

Div.	Contractor	Current Total Contract Not to Exceed (NTE) Amount with Contingency	Proposed Total Contract NTE Amount with Contingency	Change in Total Contract Amount	Current Contract Term	Proposed Contract Term	Prior Annual Amount without Contingency	Proposed Annual Amount without Contingency	Annual Difference	Annual Difference (%)	Requested Action
SFHN	Hatchuel Tabernik & Associates (HTA)	\$2,502,887	\$3,927,282	\$1,424,395	07/01/18 - 06/30/25 (7 years)	07/01/18 - 06/30/25 (7 years)	\$904,291	\$1,094,630	\$ 190,339	21.05%	Amendment #3
<p>Purpose: The requested action is the approval of a contract amendment with HTA to increase the Total Contract Amount with Contingency to reflect \$3,927,282. The contract term of 07/01/2020 - 06/30/2025 (7 years) will not be extended. The contract was previously approved by Health Commission on August 1st, 2017. HTA will continue to support and coordinate SFDPH data collection activities and program planning, and to provide technical assistance with various special projects. The proposed amendment is authorized under RFQ 36-2017.</p> <p>Reason for Funding Change: The Department is requesting the approval of a Total Contract Amount with Contingency of \$3,927,282, or an increase of \$1,094,630 due to additional funding for FY23/24 thru FY24/25.</p>											
Target Population:	San Francisco Department of Public Health (SFDPH) Behavioral Health Services Division (BHS) launched the Transitional Age Youth (TAY) System of Care (SOC) in 2017 to expand access to mental health and substance use services for TAY ages 16-24. HTA collects, analyzes, and reports data on all ethnicities and populations within San Francisco.										
Service Description:	Support and coordinate SFDPH data collection activities and program planning, and to provide technical assistance with various special projects										
UOS (annual)	n/a										
UDC (annual)	n/a										
Funding Source(s):	Managed Care, Mental Health Services Act (MHSA), Grant, Work Order										
Selection Type	RFQ 36-2017										
Monitoring	Annual DPH Business Office monitoring through Business Office of Contract Compliance (BOCC). Although for the latest BOCC Monitoring Report for FY-2020-21, there was no scoring applied due to the impact of the COVID pandemic, the completed BOCC monitoring report documented that the program met 80% of its contracted performance objectives and met 69.5% of contracted Units of Service (UOS) targets. No Client Satisfaction surveys were completed during this fiscal year.										

DPH Contracts Report - Month October, 2023

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SFHN	McKesson Corporation	\$381,382,991	\$977,652,155	\$596,269,164	2/1/20 - 1/31/24	2/1/20 - 6/30/28	\$87,711,876	\$105,621,873	\$ 17,909,997	20.42%	Amendment

Purpose: A contract ammendment with McKesson Corporation to provide Pharmacy distribution services of a broad range of pharmaceuticals to be used by the Department in the provision of services. This contract was last approved by the Health Commission at the May 7, 2019 meeting.

Reason for Funding Change: The increase in funding represents the extension of the contract as well the following factors 1) an increase to the annual pharmaceutical inflation factor applied in the contract budget to 15% each year from the prior inflation factor of 11%. The inflation factor is applied to each year of the contract extension and also applied to the built in holdover. The holdover year is based on the last 12 month of the contract and is included in the requested spending authority in order to ensure that the Department is not without access to spending authority for pharmaceuticals if there are unanticipated delays at the when we begin to plan for the next renewal cycle; and 2) The inclusion of vaccines to treat and prevent diseases such as COVID, HIV, and RSV under Pharmaceutical Innovation Initiatives. Pharmaceutical Innovation Initiatives is a section include in the contract to allow the department to set aside contract spending authority to be able to quickly procure and secure access to new treatments that may come online during the term of the contract.

Target Population:	Clients and Patients of the Department of Public Health in need of general pharmaceuticals.
Service Description:	Pharmacy distribution services of a broad range of pharmaceuticals to be used by the Department in the provision of services.
UOS (annual)	n/a
UDC (annual)	n/a
Funding Source(s):	General Funds
Selection Type	21A.2 (Group Purchasing Authority)
Monitoring	The services shall be monitored in accordance with Departmental Policy by the Phramacy unit of the Department.

Div.	Contractor	Current Total Contract Not to Exceed (NTE) Amount with Contingency	Proposed Total Contract NTE Amount with Contingency	Change in Total Contract Amount	Current Contract Term	Proposed Contract Term	Prior Annual Amount without Contingency	Proposed Annual Amount without Contingency	Annual Difference	Annual Difference (%)	Requested Action
SFHN	Mckesson Plasma and Biologics, LLC	\$295,934,790	\$1,466,737,824	\$1,170,803,034	2/1/20 - 1/31/24	2/1/20 - 6/30/28	\$67,919,482	\$160,809,663	\$ 92,890,181	136.77%	Amendment

Purpose: A contract ammendment with McKesson Plasma & Biologics to provide Pharmacy distribution services for specialty drugs and gene therapies to be used by the Department in the provision of services. This contract was last approved by the Health Commission at the May 7, 2019 meeting.

Reason for Funding Change: The increase in funding represents the extension of the contract as well the following factor 1) an increase to the annual pharmaceutical inflation factor applied in the contract budget to 44% each year from the prior inflation factor of 40%. The inflation factor is applied to each year of the contract extension and also applied to the built in holdover. The holdover year is based on the last 12 month of the contract and is included in the requested spending authority in order to ensure that the Department is not without access to spending authority for pharmaceuticals if there are unanticipated delays at the when we begin to plan for the next renewal cycle. McKesson Plasma and Biologics, LLC focuses on Plasma andplasma and recombinant products (IVIG, SCIG, Coagulation Factors and Albumin), that focus on Oncology, Rheumatology, Neurology, Immunology, infectious Disease and Rare Disease, Gene-therapy, and Surgical Biologics. The pharmaceuticals used in this specialty care environment tend to be significantly more expensive, and subject to higher costs because of the specialty nature of the pharmaceuticals and their ability to be given outside of the hospital setting, thereby shifting cost of care to the outpatient setting. aAlthough expensive, pharmaceuticals in this area can be reimbursed and can typically prevent significant hospitalization or can cure aliments thereby resulting in lower long term treatment costs for patients and better

Target Population:	Clients and Patients of the Department of Public Health in need of speciality pharmaceuticals.
Service Description:	Pharmacy distribution services for specialty drugs and gene therapies to be used by the Department in the provision of services.
UOS (annual)	n/a
UDC (annual)	n/a
Funding Source(s):	General Funds
Selection Type	21A.2 (Group Purchasing Authority)
Monitoring	The services shall be monitored in accordance with Departmental Policy by the Phramacy unit of the Department.

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BHS	Instituto Familiar de la Raza	\$0	\$1,250,970	\$0	N/A	07/01/2023-06/30/2028	\$0	\$223,388	\$ 223,388	N/A	Original Grant Agreement
<p>Purpose: The requested action is the approval of a new Grant Agreement with Instituto Familiar de la Raza (Contract ID# 1000028957) for a Total Contract Amount with Contingency of \$1,250,970 and for a contract term of 7/1/2023 to 6/30/2028 (5 years). While this is a new contract, it is for continued services that were previously approved at the June 5, 2019 Health Commission under Contractd ID# 1000011456. This contract is for this Agency's MHSA PEI-School-Based Youth-Centered Wellness program. This program provides school-based wellness to low performing students who are experiencing school difficulties due to trauma, immigration stress, poverty, and family dysfunction.</p> <p>Reason for Funding Change: The Department is requesting the approval of a Total Contract Amount with Contingency of \$1,250,970 for the term of 07/01/2023 - 06/30/2028.</p>											
Target Population:	The target population for the IFR CARE program is low-performing students who are experiencing school difficulties due to trauma, immigration stress, poverty, and family dysfunction. Students largely come from the 94110, 94134 and 94124 neighborhoods. Particular emphasis will be placed on Latino and African-American students and their families who have not received the support they need to be successful at school and who feel disempowered by the system. We will be providing services at Bryant Elementary School, Cesar Chavez Elementary School and at James Lick Middle School.										
Service Description:	The IFR Sana Sana Program-SSP (Former PEI) will provide comprehensive mental health consultation services including prevention and early intervention services. The SSP Program will serve as an integrative bridge between teachers, out-of-school time providers, students, and parents in order to facilitate the building of positive, esteem building relationships for students in the classroom, at home, and during after school programming. Additionally, because COVID has disproportionately impacted Latinx families, the SSP will target Latinx families being impacted by COVID and provide targeted short term mental health consultation services to address the needs in the Latinx community.										
UOS (annual)	MHSA PEI-School-Based Youth-Centered Wellness: 1,362 Staff Hours * \$151.41 per hour = \$206,217										
UDC (annual)	385										
Funding Source(s):	MH MHSA (PEI)										
Selection Type	Request for Grant Agreement (RFGA) Event #7781										
Monitoring	Annual DPH Business Office monitoring through Business Office of Contract Compliance (BOCC). For FY-2021-22 this program received an Overall Score of 4 - Commendable, as well as a score of 4 in each of the four areas monitored. IFR met 100% of its contracted performance objectives and 110.5% of its contracted Units of Service (UOS) targets. A client satisfaction survey was completed and the results were analyzed by the agency.										

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SFHN	AGFA Healthcare Corporation	\$14,134,728	\$8,364,139	(\$5,770,589)	4/1/2015 - 9/30/2023 (8.5 years)	10/1/2023 - 9/30/2028 (5 Years)	\$1,662,909	\$1,672,828	\$ 9,919	0.60%	New Continuing Services

Purpose: The requested action is the approval of a new contract with an existing vendor for the same services. AGFA Healthcare Corporation has been DPH's Picture Archiving and Communication System vendor since 2004 and was last sourced through Vizient, the Department's Group Purchasing Organization. In 2023, AGFA Healthcare Corporation separated from Vizient removing the Department's purchase authority. Due to the prior infrastructure investments, the Department will procure the new contract term authorized through sole source 21.30 Software and Maintenance and 21.5(b) Equipment Lease. The Total Contract Amount with Contingency is \$8,364,139 with a proposed initial term of 10/1/2023 to 9/30/2028 (5 years). The Health Commissions previously approved the prior contract on April 7, 2015. The prior contracts were organized into 3 separate agreements 1. Equipment Lease 2. Equipment Maintenance and 3. Software Maintenance). The new contracts will be organized into 2 separate agreement 1. Equipment Lease and 2. Software License, Equipment and Software Maintenance.

Reason for Funding Change: The Department is requesting approval of the Total Contract Amount of \$8,364,139 . The Change in Total Contract Amount has a different of \$5,770,589 due to the difference in contract length.

Target Population:	All Patients of the San Francisco Health Network
Service Description:	AGFA is a PACS, Picture Archiving and Communication System. The contracts shall include equipment, software license, implementing and maintaining the software, and maintenance services to be provided by AGFA. The
UOS (annual)	Contract Agreements:
UDC (annual)	N/A
Funding Source(s):	General Funds
Selection Type	Sole Source 21.30 Proprietary Software Licenses and Support and Proprietary Equipment Maintenance and 21.5(d) Proprietary Articles and Only One Source
Monitoring	Annual DPH Radiology IT monitoring

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SFHN	Health Advocates LLC (0000018958)	\$20,100,000	\$15,000,000	(\$5,100,000)	1/1/2014 - 12/31/2023 (9 Years)	1/1/2024 - 12/31/2029 (5 years)	\$2,000,000	\$2,678,571	\$ 678,571	33.93%	New Continuing Services
<p>Purpose: The requested action is the approval of a new contract with an existing vendor for the same services. Health Advocates was originally sourced through RFP 16-2012 and has been DPH's vendor since 2014. On June 20, 2023, DPH issued RFP SFGOV-0000008427 for uncompensated care reimbursement recovery services. The new contract term and options are authorized through RFP SFGOV-0000008427 which Health Advocates LLC was selected as the vendor. Health Advocates LLCs provides uncompensated care reimbursement recovery services, which assist DPH in developing sources of reimbursement and further reduces the percentage of patients in the self-pay and charity care categories. From July 2019 to June 2023, Health Advocate LLC, the estimated total reimbursement recovery revenue is \$73,509,073 with an annual average of \$18,377,268.</p> <p>Total Contract Amount with Contingency is being reduced to an amount of \$15,000,000 with the proposed contract initial term from 1/1/2024 to 12/31/2029 (5 years) plus options for 4 more years. The options will only be exercised if the department has a need and funding is available. The Health Commission previously approved the prior contract on September 5, 2023. This proposed amendment is subject to approval by the S.F. Board of Supervisors. In finalizing the contract for the Board of Supervisors, the dollar amount has been adjusted, and has been brought back to the Health Commission to align the new proposed Total Contract NTE Amount with Contingency.</p> <p>Reason for Funding Change: The Department is requesting the approval of Total Contract Amount of \$15,000,000 including Contingency of \$1,607,149. The change in the Total Contract amount of \$5,100,000 is due to the differences in 1) contract length of the new contract and 2) the department is estimating for services to increase. The estimated year 1 budget will start at \$1,681,737 and will annual increase of 3% for an average annual average budget of \$2,678,571. The estimated budget increases are: In 2024 = \$2,522,605, in 2025 = \$2,598,283, in 2026 = \$2,676,231 in 2027 = \$2,756,518, and in 2028 = \$2,839,214.</p>											
Target Population:	Adults and Older Adults - The population addressed is patients who the Department is not able to assist with eligibility through its regular procedures due to client's substance abuse, mental illness, homelessness, or other difficult-to-resolve situations. The contractor becomes the patient's authorized representatives to aid and facilitate Medi-Cal eligibility and approval and appears on behalf of the patient at fair hearings and appeals, as necessary										
Service Description:	Health Advocates LLC operates a highly specialized uncompensated care recovery program, enhancing Medi-Cal and other third party payor revenues. Under this program, the contractor assists the Department to help Zuckerberg San Francisco General Hospital (ZSFGH) patients become eligible for Medi-Cal, thereby substantially increasing Department revenues.										
UOS (annual)	The fee structure is that Health Advocates is compensated only for: successful efforts to enroll the patient in third party payor programs that result in payments that would not have otherwise been received successful efforts to improve claims submitted by a DPH-associated clinical facility for reimbursement or successful efforts otherwise to improve reimbursement to DPH facilities for care provided.					Comprehensive Fixed Fee Per Discharge - 2023: Acute, SNF & LTC Screening & Applications = \$2,285 Outpatient ED, Acute, SNF & LTC Fair Hearing & Appeals = \$2,950 Psych Screening & Applications = \$2,950 Psych Fair Hearing & Appeals = \$3,350 Acute SNF & LTC Pending Applications (non-Hospital Presumptive Eligibility (Non-HPE) Follow-Up = \$1,615 Fair Hearing Follow-Up on Acute, SNF & LTC Pending Applications (non-HPE) Follow-Up = \$2,015 Outpatient ED Screenings, Applications & Follow-Up = \$1,615 Contingency Rate for Third Party Payer = 20%					
UDC (annual)	N/A										
Funding Source(s):	General Funds, Medi-Cal										
Selection Type	Solicitation SFGOV 0000008427 Uncompensated Care Reimbursement Recovery Services for the Department of Public Health										
Monitoring	Annual DPH Business Office monitoring through Business Office of Contract Compliance (BOCC)										