# BIC Regular Meeting of September 20, 2023

Agenda Item 7c



### Financial Calendar – Annual Cycle

#### Fiscal Year: July 1 through June 30

- Books close August September
- City's Annual Comprehensive Financial Report published at the end of the year/beginning of next year

#### **Budget Calendar**

- December February: departments create and submit a 2-year budget proposal
- February June: Mayor's Budget Office develops the Mayor's budget
- July August: BOS modifies the Mayor's budget and approves the final budget

## **BIC Finance Reporting – What to Expect**

Months	Finance Reporting
July – August	Regular update
September	Previous Fiscal Year close and new Fiscal Year budget
October – December	Regular update
January	6-Month projections
February	Next two FY department budget submission, special meeting
March	Regular update
April	9-Month projections
May – June	Regular update

#### **Fund Balance**

Revenue began to rise sharply in FY11

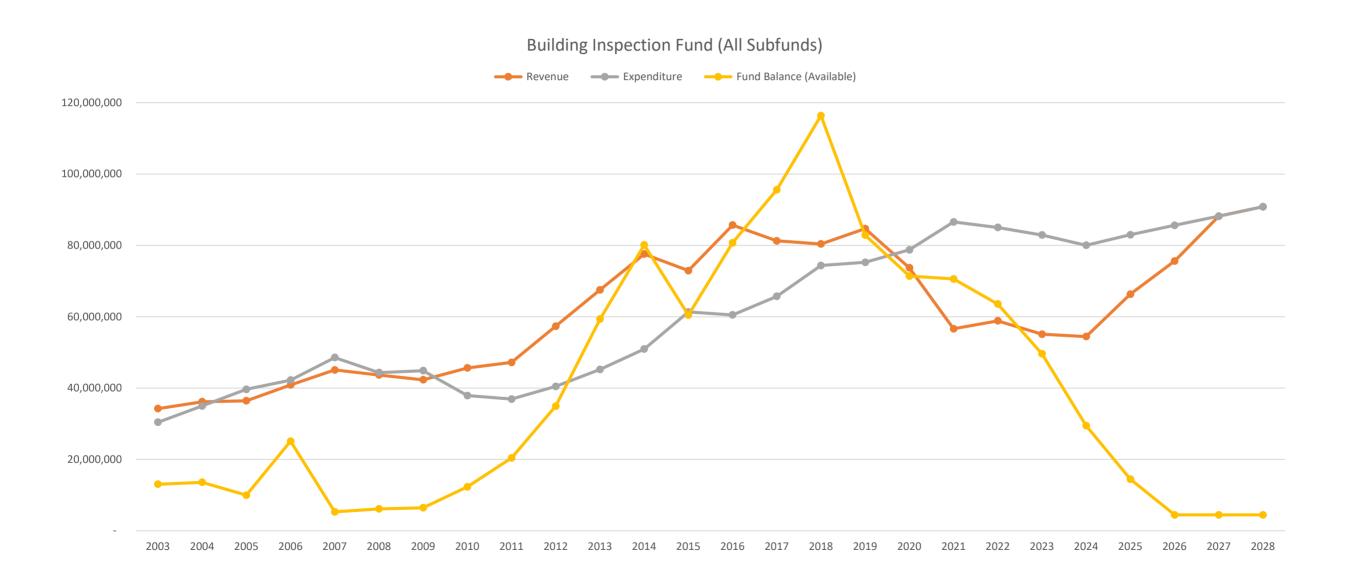
In 2020 due to the pandemic revenue dropped \$28M (33%)

Current Position: \$77M cash, \$29M fund balance

Current Operating Deficit: \$23M per year

Absent additional intervention, projected to exhaust remaining balance in FY26

#### **Estimated Fund Balance**



## Fiscal Year 2023 Summary

- \$3.3M shortfall of budget revenue, \$3.4M expenditure savings
- \$27.1M use of fund balance
- \$45.3M remaining operating fund balance
- \$6.6M expenditure appropriation carryforward
  - \$1.1M work order, \$5.1M nonpersonnel, \$0.3M grants, \$0.1M M&S

### Fiscal Year 2023 Report – Revenue Table

#### Fiscal Year 2022-23 Revenue

						2023	Projected
		2023 Revised	2023 Year End		Operating Surplus	Projected	Operating
Fund Group	<b>Account Description</b>	Budget	Actuals	YTD %	/ (Deficit)	Operating	Surplus /
Operating	Charges for Services	49,295,163	45,594,792	92%	(3,700,371)	44,084,173	(5,210,990)
	Expenditure Recovery	219,693	147,175	67%	(72,518)	219,693	0
	Interest & Investment Incon	ne 1,422,127	1,924,247	135%	502,120	965,184	(456,943)
	Licenses, Permits,& Franchis	es 6,937,815	6,906,525	100%	(31,290)	7,222,297	284,482
	Other Revenues	-	15,433	100%	15,433	9,274	9,274
	Transfers In	325,000	325,000	100%	-	325,000	_
	IntraFund Transfers In	27,098,920	27,098,920	100%	-		
<b>Operating Total</b>		85,298,718	82,012,092	96%	(3,286,626)	52,825,621	(5,374,177)
Non-Operating	Charges for Services	140,590	184,458				
	Unappropriated Fund Balan	ce 34,520,961	34,520,961				
Revenue Total		119,960,269	116,717,511				

### Fiscal Year 2023 Report – Expenditure Table

#### Fiscal Year 2022-23 Expenditure

		2023 Revised	2023 Year End		Operating Surplus	2023 Projected	Projected Operating Surplus /
Fund Group	Account Description	Budget	Actuals	YTD %	/ (Deficit)	Operating	(Deficit)
Operating	Salaries	37,487,568	38,157,599	102%	670,031	37,915,113	427,545
	Mandatory Fringe Benefits	16,403,444	16,904,096	103%	500,652	16,633,660	230,216
	Overhead and Allocations	1,087,245	344,993	32%	(742,252)	1,087,245	-
	Non-Personnel Services	7,316,529	1,926,555	26%	(5,389,974)	5,219,580	(2,096,949)
	Materials & Supplies	763,622	377,810	49%	(385,812)	512,192	(251,430)
	City Grant Program	6,342,266	4,454,721	70%	(1,887,545)	4,925,694	(1,416,572)
	Equipment	187,746	187,746	100%	-	187,746	_
	Carry-Forward Budgets Only	16,422	6,595,617	40163%	6,579,195	-	(16,422)
	Services Of Other Depts	20,990,024	18,232,991	87%	(2,757,034)	20,947,616	(42,408)
<b>Operating Total</b>		90,594,867	87,182,127	96%	(3,412,740)	87,428,846	(3,166,021)
Non-Operating	Non-Operating	14,073,454	1,684,817				
	Interfund Transfer Out	27,098,920	27,098,920				
	Unappropriated Reserve	45,311,293	-				
Other	Other	451,959	634,115				
<b>Expenditures Tot</b>	al	177,530,493	116,599,979				

### Fee Study

- Currently underway, expected completion in November for FY25 implementation
- Maximum allowed fee amount is the cost to provide each service
- Cost to provide service = staff hourly rate x hours to provide service
- Hourly staff cost has been determined
- Time study nearly complete
- Demand/volume estimates based on FY23

#### August 2023 Report – Revenue/Expenditures

- 17% of the year has elapsed
- Budgeted fee revenue collected is 15%
  - The 15% fee increase took effect 8/28
- It's too early to project year-end revenue and expenditures. We will monitor and develop projections at 6 months

## August 2023 Report – Revenue Table

#### FY 2023-24 Revenue

Elapsed 17% of year

								Projected
							2024	Operating
					2024 YTD		Projected	Surplus /
Fund Group	Account Description	2023 Budget	2023 Actuals	2024 Budget	Actuals	YTD %	Operating	(Deficit)
Operating	Charges for Services	49,295,163	45,594,792	47,057,008	7,109,401	15%	47,057,008	-
	Expenditure Recovery	219,693	147,175	204,053	1,224	1%	204,053	_
	Interest & Investment Income	1,422,127	1,924,247	1,922,127	-	0%	1,922,127	-
	Licenses, Permits,& Franchises	6,937,815	6,906,525	7,718,319	(1,757)	0%	7,718,319	-
	Other Revenues	-	15,433	1,250,000	1,700	0%	1,250,000	1
	Transfers In	325,000	325,000	5,100,000	1,275,000	25%	5,100,000	_
<b>Operating Total</b>		58,199,798	54,913,172	63,251,507	8,385,568	13%	63,251,507	1
Non-Operating		140,590	184,606	-	101,587			
Revenue Total		58,340,388	55,097,630	63,251,507	8,487,155			

## August 2023 Report – Expenditure Table

#### FY 2023-24 Expenditure

Elapsed – 17% of year / 3.5 of 27 pay periods (13%)

								Projected
								Operating
					2024 YTD		2024 Projected	Surplus /
Fund Group	Account Description	2023 Budget	2023 Actuals	2024 Budget	Actuals	YTD %	Operating	(Deficit)
Operating	Salaries	37,487,568	38,157,599	41,362,210	5,514,184	13%	41,362,210	_
	Mandatory Fringe Benefits	16,403,444	16,904,096	16,798,842	2,252,727	13%	16,798,842	-
	Overhead and Allocations	1,087,245	344,993	1,352,456	-	0%	1,352,456	-
	Non-Personnel Services	7,316,529	1,926,555	7,351,745	400,401	5%	7,351,745	-
	Materials & Supplies	763,622	377,810	521,962	18,450	4%	521,962	_
	City Grant Program	6,342,266	4,454,721	5,123,095	(359,921)	-7%	5,123,095	-
	Equipment	187,746	187,746	-	-	100%	1	-
	Performing Work Orders	16,422	-	-	-	100%	1	-
	Services Of Other Depts	20,990,024	18,232,991	17,587,066	-	0%	17,587,066	-
<b>Operating Total</b>		90,594,866	80,586,510	90,097,377	7,825,840	9%	90,097,377	-
Non-Operating		14,649,931	2,119,064	12,520,154	-			
Other		451,959	199,868	2,092	-			
<b>Expenditures Total</b>		105,696,757	82,905,442	102,619,622	7,825,840			

### **August 2023 Report – Permits**

- YTD number of permits is 14% higher than last year
- YTD valuation is 23% lower than last year

## August 2023 Report – Permit Table

#### Year to date

	Values			
Permit valuation	<b>FY23 Permits</b>	<b>FY24 Permits</b>	FY23 Valuation	<b>FY24 Valuation</b>
\$0 - 2,000	531	570	241,045	265,484
\$2,001 - 50,000	2,270	2,559	41,479,850	49,238,788
\$50,001 - 200,000	541	688	53,981,619	67,470,739
\$200,001 - 500,000	147	166	46,039,796	54,180,187
\$500,001 - 1,000,000	45	55	33,069,007	40,396,613
\$1,000,001 - 5,000,000	44	38	91,519,338	62,607,260
\$5,000,001 - 50,000,000	7	7	74,485,587	95,475,867
\$50,000,001 - 100,000,000	2	-	137,400,000	-
\$100,000,001-200,000,000	-	-		-
\$200,000,001+	-	-		-
<b>Grand Total</b>	3,587	4,083	478,216,241	369,634,937



### **THANK YOU**