

SUMMARY OF DEPARTMENT OPERATIONAL SUPPORT CONTRACT REQUEST TO THE HEALTH COMMISSION

A DOS Contract is a Contract for the provision of goods or services that directly supports DPH's operations.

Contractor: <u>UST Contineo Health</u>	Division/Section: <u>DPH</u>	
	Deputy Director: <u>Jeff Scarafia</u>	
Address: <u>103 Carnegie Center Drive, Suite 300</u>	DPH Administrator: <u>Gaurav Purohit</u>	
<u>Princeton, NJ 08540</u>	Program Administrator: <u>Natasha Lalani</u>	Phone: <u>628-206-1142</u>
Contact: <u>Jeff Cunio</u> Phone: <u>206-284-7147</u>	Contract Analyst: <u>Joanna Li</u>	Phone: <u>628-271-6154</u>

Request for approval of a new contract with UST Contineo Health to provide as needed specialized professional services to support Phase 3 of the Epic Electronic Health Record Implementation. Contractor will provide resources on an as needed basis. The total proposed contract amount is \$3,000,000, which may or may not be executed depending on the Department's needs and availability of resources. The total proposed contract includes a 12% contingency for the term of December 1, 2023 through November 30, 2028 (5 years).

Mark only one for each question below:

1. **Vendor Type** For Profit Non-Profit Government Entity
2. **Is the Vendor a CMD Certified LBE?** Yes No
3. **Purchasing Authority:** RFP SFGOV000007921 Sole Source GPO
4. **Does DPH have other existing contracts with this Vendor?** Yes No
 If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed. 0 years

CONTRACT INFORMATION

Proposed Transaction

December 1, 2023 to November 30, 2028

FUNDING SOURCES:

General Fund	\$2,678,571.43
<u>TOTAL DPH REVENUES:</u>	<u>\$2,678,571.43</u>
12% Contingency Amount	\$321,428.57
<u>TOTAL CONTRACT AMOUNT WITH CONTINGENCY:</u>	<u>\$321,428.57</u>
<u>ANNUAL AMOUNT OF CONTRACT*:</u> *Excludes one-time upfront/implementation costs.	\$600,000

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PROPOSED BREAKDOWN OF ITEMS/SERVICES

Resource Description (As Needed Positions)	Not to Exceed Hourly Rate (Initial Term)
EpicCare Ambulatory	\$130.00
Kaleidoscope Ophthalmic	\$155.00
Wisdom Dental	\$155.00
Wound Care	\$157.00
EpicCare Dialysis	\$150.00
Bones Orthopedics	\$150.00
EpicCare Link	\$135.00
MyChart	\$177.00
Compass Rose	\$135.00
Nurse Triage	\$140.00
Cupid Cardiology	\$137.00
Radiant Radiology	\$134.00
Healthy Planet	\$143.00
Beacon Oncology	\$150.00
Research	\$170.00
Dorothy Home Health	\$176.00
Campaigns	\$139.00
Epic SMS	\$135.00
EpicCare Inpatient Order	\$134.00
EpicCare Inpatient ClinDoc	\$146.00
Willow Inpatient Pharmacy	\$146.00
Willow Inventory Management	\$147.00
Epic Long-Term Care	\$149.00
OpTime & Anesthesia	\$150.00
ASAP Emergency Department	\$139.00
MyChart Bedside	\$128.00
Stork Obstetrics	\$133.00
Grand Central	\$138.00
Cadence Scheduling & Registration	\$132.00
Hospital Billing & Claims	\$134.00
Professional Billing	\$136.00
HIM	\$134.00
Welcome Kiosk	\$137.00
EPIC Security	\$140.00
Bridges	\$131.00
Data Courier	\$137.00
Cognito and Associate	\$131.00
Reporting Workbench and Radar Dashboards	\$133.00

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Total Professional Services (As needed based on rates above)	\$2,578,571
Travel Expenses (In Accordance with Travel Policy)	\$100,000
Contingency 12%	\$321,428
Total Not to Exceed	\$3,000,000

Purpose of Contract and Company Information

UST Contineo Health was selected as one of four highest ranking Contractors under RFP SFGOV000007921 Epic Phase 3 Specialized Consulting and Support for The Department of Public Health. UST Contineo Health was selected for a task-based contract to aid DPH during Phase 3 of the Epic Implementation in the following areas: ambulatory, ancillary, inpatient, access, and revenue. Dependent upon whether the Contractor will bid on the individual tasks announced by DPH, Contractor may or may not be awarded Tasks within this RFP.

For more than 16 years, UST Contineo Health has provided healthcare information technology (HIT) consulting and staffing services with a purposeful focus in delivering exceptional Epic and HIT consulting services. UST Contineo Health's goals have been validated by our KLAS ranking which, in our first year of undergoing the extensive review process by KLAS, have resulted in being recognized as the #1 highest ranked vendor in the Epic HIT Services category with an exceptional score of almost 99 (98.9 as of 4/23/2023). Our Epic focused service lines include every aspect of large, medium, and small engagements and consist of strategy, advisory, project management, implementation, optimization, refuel, upgrade, and consulting services supporting numerous healthcare organizations nationwide.

Performance Monitoring:

The contract will be monitored in accordance with Hospital and network monitoring procedures by the Program Manager assigned to these services.

Health Equity and Inclusion Compliance:

The Contractor will provide necessary information to comply with the Department's Office of Health Equity (OHE) requirements and will align with the citywide efforts on contract equity as overseen by the Office of Racial Equity (ORE) in the Human Rights Commission.

Listing of CEO, Board of Directors, and Owners of 10% or More of the Firm:

CEO: Raj Gora _____

Board of Directors: Vijay Padmanabhan, raj Gorla _____

Owners of 10% or more of the Firm: UST Global, Inc. (100% Ownership) _____

