



**San Francisco Office of the City Administrator
City Administrator Carmen Chu**

Technology Marketplace 3.0

Office of Contract Administration

LBEAC Meeting
August 3, 2023

AGENDA

- CCSF Technology Marketplace Overview
- Key Information for LBE Community

This presentation will not cover selection criteria, qualifications, or any other specific information regarding the solicitation process that could be construed as selective assistance.

Overview

- Technology Marketplace has been around since 1990's
- OCA solicits for new Marketplace vendors every 4-5 years
- Current Marketplace contracts expire on December 31, 2023
- OCA is planning to issue a solicitation imminently to create the new Technology Marketplace pool
- Must have pre-qualified pool in place before January 1, 2024

Current Structure: Technology Marketplace 2.0

- Master agreements with 53 vendors split into 3 tiers
- Departments purchase products/services from master agreements either via a mini-solicitation process or micro-LBE set aside
- All transactions are tied to and subject to Master Agreements
- All Master Agreements (except Micro-LBE agreements) have a 15% LBE subcontracting requirement
 - Prime contractor determines how to apply the 15% subcontracting requirement

Current Structure: Technology Marketplace 2.0

	Tier 1	Tier 2	Tier 3 Micro Set-Asides
# of Suppliers	19 (1 LBE Prime, 1 LBE JV)	10 (2 LBE Primes)	24 (All Micro LBEs)
Transaction Limits	\$2.5MM	\$2.5MM	Minimum Competitive Thresholds for Commodities and General Services
Initial Contract Size	\$20M/3 Years	\$3M/3 Years	\$600K/3 Years (General Services MCA) 1 Master Contract for each LBE Certification Category <i>Cannot be increased beyond this amount.</i>
LBE Subcontracting Requirements	Goal: 15% to LBEs	Goal: 15% to LBEs	None, but 25% must be self-performed.
LBE Bid Discounts	0% due to Master Contract value	10%	None– all are Micro-LBEs

Key Update: Tier 3 Micro-LBE Pool

	Tier 3 Micro Set-Asides
# of Suppliers	24 (All Micro LBEs)
Transaction Limits	Minimum Competitive Thresholds for Commodities and General Services
* Initial Contract Size	\$600K/3 Years (General Services MCA) 1 Master Contract for each LBE Certification Category <i>Cannot be increased beyond this amount.</i>
LBE Subcontracting Requirements	None, but 25% must be self-performed.
LBE Bid Discounts	None- all are Micro-LBEs

* Pursuant to San Francisco Administrative Code, technology and computer services are a professional service and not a general service.

Administrative Code Professional Services Threshold is \$200K, not \$600K.

New Tech. Marketplace 3.0: Impact and Key Changes

NEW

- Tier 3 per contract maximum is now smaller.

AND

- Tier 1 and 2 LBE goals will be increased.
- Tier 3 contract pool may be refreshed before the rest of the tiers, depending on utilization.

TRADEOFFS

- As a result of change in Tier 3 contract maximum amount, consideration given to additional approaches to allow Micro-LBEs and LBEs to compete for more work.
- OCA has limited abilities to manage a large volume of contracts.

ALSO

- OCA re-envisioning overall approach to technology purchases.

Next Steps

- Technology Marketplace 3.0 solicitation to be released imminently.
- Be sure to attend the pre-proposal meeting!
- Ability to comment on solicitation is available during the solicitation, prior to proposal submission due date.

Thank you