve voters in multiple languages. <br> These budget proposals also reflect the Department's commitment to equity in terms of how funding for its externally facing programs has been balanced. That is, some funding requests are allocated specifically to notification, registration, or voting programs designed with the goals of informing and assisting members of the City's vulnerable communities and those who have been statistically less engaged with elections processes. The first step in developing most of these equity-based programs is to analyze registration and voting turnout statistics on a neighborhood-by-neighborhood and community-by-community basis. With this data in mind, the Department can then allocate more resources to certain neighborhoods and communities. <br> Over the next couple of fiscal years, and as part of its ongoing commitment to voting equity, the Department plans to continue to provide robust, multilingual, multi-format outreach and services to all of the following City populations and communities: residents of lower-turnout and lower-registration neighborhoods, residents of hospitals or other healthcare facilities, residents experiencing housing insecurity or homelessness, residents involved with criminal justice system, including those serving jail sentences, and residents whose primary or only language is not English. The Department's proposed budgets also include funding to support the continuation of San Francisco's election outreach grant program, which serves as a critical link between the Department's services and residents who may be less engaged with or aware of elections processes. |

DEPARTMENT: REG Elections
GFS Details

| Account Lvi 2 | Account Lvi 3 | FY 2024-25 | FY 2024-25 Department | FY 2024-25 <br> Dept - Base | FY 2025-26 Base | FY 2025-26 Department | FY 2025-26 <br> Dept - Base |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXPENDITURE | SALARIES | 8,258,836 | 8,258,836 | 0 | 8,442,071 | 8,144,355 | -297,716 |
|  | MAND_FRING_BEN | 1,933,911 | 1,933,911 | 0 | 1,989,801 | 1,964,047 | -25,754 |
|  | NON_PERS_SVCS | 13,514,621 | 13,293,326 | -221,295 | 11,248,212 | 11,025,317 | -222,895 |
|  | CITY_GR_PROG | 200,000 | 200,000 | 0 | 100,000 | 100,000 |  |
|  | MTL_SUPP | 374,788 | 315,425 | -59,363 | 374,788 | 365,425 | -9,363 |
|  | CAP_OUTLAY | 21,726 | 21,726 | 0 | 0 | 0 |  |
|  | SVCS_OTHER_DEPTS | 2,042,419 | 2,042,419 | 0 | 2,042,419 | 2,042,419 |  |
| EXPENDITURE |  | 26,346,301 | 26,065,643 | -280,658 | 24,197,291 | 23,641,563 | -555,728 |
| GFS | General Fund Support | 25,607,392 | 25,026,734 | -580,658 | 23,958,000 | 23,444,315 | -513,685 |
| Account Lvi 2 | Account Lvl 3 | FY 2024-25 | FY 2024-25 Department | FY 2024-25 <br> Dept - Base | $\begin{array}{r} \text { FY 2025-26 } \\ \text { Base } \end{array}$ | FY 2025-26 Department | FY 2025-26 Dept - Base |
| REVENUE | CHGS_FOR_SERVICES | 598,909 | 898,909 | 300,000 | 99,291 | 57,248 | -42,043 |
|  | EXP_RECOVERY | 140,000 | 140,000 | 0 | 140,000 | 140,000 |  |
| REVENUE |  | 738,909 | 1,038,909 | 300,000 | 239,291 | 197,248 | -42,043 |
| GFS | General Fund Support | 25,607,392 | 25,026,734 | -580,658 | 23,958,000 | 23,444,315 | -513,685 |

## GFS Target Status

| FY 2024-25 Reduction Targets | FY 2024-25 Baseline Target | FY 2024-25 Dept Submission | FY 2024-25 Amt Over (Under) Target | FY 2025-26 Reduction Targets | FY 2025-26 Baseline Target | FY 2025-26 Dept Submission | FY 2025-26 Amt Over (Under) Target |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(680,000)$ | 24,927,392 | 25,026,734 | 99,342 | $(680,000)$ | 23,278,000 | 23,444,315 | 166,315 |
|  |  |  | Target Not Met |  |  |  | Target Not Met |

NGFS - Self Supporting

DEPARTMENT: REG Elections
General Fund departments must also propose additional ongoing contingency reductions. Departments are not expected to load the contingency target. Please describe the proposal(s) below.

| Description | FY 2024-25 \$ Savings | FY 2025-26 \$Savings |
| :--- | :---: | :---: |
| 522020 - Training Costs Paid To Vendors (one-time) <br> This reduction may lead to reduced opportunities for Department staff to attend workshops dedicated to professional development, personal well-being, inclusion and bias <br> prevention. |  |  |
|  | $\$$ |  |
|  | 50,000 |  |
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Budget Form 2B：Schedule of Licenses，Permits，Fines \＆Service Charges
DESARTMENT：


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| TA |  | INUNG FEES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | －107．4900 |  |  |  | 515.838 .00 |  |  |  |
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| 1 | c |  | SFW WC 8810 | No | 138 | Count Candidete filig Feo | 1000 | OFF Amualac | 11000 | Oopating | 22302 | REGEEAction | 1102888 | R6 Eeatios | 1000 | Soeaperco | arcandide |  |  |  |  | S 5000 |  | ¢ 300000 |  | s 50000 |  |  |  |  |  |
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DEPARTMENT: REGElecions




1.

## BUDGET FORM 4A: New General Fund Equipment Request - No Vehicles

DEPARTMENT: REG
Departments that are making General Fund equipment requests should complete this form
Do not load General Fund equipment requests in the budget system - they will be loaded centrally in Mayor phase.
Equipment numbers will be finalized after the Mayor's Budget Office determines citywide equipment allocations.
Where applicable, include installation/outfitting costs in the same line item budget request in the tables below.

| Fiscal Year | Equipment Decription | Justification of Need | Project ID | Project Title | Equipment \# | New/ Replace | Number of Units | Cost Per Unit | Total Cost | New Request | Rollover Units | Rollover Cost Per | Rollover Total Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2025 | Dell Power Edge Rack Server | Every fiscal year, the Department of Elections purchases two servers to replace its existing servers that have reached their lifespan. These servers host business critical applications, including the Election Management System (EMS) database and a variety of web applications. Replacing two of the Department's ten servers per fiscal year will allow the Department to stay current with the 5 -year equipment life cycle, and aligns with the City's disaster recovery goals by ensuring availability of replacement hardware for servers running mission critical applications.<> | 10026787 | RG Elections | REG25001 | REPLACE | 2 | 10,863 | 21,726 | N | 2 | 10,863 | 21,726 |
|  | Dell Power Edge | Every fiscal year, the Department of Elections purchases two servers to replace its existing servers that have reached their lifespan. These servers host business critical applications, including the Election Management System (EMS) database and a variety of web applications. Replacing two of the Department's ten servers per fiscal year will allow the Department to stay current with the 5 -year equipment life cycle, and aligns with the City's disaster recovery goals by ensuring availability of replacement hardware for servers running |  |  |  |  |  |  |  |  |  |  |  |
| 2026 | Rack Server | mission critical applications.<> | 10026787 | RG Elections | REG26001 | REPLACE | 2 | 10,863 | 21,726 | Y | 0 | 0 | 0 |

## BUDGET FORM 4B: Fleet

DEPARTIREG
All departments requesting to purchase new or replacement venicles must fill out this tom, whether requesting Gene
Requests will be reviewed by Fleet Management and MBO.
Term Contract Prices are provided by Fleet Management and will be updated in January for select vehicles. Please contact Camilla

|  | New Venicicl Specifications |  |  |  |  |  |  | Term Contract Ifformation |  |  |  | Cost Information |  | Replacement Vehiciel information |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pointof tot Contact | Brief description of ehicle Type if "Other" | Fuol Type | ${ }_{\substack{\text { Special Requirements } \\ \text { commens }}}$ | If purchasing a sedan that is not battery electric, provide justification |  | Justification of Need | $\begin{aligned} & \text { Purchasing } \\ & \text { from Term } \\ & \text { Contract? } \end{aligned}$ |  |  |  | Sestipion of |  |  | Ventic to |  |  |  | comared |

# This form is not applicable as the 

 Department is not proposing to purchase any new vehicles.Prop J Summary FY25

## PROP J ANALYSIS SUMMARY

REG Elections
Assembly and mailing of vote-by-mail ballot packets for FY25
FISCAL YEAR 2024-25
City cost if services are not contracted out

|  |  |  | high range |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Annual Salary | \$ | 1,769,992 | \$ | 2,150,398 |
| Total Other Pay | \$ | - | \$ | - |
| Total Fringe Benefits | \$ | 989,697 | \$ | 1,094,287 |
| Additional City Costs | \$ | - | \$ | - |
|  | \$ | 2,759,689 | \$ | 3,244,685 |

City cost if services are contracted out

| Contract Cost | $\$$ | 537,600 | $\$$ | 733,600 |
| :--- | :--- | ---: | :--- | ---: |
| City Contract Monitoring | $\$$ | 14,841 | $\$$ | 17,675 |
|  | $\$$ | 552,441 | $\$$ | 751,275 |

City Savings from Contracting Out
Savings/(Cost) \$ 2,207,247 \$ 2,493,410
77\%

REG
080-Department of Elections
Insert name of the contract's main purpose here
COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2)

ESTIMATED CITY COSTS:

## Salary and Benefits for Each Job Class from BFM Reporting FTE Cost Report

Complete this
Benefit oosts.

| $\begin{gathered} \text { Year } \\ \text { (BY, aka } \\ \text { FY } 24 / 25 \text { ) } \end{gathered}$ | Job Class Number | Job Class Title | FTE | $\begin{aligned} & 5010 \\ & \text { Salary } \end{aligned}$ | $\begin{gathered} 5130 \\ \text { Benefits } \end{gathered}$ | $\begin{array}{\|c} \substack{\text { Total Sal \& } \\ \text { Ben }} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BY | 1402 | Junior Clerk | 1.00 |  |  | \$ 104,791 |
| BY | 1844 | Senior Management Assistant | 1.00 | S129,659 | 49,219 | 178,878 |
| BY | 1840 | Junior Management Assistant | 1.00 | \$ 99,682 | 42,101 | 141,783 |
|  |  |  | 1.00 |  |  |  |
|  |  |  | 1.00 |  |  |  |
|  |  |  | 1.00 |  |  | \$. |
|  |  |  | 1.00 |  |  | \$ |
|  |  |  | 1.00 |  |  | \$ |
|  |  |  | 1.00 |  |  | ${ }_{5}$ |
|  |  |  | 1.00 |  |  | \$ |



COST COMPARISON SUMMARY

estimated savings $\underset{\%}{\text { of Savings to city cost }}$

$\frac{1}{1}$ FY 0708 would belwas the first year these services and
2. Salary levels reflect proposed salary rates effective January 9 , 2024. Costs are represented as annual 12 month costs. 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.

| Contract Cost Details |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Low |  | High |  |
| Estimated Contract Cost | \$ | 537,600.00 | \$ | 733,600.00 |
| Estimated Monitoring Cost | \$ | 14,841.44 | \$ | 17,674.90 |

Estimated Monitoring Cost

## Contract Monitoring Costs

| Does/would contract require monitoring? If yes, fill out the details below. If not, <br> explain why, as this would be unusual. | Yes |
| :--- | :--- |



TOTAL CONTRACT MONITORING COST

List all assumptions made in calculating contract cost
 more lines as needed.

1) Main ballot extract is estimated to require 560,000 Vote-By-Mail ballot packets to be assembled and mailed.
2) Each ballot packet is estimated to contain 8 ballot cards. Low estimates assumed 6 ballot cards will be used. The number of ballot cards that will be used depends on various factors including, but not limited to the number of contests and propositions that will appear on the ballot.

## 2. What is the source of data used to calculate the contract cost?

## Quotes from the vendor.

3. What year is your data from?

December 2023

## Prop J Description FY25

## Please complete all shaded sections in this worksheet, as is required by San Francisco Administrative Code Section 2.15:

| Department: | REG Elections |
| :--- | :--- |
| Contract: | Assembly and mailing of vote-by-mail ballot packets for FY25 |

## SEC. 2.15 SUPPLEMENTAL REPORTS REQUIRED

Any officer, department or agency seeking Board approval of a contract for personal services under Charter Section 10.104(15) shall submit a supplemental report to the Board of Supervisors in connection with the contract and the Controller's certification

The report shall summarize the essential terms of the proposed contract and address the following subjects:

1. The department's basis for proposing the Prop J certification

The Department's Assembly of Vote-by-Mail Ballot Packets Prop J service for FY 2023-24 was approved during the last year's budget cycle and none of the assumptions used to calculate costs have significantly changed. The Department is seeking approval for the Assembly of Vote-by-Mail Ballot Packets Prop J service for FY 2024-25.
As shown in the Prop J Summary, the City stands to save up to an estimated $\$ 2,493,410$ by outsourcing the assembly of vote-by-mail packets
2. The impact, if any, the contract will have on the provision of services covered by the contract, including a comparison of specific levels of service, in measurable units where applicable, between the current level of service and those proposed under the contract. For contract renewals, a comparison shall be provided between the level of service in the most recent year the service was provided by City employees and the most recent year the service was provided by the contractor;

No impact.
3. The department's proposed or, for contract renewals, current oversight and reporting requirements for the services covered by the contract:

The Department performs a cost analysis that compares the outsourced services with the services received and billed, prior to processing any form of payment.
4. The contractor's proposed or, for contract renewals, current wages and benefits for employees covered under the contract, and the contractor's current labor agreements for employees providing the services covered by the contract:
\$1.31 per Assembled Packet - 8 Cards
5. The department's proposed or, for contract renewals, current procedures for ensuring the contractor's ongoing compliance with all applicable contracting requirements, including Administrative Code Chapter 12P (the Minimum Compensation Ordinance), Chapter 12Q (the Health Care Accountability Ordinance); and Section 12B.1(b) (the Equal Benefits Ordinance);

The proposed vendor is qualified by the Office of Contract Administration and Contract Monitoring Division for doing business with the City.
6. The department's plan for City employees displaced by the contract; and, This service will not result in the displacement of City employees.
7. A discussion, including timelines and cost estimates, of under what conditions the service could be provided in the future using City employees. (Added by Ord. 105-04, File No. 040594, App. 6/10/2004)

Unknown.

8 Changes in any elements of the Contractor and/or City side since the prior approved Prop J
No.

Name and job title of the person completing this questionnaire: Mayank Patel, Manager of Budget and Operations

# City and County of San Francisco 

Department - IDS Form Balancing Report Run Date: 1/20/24
WO Form Balance by Dept Pair
Run Time: 1:02:57 PM
This report is filtered for work orders that are not balanced between requesting and performing departments. To remove or change this filter and view
all work orders, go to the "Input Controls" in the navigation pane; change the value under Report Input Controls.
WO is balanced on the forms

## Department of Elections

## Organizational Chart



