

## SUMMARY OF DEPARTMENT OPERATIONAL SUPPORT CONTRACT REQUEST TO THE HEALTH COMMISSION

*A DOS Contract is a Contract for the provision of goods or services that directly supports DPH's operations.*

<b>Contractor:</b> <u>Data Innovations LLC</u>	<b>Division/Section:</b> <u>DPH</u>	
<b>Address:</b> <u>463 Mountain View Drive</u> <u>Colchester, VT 05446</u>	<b>Deputy Director:</b> <u>Jeff Scarafia</u>	<u><sup>DS</sup> JP</u>
<b>Contact:</b> <u>Mike Devergilio</u> Phone: <u>248-534-5876</u>	<b>DPH Administrator:</b> <u>Gaurav Purohit</u>	
	<b>Program Administrator:</b> <u>Pablo Munoz</u> Phone: <u>628-206-1163</u>	
	<b>Contract Analyst:</b> <u>Joanna Li</u> Phone: <u>628-271-6154</u>	

Request for approval of a new software, maintenance, and services agreement with Data Innovations LLC to provide an on-premise, middleware, software application, to connect the hospital lab instruments at Zuckerberg San Francisco General Hospital's Clinical Laboratory and Public Health Lab, to the Hospital EHR Laboratory Information module, Epic Beaker. The total proposed contract amount is \$762,616 which includes optional items that may or may not be executed, and a 12% contingency for the term of December 1, 2023 through November 30, 2028 (5 years).

### Mark only one for each question below:

1. **Vendor Type**  For Profit  Non-Profit  Government Entity
2. **Is the Vendor a CMD Certified LBE?**  Yes  No
3. **Purchasing Authority:**  RFP  Sole Source  GPO  
OCAWVR0007604  
4/27/2023
4. **Does DPH have other existing contracts with this Vendor?**  Yes  No  
If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed. 0 years

### CONTRACT INFORMATION

### Proposed Transaction

December 1, 2023 to November 30, 2028

### FUNDING SOURCES:

General Fund	\$762,616
<b><u>TOTAL DPH REVENUES:</u></b>	<b>\$762,616</b>
12% Contingency Amount	\$81,708
<b><u>TOTAL CONTRACT AMOUNT WITH CONTINGENCY:</u></b>	<b>\$81,708</b>
<b><u>ONE-TIME UPFRONT COSTS:</u></b>	<b>\$240,941</b>
<b><u>ANNUAL AMOUNT OF CONTRACT*:</u></b> <i>*Excludes one-time upfront/implementation costs.</i>	<b>\$152,523</b>

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**PROPOSED BREAKDOWN OF ITEMS/SERVICES**

<b>Item or Service</b>	<b>Amount</b>
<b><u>Base Services</u></b>	
Product Software - Instrument Manager Base Software with High Availability (IM-B07) <i>The software automates the communication between patient lab results to patient medical charts, eliminating risks and inaccuracies during the manual data input process.</i>	\$3,570.00
Instrument Manager Interface Connection with High Availability (IM-CX-07)	\$160,160.00
Instrument Manager Pass-Through DMS Interface Connection (IM-PDX-07)	\$0.00
End User Software Connection with HA/DR (IM-EU-07)	\$5,410.00
Specimen Management (IM-SM-01)	\$7,035.00
Peer & Daily QC Integration for Bio-Rad Unity Real Time (IM-QC-BI)	\$3,515.00
Instrument Manager Base Software for Test (IM-B02-TEST)	\$275.00
Instrument Manager Pass-Through DMS Interface Connection for Test (IM-PDX-07-TEST)	\$0.00
Instrument Manager Interface Connection for Test (IM-CX-01-TEST)	\$6,440.00
End User Software Connection for Test (IM-EU-01-TEST)	\$2,580.00
Specimen Management for Test (IM-SM-01-TEST)	\$2,815.00
Peer & Daily QC Integration for Bio-Rad Unity Real Time for Test (IM-QC-BI-TEST)	\$1,405.00
Professional Services - New Implementation Services (IM-SVC-01-03) (Appendix A-2 Deliverable Payment Schedule)	\$83,250.00
Instrument Manager Fundamentals Self-Paced Program (TR-IMB-11)	\$6,480.00
Instrument Manager Rules Overview (TR-RULE-11)	\$6,480.00
Annual Costs	\$182,202.60
Instrument Manager Maintenance and Support (CS-MAS-01)	\$2,432.40
<b><u>Optional Services</u></b>	
Product Software - Instrument Manager Interface Connection with High Availability (IM-CX-07)	\$42,900.00
Professional Services - New Implementation Services (IM-SVC-01-04)	\$60,000.00
Training - Instrument Manager Fundamentals Self-Paced Program, Instrument Manager Rules Overview (TR-IMB-11)	\$6,480.00
Training - Instrument Manager Fundamentals Self-Paced Program, Instrument Manager Rules Overview (TR-RULE-11)	\$6,480.00
Maintenance and Support - Instrument Manager Maintenance and Support (CS-MAS-01)	\$40,997.15
<b>Travel Expenses (In Accordance with Appendix C Travel Policy)</b>	<b>\$25,000</b>
<b>Contingency 12%</b>	<b>\$81,708</b>
<b>Total Not to Exceed</b>	<b>\$762,616</b>

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**Purpose of Contract and Company Information**

The purpose of this contract is for Data Innovations LLC to provide a software application to connect the lab instruments at Zuckerberg San Francisco General Hospital's Clinical Laboratory and Public Health Lab, to the Hospital EHR Laboratory Information System, Epic Beaker. This will help automate the process of data inputs and communications of lab instrument results and data to a patient's electronic health records, through the Epic Beaker module inside of the Epic Electronic Health Records System.

For more than 30 years, Data Innovations LLC has been supporting clinical labs to achieve transformative operational outcomes with end-to-end laboratory enterprise management capabilities. Data Innovation's leading solutions, world-class professional services, and support for an open and expansive ecosystem enable high-impact innovation and standardization across the lab.

**Performance Monitoring:**

The contract will be monitored in accordance with Hospital and network monitoring procedures by the Program Manager assigned to these services.

**Health Equity and Inclusion Compliance:**

The Contractor will provide necessary information to comply with the Department's Office of Health Equity (OHE) requirements and will align with the citywide efforts on contract equity as overseen by the Office of Racial Equity (ORE) in the Human Rights Commission.

**Listing of CEO, Board of Directors, and Owners of 10% or More of the Firm:**

**CEO:** Premila Peters \_\_\_\_\_

**Board of Directors:** None \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Owners of 10% or more of the Firm:** 100% owned by Roper Technologies, Inc., a public company. \_\_\_\_\_  
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