

## SUMMARY OF DEPARTMENT OPERATIONAL SUPPORT CONTRACT REQUEST TO THE HEALTH COMMISSION

*A DOS Contract is a Contract for the provision of goods or services that directly supports DPH's operations.*

<b>Contractor:</b> 314e Corporation	<b>Division/Section:</b>	DPH
<b>Address:</b> 6701 Koll Center Pkwy, Ste 340 Pleasanton, CA 94566	<b>Deputy Director:</b>	Jeff Scarafia
<b>Contact:</b> Alok Sharma Phone: 646-639-1035	<b>DPH Administrator:</b>	Gaurav Purohit <sup>DS</sup> GP
	<b>Program Administrator:</b>	Natasha Lalani Phone: 628-206-1142
	<b>Contract Analyst:</b>	Joanna Li Phone: 628-271-6154

Request for approval of a new contract with 314e Corporation to provide as needed specialized professional services to support Phase 3 of the Epic Electronic Health Record Implementation. Contractor will provide resources on an as needed basis. The total proposed contract amount is \$3,000,000, which may or may not be executed depending on the Department's needs and availability of resources. The total proposed contract includes a 12% contingency for the term of December 1, 2023 through November 30, 2028 (5 years).

Mark only one for each question below:

1. **Vendor Type**  For Profit  Non-Profit  Government Entity
2. **Is the Vendor a CMD Certified LBE?**  Yes  No
3. **Purchasing Authority:**  RFP SFGOV000007921  Sole Source  GPO
4. **Does DPH have other existing contracts with this Vendor?**  Yes  No

If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed.

5 years

### CONTRACT INFORMATION

### Proposed Transaction

December 1, 2023 to November 30, 2028

### FUNDING SOURCES:

General Fund	\$2,678,571.43
<b>TOTAL DPH REVENUES:</b>	<b>\$2,678,571.43</b>
12% Contingency Amount	\$321,428.57
<b>TOTAL CONTRACT AMOUNT WITH CONTINGENCY:</b>	<b>\$321,428.57</b>
<b>ANNUAL AMOUNT OF CONTRACT*:</b> <i>*Excludes one-time upfront/implementation costs.</i>	\$600,000

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**PROPOSED BREAKDOWN OF ITEMS/SERVICES**

<b>Resource Description (As Needed Positions)</b>	<b>Not to Exceed Hourly Rate (Initial Term)</b>
EpicCare Ambulatory	\$130.00
Epic Kaleidoscope Ophthalmology	\$130.00
Epic Wisdom Dental	\$135.00
Epic Wound Care	\$130.00
Epic EpicCare Dialysis	\$130.00
Epic Bones	\$135.00
EpicCare Link	\$130.00
Epic MyChart	\$130.00
Epic Compass Rose	\$130.00
Epic Nurse Triage	\$130.00
Epic Cupid Cardiology	\$130.00
Epic Radiant Radiology	\$130.00
Epic Healthy Planet	\$130.00
Epic Beacon Oncology	\$135.00
Epic Research	\$135.00
Epic Dorothy Home Health	\$130.00
Epic Campaigns	\$130.00
Epic SMS	\$130.00
EpicCare Inpatient Orders	\$130.00
EpicCare Inpatient ClinDoc	\$130.00
Epic Willow Inpatient Pharmacy	\$135.00
Epic Willow Ambulatory Pharmacy	\$135.00
Epic Willow Inventory Management	\$135.00
Epic Long Term Care	\$130.00
Epic Optime & Anesthesia	\$130.00
Epic ASAP Emergency	\$130.00
Epic MyChart Bedside	\$130.00
Epic Storks Obstetrics	\$130.00
Epic Grand Central	\$130.00
Epic Cadence Scheduling	\$130.00
Epic Hospital Billing & HB Claims	\$130.00
Epic Professional Billing & PB Claims	\$130.00
Epic HIM	\$130.00
Epic Welcome Kiosk	\$130.00
Epic Security	\$130.00

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Epic Bridges	\$130.00
Epic Data Courier	\$130.00
Epic Cogito & Associated Data Models	\$130.00
Epic Reporting Workbench & Radar	\$130.00
Epic Clarity Report Writer	\$130.00
Epic Clarity ETL	\$130.00
Epic Project Manager	\$165.00
Rhapsody Interface Analyst/Engineer	\$130.00
MS SQL Reporting Analyst/Report Writer	\$130.00
PowerBI Reporting Analyst/Report Writer	\$130.00
EMPI Analyst	\$130.00
Lyniate/Rhapsody Integration Analyst	\$130.00
Interface engine and HL7 services and not limited to experience with Lyniate Rhapsody	\$130.00
IT Engineer	\$120.00
IT Business Analyst	\$120.00
IT Project Manager	\$155.00
IT Technical Analyst	\$120.00
Other Epic Certified Analysts (not listed above)	\$130.00
<b>Total Professional Services (As needed, based on rates above)</b>	<b>\$2,578,571</b>
<b>Travel Expenses (In Accordance with Travel Policy)</b>	<b>\$100,000</b>
<b>Contingency 12%</b>	<b>\$321,428</b>
<b>Total Not to Exceed</b>	<b>\$3,000,000</b>

**Purpose of Contract and Company Information**

314e Corporation was selected as one of four highest ranking Contractors under RFP SFGOV000007921 Epic Phase 3 Specialized Consulting and Support for The Department of Public Health. 314e Corporation was selected for a task-based contract to aid DPH during Phase 3 of the Epic Implementation in the following areas: ambulatory, ancillary, inpatient, access, and revenue. Dependent upon whether the Contractor will bid on the individual tasks announced by DPH, Contractor may or may not be awarded Tasks within this RFP.

Since 2004, 314e Corporation has been providing Healthcare/Information Technology staff augmentation, managed services, and more recently software solutions to its clients. As a locally based and more recently software solution to its clients, owned by a minority, full service, Healthcare only Information Technology Services firm, 314e has grown organically by providing staff augmentation services as well as key managed services for more than 200 Epic implementations across the country.

**Performance Monitoring:**

The contract will be monitored in accordance with Hospital and network monitoring procedures by the Program Manager assigned to these services.

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**Health Equity and Inclusion Compliance:**

The Contractor will provide necessary information to comply with the Department's Office of Health Equity (OHE) requirements and will align with the citywide efforts on contract equity as overseen by the Office of Racial Equity (ORE) in the Human Rights Commission.

**Listing of CEO, Board of Directors, and Owners of 10% or More of the Firm:**

CEO: Abhishek Begerhotta, CEO

Board of Directors: Abhishek Begerhotta, CEO  
Alok Sharma, COO  
Radha Dhawan, Director  
There are 3 board members, there are no vacancies and no term limits for members.

Owners of 10% or more of the Firm: Abhishek Begerhotta, CEO