Citywide Affordable Housing Loan Committee

San Francisco Mayor's Office of Housing and Community Development
Department of Homelessness and Supportive Housing
Office of Community Investment and Infrastructure
Controller's Office of Public Finance

730 Stanyan Street

\$69,528,927 Final Gap Loan Includes \$1,000,000 bridge loan for AHP

Evaluation of Request for: Final Gap Loan

Loan Committee Date: April 21, 2023

Prepared By: Omar Masry, Project Manager

Asset Manager: Rosanna Chavez

Construction Representative Harry Wong

Sources and Amounts of New Funds

Recommended:

Total New Funds: \$64,028,926

\$39,000,000 - 2019 GO Bonds

\$14,000,000 – Van Ness Special Use District \$8,583,241 – State No Place Like Home funds \$2,445,685 – Housing Trust Fund Advance Fund

Sources and Amounts of Previous City

Funds Committed:

Total Previously Committed Funds: \$4,500,000

\$3,500,000 - ERAF

\$1,000,000 - AHF Inclusionary

Total Proposed MOHCD Funds: \$69,528,927 (includes \$1M FHLB AHP Bridge Loan)

NOFA/PROGRAM/RFP: 2019 730 Stanyan Street RFQ

Applicant/Sponsor(s) Name: Tenderloin Neighborhood Development Corporation

& Chinatown Community Development Center

EXECUTIVE SUMMARY

Sponsor Information:

Project Name: 730 Stanyan St Sponsor(s): Tenderloin Neighborhood Development

Corporation (TNDC) & Chinatown Community

Development Center (CCDC)

Project Address 700-730 Stanyan Street, San Francisco, CA 9411

San Francisco, CA 94117 (between Haight & Waller

Streets)

Ultimate 730 Stanyan Associates, L.P. Borrower Entity:

Project Summary:

730 Stanyan Street will be a new mixed-use building located in the Haight-Ashbury neighborhood directly across the street from Golden Gate Park. Located on a 37,814 square foot (sf) parcel purchased by the City at the intersection of Haight and Waller Streets (Site) in 2018, the building will feature 160 new affordable residential rental units serving households earning from 25% to 80% MOHCD AMI (Project). The Project will include one manager's unit and comprise a mix of studios, 1-, 2- and 3-bedroom units.

The Project will also include 32 permanent supportive housing units supported by Local Operating Subsidy Program (LOSP) funding, split between 12 units for Families experiencing homelessness, and 20 units for Transitional Age Youth (TAY) experiencing homelessness. Of these 32 units, 19 will be funded by the No Place Like Home (NPLH) Program. There will be another 32 units supported by a 20-year Project Based Voucher (PBV) contract, administered by the Housing Authority of the City and County of San Francisco (SFHA).

In addition to community spaces for residents, there will be four separate commercial spaces on the ground floor, including an early childhood day care center, a neighborhood-serving community space, a food hall, and a microretail area. The Project is aiming for a minimum of LEED Gold certifications for green building standards. In addition to public art such as murals on major building walls, the Project will be the first to meet City Planning's AB 168 agreement process to pay tribute (e.g., commemorative plaque and/or art) to Native American land.

This Project was awarded 4% tax credits and State bonds in November 2022 and now must close on construction financing by June 12, 2023. The Sponsor is targeting a funding application for the Affordable Housing Program (AHP) in March 2024 with the Federal Home Loan Bank (FHLB) of San Francisco. Since this request will occur after the start of construction of the Project, this final gap loan request includes a MOHCD bridge loan for the AHP amount of \$1 million. Close of financing is projected for June 8, 2023, and construction is expected to start in June 2023. It will take 25 months to reach Temporary Certificate of Occupancy (TCO), with lease up expected to start in September of 2025.

Project Description:

Construction Type:	Type IA concrete	Project Type:	New Construction
--------------------	------------------	---------------	------------------

superstructure

Number of Stories: 8 Lot Size (acres and sf): 0.868 acres / 37,812 sf

Number of Units: 160 Architect: YA Studio + Office for

Metropolitan Architecture

(OMA)

Total Residential Area: 157,124 sf General Contractor: Cahill Contractors +

Hercules Builders

Total Commercial Area: 9,135 sf Property Manager: TNDC

Total Building Area: 193,739 sf Supervisor and District: Dean Preston, D5

Land Owner: City of San Francisco Total Acquisition Cost: N/A*

Total Development Cost

(TDC):

p 100,202,00

\$153,252,004 TDC less land cost/unit:

N/A

TDC/unit: \$957,825

Loan Amount Requested: \$69,528,927** Request Amount / unit*: \$374,660 not including

State NPLH funds

HOME Funds? N Parking? N

PRINCIPAL DEVELOPMENT ISSUES

- Overall Construction Costs. Project hard costs are higher than average for similar mid-rise MOHCD new construction projects. The guaranteed maximum price (GMP), which serves as the highest end construction estimate, is \$121,091,624. Primary cost drivers include increased costs of construction for both material and labor. In addition, after a year of pre-development the design was changed to maximize housing allowed under site zoning, which led to a re-design of the Project from a six-stories with 120 units, to an eight-stories with 160 units. Please see Section 3.4
- Overall Construction Timing. A number of construction issues remain to be resolved before closing.
 - Traffic Control Plans have not yet been developed or presented to SFMTA and MUNI for coordination, revisions and approval. Approvals by SFMTA and MUNI may take several months. MOHCD and the Sponsor will continue to work with SFMTA to ensure the scope of work addresses traffic impacts as well as minimizes impacts to the Project's construction timeline and cost.
 - The Project Site has limited space for construction staging, materials, and equipment. Previous discussions with San Francisco Recreation and Parks Department (RPD) indicated that Project staging may be available at RPD's existing Stanyan parking lot. However, RPD now indicates that the amount of Stanyan parking lot space may be limited.
 - Neighbor agreements to provide access and/or correct/modify existing property line conditions and encroachments at the adjacent Amoeba Music and 1760 Waller two-unit dwelling are currently being negotiated and must be finalized prior to construction start.

The three issues noted above present timing and costs risks (to Sponsors and MOHCD) that are not fully

^{*}City acquired the site directly for \$15.9 million in 2018. This acquisition cost is not included in Project costs.

^{**}Includes a \$1 million MOHCD FHLB AHP Bridge loan, to be repaid when the FHLB AHP loan is issued.

determined at this time. The Sponsor and MOHCD staff will continue to engage with stakeholders through loan closing and construction start to monitor progress, and seek assistance from City agencies (e.g., SFMTA, RPD, and SFPUC) where appropriate. Sponsors will be required to provide monthly status updates to MOHCD as a post loan closing condition.

- Commercial Space. The proposed commercial space totals 9,135 square feet and occupies a substantial portion of the ground floor. The plan for tenants or funding for final tenant improvements is not complete. The food hall and micro-retail space along the Haight Street frontage are envisioned as social enterprises, with workforce training and may require additional City and/or philanthropic support to operate. MOHCD's commercial financing is limited to cold shell and warm shell costs (if the commercial tenant is community serving). Funding for final tenant improvements, final finishes, or operational expenses are not eligible uses of MOHCD funds, per the MOHCD Commercial Underwriting Guidelines. MOHCD, the Sponsor and other City agencies are coordinating to reposition the ground floor uses and align City and community investment priorities. Sponsor is required to provide a detailed commercial plan within 6 months of constriction close. Please see Section 3.5 and post-closing loan conditions.
- Costs Related to Electrical Infrastructure. New MOHCD affordable housing developments built on City-owned land have transitioned from using Pacific Gas and Electric (PG&E) for permanent electrical power to the San Francisco Public Utilities Commission (SFPUC). This change has resulted in increased development costs as some costs that would traditionally been covered by PG&E are no longer covered by PG&E when SFPUC will serve as the permanent power provider (with SFPUC continuing to use PG&E infrastructure for power distribution from off-site). For 730 Stanyan this includes an estimate of over \$550,000 in off-site improvements, including trenching to deliver upgraded service from a permanent (PG&E owned) power connection point nearly a block and a half away from the Project site, running along City streets, to the intersection of Haight and Shrader Streets. In addition, the process set forth by PG&E for determining scope and timing costs introduces further delays as final PG&E approval is not expected until right before construction start. PG&E has also noted staffing shortages that may result in approval (and subsequent construction) delays. The current construction budget provides a \$550,000 contingency for these costs and approval timing remains an area of concern. Please see Section 4.4.
- MOHCD Subsidy. Despite the Project's clear alignment with State funding priorities, an application to the State Department of Housing and Community Development (HCD) for a combined Infill Infrastructure Grant (\$5,000,000) and Multi-Family Housing Program loan (\$23,790,157) was not awarded in a highly competitive SuperNOFA March 2022 funding round. At the same time, the Project was awarded a competitive Bond award and needs to close within 180 days of that approval. As such, the Project requires increased City funding, as reflected in this request. MOHCD and Sponsor will continue to explore additional State funding opportunities for the Project. Please see Section 5.

SOURCES AND USES SUMMARY

Predevelopment Sources	Amount	Terms	Status
MOHCD	\$4,500,000	3 years @ 3% deferred	Previously Committed

PERMANENT SOURCES	AMOUNT	TERMS	STATUS
MOHCD	\$59,945,686	55 yrs. @ 1.00% / Res Rec	This Request
MOHCD No Place Like Home (NPLH)	\$8,583,241	55 yrs. @ 0%	This Request
Accrued Deferred Interest – MOHCD Loan	\$936,654	n/a	n/a
Permanent Private Loan	\$10,361,000	15 yrs. @ 6.34%	Committed
Limited Partner Equity	\$72,425,323	\$1.00	Committed
General Partner Capital	\$100		Committed
Federal Home Loan Bank – Affordable Housing Program (FHLB AHP)	\$1,000,000	55 yrs. @ 0%	Not Committed
Total	\$153,252,004		

USES	AMOUNT	Per Unit	Per SF
Acquisition*	\$0	\$0	\$0
Hard Costs	\$125,664,665	\$785,404	\$646.57
Soft Costs	\$23,143,948	\$144,650	\$119.08
Developer Fee	\$2,800,000	\$17,500	\$14.41
Reserves	\$1,643,391	\$10,271	\$8.46
Total	\$153,252,004		\$788.52

^{*}City acquired the site in 2018 for a purchase price of \$15.9 million. Site acquisition and holding costs paid by MOHCD are not included in the budget above.

1. BACKGROUND

1.1. Project History Leading to This Request.

Located on Stanyan Street between Haight and Waller Streets, 730-739 Stanyan Street (Site) is the location of a former McDonald's, which had occupied the Site since the 1960s. During the past decade, McDonald's developed a reputation as a neighborhood nuisance. Given the Site's ideal size, location adjacent to Golden Gate Park and opportunity to serve community needs, in 2018, the City entered into a Purchase and Sale Agreement with McDonald's with the plan to construct 100% affordable housing. As required by the Purchase and Sale Agreement, the City coordinated building demolition. In response to the COVID-19 health crisis, the City's Department of Emergency

Management used the site as a Safe Sleeping Village from May 2020 to June 30, 2021. The Site is now vacant and fenced off.

1.2. <u>Applicable NOFA/RFQ/RFP.</u> The Project is in response to the 730 Stanyan Request for Qualifications (RFQ) and generally exceeds the goals set forth in the RFQ.

The RFQ was issued on September 10, 2019, three teams were considered on an individual basis including TNDC, CCDC and a joint venture of Mission Housing Development Corporation and McCormack Baron Salazar.

On November 26, 2019, the selection panel recommended CCDC individually, while the co-Sponsor TNDC, also scored closely and were tied based on supplemental scores. A Supplemental Questionnaire regarding racial equity resulted in a tied score for TNDC and CCDC.

	Avg. Supplemental Score	Total Score with Supplemental Score	
CCDC	12	107	
TNDC	14	107	
MBS-MHDC	9	85	

The current development proposal is consistent with the goals of the original RFQ of maximizing the site and supporting deeply affordable units.

1.3. <u>Borrower/Grantee Profile.</u> (See Attachment B for Borrower Org Chart; See Attachment C for Developer Resume and Attachment D for Asset Management Analysis)

1.3.1. Borrower.

730 Stanyan Associates, L.P. will be the ultimate borrower. CCDC and TNDC have entered into a limited partnership agreement and are serving as 50/50 co-developers.

CCDC has developed over 3,321 units of affordable housing over the course of its 45-year history and has over another 600 units in the development pipeline. This year, CCDC's Property Management and Resident Services teams are serving over 2,000 households in over 30 buildings across the City. Both have been key, along with CCDC's Civic Engagement team, to providing essential support and services to over 400 families.

TNDC was founded in 1981 with the acquisition of a single property and a commitment to creating permanently affordable homes for low-income San Franciscans. Over its 41-year history, TNDC has grown its portfolio to include 44 buildings located throughout the City of San Francisco, providing over 4,100 homes to more than 6,800 residents. Nearly 900 of these units have a permanent supportive housing component.

TNDC's in-house Property Management, Tenant Services, Asset Management, Accounting, and Community Organizing teams will handle the Project's transition from development and construction into leasing and stabilized operations.

1.3.2. <u>Joint Venture Limited Partnership.</u>

TNDC and CCDC have formed a limited partnership (730 Stanyan Associates, L.P.) for this Project. During predevelopment, the leading roles were as follows and will continue with similar roles during construction and permanent loan conversion:

- Schedule TNDC
- Procurement TNDC
- Community outreach CCDC
- Design & entitlement, construction oversight CCDC
- Financing TNDC
- Programmatic determination & services / commercial tenant selection: TNDC and CCDC (shared)
- Marketing for units will be led by TNDC with assistance from the Bill Sorro Housing Program.

After construction, CCDC will provide asset management and TNDC will serve as property manager for the first 10 years. Beginning in year 11 and every 10 years thereafter, the other party will have the right of first refusal to manage the property, subject to MOHCD, tax credit investor and Project lender approval.

1.3.3. <u>Demographics of Board of Directors, Staff and People Served.</u>

Chinatown CDC's Board of Directors consists of 23 individuals with a breadth of experience including affordable housing development, supportive housing, real estate, law, and accounting. The Board of Directors is over 80% people of color with approximately half female representation; the joint team of two Chinese American women, Jane Chin and Lindsey Quock, act as co-Chairs of the Board. Malcolm Yeung, Executive Director, has been with CCDC since 2009 and was former Co-Chair of the California Coalition on Civil rights and President of Asian American Bar Association of the Greater Bay Area, and currently serves on the Boards of Chinese Chamber of Commerce and API Council. Cindy Louie, who was born and raised in Hong Kong, is CCDC's Chief Financial Officer, and joined CCDC in 2017 with 15 years of prior experience in public accounting at various San Francisco accounting firms specializing in nonprofits and affordable housing. Tammy Hung, who was born in Hong Kong and grew up in Oakland, is the Deputy Director of Programs and joined CCDC in 2008. Tammy played an integral part in growing one of the largest tenant-based grassroots organization in San Francisco, Community Tenants Association (CTA). Tammy oversees the vision and strategic direction in the organization's community engagement programming and leadership development work. Whitney Jones is the Deputy Director of Operations and been with CCDC for over 30 years, working his way up from Housing Assistant to Director of Housing for 13 years, then transitioned to Deputy Director in 2020. Matthias Mormino, CCDC's Chief of Staff, grew up in Europe and worked on the issue of globalization and how communities across the world can unite to stand up to unfair and oppressive economic policies. Matthias started his career at CCDC working with SRO families across the City to demand access to city services and more housing opportunities. The Housing Development Division is a racially diverse team with over 70% people of color, including the Director of Housing Development, Kim Piechota who has been with CCDC for over 15 years.

CCDC's employees are comprised of diverse cultural and ethnic backgrounds mostly hired from the community that they serve. CCDC has a record of hiring youth from their buildings and youth programs, including the Community Planning Manager, Executive Assistant, and Community Organizer.

CCDC Employee Demographic	Number of Employees	Percentage of Employees
Male	114	39%
Female	178	61%
Asian	188	64%
Black/African American	22	8%
Hispanic/Latino	24	8%
Native Hawaiian or Other Pacific Islander	2	1%
Not Defined	7	2%
Two or More Races	19	7%
White/Caucasian	30	10%

For the TNDC team, 85% of staff, 60% of the board, and 50% of executives are BIPOC. TNDC hired a Director of Racial Equity & Inclusion in March 2021.

1.3.4. Racial Equity Vision.

Chinatown CDC is a BIPOC-led organization with a 45-year history of advocacy on behalf of low-income residents in Chinatown. Understanding all organizations have room to grow in addressing institutionalized racism, Chinatown CDC has approached this with intention, by modifying organizational policies and procedures to lower barriers of entry to housing, becoming trauma-informed in its services provision, being intentional about hiring bilingual staff that reflects the communities they serve, providing opportunities for BIPOC residents to engage with the neighborhood planning process, and working to heal historic divides between Asian Americans and other BIPOC and White communities.

At the building level, Chinatown CDC's racial equity strategy promotes access to quality and stable housing, social and economic mobility, education, health, and housing assistance to support intergenerational wealth building in BIPOC communities. Chinatown CDC uses a Community Building and Engagement (CB&E) model of resident service provision, which posits that being socially connected and active in one's community not only enhances one's quality of life but is a housing retention strategy, as it reduces feelings like isolation that can lead to behavioral issues. The CB&E model prioritizes residents' experiences, ideas, and skills in the creation of programming.

- Race & Ethnicity of head of household in CCDC properties in operation
 - 85% of the households are people of color comprised of 10.9% African Americans,
 58.7% Asians, 0.8% Native Americans, 8.1% reported as "Other" and 6.7% who have declined to report.

TNDC and CCDC both have decades of experience in the delivery of culturally competent services and/or community development programs to low or lower-income households in their community.

TNDC and CCDC each directly provides community benefit programs accessible to the general public, including Youth development programs, Digital literacy training, Housing counseling, or other empowerment programs and Food distribution programs

TNDC has similarly noted their commitment to racial equity. TNDC's mission includes working towards equalizing opportunities for people from underserved and underrepresented communities through its development, management, and residential services. TNDC is actively implementing

practices to be part of the solution for communities that have long been denied opportunities on account of race.

- In 2004, TNDC launched its Cultural and Linguistic Competency Committee, which has since become the Committee on Equity (COE)
- In 2017, TNDC formed its Racial Justice Police Conduct Task Force to address police harassment issues in the Tenderloin, and to dialogue with the local precinct captain.

Overview of Head of Household Race &		
Ethnicity (Only Properties in Operation)	Tax Credit Programs	All Programs
Number of Residents	2971	3580
Total Disabled	122	151
Total Elderly	1697	2289
Total Student	5	5
Total Ethnicity Hispanic	294	298
Total Ethnicity Non-Hispanic	2460	3062
Total Ethnicity Declined to Report	217	220
Total Puerto Rican	2	2
Total Mexican American	8	8
Total Cuban	0	0
Total Another Hispanic	13	13
Total White	453	540
Total Black African American	372	391
Total American Indian Alaska Native	28	28
Total Asian	1606	2102
Total Asian India	2	2
Total Chinese	277	345
Total Filipino	5	8
Total Japanese	0	0
Total Korean	0	6
Total Vietnamese	14	15
Total Other Asian	10	11
Total Native Hawaiian/Other Pacific Islander	20	20
Total Native Hawaiian	1	1
Total Guamanian or Chamorro	0	0
Total Samoan	3	3
Total Other Pacific Islander	4	4
Total Other	287	290
Total Declined to Report	236	240

TNDC Staff Breakdown by Ethnicity	
Asian	126
Hispanic or Latino	108
Black or African American	116
White or Caucasian	52
Two or More Races/Ethnicities	17
Native Hawaiian or Other Pacific Islander	11
Decline to State	8
American Indian or Alaska Native	1

In 2019, TNDC launched its Racial Equity Initiative, an endeavor with representation from all
departments. The Racial Equity Initiative implemented several policies centered on racial equity
during the coronavirus pandemic, including increasing TNDC's minimum wage based on
internal research demonstrating that lowest paid TNDC staff were disproportionately Black and
Latinx. While TNDC has not yet developed a Racial Equity Vision, TNDC hired a Director of

Racial Equity and Inclusion in March 2021.

TNDC's Racial Equity Vision is summarized as follows:

At Tenderloin Neighborhood Development Corporation (TNDC), we believe that we are most effective when we approach our work through a lens of racial and economic justice. We believe that the problems we are working to address are deeply rooted in the country's long and troubled history of discrimination and oppression. If we ignore the historical context or the present-day inequities, we could limit our impact, or worse, perpetuate marginalization and harm.

We strive to operationalize equity in our organization. To effectively work in service to and in partnership with people, we must be both self-reflective and committed to learning about the historic, social, and systemic influences affecting individual and community outcomes. We aim to partner with organizations who share our values and demonstrate their commitment to racial equity and inclusion. Funding and working with nonprofit organizations led by and/or serving communities of color is essential to ensuring our resources go to the populations most impacted by this nations and this region's history of racism.

- TNDC also has cultural and linguistic competency on staff relevant to community members
 which is utilized daily in the provision of services and community benefit programs. This is
 evidenced through the TNDC's Staff Composition, by ethnicity, as shown in the table below.
 This highlights that TNDC's staff ethnically reflects the communities they serve through their
 programs and housing. Additionally, TNDC hires translators and interpreters to ensure that
 information is accessible to community members.
- 1.3.5. Relevant Experience. Refer to Section 1.3.
- 1.3.6. Project Management Capacity. Refer to Attachment C.

1.4. Past Performance.

1.4.1. <u>City audits/performance plans.</u>

TNDC and CCDC appear to perform well in terms of asset management for properties they manage within the MOHCD portfolio, and with respect to grant performance for grants managed by MOHCD. Neither organization is subject to Citywide fiscal monitoring currently, or under audit by relevant City agencies such as the City Controller.

1.4.2. Marketing/lease-up/operations.

TNDC will lead marketing, lease up and property management. A recent marketing effort between TNDC and MEDA, as joint developers for Casa Adelante at 2828 16th Street (also 1990 Folsom Street), was reviewed by MOHCD staff.

The outreach plan was extensive and there were 7,930 lottery applications. However, there was a gap in internal communications between development and leasing staff over the status of 33 accessible units prior to the beginning of the marketing period. This resulted in limited time to market to disabled persons and community-based organizations that support them. The issue was resolved but required MOHCD staff involvement.

On occasion MOHCD staff have observed a gap between the TNDC housing development team and property management teams, which can result in challenges due to incomplete or incorrect marketing strategy being shared, such as rental rate changes. Overall TNDC is expected to

maintain sufficient staffing, capacity, cultural competency, and expertise to market units, including affirmative marketing to seniors, in a manner that should result in timely lease-up.

1.4.3. Evictions.

In the past five years, co-Sponsor CCDC, formally evicted 14 households across 34 properties, or an average of less than 3 per year. Of those evicted households, 2 households had Asian heads-of-households (HOH), 4 had Black HOH, 3 had White HOH, 1 household had a Native American HOH, 1 had a Hawaiian/OPC HOH, and 3 households had HOH who did not report their race. Since December 2021, TNDC has formally evicted 5 households across 3,393 units, equaling an eviction rate of 0.13%. A breakdown of race/ethnicity for evicted households was not provided.

2. SITE (See Attachment E for Site map with amenities)

2.1. Site

Site Description		
Zoning:	NCD – Haight Street Neighborhood Commercial	
Maximum units allowed by current zoning	Restriction by Height: 50-X and additional 33' height with AB1763 – unlimited density	
Seismic (if applicable):	Seismic Zone 4;high risk	
Soil type:	Existing fill and native loose to medium dense dune sand.	
Environmental Review:	Phase I Report dated 10/9/2017 provided by MOHCD and Phase II Report provided by Sponsor and dated 9/24/2021. Please see section 2.1 below for more details.	
Adjacent uses (North):	Whole Foods Grocery store	
Adjacent uses (South):	Stanyan Park Hotel	
Adjacent uses (East):	Commercial Retail (Stanyan) and Residential (Waller)	
Adjacent uses (West):	Public Park (Golden Gate Park)	
Neighborhood Amenities within 0.5 miles:	Grocery Stores- Whole Foods Market- 690 Stanyan Street Haight Street Market- 1530 Haight Street Parkview Market- 501 Frederick Street Cindy's Market- 2084 Hayes Street Sunny Country- 1101 Stanyan Street Luke's Local- 960 Cole Street Schools San Francisco High School of Arts - 1970 Page Street Grattan Elementary School- 165 Grattan Street USF School of Law- 2130 Fulton St Les Petits Canards French Immersion Preschool - 2521 McAllister St The Urban School's Mark Salkind Academic and Athletics Center- 1639 Oak Health Care- Kentfield Hospital San Francisco- 450 Stanyan Str Haight Ashbury Free Clinics- 558 Clayton St USF Student Health Clinic Dignity Health Medical Group- 2250 Hayes St Dignity Health- GoHealth Urgent Care- 930 Cole St Cole Street Youth Clinic- 555 Cole St Saint Mary's Medical Center Sister Mary Philippa Health Center- 2235- Hayes St #5 St Mary's Sister Diane Grassilli Center for Women's Health- 1Shrader St	

	Places of Worship- St. Ignatius Church- 650 Parker Ave The San Francisco Spiritual Enrichment Center- 2118 Hayes St David Ehrenburg Church- 25 Woodland Ave Waller Center United Methodist- 1526 Waller St
	Carmelite Chapel and Monastery of Cristo Rey- 721 Parker Ave Bank/ATM- Wells Fargo Bank- 1726 Haight St Chase ATM- 1653 Haight St Library- Park Branch Library- 1833 Page St
Public Transportation within 0.5 miles:	The site is located near the following bus lines 33, 43, 21, 5, 5R, and is approximately 0.4 miles from the N-Judah light-rail line
Article 34:	In Process and to be completed after Loan Committee approval.
Article 38:	Exempt. The Project site is not located in an identified air pollutant exposure zone.
Prop I Noticing	Completed 11/9/2020
Accessibility:	Total of 26 Mobility units and 18 Communication units are required on the Project. The Project is providing a total of 32 Mobility units, or 20% of total units and 22 units, or 14% of total units, will be Hearing and Visual Aid enabled.
Green Building:	The Project will seek LEED Gold Certification.
Recycled Water:	Not required.
Storm Water Management:	Required – the Preliminary Storm Water Management Plan was approved on November 21, 2022.

Adjacent uses and neighborhood amenities. The surrounding neighborhood is considered amenity rich as demonstrated by the neighborhood amenities in the Section 2 table. Amenities such as nearby schools and libraries served by consistent sidewalk and bus networks are particularly well suited for families to be housed at the project site. The incorporation of TAY units at this location provides a wider geographic reach of TAY serving units which tend to be concentrated on the eastern half of the City.

2.2. Environmental Issues.

Phase I Site Assessment Status and Results. Prior to Site acquisition, MOHCD hired Langan Engineering and Environmental Services to prepare a Phase I report, which is dated October 9, 2017. The report identified three notable previous uses that indicate the need for a Phase II report. According to the Phase I report, the site was used as a gas station for 24 years and there has been no documentation of underground storage tank (UST) removal. Also, a dry cleaner occupied the site prior, for approximately 10 years. Thirdly, dry cleaning businesses occupied 24 properties within 1/8 of a mile.

Testing for the Phase II should include a subsurface investigation. Phase I assessment identified three Recognized Environmental Conditions (RECs) due to the historical uses as a gas station, clothes cleaners, and dry cleaners. Soil, soil vapor and groundwater sampling during Phase II is recommended.

 Phase II Subsurface Investigation. On July 29 ,2021, sample borings were performed for environmental testing based on findings from Phase I. Soil samples were taken to assess the presence of hazardous materials and petro hydrocarbons in the soil to be disturbed during construction. The results indicate that the site is underlain by a layer of fill material with low concentrations of petro hydrocarbons, heavy metals and tetrachloroethene (PCE) within the soil vapor, typically resulting from undocumented leaks or poor housekeeping practices. The Site Management Plan (SMP) proposed is to minimize exposure of constituents in the soil to construction workers, nearby residents/pedestrians, and future users of the site. The Project would incorporate a standard below-concrete slab vapor barrier system but would not incorporate a vapor mitigation barrier system.

A comprehensive Health and Safety Plan (HASP) will be developed and implemented to provide field personnel with an understanding of the potential chemical and physical hazards, protection of any off-site receptors, procedures for entering the project site, H&S procedures, and emergency response to hazards should they occur. A copy of the plan will be kept on site during field activities and will be reviewed and updated as necessary.

A site health and safety officer (HASO) identified in the HASP will be on site at all times during excavation activities to ensure that all H&S measures are maintained. The general public will also be protected through the H&S measures. During all earthwork activities, soil management, dust control measures, and air monitoring using an organic vapor meter (OVM) and/or photoionization detector (PID) will be implemented to reduce potential exposure of construction workers, off site receptors, and future site users to constituents in the soil and soil vapor.

2.3. Green Building.

The Project is targeting LEED Gold certification. The Sponsors previously intended to pursue Passive House certification but decided to forgo the effort due to high costs associated with analysis and certification. By way of comparison, Passive House standards are generally more focused on energy use and comfort (for heating and cooling), but are not as focused on siting, water use, construction process or material sourcing, as LEED standards.

3. COMMUNITY SUPPORT

3.1. Prior Outreach.

Since the inception of the Project, the Sponsor and MOHCD have engaged diverse stakeholders and the District Supervisor's office around design, density, and program. The Sponsor has engaged key neighborhood stakeholders through community meetings starting on June 23 and June 24, 2020, to introduce the Project, developer team, and design team. Prior to the June meetings, the Sponsor participated in scheduled neighborhood groups meetings with Haight Ashbury Merchants Association (HAMA), Coalition for a Complete Community (CCC) and Haight Ashbury Neighborhood Council (HANC)'s Senior Working Group, and Cole Valley Neighborhood Association (CVNA)/Buena Vista Improvement Association (BVIA). In addition, the Sponsor has reached out to Supervisor Dean Preston's office and the UCSF Parnassus Heights Planning team for further insights and opted to proceed with open community meetings to engage the District in lieu of creating a separate group of representatives from each community organization. The latter approach was more likely to leave out under-represented voices as once a group gets formed, it is difficult to ensure equitable input from all community stakeholders.

The Sponsor and architect have developed a Project website, along with Facebook and Instagram pages, for the community to communicate with the development team. In addition, the Sponsor and architect hosted over 100-person virtual community meetings on June 23 & 24, 2020, to introduce the Project team and the scope of the project. On August 20, 2020, the Project team hosted another online meeting to share a very preliminary concept design. The Sponsor subsequently hosted three additional online meetings including a pre-application meeting and one in-person community meeting held at the Project site. In September 2022, the project team hosted an in-person community meeting to share public art proposals from four short-listed artists followed by community survey to gather community's perspective on the proposals. The Sponsor

has provided MOHCD with regular updates on progress in meeting outreach milestones under the Sponsor's outreach plan during predevelopment.

On August 19, 2021, the Sponsor held a virtual community meeting via Zoom sharing the eightstory design and timeline updates for the Project. On August 21, the Sponsor and design team held an in-person community meeting at the Site with staffed tables offering information on 730 Stanyan's commercial spaces, design (including a scale model of the 8-story development), and housing eligibility.

A community meeting was also held on April 4, 2023, to notify residents of the proposed changes to commercial spaces, the addition of 32 Project Based Voucher units with a focus on family units, the reduction in supportive housing (LOSP) units (from 50 to 32), as well as the intended start of construction in early June 2023.

The commercial space changes include extending the retail presence of the Haight Street frontage, and replacing the individual standalone tech training center, and adjacent but separate TAY drop-in center, with a micro retail space encompassing both formerly designated spaces. In addition, the proposed senior center at the corner of Stanyan and Waller Streets would be replaced with a neighborhood-serving community center, which could be utilized for senior, youth, and tech training services. Lastly, Sponsors and MOHCD staff noted that work will continue on public art elements, in collaboration with the San Francisco Arts Commission, through Spring and Summer 2023.

3.2. Future Outreach.

No additional community meetings are scheduled however the Sponsor and contractor intend to host a groundbreaking event, as well as install site posters as construction progresses to notify residents of sidewalk and street closures.

4. DEVELOPMENT PLAN

4.1. Site Control.

The Site was purchased by the City for \$15.9 million in 2018. Upon construction close, the City and the Sponsor will enter into a 75-year ground with a base rent of \$15,000 per year and residual rent based upon the unrestricted fair market value appraisal. The ground lease will also include an option to extend it to a total of 99 years.

The Sponsors entered into an access agreement on October 17, 2022, with the City for the Project Team and associated members to enter the property, which expires on May 23, 2023.

4.2. Proposed Property Ownership Structure

730 Stanyan Associates, L.P. will own the improvements and TNDC will hold the master lease for the overall building, including commercial spaces.

4.3. Proposed Design.

The building will be 8-stories of Type I concrete structure with 160 units comprising studios, 1-, 2-, and 3-bedroom units. The ground floor will include common areas for residents of the building, including 2,428 sf lobby and three additional commercial spaces. The building has two datum lines, one at 40' with 4-story volumes along Haight and Waller Streets to respond to existing building heights, particularly along residential Waller Street. The second datum at 83' maximum allowed per zoning height for the 8-story portion that is set-back from the major street frontages. The massing, with curved walls and a structure which jogs in and out similar to a puzzle piece, creates multiple corners for better views for the residents while creating more exposed surface for

building finish. The building is below the Department of Building Inspection's (DBI) high-rise definition which results in additional cost-effectiveness.

The main entry to the building has a huge "scoop" or set-back, creating an outdoor space to embrace Golden Gate Park which is located directly across Stanyan Street. A second major "scoop" or curved façade occurs at the corner of Stanyan and Haight Streets and is above the 40-ft datum. At both scoops, the volume of the building is pushed away from Stanyan Street to create a dynamically shaped volume of ins and outs to establish multiple corners for optimized corner views towards the Park and access to daylight. A small "scoop" occurs on Waller Street where the proposed building gently meets the existing neighborhood residential building set back from the property line. The bulk of the exposed surfaces will be clad in glass-fiber reinforced concrete (GFRC), which is light-weight, resilient and repeatable prefabricated material with small, medium and large "waves" molded in, reflective of the undulating rhythm of Victorian facades in the neighborhood. The ground floor facade will be built with prefabricated concrete with bold graphics and storefronts for combination of durability and visibility, respectively.

Except where the building volume shifts from a 4-story to 8-story mass, the units are mostly stacked. In addition to the large semi-public gathering court at the entry, there is a large open space for residents off of the elevator lobby and management office suite. There will be a series of green outdoor spaces on the roof (not accessible to the public or residents), on the 5th floor, and on the ground floor for stormwater management combined with landscape. Additionally, the 5th floor terrace will provide urban agriculture for vegetable production managed by a professional group, Top Leaf Farms. The urban agriculture infrastructure will also be utilized for stormwater retention and is being utilized, in part, to comply with stormwater control plan requirements. The building is employing GRFC for efficient and durable exterior construction and incorporating individual Energy Recovery Ventilators (ERV) for units for continual filtered fresh air circulation with energy savings and resident comfort. The building will have photovoltaic panels to offset energy consumption.

Avg Unit SF by type:	0-brdm avg sf: 350		
	1-brdm avg sf: 500		
	2-brdm avg sf: 750		
	3-brdm avg sf: 1,000		
	All units exceed TCAC minimum square footage standards		
Residential SF:	157,124		
Circulation SF:	30,770		
Common Area SF:	16,000		
Building Total SF:	193,739		
Ground Floor Commercial SF:	9,135		
Other Back of House SF (trash room, bike room, janitorial)	7,500		

4.4. Construction Supervisor/Construction Representative's Evaluation

The architects, OMA and Y.A. Studio, provided 85% Construction Documents as the Bid Addenda Set dated December 9, 2022, as issued to Cahill/Hercules Joint Venture to provide 730 Stanyan's Guaranteed Maximum Price (GMP). The General Contractor issued the GMP cost estimate of \$121,091,624 on 2/24/23 and a revised GMP cost estimate of \$120,565,883 (or \$618.48 per gross square foot) on March 17, 2023.

By way of comparison, the initial 8-story Conceptual Design Cost Estimate presented by Cahill/Hercules in July 2021 (prior to preliminary gap loan review by the Citywide Affordable Housing Loan Committee) was \$108 million and the 100% Schematic Design Cost Estimate in November 2021 was \$112.4 million. Primary drivers of cost increases over time include supply-chain issues, high price escalation, increases in material costs, labor, and required infrastructure, such as sidewalk and curb upgrades as well as electrical infrastructure described further below.

The target value engineered (VE) GMP is \$119,760,155, which will require an additional VE amount of \$805,728. This goal is currently being pursued, with a resolution expected by May 2023. The City loan requested here assumes these VE savings as part of the development budget.

Costs Related to Electrical Infrastructure: MOHCD projects built on City-owned land have been mandated to transition from using Pacific Gas and Electric (PG&E) for permanent electrical power to the San Francisco Public Utilities Commission (SFPUC). This change has resulted in increased development costs as some costs that would traditionally been covered by PG&E are no longer covered by them when SFPUC will serve as the permanent power provider. For 730 Stanyan, the PG&E permanent power point of connection is a block and a half away from the Project site and located at the intersection of Haight and Shrader Streets. The GMP cost estimate includes \$550,000 to trench during normal business hours to this point of connection. If SFMTA requires the trenching and replacement paving work to be performed at night due to the high traffic count along Haight Street, then significant increases in construction cost will result. This \$550,000 cost is included in the current construction estimate.

Outstanding Construction Issues:

- Traffic Control Plans have not yet been developed or presented to SFMTA and MUNI for coordination, revision and approval. Approvals by SFMTA and MUNI may take several months. MOHCD and the Sponsor will continue to work with SFMTA to ensure the scope of work addresses traffic impacts as well as minimizes impacts to the Project's construction timeline and cost.
- The Project Site has limited space for Project staging for construction materials and equipment. Previous discussions with SF Recreation and Parks (RPD) indicated that Project staging may be available at the Stanyan parking lot across from the Site. However, RPD now indicates that the amount of Stanyan parking lot space may be limited.
- Neighbor agreements to provide access and/or correct/modify existing property line conditions and encroachments at the adjacent Amoeba Music and 1760 Waller two-unit dwelling are currently being negotiated and must be finalized prior to construction start. Sponsor has indicated neighbor agreements are needed to submit shoring plans as part of building permit submittals. This may impact the required notice to proceed start date of no later than June 12, 2023, in order to retain State construction financing.

The three issues noted above present timing and costs risks (to Sponsors and MOHCD) that are not fully determined at this time. MOHCD and Sponsor staff will continue to engage with stakeholders through loan closing and construction start to monitor progress, and seek assistance from peer City agencies (e.g., SFMTA and SFPUC) where appropriate. Sponsors will be required to provide monthly status reports after construction financing closing to MOHCD as a loan condition.

4.5. Commercial Space.

4.5.1. Space Description

The ground floor commercial space is approximately 9,135 sf. Originally designed as 11,120 sf with a total of five spaces, the Project will now feature four commercial spaces:

- An early childhood education center (ECEC) will be operated by Felton Institute per the signed Letter of Intent. Felton Institute was one of four respondents to the Request for Proposals (RFP) dated November 29, 2021. The childcare space faces Waller Street and will be 3,685 sf indoors and another 3,071 sf of outdoor playground space. The ECEC is intended to serve families on-site and in the surrounding neighborhood, with a sliding cost scale and acceptance of applicable subsidies such as Head Start.
- An 1,890 sf Neighborhood-Serving Community Center is proposed at the corner of Stanyan and Waller Street. This area was originally envisioned as a senior center and/or senior adult day care center. An RFP was issued for a senior center in 2021, and no responses were received. The RFP was issued during a period of the COVID-19 pandemic when many similar centers suspended operations. The Sponsor re-issued the RFP in November 2022, but again no provider applied. Therefore, the space has been reprogrammed to be a neighborhood-serving community center with potential activities including but not limited to senior services, youth services, and tech training. Ultimate programming and funding for tenant improvements and services will require further development by MOHCD and Sponsors. Sponsor and MOHCD will continue to work with other City agencies to evaluate relevant opportunities for programming of this space. Sponsor will be required to provide a space plan and budget to MOHCD within 6 months of construction closing.
- A Haight Street retail and food space featuring two separate bays (referred to as Bay 1 and 2 below), which are separated by a building exit corridor. These two spaces could be programed together or separately:

Bay 1 is an approximately 2,324 square-foot area at the corner of Haight and Stanyan Streets (across from Golden Gate Park). Bay 1 would feature a mini food hall business, similar to the La Cocina Marketplace at 101 Hyde Street, with four kiosks potentially operated by a non-profit service provider.

Bay 2 is an approximately 3,000 sf space along the eastern edge of Haight Street, which is separated from Bay 1 by a building exit corridor. Bay 2 is envisioned as a retail space with a social enterprise focus intended for micro entrepreneurs. The Sponsor issued an RFP for a non-profit Master Tenant to operate this space on February 22, 2023, but is planning to reissue the RFP post loan closing in order to consider a wider range of operators, including operators that may not qualify as a non-profit, but may feature a social enterprise business model.

730 Stanyan Associates, LP will lease commercial space to Felton Institute for the ECEC and to future operators of Bay 1 and 2. Management of the neighborhood-serving community

center is expected to initially be handled by on-site property management, unless a specific service provider is chosen to operate the space by the Sponsor, based on review by MOHCD.

4.5.2. Commercial Leasing Plan.

As Felton Institute is the operator of the ECEC, the Sponsor, with TNDC as the lead, is currently negotiating and drafting a lease between the limited partnership and Felton Institute. The Final Lease will be provided to MOHCD before execution for review and comment and is expected to be executed no later than 1 year after construction start.

For Bay 1 (food hall at corner of Stanyan and Haight Street), The Sponsor is working with Linda Esposito, formerly of La Cocina, on researching and assembling a market study for the proposed Mini Food Hall. Ms. Esposito is evaluating the space to include four kiosks with each potential operator having shared access to a full commercial kitchen with three sinks and an exhaust hood, as well as assistance in finalizing applicable rent for each space. The RFP released in February 2023 is seeking a Master Tenant to operate the Mini Food Hall while offering economic and workforce development opportunities for the surrounding community.

For Bay 2 (micro retail along Haight Street) and the Neighborhood Serving Community Center (corner of Stanyan and Waller Streets), the Sponsor is not assuming commercial income at this time. The Sponsor, through TNDC, is expected to lease Bay 2 to a master tenant, which will work with individual vendors. The Sponsor will continue to work with MOHCD to consider issuing a separate RFP for Bay 2, which will likely require funding from other City agencies and/or philanthropic support for tenant improvements and operations.

MOHCD staff will continue to work with the Sponsor throughout construction on a plan for the neighborhood serving community center, which is shown as commercial space in the operating budget, but at this time is expected to be operated as an extension of the overall residential development. At completion of construction the space is expected to be developed, with MOHCD funds, to a warm shell standard.

MOHCD staff and the Sponsor, will continue to develop a commercial plan that also seeks to determine if a specific neighborhood serving social service provider, or partnership of providers can best utilize the center. Alternatively, in the event no such separate provider or partnership is identified, the Sponsor, through TNDC as the property manager, can also consider an operations model where individual groups or service providers can utilize the space on a temporary permit basis for different type of programming (e.g., health fairs, social service provider events).

As noted above, the Sponsor will work with MOHCD to complete the final Commercial Leasing Plan and Budget within six months of construction close. Operating Budgets for all spaces will be due to MOHCD before construction starts.

4.5.3. Operating Pro Forma.

The Project is not relying on commercial income to contribute to the residential portion of the Project or support debt. Common area maintenance (CAM) will be incurred per each space and is expected to cover operations of commercial spaces.

The initial commercial budget and letter of intent between 730 Stanyan Associates LP and Felton Institute, selected as the operator of the Early Childhood Education Center (ECEC) assumes a \$1 per year lease (plus CAM). MOHCD is evaluating a possible change to the space charge of up to \$1,000 per month for the Early Childhood Education Center (ECEC) only. This rate may be revised downward based on MOHCD review of further financial projections from the operator; considering factors such as the number of low-income households served, and any subsidies (e.g., Head Start). MOHCD staff expects to complete this review prior to completion of overall building

construction. A post loan closing condition will require such a review of the ECEC operating plan and an appropriate lease within six (6) months of TCO.

For the Mini Food Hall in Bay 1, the current RFP lists \$4,000/month or 5% of the revenue, whichever is higher. However, the ultimate rent will depend on the final tenant selection and a review of financial capacity. A lease of \$1/yr. is assumed for a starting projection for the future operator of Bay 2 but remains to be determined based on the type of operator. For instance, a retail tenant operated by a non-profit which invests available funds into social services and/or workforce training would likely be assessed a lease of \$1/yr. A post loan closing condition will require such a review of the ECEC operating plan and an appropriate lease within three (3) months of TCO.

MOHCD staff expects to continue working with Sponsors and other City agencies that provide social services or economic development support in order to develop a viable operating plan for these commercial spaces

4.5.4. Commercial Shell Development and Tenant Improvement.

Per the MOHCD Commercial Underwriting Guidelines, commercial spaces will be funded to warm shell standards since all spaces will be community serving. Felton Institute is expected to provide their own funds for tenant improvements. The cost of cold shell, warm shell and tenant improvements is shown below and funding sources remain to be determined based on further development of the commercial space plan.

The Sponsor has estimated the cost for the operator paid Tenant Improvements(TI) based on rough estimating of \$300-\$400/sf for build-out cost. Per MOHCD Commercial Underwriting guidelines, these costs are not eligible for funding with MOHCD subsidy. Felton is required to provide the financial strategy for the cost of the build-out within their financial plan and how they plan to manage the process. The Sponsor is also giving Felton an option to contract directly with the Project's architect, YA studio for the TI design work and provide MOHCD with any plan for collaboration with the Sponsor. However, ultimately, it will be up to the operator to come up with the necessary funding and bring in the appropriate design partner and contractor for the final build-out.

Felton Institute has procured LMS as the design architect for the ECEC space and is collaborating with YA Studio to streamline the design to be incorporated into the base building design. MOHCD will approve the design prior to proceeding with lease signing and building permitting for tenant improvements to the space.

Additional financial support from sources other than MOHCD (e.g., other City agencies or philanthropic sources) may be required in order to support Bay 1 and 2, as well as any tenant improvements and programming envisioned for the Neighborhood-Serving Community Center. The table below includes potential space costs for the ECEC and Bay 1 and 2, but does not include the neighborhood-serving community center, which remains to be determined.

Estimated Commercial Space Cold Shell, Warm Shell and Tenant Improvement (TI) Costs

Commercial Space	ECEC	BAY 1: Mini Food Hall/ Food Incubator	BAY 2: Micro Retail	Neighborhood Serving Community Center	
	3,685	2,324	3,126	1,852	
SF area	(3,071 Outdoor)				
Cold Shell	\$1,111,920	\$701,249	\$943,246	\$558,827	
Warm Shell	\$209,263	\$132,202	\$177,824	\$105,352	
Total MOHCD contribution	\$1,321,183	\$833,451	\$1,121,070	\$664,179	
Cı	Cumulative Warm and Cold Shell for all Spaces \$3,939,883				
Basic TI @ \$400/sf	\$2,088,200	\$929,600	\$1,250,400	\$740,800	
Cumulative TI for all Spaces (not paid by MOHCD) \$5,009,000					

The overall Project development includes funds for cold and warm shell of all ground floor commercial spaces, including the neighborhood-serving community center. Funds for tenant improvements (TI) have not been identified or committed, other than Felton's contribution to the ECEC Space. The Sponsor will work to find TI assistance for future operators and include this option in the final commercial space plan provided to MOHCD within 6 months of construction closing.

Due to the size of the commercial space, and dependent on the needs for the operators of the spaces, the Sponsor will consider condo-ing the commercial space in the future, in the event that it is warranted and approved by MOHCD. The commercial space will be available to purchase for the cost of the cold and warm shell, which will be used to pay down the MOHCD Loan in the future. New owners of the commercial space will enter into a MOHCD commercial ground lease at that time.

4.6. Interim Use.

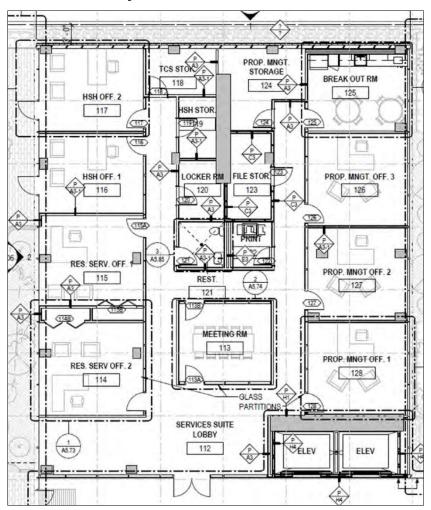
Refer to Section 1.1 Project History. There will be no further interim uses as construction will start in June 2023.

4.7. Property Management and Service Space.

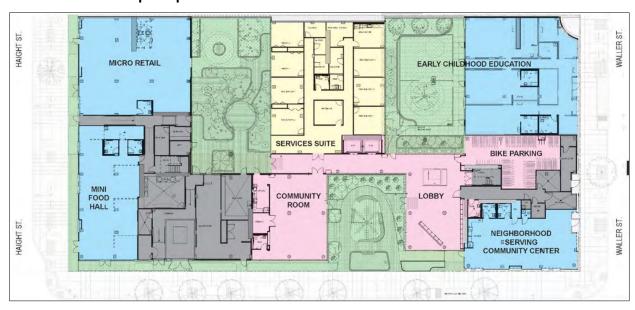
The office suite provided on the ground floor, totaling 4,139 sf, will include property management and leasing offices along with resident services offices for serving the residents. Each office is around 300 sf, large enough to accommodate a working desk and a meeting table for four. A space plan is shown further below.

The ground floor will also include two dedicated offices (labeled HSH) for supportive services staff, supported by HSH LOSP contracts for both families (12 units) and TAY (20 units). The services suite is expected to provide sufficient space and accessibility to serve various support needs. The office suite also includes storage closets for supplies, space for a shared network printer, a file storage room, and a staff break room.

Services Suite Layout:



Overall first floor space plan:



4.8. Communications Wiring and Internet Access.

The Project will comply with the September 2021 MOHCD Communications Systems Standards. The current scope of work includes at least three options for residents, including City fiber, Comcast, and AT&T for the future residents to choose from. Residents will receive free in-unit internet access through City fiber.

4.9. Public Art & Native American Land Acknowledgement Component.

On February 17, 2022, the Sponsor released a Public Art Request for Qualifications (RFQ) including a free five-week workshop hosted by Forecast for artists to cover practical and tactical matters, such as contracting, insurance and community engagement to open opportunities to potential BIPOC artists. Members of the community were also included in this process. In addition to the information posted on the Project website, which is in four different languages, Forecast used its extensive network for distribution of information to artists at all levels. As part of the artist selection panel, the director of African American Art and Culture Complex (AAACC), along with a senior representative member from the community utilized their network to reach local artists. Additionally, the RFQ was distributed to Mo'Magic, Hunters Point Shipyard Artists, SF Arts Commission, neighborhood organizations and paper copies were provided at the Park Branch Library and the local grocery store for those who may not have access to the internet.

The public art selection panel, made up of four members of the Development Team, two architectural representatives from OMA and YA Studio, Director of African American Art and Culture Complex, and a long-time neighborhood resident/community member, reviewed 40 submissions. Each was scored and the panel shortlisted five finalists by June 16, 2022. The announcement of the selected artist will be made after construction start. The Sponsor, with support from the City's Art Commission, will guide a more detailed community process to come up with a collaborative community design. Implementation of the art will start once the building is closer to TCO.

In addition to providing public art at multiple exterior locations, the Project will be the first to meet City Planning's AB 168 agreement process to pay tribute to Native American land.

4.10. Marketing, Occupancy, and Lease-Up

The Project will house families and households experiencing homelessness, including TAY and homeless families. MOHCD's marketing policies and procedures will be applied to all units except the one on-site manager's unit, the LOSP and PBV supported units. The following preferences will apply to the 95 lottery units:

MOHCD Preference	Applicant Category
1	Certificate of Preference (COP) Holders
2	Displaced Tenants Housing Preference (DHTP) Certificate Holders (20% of the 95 lottery units; 19 units total)
3	Neighborhood Preference (40% of the 95 lottery units; 38 units total)
4	Live/Work in San Francisco
5	All Others

Units will be set aside as supportive housing for 12 homeless family households and 20 TAY households, and those units will not be included in the lottery. Referrals will be

made by HSH through Coordinated Entry.

The Project will include total of 32 Section 8 Project-Based Vouchers (PBVs) for families, which will be administered by the Housing Authority for the City and County of San Francisco (SFHA) through their referral process.

The Sponsor is currently assembling an Affirmative Marketing Plan for outreach to not only the underserved BIPOC population in District 5, but also seniors, with a focus on low-income seniors. However, no units are specifically set aside for seniors due to Fair Housing Law requirements.

5. DEVELOPMENT TEAM

Development Team					
Consultant Type	Name	SBE/LBE	Outstanding Procurement Issues		
Architect	YA Studio, prime architect to OMA	Y	N		
Landscape Architect	GLS	Υ	N		
JV/other Architect	OMA	N	N		
General Contractor	Cahill and Hercules	50%	N/A		
Owner's Rep/ Construction Manager	Kango Development	N	N		
Financial Consultant	California Housing Partnership	N	N		
Civil Engineer	UDCE	Υ	N		
Dry Utilities	UDCE	Υ	N		
Geotechnical Engineer	Langan + Divis (35%)	Υ	N		
Environmental Consulting	Langan + Acumen (35%)	Υ	N		
Structural Engineer	Mar Structural Design	Υ	N		
MEP	Engineering 350	Υ	N		
Energy Consulting	Thornton Tomasetti	N	N		
Lighting	Dot Dash	N	N		
Acoustical Engineer	CSDA	Υ	N		
Waterproofing Consulting	McGinnis Chen Assoc.	N	N		
Legal	Gubb & Barshay	N	N		
Signage Consultant	Volume SF	Υ	N		
Permit Expeditor	Jules Mancilla	N	N		
Surveyor	Luk & Associates	Υ	N		

5.1. Procurement Plan.

Workforce goals are established by the San Francisco Office of Economic and Workforce Development (OEWD) based upon the funding sources, and Local or Small Business Entrepreneur (L/SBE) goals are set by the Contract Monitoring Division (CMD) based upon the type of construction and size of the Project. Most of MOHCD's projects range between 20% and 26% L/SBE participation.

There are no procurement issues at this time. CMD approved the selection of Cahill and Hercules as general contractors and has provided the goal of 20% L/SBE participation. The project has exceeded the 20% goal with the above list of team members and has reached close to 50% of SBE procurement target based on total identified fee amount.

5.2. Opportunities for BIPOC-Led Organizations.

In outreaching to potential providers for the Early Childhood Education Center (ECEC), to help encourage small BIPOC-led organizations to apply for the opportunity, the Sponsor collaborated with the Low Income Investment Fund (LIIF) to make a grant available for project management of the ECEC Center.

The Sponsor has reached out to BIPOC-led organizations in District 5 beyond the Haight Ashbury neighborhood and has been communicating with Mo'Magic in Filmore/Western Addition. Mo'Magic has served as a resource for the Project, making fliers for community meetings in the neighborhood, and connecting the Sponsor to the Filmore Merchants Collaborative and the Success Center, which the Sponsor followed up with online and in-person meetings, respectively, to introduce the Project and inform them of the ground floor commercial opportunities. On March 9th & 10th, "D5 Unified" was hosted by St. Anthony's and AAACC in Tenderloin and Filmore, respectively. The Sponsor attended the event on the 10th and shared fliers with the organizations present for the upcoming community meeting for the Project planned for April 4, 2023.

The Sponsor hosted multiple meetings with Reverend Arnold Townsend, Vice President of NAACP of San Francisco branch to inform him of the Project to make in followers aware of the upcoming affordable housing in District 5. The Sponsor has also been communicating with Reverend Norman Fong to introduce the Project to the Third Baptist Church.

The Project website, www.730stanyan.org is in four different languages (English, Spanish, Korean and Chinese) representative of the population in District 5. The front page has a history section with six key areas including Harlem of the West, and Haight Ashbury Free Clinic to inform the community about the history of the neighborhood.

See Section 1.5 Racial Equity Vision, which expands on what the Sponsor is doing organizationally to support opportunities to empower BIPOC-led organizations, which includes both CCDC and TNDC as well as potential partners.

- 6. FINANCING PLAN (See Attachment F for Cost Comparison of City Investment in Other Housing Developments; See Attachment G and H for Sources and Uses)
 - 6.1. <u>Prior MOHCD Funding</u>: To date, the Sponsor has drawn the entire \$4.5M of approved predevelopment funding

Loan Type/ Program	Loan Date	Loan Amount	Interes t Rate	Maturity Date	Repayment Terms	Outstanding Principal Balance	Accrued Interest to Date
ERAF	12/18/2020	\$3.5MM	3%	55 years	Residual Receipts	\$3.5MM	\$172,506.89
AHF Inclusionary	12/18/2020	\$1.0MM	3%	55 years	Residual Receipts		\$8,595.66
Total:	12/18/2020	\$4.5MM					\$181.102.55

6.2. Disbursement Status.

The Sponsor fully expended the predevelopment loan on March 7, 2023, coinciding with loan draw #18. Sponsors is requesting repayment of accrued invoices from March 7, 2023 to April 7, 2023, plus any other invoices accrued before closing. The Sponsors have paid \$675,000 for these invoices from a Line of Credit (LOC) with which bears no interest for 12 month. The LOC has a term commencing August 1, 2022, and a reimbursement deadline of August 31, 2023 in order to no accrue interest. The Sponsor is requesting reimbursement of these costs with this gap loan.

6.3. Fulfillment of Loan Conditions.

Below is the status of Loan Conditions (also incorporating predevelopment conditions) from the Loan Committee approved Preliminary Gap Loan dated June 24, 2022:

Condition	Status
Sponsor to provide MOHCD with detailed monthly updates on Community Outreach completed, outcomes achieved related to racial equity goals, and commercial use programming	Ongoing
Sponsor will evaluate both a 6-story and an 8-story development plan to determine how to maximize development potential on the site while keeping the cost to the City to the amount budgeted by MOHCD.	Completed. 8-story development plan chosen by MOHCD.
Sponsor will provide operating and development budgets that meet MOHCD underwriting guidelines and commercial space policy requirements.	In Progress. Commercial space plan in progress.
Sponsor will work with the architect to establish an acceptable fee, subject to MOHCD approval, in keeping with the MOHCD Fee Proposal Guidelines for Architect and Engineering Basic Services.	Complete.
Sponsor will provide signed LOIs from commercial tenants as they come available.	In progress. LOI signed with Felton Institute. Sponsor to provide commercial plan for other spaces within 6 months of construction close.
Sponsor will provide MOHCD with information outlining cost containment, efficiencies and innovation strategies to reduce overall project costs and maximize efficiency of MOHCD gap loans.	In progress. Additional cost saving value engineering measures will be investigated throughout the construction process.
Sponsor to model leveraging additional debt to bring DSCR down to MOHCD standard of 1.10.	In progress. Sponsor to evaluate and take on additional debt before close, with MOHCD approval.
Sponsor will provide Commercial Space Plan to MOHCD no less than 90 days prior to Loan Committee date for gap loan.	Not completed. Recent revisions to the Commercial Plan have resulted in condensing five spaces to a total of four commercial spaces including Early Childhood Education Center, Mini Food Hall and Micro Retail and Neighborhood-Serving Community Center.
Sponsor to work with MOHCD and HSH to establish the LOSP budget and income restrictions for the referrals from Coordinated Entry, noting HSH's request to have some units with rent restrictions up to 50% AMI.	Completed. State (TCAC) funding associated with the Project limits the ability to raise 25% MOHCD AMI units to 50% MOHCD AMI units.
Sponsor will provide for MOHCD review any Request for Proposals (RFPs) for equity investors before it is finalized and released for investors.	Completed.

Sponsor will provide for MOHCD review all raw financial data from developer or financial consultant prior to selection of investor/lender.	Completed.
Sponsor will provide for MOHCD review and approval of all selected investors.	Completed.
Sponsor will provide for MOHCD review and approval of all Letters of Intent from financial partners.	Completed.
Sponsor must provide signed LOI/s from commercial tenants prior to MOHCD's gap loan closing.	In Progress.
Sponsor must provide quarterly updated response to any letters requesting corrective action.	In Progress.
Sponsor must submit an updated 1st year operating budget and 20-year cash flow – if any changes have occurred – by November 1st before the year the Project will achieve TCO so that MOHCD may request the LOSP subsidy.	In Progress.

6.4. Permanent Sources Evaluation Narrative:

The Borrower proposes to use the following permanent loan sources:

- <u>Private mortgage (\$10,361,000)</u>: Citi, 15 year term, 15 year amortization, 6.34% interest rate, 18 year LIBOR swap + 2.2% spread equating to 5.64% currently. A review of the loan amount and term is provided below.
- 4% Tax Credit Equity (\$71,754,196): Bank of America, \$1/credit
- MOHCD Loan (\$60,945,685): 55 years, residual receipts loan, interest rate of 1%, including \$1MM bridge loan for FHLB's AHP, which will be a construction source is awarded. Sponsor will be required to provide a true debt test as a loan condition before construction close.
- MOHCD NPLH Loan (\$8,583,241): 55 years, no interest, no residual receipts
- AHP (\$1,000,000): Member bank TBD, application target is March 2024. Grant, 0% interest rate for 15 years.
- Construction Loan (\$81,104,569): While not a permanent source, the construction loan terms are as follows: Bank of America, 39 months, interest rate of 8.292%, interest rate cushion of 1.95% added to BSBY Floating rate (rate including cushion: 8.36%). The rate is subject to change until closing.
- Bond (\$81,104,569) in support of the construction loan above.

A review of underwriting guidelines and the development pro forma shows the Project can take on a higher private mortgage (e.g., \$12,081,019 instead of the \$10,361,000 amount proposed), but this assumes a longer loan term of 20 years, for example, instead of 15 years as is proposed. The Sponsor has indicated the lender is not inclined to consider a longer loan term due to their own underwriting considerations; which includes but is not limited to the 15-year term associated with LOSP agreements.

6.5. Commercial Space Sources and Uses Narrative:

The budget for the commercial spaces including all the restrooms was previously approved by MOHCD at preliminary gap financing for a cumulative total of \$3,476,651. The current cumulative $\underline{\phi}_6$

cold and warm shell budget is \$3,939,883. This amount is included in the construction cost. The numbers still need more development. The Sponsor will provide this to MOHCD with the commercial plan, due within 6 months of construction close.

6.6. Permanent Uses Evaluation:

Development Budget					
Underwriting Standard	Meets Standard (Y/N)	Notes			
Hard Cost per unit is within standards.	N	\$785,404/unit exceeds the \$742,359 average for projects in predevelopment. This is due in part to the unique building design, three street frontages necessitating improved wall treatments, elements such as curved exterior walls, warm shell improvements for commercial spaces, and a recent spike in overall construction costs. Given these changes (since predevelopment) and building elements incorporated in the Project, the costs appear reasonable, and are lower in terms of unit costs than other buildings in the MOHCD portfolio.			
Construction Hard Cost Contingency is at least 5%	Y	Hard Cost Contingency is 4.9%			
Architecture and Engineering Fees are within standards	Y	Fee has increased due to redesign from a 6-story to an 8-story building during 50% DD and is reasonable and justified.			
Construction Management Fees are within standards	Y	Within MOHCD's underwriting guidelines			
Developer Fee is within standards, see also disbursement chart below.	Y	Residential Project management fee: \$1,100,000 At-Risk: \$1,499,900 Commercial fee: \$200,000 GP Equity: \$100 (included in overall developer fee) Total fee: \$2,800,000			
Consultant and legal fees are reasonable	Υ	Fee has increased due to redesign from a 6-story to an 8-story building at 50% DD and extended timeline, but even with these changes the consultant and legal fees are reasonable.			
Entitlement fees are accurately estimated	Y	The \$1.3M estimated permit fee is expected to cover the current invoice of over \$1.1MM due to over \$700K of school impact fees.			
Construction Loan interest is appropriately sized	Y	Construction loan interest is 8.36% for a 39-month construction loan term for \$81,104,569			
Soft Cost Contingency is 10% per standards	Y	Soft Cost Contingency is 10%			
Capitalized Operating Reserves are a minimum of 3 months	Y	Capitalized Operating Reserve of \$880,223 is equal to 3 months' worth of operating costs including ground lease, annual issuer fee, and debt service to support operations in the event of unforeseen challenges.			

6.6.1. <u>Major Cost Factors related to items noted above including architectural and engineering fees.</u>

- Design and Engineering: Due to the change in the building design from a 6-story building with 120 units to an 8-story building with 160 units halfway through Design Development, the Design/Engineering team had to redesign the building, which took additional four months. This has substantially increased the overall design/engineering fee during the predevelopment phase by over \$750K.
- Design-Build/Assist Fee: In order to lock in the cost of major elements on the project early on in order to have better control over pricing, the Project included exterior skin of Glass Fiber Reinforced Concrete (GFRC) as a design-assist system, and Exterior Building Maintenance (EBM), Fire Sprinkler, Plumbing, HVAC, Electrical, Photovoltaic, and Deep Foundation scopes were included as Design-Build Systems, totaling \$674,500 of design fees.
- Marketing (\$363,500): Other unforeseen increase in costs include marketing costs associated with intensive community outreach including cost of website design, social media updates, posters and flyer printing, translation costs, furniture/equipment rental for in-person meeting, etc. and hiring of additional consultants, such as a Forecast to provide outreach to and training for potential BIPOC partners.
- Construction Management: The pre-construction maximum annual fee is \$50,400 and during construction it is \$72,000. Thus far, the Preconstruction period has been 3 years, therefore 3 years multiplied by \$50,400 is\$151,200. This amount plus a 2-year construction timeline at \$72,000 per year is \$144,000 + (1month X \$6,000); which equals \$145,000. This shows that the current contract amount falls below the maximum allowed by MOHCD underwriting guidelines.
- Additional Predevelopment Costs: Additional predevelopment costs totaling approximately \$1.26M plus 7% contingency are estimated to be around \$1.35M over the pre-approved \$4.5M of predevelopment loan. Therefore, the Sponsors each took out a line of credit to garner additional working capital of \$675K each for a total of \$1.35M.

6.7. Developer Fee Evaluation.

Sponsor is requesting \$2.8 million in developer fee, as allowed per MOHCD guidelines. This is a decrease of \$500,000 from the amount approved at the time of the Predevelopment Loan Evaluation dated June 17, 2022. The developer fee was reduced in order to comply with private lending requirements by the lender, tied to the permanent loan.

Total Developer Fee:		\$2,800,000	
Project Management Fee Paid to Date:		\$1,100,000	
Amount of Fee at Risk (the "At Risk Fee"):		\$1,499,900	
Amount of Commercial Space Developer Fee (the		\$200,000	
"Commercial Fee"):			
Amount of Fee Deferred (the "Deferred Fee"):		\$0	
Amount of General Partner Equity Contribution (the		\$100	
"GP Equity"):			
Project Management Fe	e Milestones		
Closing of Predev Financing	15%	\$165,000	
End of Predevelopment	35%	\$385,000	
End of Construction	20%	\$440,000	
Project Close Out	20%	\$110,000	
Total	100%	\$1,100,000	
At-Risk Fee Milestones			

95% Lease Up and Draft Cost Cert	20%	\$299,980			
Perm Loan Closing/Conversion	50%	\$749,950			
Project close-out	30%	\$449,970			
Total	100%	\$1,499,000			
Commercial Fee Milestones					
Execution of LOI for all commercial spaces	33.33%	\$66,650			
Executed Leases with all Commercial Tenants	33.33%	\$66,650			
Occupancy by all commercial tenants	33.33%	\$66,650			
Total	100%	\$200,000			

- 7. PROJECT OPERATIONS (See Attachment I and J for Operating Budget and Proforma)
 The proposed operating expenses in Year 1 are \$2,349,596 (\$14,685 PUPA). This projection incorporates a 15-year (renewable) LOSP subsidy for 32 units, and a Project Based Voucher (20 year term renewable) for 32 additional units. No other rental subsidies are proposed.
 - 7.1. Annual Operating Expenses Evaluation.

Operating Proforma					
Underwriting Standard	Meets Standard? (Y/N)	Notes			
Debt Service Coverage Ratio is minimum 1.1:1 in Year 1 and stays above 1:1 through Year 17	Y	DSCR is 1.104 at Year 1 and 1.171 at Year 15.			
Vacancy meets TCAC Standards	Y	Vacancy rate is <u>5</u> %			
Annual Income Growth is increased at 2.5% per year or 1% for LOSP tenant rents	Y	Income escalation factor is 2% for income and LOSP tenant rents will escalate at 1%. This is a lender requirement. Although			
		different from the 2.5% MOHCD underwriting standard, the delta between income and expenses remains at 1% and is consistent with MOHCD underwriting.			
Annual Operating Expenses are increased at 3.5% per year	Y	Expense escalation factor is 3% to be consistent w/ typical investor projections. See above.			
Base year operating expenses per unit are reasonable per comparables.	Y	Total Operating Expenses are \$14,685 per unit, which is considered reasonable given the presence of 32 PBV units and 32 PSH units			
Property Management Fee is at allowable <u>HUD Maximum</u>	Y	Total Property Management Fee is \$155,520/yr. or \$81 PUPM			

Property Management staffing level is		Property management staff includes
reasonable per comparables	Y	10.74 FTE.
		This includes 2.5 FTE of Property
		Managers, 2 FTE Maintenance Staff, 2
		FTE of Janitorial Staff, 4.2 FTE of
		Front Desk Staff, & 0.04 Assistant
		Facilities Manager
Asset Management and Partnership		Annual AM Fee is \$24,280/yr.
Management Fees meet standards	Y	Annual PM Fee is \$24,280/yr.
Replacement Reserve Deposits meet or		Replacement Reserves are \$500 per
exceed TCAC minimum standards	Υ	unit per year
Limited Partnership Asset Management		\$5,000
Fee meets standards	Y	

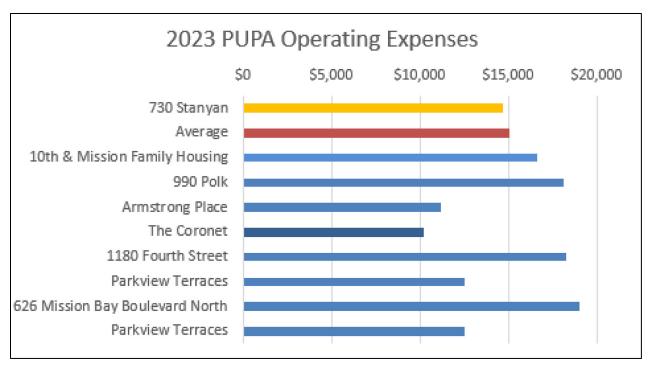
7.2. Operating Expense Comparable Chart:

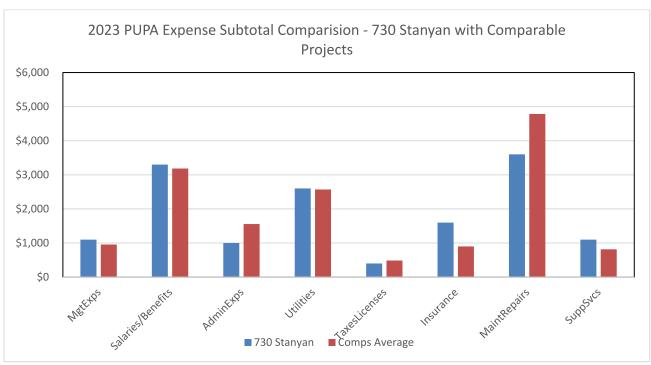
Operating expenses at the time of preliminary gap loan evaluation (for predevelopment), in 2022, estimated operating expenses at \$13,631 per unit. The proposed increase (\$14,685) is primarily due to increases in staffing costs (including new wage floors implemented by HSH for custodial, maintenance and front desk staff), a 0.5 FTE increase in support staff paid for by operating funds (from 1.0 FTE to 1.5 FTE due to the addition of Project-Based Voucher units), increased insurance premiums (with larger increases for properties featuring some or all supportive housing), and increased utility costs for water and electricity.

The average operating expense for seven (7) comparable new construction properties, with overall unit counts between 101 to 150 units, is \$15,100.

A review of sub-expense categories, as shown in the table below demonstrates sub-expenses generally consistent with the average of seven (7) comparable new construction properties, and the largest deviation where supportive services and insurance at 730 Stanyan appear significantly higher than average. This appears to be due to recent increases in insurance premiums, especially for properties with some or all supportive housing units; and the provision of a higher ratio of supportive services staff (1.5 FTE) given the presence of 32 PBV units, which are staffed a ratio of 1 social worker (or similar) for every 75 units, as compared to 1 social worker (or similar) for every 100 units of general affordable housing.

The comparatively lower sub expense for maintenance and repairs (with 2 FTE Maintenance and 2 FTE Custodial) appears due to an economy of scale created by the overall building size and costs for maintaining portions of the first floor (e.g. the ECEC and Food Hall) to be covered by common area maintenance charges for commercial tenants.





7.3. Staffing Summary.

Position	FTE
Property Manager	1
Assistant Property Manager	1.5
Maintenance Personnel	2
Janitor Personnel	2
Front Desk Staff	4.2
Assistance Facilities Manager	0.04
Supportive Services Staff*	1.5
Total	12.24

^{*} Additional 2.5 FTE of Supportive Services Staff for 32 PSH (LOSP Family and LOSP TAY) Units to be funded through a separate HSH funded Budget.

The overall janitorial and maintenance staffing (4 FTE) is higher than other similar sized buildings, such as Potrero Block B, which is a 157-unit building and features 1 FTE Janitor, 1 FTE Maintenance Supervisor, and 1 FTE Maintenance Technician (3 FTE). The Sponsor indicated the number of janitors and maintenance staff is warranted given the nature of the Project site, the mix of residents, the presence of commercial spaces such as an ECEC, green roof, and a large number of community features such as outdoor gathering areas. MOHCD Staff supports the staffing plan.

The inclusion of 4.2 FTE desk clerks will allow for 24-hour desk coverage, at a site that does not include separate contracts for security staff. 75% of this \$235,218 annual (Year 1) cost is expected to be paid for by LOSP due to the demands for staffing typically associated with LOSP households.

7.4. Income Restrictions and Rents for All Sources.

The TCAC AMIs shown in the chart below are the most restrictive income limits. In addition, the following MOHCD restrictions apply and are also reflected in the chart below:

- 32 Project Based Voucher (Section 8) Units are subject to a maximum 50% MOHCD AMI. This includes six studios, six one-bedroom units, ten two-bedroom units and ten three-bedroom units.
- There are 32 LOSP units comprised of 20 TAY units (10 studios & 10 1-BR) restricted to 25% MOHCD AMI and 12 family units (10 2-BR and 2 3-BR) restricted to 50% MOHCD AMI.

19 of the 32 LOSP units are also subject to MOHCD No Place Like Home (NPLH) capital funding, which are further restricted to 30% AMI, and targeted to people with serious mental illness, requiring higher levels of mental health services.

 There is one 1-BR Manager's unit, which is rent-free, and the rest of the 95 units (lottery units) are 0-, 1-, 2-, and 3-bedroom family units ranging from 30%, 60% or 80% MOHCD AMI per the table below.

The average AMI for all 159 units (excludes manager's unit) of 56.47% would comply with MOHCD Underwriting Guidelines and is also consistent with the 60% limit in the original 730 Stanyan RFQ.

NON-LOTTERY	No. of Units	MOHCD Restriction	TCAC Restriction
0 BR - LOSP TAY- NPLH	6	30% MOHCD AMI	20% TCAC AMI
0 BR – LOSP TAY	4	50% MOHCD AMI	20% TCAC AMI
1 BR –LOSP TAY - NPLH	6	30% MOHCD AMI	20% TCAC AMI
1 BR – LOSP TAY	4	50% MOHCD AMI	20% TCAC AMI
2 BR –LOSP FAMILY - NPLH	5	30% MOHCD AMI	20% TCAC AMI
2 BR – LOSP FAMILY	1	50% MOHCD AMI	20% TCAC AMI
3 BR – LOSP FAMILY - NPLH	2	30% MOHCD AMI	20% TCAC AMI
3 BR – LOSP FAMILY - NPLH	4	30% MOHCD AMI	40% TCAC AMI
LOSP & LOSP NPLH Sub-Total	32		
0 BR – PBV	5	50% MOHCD AMI	20% TCAC AMI
0 BR – PBV	1	50% MOHCD AMI	25% TCAC AMI
1 BR – PBV	5	50% MOHCD AMI	20% TCAC AMI
1 BR – PBV	1	50% MOHCD AMI	40% TCAC AMI
2 BR – PBV	3	50% MOHCD AMI	25% TCAC AMI
2 BR – PBV	3	50% MOHCD AMI	40% TCAC AMI
2 BR – PBV	4	50% MOHCD AMI	50% TCAC AMI
3 BR – PBV	4	50% MOHCD AMI	20% TCAC AMI
3 BR – PBV	2	50% MOHCD AMI	25% TCAC AMI
3 BR – PBV	4	50% MOHCD AMI	60% TCAC AMI
PBV Sub-Total	32		
Total LOSP, LOSP NPLH & PBV	64		
LOTTERY			
0 BR	6	30% MOHCD AMI	25% TCAC AMI
0 BR	13	60% MOHCD AMI	40% TCAC AMI
Sub-Total	19		
1 BR	4	30% MOHCD AMI	25% TCAC AMI
1 BR	9	60% MOHCD AMI	40% TCAC AMI
1 BR	13	60% MOHCD AMI	50% TCAC AMI
Sub-Total	26		
2 BR	2	60% MOHCD AMI	40% TCAC AMI
2 BR	9	80% MOHCD AMI	55% TCAC AMI
2 BR	15	80% MOHCD AMI	55% TCAC AMI
Sub-Total	26		
3 BR	4	60% MOHCD AMI	40% TCAC AMI
3 BR	2	60% MOHCD AMI	50% TCAC AMI
3 BR	9	80% MOHCD AMI	55% TCAC AMI
3 BR	9	80% MOHCD AMI	55% TCAC AMI
Sub-Total	24		
Lottery Total	95		
STAFF UNITS			
1 BR	1		

TOTAL	160		
PROJECT AVERAGE		56.4%	
AVERAGE FOR LOTTERY UNITS ONLY		65.7%	

7.5. MOHCD Restrictions. See the chart above.

7.5.1. Local Operating Subsidy Program (LOSP) & No Place Like Home (NPLH) Units
The property will feature 32 LOSP and NPLH units as shown in the chart below, with operating
funds provided under a separate Local Operating Subsidy Program (LOSP) contract administered
by MOHCD. Through 15-year grant agreements with MOHCD, which are subject to annual
appropriations by the City's Board of Supervisors, LOSP pays the difference between the cost of
operating housing for persons experiencing homelessness and all other sources of operating
revenue for a given project, such as tenant rental payments and other operating subsidies. The
estimated 15 Year LOSP budget is \$8,871,014.

Capital costs for 19 of the 32 proposed LOSP Subsidy units will also be funded through the State's No Place Like Home (NPLH) program, which is administered by MOHCD as an Alternative Process County. The NPLH program provides up to \$2 billion in State bond proceeds, across California, to invest in the development of permanent supportive housing for higher acuity persons with serious mental illness and are experiencing homelessness, chronic homelessness, or who are at risk of chronic homelessness.

A breakdown of LOSP units, by bedroom type, as well as NPLH units for TAY and Families is provided in the table below.

Unit Type	Total LOSP Subsidy Restricted Units	NPLH For Families	NPLH for TAY
Studio	10	0	6
1BR	10	0	6
2BR	6	5	0
3BR	6	2	0
Total Units	32	7	12

7.6. SUPPORT SERVICES

7.6.1. Services Plan.

An update of the services plan was started in collaboration with HSH for the addition of 32 Project-Based Section 8 vouchers and the reduction of LOSP units from 50 to 32 in early March 2023.

TNDC Social Workers will provide support services for the family units at 730 Stanyan, including the units set aside for homeless households, while TNDC will partner with a 3rd party service provider for service provision to the TAY units.

Funding for support services for all 12 LOSP Family and 20 LOSP TAY units will be provided through an agreement between HSH and the Sponsor, at the staff count to unit count rate of a minimum 1:20.

Services Staffing Table	FTE
HSH Funded 3 rd Party Service Provider for 20 TAY units (1:20 per HSH) where 12 of the 20 TAY units are also NPLH	1
HSH Funded TNDC Service Provider for 12 LOSP Families units (1:20 per HSH) where 7 of the 12 Family units are also NPLH	0.5
HSH Funded Social Worker Site Supervisor	1
TNDC Operating Budget Funded Service Providers for non-LOSP units (127 units) at a rate of 1:100 per General Affordable (95 units) and 1:75 per PBV (32 units), not including the one manager's unit.	1.5
Total	4

7.6.2. Services Budget.

The MOHCD staff will continue to work with the Sponsor to ensure that the budget meets both MOHCD underwriting guidelines and HSH requirements. The estimated HSH funded supportive services budget is \$368,880 and would fund 2.5 FTE of the 4 FTE shown in the table below to support the 32 LOSP units.

HSH Funded Staff for 32 LOSP Units	FTE	Salary Expense
Social Work Site Supervisor	1.0	\$145,636
Social Worker LOSP Family (12 Units)	0.5	\$90,097
Social Worker LOSP TAY (20 Units)	1.0	\$133,147
Total	2.5	\$368,880

For the 128 non-LOSP units, the separate supportive services budget for 1.5 FTE social worker staff, by TNDC, is \$174,198. This budget includes \$132,783 in salaries, payroll and benefits, with the remaining \$41,413 consisting of training/supplies (\$32,646) and associated supervision (\$11,767).

The 1.5 FTE staffing for these 128 non-LOSP units is funded through property operations and generally satisfies a staffing ratio standard of 1 staff member for every 100 general affordable unit (94 units – not including 1 manager's unit) and 1 staff member for every 75 PBV units (32 units).

The Operating Budget Services numbers need further review and will be provided to MOHCD before construction closes for approval.

7.6.3. HSH Assessment of Service Plan and Budget.

Pending receipt of the final Service Plan and Budget. The Sponsor shall provide an approved services plan and budget within 90 days of loan closing.

8. STAFF RECOMMENDATIONS

8.1. Proposed Loan/Grant Terms

Financial Description of Proposed MOHCD Loan		
Loan Amount:	\$60,345,998 (includes \$1M AHP Bridge Loan)	
Loan Term:	55 years	
Loan Maturity Date:	2078	
Loan Repayment Type:	Residual Receipts	
Loan Interest Rate:	1% (subject to loan condition for true debt test and ceiling of 3%)	
Date Loan Committee approves prior expenses can be paid:	INPUT DATE LOAN COMMITTEE APPROVES PAYING EXPENSES, TBD	

Financial Description of Proposed MOHCD NPLH Loan		
Loan Amount:	\$8,583,241	
Loan Term:	55 years	
Loan Maturity Date:	2078	
Loan Repayment Type:	No Residual Receipts	
Loan Interest Rate:	0%	
Date Loan Committee approves prior expenses can be paid:	INPUT DATE LOAN COMMITTEE APPROVES PAYING EXPENSES, TBD	

8.2. Recommended Loan Conditions

PRIOR TO CONSTRUCTION CLOSING

- Sponsor shall provide a true debt test with respect to the Project's ability to sustain a 3% interest rate instead of a 0% interest rate for the MOCHD Loan only (not including MOHCD NPLH Loan). In the event the Project's true debt test can support a higher (up to 3%) interest rate, such a rate will be applied to the loan.
- A fully developed resident services budget to be presented and approved by MOHCD before construction close.
- Sponsor will provide operating and development budgets that meet MOHCD underwriting guidelines and commercial space policy requirements.
- Sponsor shall continue to seek opportunities to model leveraging additional debt, to bring DSCR down to 1.10 (through Year 20), and provide an updated development budget at loan closing, including taking on a longer debt term.

• Sponsor will provide MOHCD with information outlining cost containment, efficiencies and innovation strategies to reduce overall project costs and maximize efficiency of MOHCD gap loans. Including but not limited to value engineering (VE) for construction cost reduction, and reducing MOHCD loan outlays (e.g., increased permanent private debt or reduced loan costs).

WITHIN 6 MONTHS OF CLOSING

- MOHCD reserves the right to request the Sponsor (and affiliates) transfer operation (assuming a \$1/year lease and CAM payment minimum is met) of the neighborhood-community serving center, (subject an approved lease between the Sponsor and future tenant), to another entity, if an appropriate community serving operator is identified by MOHCD. Such a right shall expire when the MOHCD loans are repaid.
- Sponsor to provide MOHCD an analysis and plan for a higher commercial property tax assessment on the commercial spaces, if applicable, prior to closing.
- MOHCD to review and approve commercial space plans and budgets, for all commercial spaces
 including the neighborhood-serving community center, within three months after TCO. Sponsor shall
 undertake affirmative efforts throughout closing and construction to recruit tenants for all commercial
 spaces. In the event such efforts do not identify an appropriate stakeholder for a given identified
 commercial space, MOHCD staff may approve alternate community serving tenants consistent with
 Planning Department requirements.

AFTER CLOSING

- Sponsor must provide quarterly updated responses to any letters requesting corrective action.
- Sponsor must submit an updated 1st year operating budget and 20-year cash flow if any
 changes have occurred by November 1st before the year the Project will achieve TCO so that
 MOHCD may request the LOSP subsidy.
- Sponsor to provide monthly reports to MOHCD on construction issues related to neighbor agreements, construction staging and construction timing and street closures. Sponsor shall identify opportunities to avoid increased delays or costs and seek MOHCD assistance.
- Sponsor will provide the ECEC operating plan and an appropriate signed lease within three (3) months of TCO or lease signing (whichever comes first).
- Within 90 days prior to first lease payment (by the ECEC), MOHCD staff shall evaluate the operating plan, population served, and subsidies (e.g., Head Start) and determine an appropriate lease rate between \$1 year to \$12,000 per year. Such review shall incorporate ensuring fiscal projections of ECEC, subsidies provided, and population served.
- Sponsor will provide initial draft marketing plan within 12 months of anticipated TCO, outlining the affirmative steps Sponsor will take to market the Project to the City's preference program participants, including COP Holders, Displaced Tenants, and Neighborhood Residents, Senior citizens as well as how the marketing is consistent with the Mayor's Racial Equity statement and promotion of positive outcomes for African American San Franciscans.

• In the event MOHCD and the ECEC identify a capital source, and mutual agreement (by MOHCD and ECEC) to pursue subdivision of the commercial space reserved for the ECEC, and/or Bay 1, and/or Bay 2, Sponsor shall allow for and facilitate subdivision of the commercial space, utilizing a 80% (tenant or tenant partner) and 20% (Sponsor) cost split for associated legal costs as is considered customary and reasonable

8. LOAN COMMITTEE MODIFICATIONS

 Borrower will obtain both executed neighbor agreements and approval from SFMTA of all required traffic control plans prior to loan close.

LOAN COMMITTEE RECOMMENDATION

					etermined by the Committee. TAKE NO ACTION.	
L J	AITROVE	-· []	DIOAITROVE.	LJ	TARE NO ACTION.	
					Date:	
	. Shaw, Dire		10 " 0			
Mayor	's Office of	Housing ar	d Community Deve	elopment		
[]	APPROVE	E. []	DISAPPROVE.	[]	TAKE NO ACTION.	
					Date:	
	dor Menjiva tment of Ho		of Housing s and Supportive So	ervices		
[]	APPROVE	E. []	DISAPPROVE.	[]	TAKE NO ACTION.	
					Date:	
	Kaslofsky, E				<u></u>	
Office	of Commur	ity Investm	ent and Infrastructu	ıre		
[]	APPROVE	i. []	DISAPPROVE.	[]	TAKE NO ACTION.	
Anna	Van Degna,	Director			Date:	
	oller's Office		inance			
Attach	B. C. D. E. F. G. H. J.	Borrower C Developer Asset Mana Site Map w Comparison Sources ar Developme 1st Year Op 20-year Op	Resumes agement Analysis o ith amenities n of City Investment nd Uses	·	Housing Developments	

Approval of 730 Stanyan Final Gap Loan

Ely, Lydia (MYR) < lydia.ely@sfgov.org>

Fri 4/21/2023 11:50 AM

To: Amaya, Vanessa (MYR) < Vanessa. Amaya@sfgov.org>

Cc: Amaral, Sara (MYR) < sara.amaral@sfgov.org>

Hi Vanessa,

I approve the above gap loan request, as amended to require, before construction closing, executed neighbor agreements and MTA approval of Traffic Control Plans.

Thank you, Lydia

Lydia Ely **Deputy Director for Housing** SF Mayor's Office of Housing and Community Development

Office phone: (628) 652-5821 Cell phone: (415) 225-2936

730 STANYAN

Menjivar, Salvador (HOM) <salvador.menjivar1@sfgov.org>

Fri 4/21/2023 12:11 PM

To: Shaw, Eric (MYR) <eric.shaw@sfgov.org>

Cc: Amaya, Vanessa (MYR) < Vanessa. Amaya@sfgov.org > ; Ely, Lydia (MYR) < lydia.ely@sfgov.org > I support CCDC and TNDC request for \$64,028,926 in final gap financing and a \$1MM AHP bridge loan for 730 Stanyan Street to build a 160-unit housing project for families and Transitional Age Youth.

Best,

salvador



Salvador Menjivar
Director of Housing
Pronouns: He/Him
San Francisco Department of Homelessness and Supportive Housing
salvador.menjivar1@sfgov.org | 415-308-2843

Learn: [dhsh.sfgov.org]hsh.sfgov.org | Follow: <u>@SF_HSH</u> | Like: <u>@SanFranciscoHSH</u>

CONFIDENTIALITY NOTICE: This e-mail is intended for the recipient only. If you receive this e-mail in error, notify the sender and destroy the e-mail immediately. Disclosure of the Personal Health Information (PHI) contained herein may subject the discloser to civil or criminal penalties under state and federal privacy laws.

Approval of 730 Stanyan Final Gap Loan

Kaslofsky, Thor (CII) < Thor. Kaslofsky@sfgov.org >

Fri 4/21/2023 11:43 AM

To: Amaya, Vanessa (MYR) < Vanessa. Amaya@sfgov.org>

Cc: Colomello, Elizabeth (CII) <elizabeth.colomello@sfgov.org>;Shaw, Eric (MYR) <eric.shaw@sfgov.org>;Ely, Lydia (MYR) <lydia.ely@sfgov.org>

Hi Vanessa,

I approve the above request on behalf of OCII.

Thanks!

Best Regards, Thor



Thor Kaslofsky

Executive Director

One South Van Ness Avenue, 5th Floor San Francisco, CA 94103 415.749.2588

thor.kaslofsy@sfgov.org



*Please note that if you are receiving this email outside of your normal working hours there is no urgent need to respond unless there is a specific request to do so.

RE: REQUEST FOR FINAL PERMANENT GAP FINANCING FOR 730 STANYAN

Trivedi, Vishal (CON) < vishal.trivedi@sfgov.org>

Fri 4/21/2023 11:40 AM

To: Amaya, Vanessa (MYR) < Vanessa. Amaya@sfgov.org>

Cc: Ely, Lydia (MYR) <lydia.ely@sfgov.org>;Shaw, Eric (MYR) <eric.shaw@sfgov.org>

As amended, requiring the completion of neighbor agreements and SFMTA approval for the loan, I vote "yes". Thanks!

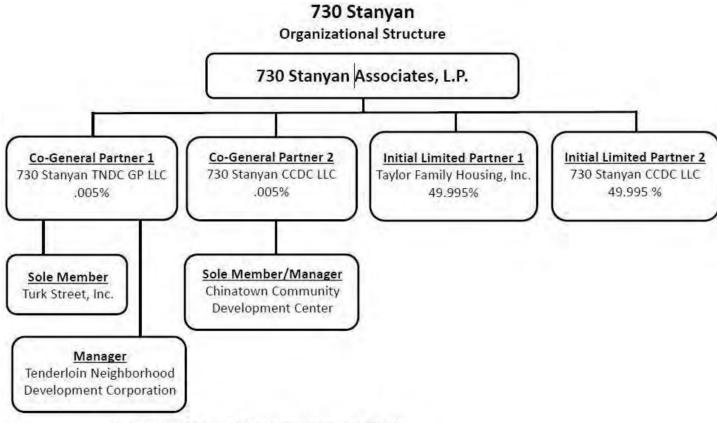
Vishal Trivedi | Financial Analyst Office of Public Finance | City & County of San Francisco Email | vishal.trivedi@sfgov.org

Attachment A: Project Milestones and Schedule

No.	Performance Milestone	Estimated or Actual Date	Notes
1.	Prop I Noticing (if applicable)	Pending	
1	Acquisition/Predev Financing Commitment	8/21/2020	
2.	Site Acquisition	N/A	
3.	Development Team Selection	01/10/2020	
a.	Architect	5/14/2020	
b.	General Contractor	8/14/2020	
C.	Owner's Representative	5/29/2020	
d.	Property Manager	N/A	
e.	Service Provider	N/A	
4.	Design		
a.	Submittal of Schematic Design & Cost Estimate	12/16/21	
b.	Ĭ	3/25/2022	(9/19/2022 – VE Cost
	Submittal of Design Development & Cost Estimate	9/19/2022	Estimate)
C.	Submittal of 50% CD Set & Cost Estimate		
d.	Submittal of Bid Set (85% CDs)	11/28/2022	
5.	Commercial Space		
a.	Commercial Space Plan Submission		
b.	LOI/s Executed	9/21/2022	ECEC only
6.	Environ Review/Land-Use Entitlements		
a.	SB 35 Application Submission	8/25/2021	6/15/2022 approved
b.	CEQA Environ Review Submission	N/A	
C.	NEPA Environ Review Submission	N/A	
d.	CUP/PUD/Variances Submission	N/A	
7.	PUC/PG&E		Temp power demo request & perm power request submitted
a.	Temp Power Application Submission	3/28/2023	Delayed until 7/3/2023 due to the recent storms, emergencies, power outages, and shift in PG&E's resources
b.	Perm Power Application Submission		
8.	Permits		
a.	Building / Site Permit Application Submitted	10/14/2022	
b.	Addendum #1 Submitted	1/12/2023	
C.	Addendum #2 Submitted	1/20/2023	
9.	Request for Bids Issued	Q4 2022	
10.	Service Plan Submission		
a.	Preliminary	11/30/2020	
b.	Final		
C.	GMP	4/21/2023	
11.	Additional City Financing		
a.	Preliminary Gap Financing Application		
b.	Gap Financing Application	2/15/2023	
12.	Other Financing		40

a.	SuperNOFA - HCD Application	7/12/2022	
b.	Construction Financing RFP	12/20/2022	
C.	AHP Application	3/10/2024	
d.	CDLAC Application	8/9//2022	
e.	TCAC Application	8/9/2022	
f.	LOSP Funding Request	2/15/2023	
13.	Closing		
a.	Construction Loan Closing	6/1/2023	
b.	Conversion of Construction Loan to Permanent Financing	9/1/2026	
14.	Construction		
a.	Notice to Proceed	6/12/2023	

Attachment B: Borrower Org Chart



730 Stanyan Associates, L.P., a California limited partnership. EIN: XXX

730 Stanyan TNDC GP LLC, a California limited liability company. EIN: XXX

730 Stanyan CCDC LLC, a California limited liability company. EIN: XXX

Taylor Family Housing, Inc., a California nonprofit public benefit corporation. EIN: 94-3403318

TBD, a California nonprofit public benefit corporation. EIN: 51-0187791

Turk Street, Inc., a California nonprofit public benefit corporation. EIN: 94-3297381

TBD, a California nonprofit public benefit corporation. EIN. XXX

Tenderloin Neighborhood Development Corporation, a California nonprofit public benefit corporation. EIN: 94-2761808

Attachment C: Development Staff Resumes

CCDC Staffing Capacity:

Kim Piechota, Director of Housing Development

Kim Piechota has over 20 years of experience in affordable housing development, of which 10 are with Chinatown CDC. In her role as Associate Director of Housing Development, Kim helps to develop organizational housing policies, supervises Project Management and Senior Project Management staff, represents Chinatown CDC in housing-related meetings, and performs project management work as necessary. Kim will support the Project Manager through weekly coaching meetings, particularly on critical issues related to financing, contract negotiations, community engagement, and schedule. Kim would devote 10% of her time to supporting Bo on 730 Stanyan.

Bo Han, Senior Project Manager

Bo Han joined Chinatown CDC as a Project Manager in 2019. She completed construction of 1296 Shotwell in 2020, a new concrete building with 94 apartments for low-, very-low, and formerly homeless seniors. She has worked on managing a scattered site project named Throughline, involving major rehab of three existing properties owned by CCDC until the construction closing involving complicated financing in March of 2022. She is currently managing the development of 772 Pacific, an affordable senior housing with ground floor Chinese Banquet hall, spending 50% of her time devoted to 772 Pacific and the rest of the time for 730 Stanyan. Bo brings to the project her 2 decades of experience as an architect at firms including Gensler and Gehry Partners. Her experience includes large-scale mixed-income, mixed-use multifamily projects that balance market conditions and having the appropriate commercial tenants for the building residents and neighbors. All these efforts required coordination of various stakeholder groups, including direct engagement with the local communities to help address their concerns and perspectives. Bo also holds a Masters in Real Estate from Georgetown University.

Lagi Tevaseu, Assistant Project Manager

Lagi joined Chinatown CDC as a housing assistant in 2019 after completing the BAYHIP program. She has provided project support across a breath of projects in various stages of development: From new construction projects starting with responding to the City's RFQ to procurement of a design team and general contractor, actively partaking in community engagement and participating in design development to working on various rehabilitations phases of buildings within CCDC's portfolio. Lagi will be devoting about 30% of her time to the Project..

TNDC Staffing Capacity:

Director of Housing Development Chris Cummings joined TNDC in October 2013 as Project Manager. In his role as Project Manager, Chris led the development of multiple projects, both new construction and rehab, from concept through completion. After being promoted to Associate, then Interim, Director of Housing Development, Chris directly supervised staff including Associate Directors and oversaw development activities for Housing Development's portfolio of 16 projects totaling ~\$1.0B in construction costs. Chris earned a Bachelor of Arts in Architectural Studies and Spanish from College of the Holy Cross and a Master's in City Planning, with a concentration in public-private development, from University of Pennsylvania.

Associate Director Emily Van Loon joined TNDC in 2016, bringing five years of professional experience in affordable housing. Emily has been critical to the successful rehabilitation of both O'Farrell Towers and the Rosa Parks Apartments. She is managing the rehab of the Yosemite Apartments and Ambassador Hotel, whose financing plan includes a complicated combination of 4% and 9% credits. Prior to TNDC, she worked at Habitat for Humanity Greater San Francisco, developing affordable homeownership and multi-family opportunities in San Francisco, Marin, and San Mateo Counties. Emily has her undergraduate degree in urban studies from Wayne State University and a Master of Urban and Regional Planning from San Jose State University.

Project Manager Hermandeep Kaur joined TNDC in 2018 through the Bay Area Housing Internship Program. She has worked on both new construction and rehab projects during her time with TNDC. She holds a Bachelor of Arts from San Francisco State University. Hermandeep will take responsibility for day-to-day project management with oversight from Emily and support from Lex. Both Emily and Hermandeep worked on the recently completed Rosa Parks Apartments. They have the capacity to give 730 Stanyan the time and attention necessary to bring the project to operations as expeditiously as possible.

Assistant Project Manager Lex Gelb joined TNDC in 2020. She has worked on both new construction and rehab projects during her time with TNDC. She holds a Bachelor of Arts and a Master of City and Regional Planning from UC Berkeley. Lex will support Hermandeep in day-to-day project management.

Attachment D: Asset Management Evaluation of Project Sponsor

TNDC

TNDC has 45 projects in its portfolio, with average units per project ranges from 75-120.

There are three full-time employees. The department is headed by the Director of Asset Management, with two Asset Managers reporting to the Senior Asset Manager, who reports to the CFO. Each of the three employees in the Asset Management Department have a set number of projects in the portfolio. Each is responsible for developing asset management plans for each property, as well as managing the needs and requests of the partner and/or lender in each of the properties, examining opportunities related to the rental structure/operating subsidies, and developing, when necessary, partner exit strategies and/or resyndication and refinancing strategies for those projects that are approaching Year 15.

Members of the Asset Management Department work closely with other TNDC departments. Each project in development in the Housing Development Department has a multidisciplinary "interdepartmental team" to help inform rehab or new construction scopes in which one or more members of asset management participates.

Additionally, TNDC has a Recapitalization Workgroup, in which all members of the Asset Management Department attend in order to update senior staff members and the Housing Development Department about asset management plans, partner exit strategies and other asset management related activities, challenges and opportunities.

CCDC

CCDC has 33 Projects, with 84 average units per project

• Sponsor's current asset management staffing – job titles, FTEs, org chart and status of each

The Asset Management Department (AM) is comprised of 4.625 FTE:

- Director of Asset
- Management
- Senior Asset
- Manager
- Asset Manager

Asset Management Coordinator

Asset Management Assistant (25 hours per week)

Their duties are outlined in the job descriptions included at the end of the document. All positions are filled.

• Description of scope and range of duties of sponsor's asset management team AM monitors the financial and physical health of the portfolio. They produce financial projections for each building in order to monitor the long-term viability of the property. They commission capital needs analysis for each building every five years and monitor the process of getting all called for repairs and replacements done. They collaborate with the Housing Development Department to develop work-out plans for troubled properties. With the Property Management Department, they set rents at each building according to the various programs and funding sources in place. They are the main point of contact between CCDC and the lenders, partners, and regulators of the portfolio. This includes all periodic reporting.

• Description of sponsor's coordination between asset management and other functional teams, including property management, accounting, compliance, facilities management, etc.

AM meets twice-monthly with the Housing Development, Property Management, and Fiscal departments to discuss cross-department topics and coordinate the organization's approach to property and portfolio issues. The Director of Property Management, Compliance Managers, and Property Supervisors, and Fiscal Department are located in the same building as AM, which allows for easy communication and an awareness of each other's roles and challenges.

 Sponsor's budget for asset management team – shown as cost center for projects in SF

CCDC does not maintain a separate budget for the Asset Management team since it is part of their Fiscal Department.

• # of projects expected to be in sponsor's AM portfolio in 5 years and, if applicable, plans to augment staffing to manage growing portfolio

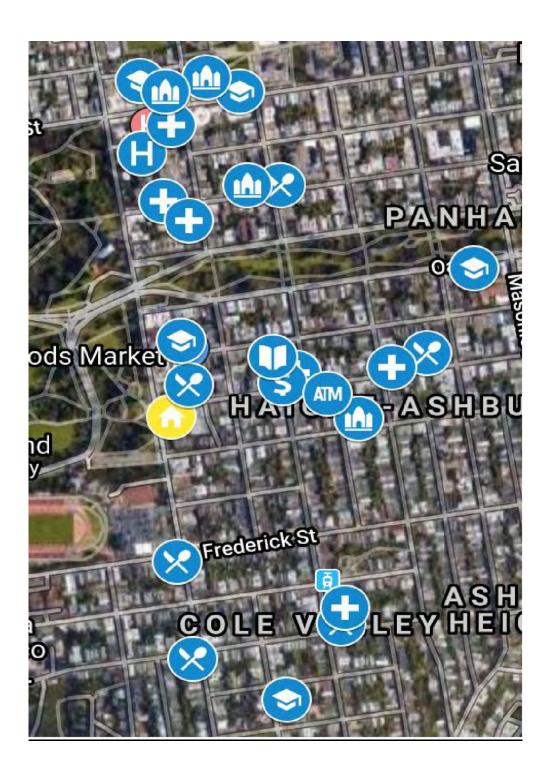
With respect to the number of projects the Sponsor expects to have in its asset management portfolio in the coming five years, CCDC has provided its Real Estate Owned schedule ("REO schedule." In the next

five years, CCDC will add the following projects to the portfolio:

- 2060 Folsom (127 units)
- 1150 3rd Street a.k.a. Mission Bay Block 3E (119 units)
- Treasure Island, with Sword to Plowshares (100 units)
- 730 Stanyan with TNDC (160 units)

A number of other projects are under consideration and may be added to the portfolio. In addition, through the Small Sites program we expect to add 15 to 20 new properties totaling between 60 and 400 units.

Attachment E: Site Map with amenities



Updated	4/14/2023	Acc	uisition by Unit/Bed/	3.F	Construc	ction by Unit/Be	d/SF	Soft Co	osts Bv Unit/Be	d/SF	Total De	velopment Cost (Inc	I. Land)	S	Apisqn			
		Acq/unit	Acq/BR	Acq/lot sq.ft	Const/unit	Ť	Const/ sq.ft ⁶	Soft/unit	Soft/BR	Soft/ sq.ft ⁶	Gross TDC/unit	Gross TDC/BR	Gross TDC/ sq.ft ⁶	Subsidy / unit	it Leveraging 7			
Delta of Subject	Delta of Subject and Comparable Projects	\$ (32,327)	\$ (20,866)	\$ (197)	\$ 102,604	\$ 7,375 \$	(14) \$	(16,759) \$	(22,028)	(38)	\$ 52,101	\$ (36,434)	(98)	3) \$ 176,150	50 -238.1%			
	Delta Percentage	-100%	-100%	-100%	16%	2%	-2%	-10%	-21%	-24%	%9	%-1-	% -10%		70% -339%	%		
Comparable Projects	Average	\$ 32,327	\$ 20.866	\$ 196.55	\$ 753,537	\$ 427,539 \$	622 \$	143,537 \$	81,440 \$	119	\$ 897,074	\$ 508,978	\$ 741	\$ 428,306	52.3%			
space i against	- Sanaar	•	000'04	>		001/074		100'001	001,001				•	•				
Costs <u>lower</u> than comparable average (within 10%)	Costs higher than comparable average (within 10%)					Building	Square Foot	90	2	ital Project Cost	90							
		Lot sq.ft	Completion/ start	# of Units	# of BR1	Res. ²	-	Total sg. ft.	Acq. Cost ³	Constr. Cost ⁴	Soft Cost	Total Dev. Cost w/land	Local Subsidy	Total Dev. Cost	st Notes on Financing	Building Type	Stories	Comments
ALL PROJECTS	Average:	19,029		118	180	107,672		120,833 \$	2,995,708	\$ 75,897,267	\$ 19,441,426	\$ 96,639,988	\$ 29,473,053	69				
Comparable Projects Completed (filtered)	Average:	21,521		110	179	97,962	19,496	117,459	\$7,348,676	\$69,993,440	\$11,723,986	\$89,066,102	\$28,873,122	\$81,717,426				
Comparable Projects Under Construction (filtered)	Average:	21,869		132	199	124,333	11,936	136,663	\$2,430,715	\$77,725,052	\$23,399,191	\$103,554,958	\$33,934,552	\$101,124,243				
Comparable Projects In Predevelopment (filtered)	Average:	12,533		66	149	87,777	066'9	93,569	\$1,212,540	\$73,614,297	\$19,381,469	\$94,689,837	\$22,931,401	\$93,679,387				
Total Comparable Projects	Average:	18,641		113	176	103,358	12,808	115,897 \$	\$3,663,977	\$73,777,596	\$18,168,215	\$95,770,299	\$28,579,692	\$92,173,685				
730 Stanyan		37,812	Jun-23	160	282	179,254	14,485	193,739 \$		120,565,883	\$ 22,965,993	\$ 143,531,876	\$ 68,528,927	\$ 153,252,004	04			
Delta of Subject and Comp Project Averages Delta Percentage		19,171		41%	106	75,896	1,677	77,842	(\$3,663,977)	\$46,788,287	\$4,797,778	\$47,761,577	\$39,949,235	\$61,078,319				
								Ī		1				-	1			
PROJECTS COMPLETED						Building	Square Footage	age.	T.	Total Project Costs	ts							
Project Name	Address	Lot sq.ft	Compl. Date	# of Units	# of BR1	Res.2	Non-Res.	Total	Acq. Cost3	Constr. Cost4	Soft Cost	Total Dev. Cost willand	Local Subsidy5	Total Dev. Cost w/o land	v/o Notes on Financing	Building Type	Stories	Comments
Mission Family Housing	1036 Mission	15,200		88	134	92,462	6,965	99,417 \$	5,551,029 \$	48,874,635	\$ 6,583,453	\$ 61,009,110	7 \$ 17,704,400	s	088 2 HCD Loans (MHP &	To Type IB	6	L
Eddy and Taylor Family Housing 1296 Shotwell Senior	222 laylor 1296 Shotwell	11,667		26 28	211	108,440	21,088	66,153 \$	831,098 \$	53,683,583	n v1	\$ 91,592,69.	n v	o o	593 Z HCD Loans (MHP & 106 4% LIHTC HOME AHF	Type IA	00 OD	exensive Picker regional sween required seismic damper
490 South Van Ness	490 S. Van Ness Avenue	14,250	Apr-21 Mar.21	81	121	51,639	28,985	80,624 \$	18,500,000 \$	55,813,702	\$ 13,393,811 \$	\$ 87,707,513	3 \$ 28,892,030	69,207,513	513 724 HCD 4HSC Loan	Type IA	7+	Over partial basement 30% of start and PDR snaces and Passe Des Artes
2060 Folsom Street	2060 Folsom	29,075		127	252	155,648	11,810	167,458 \$	134,931 \$	86,536,260	s	\$ 106,771,363		s	432 HCD AHSC Loan	Type IB	. 6	
500 Turk Street (555 Larkin) 681 Florida	500 Turk Street 681 Florida Street	18,908		108	186	126,830	7,639	136,080 \$	1,853,895 \$	69,184,293	\$ 29,815,020 \$	\$ 85,920,376	32,400,000	7 \$ 89,730,086	481 HCD AHSC Loan 086 HCD MHP Loan	Type I	00 O	Type I 8 stories on constrained site 8,400+/- PDR
Completed Projects (average):	Average:	21,147		110	180	98,504	16,733	118,778	5,758,881	67,924,550	15,088,091	88,771,521	29,933,155	83,012,640				
PROJECTS UNDER CONSTRUCTION						Building	g Square Footage	ıge	Te	Total Project Costs	ts							
Project Name	Address	Lot sq.ft	Compl. Date	# of Units	# of BR1	Res.²	Non-Res.	Total	Acq. Cost3	Constr. Cost4	Soft Cost	Total Dev. Cost wiland	Local Subsidy5	Total Dev. Cost w/o land	vío Notes on Financing	Building Type	Stories	Comments
921 Howard RPI IV - Rahna Parit I Inner Yard	921 Howard Street	28,893	Aug-23 May-23	203	259	235,680	1,970	237,650 \$	14,081,129 \$	91 871 410	\$ 36,248,774 \$	\$ 161,590,163	3 46,468,120	45,509,034 5,117,304,692	034 Califfa MIP/ 4% LIHTC	Type IA	18	Incl 3 parking spaces & retail (GMP 4/19/21) not incl. (GMP Draft Contract 5/21)
600 loron Cread	100 lonor Greek	A 063		02	7.0	36 166	2 2004	20.470	3 000 01	30 707 40		AOC 353 C3	227 030 07		48. I IUTC + MUD	Tomo		Small very tight site; studios (95% CD est. updated est at
Central Freeway Parcel U	78 Haight Street	5,583		63	8	44,185	3,216	47,401 \$	37,439 \$	35,861,808	, 60	5 54,417,518			776 9% Fed & St. Credits, h	MH Type I	۰.	2022)
600 7th Street (fmly, 801 Brannan)	600 7th Street	37,800	Jul-24	221	334	181,534	4,223	185,757 \$	10,000 \$	125,668,982	\$ 19,654,482	\$ 145,333,464	17,500,000	s, u	145,323,464 4% Credits; HCD IIG & NType I	NType I	00 0	Bids GMP 7/2022, commercial semi-warm shell 4 spaces
Mission Bay 3. D. sky familiary in Under Construction:	Average:	22,239		139	204	131,986	12,301	144,286	2,356,428	84,694,194	24,190,635	105,759,280	34,126,371	,	63	0.00	0	202
PROJECTS IN PREDEVELOPMENT						Building	g Square Footage	ige	7c	Total Project Costs	ts							
Project Name	Address	Lot sq.ft	Start Date (anticipated)	# of Units	# of BR1	Res. ²	Non-Res.	Total	Acq. Cost3	Constr. Cost4	Soft Cost	Total Dev. Cost wiland	Local Subsidy	Total Dev. Cost w/o	vío Notes on Financing	Building Type	Stories	Comments
266 4th Steet (4th & Folsom)	266 4th Street	8,400		0.0	88 99	60,515	1,580	62,095 \$	133,100 \$	49,982,213	\$ 13,943,417 §	\$ 64,058,730	s o	٠, ٠,	4% Credits	CType I	00 1-	tunnel, structurally complex, small footprint
772 Pacific Avenue	772 Pacific Avenue	9,219		98	88	45,458	8,847	54,305 \$		58,265,200		\$ 75,395,112	25,176,182	2 \$ 75,395,112	112 4% Credits; MHP, AHP	- Type IA	. 80	Commit rpl of Asia SF rest (9/30/21 Loan Eval)
1939 Market Street 180 Freelon	1939 Market Street	11,860		187	277	141,915	1,475	143,390 \$	20 000 8	129,124,023	\$ 26,618,903 \$	\$ 155,742,920	s	s s	କ କ	7. Il Type I Type I sesumed or Type	15	Concept design, no parking (7/8/2022 GC estimates) No design vet No nkg (10/19/21 Instrumed lest)
Homeless Prenatal Program Hsg (2530 18th)	2530 18th Street	13,504	Feb-24	73	117	79,010	12,768	91,778 \$	5,909,600	58,078,289	s s	\$ 78,401,284	s o	s o	684 4% Credits, MHP, IIG, At	Ξ.		Schematic Design Dates 3/17/22
Iransbay z EAST - Family Ucil Transbay 2 WEST - Senior OCII	200 Folsom	13,091		150	150	105,850	10,282	116,083	\$20,000 \$	78,574,411	\$ 17,837,883	\$ 96,818,138	30,593,175	5 \$ 96,798,138	140 4% Credits, MHP, AHP 138 4% Credits, MHP, AHP	Type I		Conceptual 2021

Attachment G: Sources & Uses

				GI	ENERAL F	ROJECT IN	IFORMATI	ON			
Applicati	on Date	ĺ		4/21/2023					Current	AMI/Rent Year:	2022
	Operations			2025					Garrent	Amprent rear.	2022
1st Mont	h of Operati	ons (1-12)		9							
This ann	lication for	financina is fa	or (select only <u>or</u>	ne)•		Financing is	requested fo	r·	Local Funding	Programs:	
	Construction	-	Complete 'New						Small Sites P	_	S Program
☐ Existi	ng Developn	nent	Rent & Unit Mix	c' Sheet		☑ Permanen	nt/Gap		LOSP Progra	m	· ·
PROPOS	ED DEVELO	DEMENT									
Project N		JI WILINI		Project Str	eet#	Project Stree	t Name	Project Street Suf	fix (St/Ave/etc.)	Project Zip Co	de
730 Stany		_				Stanyan	T=	Street			94117
Project N Haight As	leighborhod	od	Supervisorial D		Real Estate 5 - Central		Building Ty	pe 85', or 4-6 stories)	Gross SF	194,355	# Floors
Total Uni		# of Affordab	le Units	Occupancy		Supportive H		Transitional Hous	ing?	If Transitional,	# Beds
" 0	160	0 05			Occupancy		lo	No	In		
# Comm	Units		Project Sponso	r (parent en	tit(les), not L	P)	Ownership Non Profit Co	• •	Property Owner 730 Stanyan As		
Property	Owner Con		Property Owne	r Contact Ti	tle	Property Ow			Property Owner		ne
	eep Kaur / B		Proj Manager / S	Sr. Proj Mana			org / bo.han@	chinatowncdc.org	415.417.3086 /	415.722.2947	
		STRIBUTION I number of unit				OPULATION	ch target propo	sed to be served:	Narrative: Plea	ise provide summ	ary of
		estricted units, i			For persons t	hat qualify for m	nore than one t	arget population	target population	proposed to be s	erved.
						e the individual i	in each target ¡	population group.		nits will receive I	
11m24 T		•	ed # Units		Families	L I II) //A IDO		139	subsidy (12 fam	nily units, 20 TA	r units).
Unit Type SRO	es	include N	lgr's Unit(s)	•	Persons with Homeless P					s, 1 unit will be s	
Studio			35	22%	Mentally or I	Physically Disa	abled			There will be 20	
1 BR			43		•	ntally Disabled				% MOHCD AM are for families (
2 BR 3 BR			42 40		Seniors Persons witl	h Substance A	buse		127 non-LOSP)	, and 32 of the f	amily units
4 BR				0%	Domestic Vi	olence Survivo			have project-ba	sed Section 8 s	ubsidies.
5 BR			100		Veterans						
Total Uni	its		160	100%	Formerly Inc Transition-A	carcerated .ged Youth ("T <i>i</i>	4Y")	20			
PROJEC	T FINANCIN	IG				gea ream (r.	/				
				-			-	and soft debt lenders.			
								formation for all colun Financing Table is r		bie, enter N/A.	
									Annual		
					First		Hard	Repayment Terms	Payment Amount	Notes (please note an	v anticipata
Lien	Lender (and	l Funding	Total Funding	Interest		Maturity	Debt/Soft	(select from drop	(or N/A, if not	changes to repa	
Order	Program if a	pplicable)	Amount	Rate		Date	Debt/Both	down)	applicable)	obligations)	
	Perm TE Los MOHCD LO		10,361,000 59,945,686			15 years 55 years		Periodic Residual receipts	1,063,342 N/A	15-yr term/15-y	r amort
	MOHCD NP		8,583,241	0.00%		55 years		Forgivable	N/A		
4	Accrued D		936,654			·					
5 6	FHLB - AHP GP Capital	'	1,000,000 100				Soft	Forgivable	N/A		
7	LP Equity		72,425,323							Equity pricing =	\$1.00
8											
9 10											
	То	tal Funding:	\$153,252,004					l .			
					Enter 1st	Enter					
				Enter Int Rate!	Repymt Date!	Maturity Date!	Enter Debt Type!	Enter Repymt Terms!	Enter Annual Pymt Amt!		
Does th	ne project		Acquisition cost m							ioet have/will	
	have HCD	No	rent payments. (T	his data inforr	ns the pro rat	a split of residua				iject have/will al Funding?	No
	ncing? SED RENTA	L SUBSIDIES	see worksheet 6,	1134-1138 TOF			ROUNDLEA	SE INFORMATION			
			each rental subsidy	type.				CII Residual Receip	ts loan repayme	nt obligation?	Yes
LOSP		. 0		32	3470 0			B. d		-	
•	ased-Section ased-Section	า 8 า 8 (Mod Reha	ab SRO)	32		•	-	Developer Fee, and splits? (See Develop			No
•		(Select if any PB-	,			ceipts split for	•				
	-Voucher							istribution to all soft			67%
HOPWA PRAC - 2	002				% of Resid	dual Receipts a	available for d	listribution to Owner	:		33%
PRAC - 8											
S+C											
VASH HOME TI	RΔ										
Other:	J, 1										
ı											
					Does/Will th	e project have	a MOHCD/O	CII ground lease?			Yes
					Does/Will th	e proiect have	a non-M∩H∩	CD/OCII ground leas	e?		No
					_ 555, 7111 01	- pjoot navo			- *		1,0
					If yes, er	nter Lessor nar	me:				
					Must Pay		Residual]		
					Base Rent		Rent		Annual Rent		
					Amount:	15,000	Amount:		Amount:	15,000	<u> </u>

 Application Date:
 4/21/23
 # Units:
 160
 LOSP Project Project Name:
 730 Starryan
 # Bedrooms:
 247
 LOSP Project LOSP Project Address:

 Project Address:
 730 Starryan Street
 # Beds:

 LOSP Project LOSP Project Project Sponsor:

 TNDC & CCDC

 ***</

ct Address: ct Sponsor:	730 Stanyan St TNDC & CCDC			# Beds:				·
RCES .	68,528,927	936,654 MOHCD	10,361,000	1,000,000	100	72,425,323	Total Sources 153,252,004	Comments
Name of Sources:	MOHCD/OCII	Accrued Def Interst	Perm TE Loan	FHLB - AHP	GP - EQUITY	LP - EQUITY		
<u>S</u> UISITION								
Acquisition cost or value Legal / Closing costs / Broker's Fee							0	
Holding Costs Transfer Tax							0	
TOTAL ACQUISITION STRUCTION (HARD COSTS)	1 0	0	0	0	0	0	0	
Unit Construction/Rehab	17,044,078		10,361,000	1,000,000		72,425,323	100,830,401	Include FF&E
Commercial Shell Construction Demolition	3,476,615						3,476,615 0	Commercial T.I. Cost
Environmental Remediation Onsight Improvements/Landscaping Offsite Improvements	100,000 6,754,042						100,000 6,754,042	
Infrastructure Improvements Parking							0	
GC Bond Premium/GC Insurance/GC Taxes GC Overhead & Profit	2,090,181 3,437,504						2,090,181 3,437,504	
CG General Conditions Sub-total Construction Costs Design Contingency (remove at DD)	3,071,412 35,973,832	0	10,361,000	1,000,000	0	72,425,323	3,071,412 119,760,155	5% up to \$30MM HC, 4% \$30-\$45MM, 3% \$45MM+
Bid Contingency (remove at bid) Plan Check Contingency (remove/reduce during Plan Rev	view)						0	5% up to \$30MM HC, 4% \$30-\$45MM, 3% \$45MM+ 4% up to \$30MM HC, 3% \$30-\$45MM, 2% \$45MM+
Hard Cost Construction Contingency Sub-total Construction Contingencies	5,904,510 5,904,510			0	0	0	5,904,510 5,904,510	5% new construction / 15% rehab
TOTAL CONSTRUCTION COSTS	41,878,342	! 0	10,361,000	1,000,000	0	72,425,323	125,664,665	
COSTS chitecture & Design								See MOHCD A&E Fee Guidelines:
Architect design fees Design Subconsultants to the Architect (incl. Fees)	1,595,000 1,130,800						1,130,800	http://sfmohcd.org/documents-reports-and-forms
Architect Construction Admin Reimbursables	648,664						648,664	
Additional Services Sub-total Architect Contract Other Third Party design consultants (not included under		0	0	0	0	0	751,986 4,126,450	Consultants not covered under architect contract;
Architect contract) Total Architecture & Design	760,500	0	0	0	0	0	760,500 4,886,950	name consultant type and contract amount
ngineering & Environmental Studies Survey	50,000 65,000						50,000	
Geotechnical studies Phase I & II Reports CEQA / Environmental Review consultants	65,000 150,000						65,000 150,000	
NEPA / 106 Review CNA/PNA (rehab only)	35,000						35,000	
Other environmental consultants Total Engineering & Environmental Studies	570,000 870,000	0	0	0	0	0		Special Inspections, LEED Rater
nancing Costs Construction Financing Costs								
Construction Loan Origination Fee Construction Loan Interest Title & Recording	608,284 6,122,244 80,000						608,284 6,122,244 80,000	
CDLAC & CDIAC fees Bond Issuer Fees	33,387 50,000						33,387 50,000	Issuer Financial Advisor
Other Bond Cost of Issuance Other Lender Costs (Inspect Fee+Trustee Fee+City Loan	5,975 226,778						5,975 226,778	COI Contingency
Sub-total Const. Financing Costs Permanent Financing Costs		0	0	0	0	0	7,126,668	
Permanent Loan Origination Fee Credit Enhance. & Appl. Fee Title & Recording	103,610 10,000 10,000						103,610 10,000 10,000	Other Perm Bond Fee: Conversion Fee
Sub-total Perm. Financing Costs Total Financing Costs	123,610	0	0	0 0	0 0	0 0	123,610 7,250,278	
egal Costs Borrower Legal fees	130,000							GP + LP Syndication & Other predev legal
Land Use / CEQA Attorney fees Tax Credit Counsel Bond Counsel	100,000						100,000	
Construction Lender Counsel Permanent Lender Counsel	80,000 72,000						80,000	
Other Legal (Construction+Perm Closing) Total Legal Costs	70,000) 0	0	0	0	70,000	
ther Development Costs Appraisal	20,000						20,000	
Market Study Insurance Property Taxes	15,000 2,277,076						15,000 2,277,076	
Accounting / Audit Organizational Costs	55,000 20,000						55,000 20,000	
Entitlement / Permit Fees	1,300,000						1,300,000	\$20K for leasing office + \$2K x 160 units for lease-
Marketing / Rent-up Furnishings	363,500 400,000							up, & community outreach \$2,000/unit; See MOHCD U/W Guidelines on: http://sfmohcd.org/documents-reports-and-forms
PGE / Utility Fees TCAC App / Alloc / Monitor Fees	727,000 139,033						727,000 139,033	
Financial Consultant fees Construction Management fees / Owner's Rep	85,000 250,000						85,000 250,000	
Security during Construction Relocation	407.000						0 0 407,000	
1% SFAC - Required Expenditure Accrued Deferred Interest City Loan Fee at Close	407,000 609,457	936,654					936,654 609,457	
Total Other Development Costs oft Cost Contingency	6,668,066		. 0		0	0	7,604,720	
Contingency (Arch, Eng, Fin, Legal & Other Dev) TOTAL SOFT COSTS	2,080,000 22,207,294		l 0	0	0	0	2,080,000 23,143,948	Should be either 10% or 5% of total soft costs.
RVES Operating Reserves	880,223	1					880,223	
Replacement Reserves Tenant Improvements Reserves	000,220						000,223	
Capitalized Lease-up Reserve	513,168						513,168	https://sf.gov/sites/default/files/2023-
Commercial Transition/Lease-up Reserve Other (Neighbor Impact Fee)	50,000 200,000						50,000 200,000	01/MOHCD%20Commercial%20Underwriting%20Guidelines_0.pdf
TOTAL RESERVES	1,643,391	0	0	0	0	0	1,643,391	<u> </u>
ELOPER COSTS Developer Fee - Cash-out Paid at Milestones	1,100,000						1,100,000	
Developer Fee - Cash-out At Risk Commercial Developer Fee	1,499,900 200,000				-		1,499,900 200,000	
Developer Fee - GP Equity (also show as source) Developer Fee - Deferred (also show as source)					100		100	
Development Consultant Fees Other (specify)							0	projects
TOTAL DEVELOPER COSTS			-	0	100	0	2,800,000	
AL DEVELOPMENT COST	68,528,927 428,306	5,854	64,756	6,250	100	72,425,323 452,658	957,825	
Development Cost/Unit by Source	44.7%			0.7%	0.0%	47.3%	100.0%	
Development Cost/Unit as % of TDC by Source		1						
Development Cost/Unit as % of TDC by Source isition Cost/Unit by Source	0					0	0	
Development Cost/Unit as % of TDC by Source		i c	64,756	6,250 5.15	0 0.00	452,658 372.64	785,404 646.57	

 Tax Credit Equity Pricing:
 1

 Construction Bond Amount:
 81,104

 Construction Loan Term (in months):
 39 mm

 Construction Loan Interest Rate (as %):
 8.

Attachment I

		non-LOSP Annowed By (read)			non-LOSP Approved By (reqd)		non-LOSP (Only acceptable if LOSP-specific expenses are being tracked at entry level in the project's accounting system)	non-LOSP Approved By (reqd)	erating account)			non-LOSP Approved By (regd)			25.00%	ALONO T	75,00% Z5,00%			non-LOSP	20.00% 80.00% tracked at entry level in the project s accounting system)	non-LOSP (only acceptable if LOSP-specific expenses are being 20,00%, Racked at entry level in the project's accounting system)		non-LosP (nonly acceptable if LOSP-specific expenses are being	20.00% 80.00% Idadwed at entry level in the project s accounting system)	non-LOSP Approved By (regd)				non-LOSP Approved By (reqd)		Inon-LOSP Annrowel By (recnt)	1001-1001	20.00% 80.00%	non-LOSP (Approved By (reqd)			0.00% 100.00% 100.00%				non-LOSP Approved By (regd)							.00% 100.00% Lende	other 3rd Lender)	
		Afternative LOSP Solit	Residential - Tenant Assistance Payments (Non-Le		Alternative LOSP Split LOSP	ome	Projected LOSP Split Tenant Charges	Alternative LOSP Split LOSP	lized Reserve (depos			Alternative LOSP Split LOSP	Asset Management Fee	Alternative LOSP Split		Health Insurance and Other Benefits	Other Salaries/Benefits Administrative Rent-Free Unit			Projected LOSP Split	Legal Expense - Property	Projected LOSP Split		Projected LOSP Split	Electricity	Alternative LOSP Split	Real Estate Taxes	rayion Laxes		Alternative LOSP Split		Alternative LOSP Split		Supplies	Alternative LOSP Split Security Payroll/Contract			Alternative LOSP Split LOSI				Alternative LOSP Split	Operating Reserve Deposit	Other Required Reserve 1 Deposit				Alternative LOSP Split	Hard Debt - First Lender Hard Debt - Second Lender (HCD Program 0.42%	Hard Debt - Third Lender (Other HCD Program, or other 3rd Lender) Hard Debt - Fourth Lender	
Project Name: 730 Stanyan Project Address: 730 Stanyan Street	Project Sponsor:	Comments Proi - Rent & Unit Mix' Workshaet	Links from 'New Proj - Rent & Unit Mix' Worksheet	from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 100% links from Il lillins & Other Income' Worksheet	nks from 'Utilities & Other Income' Worksheet	nks from 'Utilities & Other Income' Worksheet	Links from 'Utilities & Other Income Worksheet Links from 'Utilities & Other Income Worksheet	es & Other Income' Worksheet Il Op. Budget' Worksheet; Commercial to Residential allocation: 100%		acancy loss is 5% of Tenant Rents.	0 from Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 100% 3 688 620	sea according to HTD schedule (\$84/unit/month)	a set according to Trob serieddie, (so runimmortin)	PUPA: 1,124	facilities mgr.	Health insurance + 403B plan	guing	PUPA: 3,348	broken out as \$4,146 in CHP			30,000	laintenance, Program Expense	rora: 1,000	All-electric building includes Water + Sewer	PUPA: 2,573	Ot	רמלוטו ספו יוספ טומושפ	TOTAL OCT	/A		PUPA: 1,626	ance + 2 FTE janitorial payrolls	Mann. + Janior Supplies, Start work clothes Combined total for Exterminating, Grounds, Maintenance & Elevator Maintenance Contracts			for Life Safety Equip, Fire Systems, Flooring Repairs, Plumbing Repairs, PUPA: 3.556	his is for 1.5 FTE TNDC TCS staff member. This number does NOT include 1 FTE HSH-	neet; Commercial to Residential allocation: 100%	PUPA: 14,985		2,500			0 from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 100% 97,500 PUPA: 609 Min DSCR: 111	Mortgage Rate: 6.34% 6.34% Town (Youre): 15	Supportable 1st Nortgage Pmt. 1,066,83 Supportable 1st Nortgage Amt: \$10,312,84	Proposed 1st Mortgage Amt: \$10,361,000	Provide additional comments here, if needed. Provide additional comments here, if needed.	Provide additional comments here, if needed. Provide additional comments here, if needed.	0 from 'Commercial Op. Budget' Worksheet; Commercial to Residential allocation: 100% PUPA: 6,646
		7 470 560	868,740 1	48,003 f	0	0	11,326	0 0			3 668 620		24,280	179,800	23,066	124,459	8,808		53 843						102,400	411,600	6,000	3,097			30,696	260,226	220,400	62,230	192,125	10,064	56,336	174,198	48,003 f	2,397,599					1 0 1 005,76	2 495 099	1,173,521 PUPA: 7,335				1,063,342
Non-LOSP Units 128	LOSP/non-LOSP Allocation 20% 80%	non-LOSP	694,992		0		5 9,061 0 0		0 3,108,613				3 19,424				2 7,046		0 0			14,592			247,360			2,478				5 208,181		21,600			, 4			1,705,892		2,000		00	000'82	5 1 783 892			0 1,063,342	Ш	1,063,342
Ш	LOSP/non-l	LOSP	173,748			0 0	2,26		0 ne 678,970			31 10	4,856		108 000	24,892			10 769		2,228	3,648			20,480 61,840		1,200	619		45,906	6,139		44,080	12,446						643,705	3,000	16.000	000,41		es 19,500	663 205	3,778				
Application Date: 4/21/2023 Total # Units: 160 First Year of Operations (provide data assuming that	Year 1 is a full year, i.e. 12 months of operations): 2025	INCOME Residential - Tenant Bents	Residential - Tenant Assistance Payments (Non-LOSP) Residential - LOSP Tenant Assistance Payments	Commercial Space Residential Parking	Miscellaneous Rent Income	Supportive Services income Interest Income - Project Operations	Laundry and Vending Tenant Charges	Miscellaneous Residential Income Other Commercial Income	Withdrawal from Capitalized Reserve (deposit to operating account) Gross Potential Income	Vacancy Loss - Residential - Tenant Rents Vacancy Loss - Residential - Tenant Assistance Payments	Vacancy Loss - Commercial FEFECTIVE GROSS INCOME	OPERATING EXPENSES Management Management Fac		Sub-total Management Expenses Salaries/Benefits	Office Salaries Manager's Salary	Health Insurance and Other Benefits	ıŧ	Sub-total Salaries/Benefits Administration	Advertising and Marketing Office Expenses	Office Rent	Legal Expense - Property Audit Expense	Bookkeeping/Accounting Services	Miscellaneous		Electricity Water	Sub-total Utilities Taxes and Licenses	Real Estate Taxes	Miscellaneous Taxes, Licenses and Permits	Insurance	Property and Liability Insurance Fidelity Bond Insurance	Worker's Compensation Director's & Officers' Liability Insurance	Sub-total Insurance Maintenance & Repair	Payroll	Supplies	Garbage and Irash Removal Security Payroll/Contract	HVAC Repairs and Maintenance Vehicle and Maintenance Equipment Operation and Repairs	Miscellaneous Operating and Maintenance Expenses Sub-total Maintenance & Repair Expense	Supportive Services	Commercial Expenses	TOTAL OPERATING EXPENSES	Reserves/Ground Lease Base Rent/Bond Fees Ground Lease Base Rent	Bond Monitoring Fee	Replacement Reserve Deposit Operating Reserve Deposit	Other Required Reserve 1 Deposit Other Required Reserve 2 Deposit	Required Reserve Deposit/s, Commercial Sub-total Reserves/Ground Lease Base Rent/Bond Fees	TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rent/ Bond Face)	rees/ NET OPERATING INCOME (INCOME minus OP EXPENSES)	DEBT SERVICE/MUST PAY PAYMENTS ("hard debt"/amortized loans	Hard Debt - First Lender Hard Debt - Second Lender (HCD Program 0.42% pymt, or other 2nd Le	Hard Debt - Third Lender (Other HCD Program, or other 3rd Lender) Hard Debt - Fourth Lender	Commercial Hard Debt Service TOTAL HARD DEBT SERVICE

Approved By (regd) 100.00% non-LOSP 0 #VALUE! Alternative LOSP Split
Other Payments
Non-amortizing Loan Pmnt - Lender 1 (select lender i Deferred Developer Fee (Enter amt <= Max F Sum of DD F from LOSP and non-LOSP: Ratio of Sum of DDF and calculated 50%; Attachment Distrib. of Soft Debt Loans 60.861 107% of residual receipts, multiplied by 100% – MOHCD's pro rata share of all soft debt 0.861 Enerviewner amount of residual receipts proposed for one respannent. In applicable, MOHCD residual receipts and due LESs am proposed for ion repyrmit. Yes 30,430 30,430 100% of Borrower share of 33% of residual receipts 0 0 Total Principal Amt TNDC & CCDC 13,888 Asset & Partnership mgmt fee, 2nd 5,000 1st PUPA: 118 Project has MOHCD ground lease? Project Name: Project Address: Project Sponsor: 0 110,179 30,430 18,888 91,291 110,179 Yes No 33% 67% (0) 106,402 60,861 4,000 91,291 LOSP/non-LOSP Allocation 20% 80% 3,778 106,402 15,110 Non-LOSP Units 128 LOSP Units (0) 3,778 9 000, 3,778 Commercial Only Cash Flow
Microsino of Commercial Surpus to LOPS/non-LOSP (residual income)
AVALABLE CASH FLOW
AVALABLE CASH FLOW
AVALABLE CASH FLOW
BURNEL BURNEL
USES OF CASH FLOW BELOW (This row also shows DSCR.)
USES THAT PRECEDE MOHOD DEBT SERVICE IN WATERFALL
USES THAT PRECEDE MOHOD DEBT SERVICE IN WATERFALL
USES THAT PRECEDE MOHOD DEBT SERVICE IN WATERFALL
USES OF AND AND ADDRESS OF THE PROPERTY OF THE PR Residual Receipts Calculation
Does Project Inves a MOHCD Residual Receipt Obligation?
Will Project Delear Developer Fee?
Max Deferred Developer FeelBarrower % of Residual Receipts in Yr 1:
% of Residual Receipts available for distribution to soft debt lenders in MOHCD RESIDUAL RECEIPTS DEBT SERVICE
MOHCD Residual Receipts Amount Due
Proposed MOHCD Residual Receipts Amount to Lean Repayment
Proposed MOHCD Residual Receipts Amount to Lean Repayment
Proposed MOHCD Residual Receipts 4/21/2023 TOTAL PAYMENTS PRECEDING MOHCD RESIDUAL RECEIPTS (CASH FLOW minus PAYMENTS PRECEDING REMAINING BALANCE AFTER MOHCD RESIDUAL RECEIPTS DEBT SERVICE 2025 160 Soft Debt Lenders with Residual Receipts Obligations MIOHOD/Cill - Soft Debt Licans MIOHOD/Cill - Soft Debt Licans MIOHOD/Cill - Soft Debt Licans HCD (soft debt loan) - Lender 4 Other Soft Debt Lender - Lender 4 Other Soft Debt Lender - Lender 5 Application Date:
Total # Units:
First Year of Operations (provide data assuming that Year is a full year, i.e. 12 months of operations): NON-MOHCD RESIDUAL RECEIPTS DEBT SERVICE
HICD Residual Receipts Amount Due
Lender 4 Residual Receipts Due
Lender 5 Residual Receipts Due
Total Non-MOHCD Residual Receipts Debt REMAINDER (Should be zero unless there are Incentive Management Fee CASH FLOW (NOI minus DEBT SERVICE) distributions below)
Owner Distributions/Incentive Man
Other Distributions/Uses
Final Balance (should be zero) MOHCD)

MOHOD Proforma - 20 Year Cash Flow Summary Attachment J

730 Stanyan

730 Stanyan) 			
Total # Units:	۰.	Mercel	,	,	N	,	,	
160	20.00% 80.00%	Year 1 2025	Year 2 2026	Year 3 2027	Year 4 2028	Year 5 2029	Year 6 2030	Year 7 2031
NICOME In Residential - forant Parit Residential - forant Assistance Payments (Nor-LOSP Residential - Lorant Assistance Payment Commercial Space	% annual % annual inc LOSP increase 1.0% 2.0% n/a	LOSP non-LOSP Total 66.000 2.404,560 2.470,560 173,748 694,992 888,740 436,956 436,996 48,090	LOSP non-LOSP Total 66.660 2,452,651 2,519,311 177,223 708,892 886,115 452,403 48,243 48,243	LOSP non-LOSP Total 67.327 2.501,704 2.569,031 180,767 723,070 903,887 180,767 723,070 903,887 180,767 723,070 903,887 180,769,769,769,769,769 180,769,769,769,769,769,769,769,769,769,769	LOSP non-LOSP Total 68,000 2,551,738 2,619,738 184,385 737,551 821,914 484,842 748,848 484,842	LOSP non-LOSP Total 68.680 2.602,773 2.671,453 188.070 752,282 940,382 501,867 501,867 48,970	LOSP non-LOSP Total 69,367 2,654,829 2,724,195 191,832 767,327 959,159 519,452 519,452 49,215	LOSP non-LOSP Total LOSP 70,060 2,707,925 2,777,985 70,761 537,614 587,614 586,837 49,461
(Other Income Gross Potential Income Vacancy Loss - Residential - Tenant Rent Nacancy Loss - Residential - Tenant Rent Vacancy Loss - Commercia EFFECTIVE GROSS INCOME	n/a n/a n/a n/a n/a n/a	678,970 3,108,613 3,835,585 (3,300) (120,228) (123,528) (8,687) (34,750) (43,437) 666,982 2,953,635 3,668,620	(3,333) (122,633) (8,861) (35,445) (686,402 3,012,708	718,810 3,234,201 (3,366) (125,085) (9,036) (36,153) (706,405 3,072,962 (2,032)	739,628 3,298,885 4,087,240 (3,400) (127,887) (130,987) (9,219) (36,877) (46,096) 727,009 3,134,421 3,910,157	761,069 3,364,862 4,174,902 (3,434) (130,139) (133,573) (9,404) (37,614) (47,018) 748,232 3,197,110 3,994,311	783,151 3,432,160 4,264,526 (3,488) (132,141) (136,210) (9,592) (38,366) (47,958) 770,091 3,261,052 4,080,358	805,894 3,500,803 4,356,158 829,316 (3,503) (135,398) (3,538) (9,783) (39,134) (48,917) (9,79) 792,807 3,326,273 4,188,341 815,799
OPERATING EXPENSES Michaelment & Report	3.0% 3.0% 3.0% 3.0% 3.0% 3.0% 3.0% 3.0%	143,840 219,896 128,778 329,280 46,568 208,181 455,150 174,198	37 039 148 155 355 278 473 33 160 132 642 64 730 339 158 11.991 24 47.96 11.201 468 805 17.201 479 424	38 150 152 600 334 886 156 233 289 94 156 136 621 12.351 28.033 12.351 20.089 12.71 184 807	157,178 240,286 140,720 359,813 50,886 227,485 497,355	161.893 247.495 144.941 37.01608 52.413 512.276 196.061	166,750 254,920 149,289 31,726 53,985 241,339 527,644 201,943	177.52 214.691 282.567 699.585 153.78 491.472 383.178 491.472 56.606 69.506 543.473 67.93 206.002 208.002 206.002 208.002 49.359
TOTAL OPERATING EXPENSES PUPA (w/o Reserves/GL Base Rent/Bond Fees Reserves/Ground Lease Base Rent/Bond Fees		643,705 1,705,892 2,397,599 14,985	299	682,906 1,809,780 2,	703,393 1,864,074 2,616,133	724,495 1,919,996 2,693,385	746,230 1,977,596 2,772,951	768,617 2,036,924 2,854,900 791,675
Counted Liesan Bern Rent Bern Bern Bern Bern Bern Bern Bern Bern		3000 12000 15,000 16,000 6,000 10,000 16,000 6,000 10,000 10,000 0	3000 12000 15,000 3000 12000 15,000 300 2000 16000 64000 00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000 3000 12000 15,000 000 15000 64000 00,000 00 10 0	3000 12000 15,000 800 2,500 15,000 16000 6,000 0,500 0 0 0 0 0 0 0 0 0 0 0 0 19,500 78,000	3000 12000 15,000 850 2000 2,500 1600 19,500 78,000 19,500 97,500	3000 12000 15,000 1800 2000 2,500 1800 0	2000 15000 25000
TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rant/ Bond Fees Purp A (w/ Reserves/GL Base Rant/Bond Fees PREPAING INCOME Infins OP EXPENSES)		663,205 1,783,892 2,495,099 15,594 3,778 1,169,744 1,173,521	682,516 1,835,068 2,565,805 3,887 1,177,640 1,181,548	05 702,406 1,887,780 2,638,628 48 3,999 1,185,182 1,189,223	722,893 1,942,074 2,713,633 4,116 1,192,348 1,196,524	743,995 1,997,996 2,790,885 4,236 1,199,114 1,203,427	765,730 2,055,596 2,870,451 4,361 1,205,456 1,209,908	788,117 2,114,924 2,952,400 811,175 4,490 1,211,349 1,215,941 4,624
DEBT SERVICEMUST PAY PAYMENTS ("hard debt"/amortized loans) Hard Debt. Telt Lande Hard Debt. Second Lander (Wher HCD Program, or other 3rd Lande Hard Debt. Telt Lander Commercial Hard Debt. Servic TOTAL HARD DEBT SERVICE ASSET FLOW (NOI minus DEBT SERVICE)	11111	1,083,342 1,083,342 1,083,342 1,083,342 3,778 106,402 110,179	- 1,083,342 1,083 - 1,083,342 1,083 - 1,083,342 1,083 3,887 114,288 118,		1,063,342 1,063,342 1,165,342 1,063,342 4,116 129,006 133,82	1,083,342 1,083,342 1,083,342 1,085,342 4,236 135,772 140,088	1,063,342 1,063,342 1,063,342 1,063,342 1,063,342 1,063,342 4,361 142,114 146,566	1,083,342 1,083,342 1,083,342 1,083,342 1,083,342 1,083,342 4,490 148,007 152,899 4,624
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHICD DEBT SERVICE IN WATERFALL Deferred Developer Fee (Enley amt <- Max Fee from row 13	DSCR:	1.104		11.118	1.125	1.132	1.138	1.144
Below The limit Assets wigge from Locamon in new projects, see polic. Partnersells Namagement Fee (see policy for limit invastor Service Fee (see 1) Fees policy for limit invastor Service Fee (see 1) Fees (see policy for limit invastor Service Fee (see 1) Fees (see policy for limit invastor Service Fee (see 1) Fees (see policy for limit invastor Service Invast	3.0%	2,778 11,110 13,888 1,000 4,000 5,000	3 2.861 11,444 14,305 0 1,030 4,120 5,150 1 3.891 15,664 19,485	50 2.947 11.787 14.734 50 1.081 4.244 5.305 	3,035 12,141 15,176 1,093 4,371 5,464 	3,126 12,505 15,628 1,126 4,502 5,628 	3.220 12.880 16.100 1,159 4,637 5,796 4,379 17.517 21,896	3,377 13,266 16,583 3,416 1,194 4,776 5,970 1,230 1,541 18,643 22,553 4,646
RESIDUAL RECEIPTS (CASH FLOW minus PAYMENTS PRECEDING MOHCD Does Project have a MOHCD Residual Receipt Obligation Will Project Date Towelnone Fee?	Yes	(0) 91,291 91,291	I (0) 98,752 98,752	52 0 105,843 105,843	0 112,542 112,542	0 118,826 118,826	0 124,669 124,669	(0) 130,046 130,046 (0)
Residual Receipts split for all years Lenden/Ownk MOHCD RESIDUAL RECEIPTS DEBT SERVICE MOHCD RESIDUAL RECEIPTS DEBT SERVICE Proposed MOHCD Residual Receipts Amount for Proposed MOHCD Residual Receipts Amount to Residual Ground Leas	67% / 33% Dist. Soft Debt Loans 100.00%	60,861	65,834	34 70,562	75,028	79,217	83,113	86.687
Proposed MOHCD Residual Receipts Amount to Replacement Resen REMAINING BALANCE AFTER MOHCD RESIDUAL RECEIPTS DEBT SERVICE		30,430	32,917	. 35,281	37,514	99,66	41,556	43,349
NON-MOHCD RESIDUAL RECEIPTS DEBT SERVICE HCD Residual Receipts Amont but Lender 4 Residual Receipts Dur	%000 0000							
Lender S Kesidual Receipts Dur Total Non-MOLD Residual Receipts Debt Service	0.00%							
remandurent indoor be zero untess mere are distributions below. Owner Distributions/Incentive Management Fe (Other Distributions/Uses Final Balance (should be zero)	111	30,430	32,917	17 35,281 17 35,281	37,514	39,609	41,556 41,556	43,349
RR Running Balance OR Running Balance Other Required Reserve 1 Running Balance Other Required Reserve 2 Running Balance		000'08	160,000	240,000	320,000	400,000	480,000	960,008
DEFERRED DEVELOPER FEE - RUNNING BALANCS Developer Fee Starting Balanc Deferred Developer Fee Earned in Yes Developer Fee Remaining Balance	111							

MOHCD Proforma - 20 Year Cash Flow Summary

Attachment J

730 Stanyan

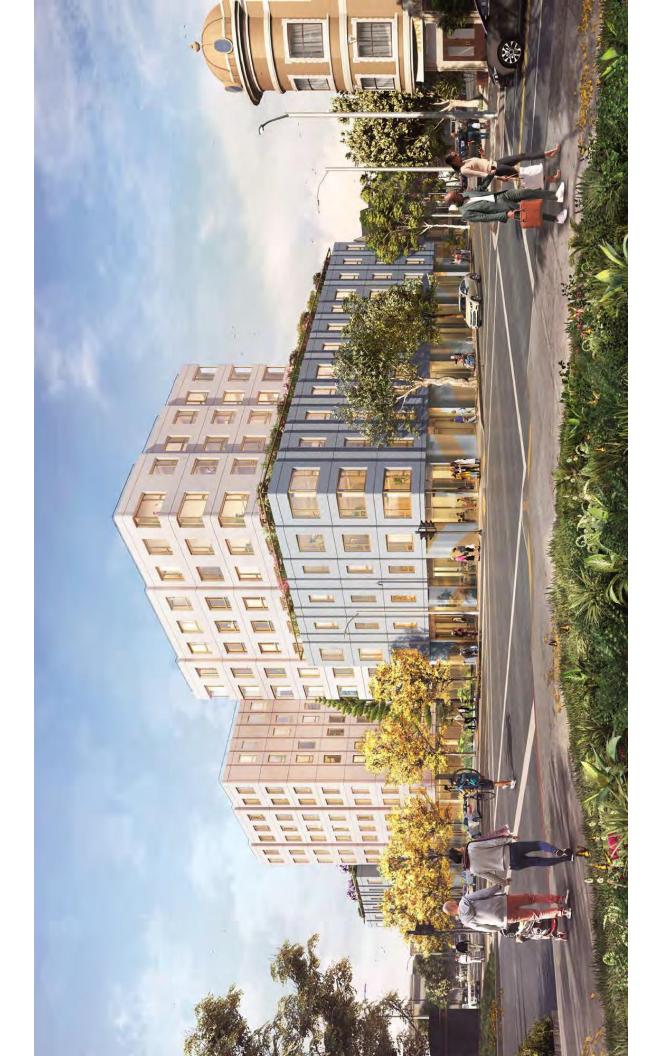
730 Stanyan	Non-)) - -					
Total # Units: 160	Units Units	Year 8	Year 9		Year 10	Year 11		Year 12	Year	113	Year 14	Year 15
	20.00% 80.00%		2033		4	2035		2036		_	2038	2039
NICOME Residential - Tenant Rent Residential - Tenant Assistance Payments (Non-LOSP Residential - Tenant Assistance Payments Commercial Space Commercial Space	inc LOSP increase 1.0% 2.0% n/a n/a n/a n/a n/a 0.0%	2,762,084 2,832,845 798,327 997,909 556,371 49,708	LOSP non-LOSP 71,469 2,817,325 203,573 814,294 575,743	Total LOSP 2,888,794 72,1 1,017,867 207,6 575,743 595,7 49,957 -	SP non-LOSP Total 2.183 2.873.672 2.945.855 7.645 830,580 1,038,225 5.749 - 50,207	LOSP non-LOSP 72,905 2,931,145 211,798 847,191 616,408	Total LOSP 3,004,050 73,6; 1,058,989 216,0; 616,408 637,7; 50,458 -	P non-LOSP Total 634 2.989,768 3.063,402 034 864,135 1,080,169 741 637,741 50,710	220,354 659,770	3.049,563 3,123,934 881,418 1,101,772 659,770 - 50,964	LOSP non-LOSP Total 75,114 3,110,555 3,185,669 224,762 889,046 1,123,808 682,515 682,515 51,218	LOSP non-LOSP 75,865 3.172,766 229,257 917,027 706,000
Unter mome Gross Potential Income Gross Potential Income Vasancy Loss - Residential - Tenant Assistance Payment Vasancy Loss - Commercial Vasancy Loss - Commercial Vasancy Loss - Commercial Vasancy Loss - Commercial	n/a n/a n/a n/a n/a n/a	3,570,819 4,449,844 (138,104) (141,642) (39,916) (49,895) 3,392,798 4,258,306	853,439 3,642,235 (3,573) (140,866) (10,179) (40,715) 839,687 3,460,654	4,545,632 87 (144,440) (1 (50,893) (1 4,350,299 86	(10,382) (41,529) (443,571 (10,382) (41,529) (51,911) (864,293 3,529,867 4,444,367	(3,645) (146,557) (10,590) (42,360) (10,590) (42,360) (10,590) (10	4,743,712 930 (150,203) (3 (52,949) (10 4,540,560 918	330,226 3,865,169 4,846,105 (3,882) (149,488) (153,170) (10,802) (43,207) (54,008) 915,742 3,672,474 4,638,926	957,367 (3,719) (11,018)	3,942,473 4,950,803 (152,478) (156,197) (44,071) (55,089) 3,745,924 4,739,518	985.321 4,021,322 5,057,861 (3,756) (155,528) (159,283) (11,238) (44,952) (56,190) 970,327 3,820,842 4,842,388	(1,463) (158,638) (1,463) (45,851) (18,638) (45,851)
OPERATING EXPENSES Management	3.0% 3.0%				187,679	48,327		199,108	51,270	'	211,234	,
Salaries/Benefits Administration Utilities	3.0% 3.0% 3.0% 3.0% 3.0% 3.0%	270,444 658,783 158,381 197,976 404,973 506,216	399,989 278,558 40,783 163,133 104,281 417,122			424,348 295 43,267 173 110,631 442			450,191 45,902 117,369		322,925 189,115 483,559	477,608 332,612 48,697 194,789 124,516 498,066
Taxes and Licenses Insurance & Repai	3.0% 3.0% 3.0% 3.0% 3.0% 3.0%	57,273 71,591 256,036 320,045 559,778 699,722	14,748 58,991 65,929 263,717 144,143 576,571	73,739 1 329,647 6 720,714 14	5,190 60,761 75,951 7,907 271,629 339,536 8,467 593,868 742,335		78,229 16 349,722 72 764,605 157	,115 64,461 80,576 ,043 288,171 360,214 ,509 630,035 787,543	16,599 74,204 162,234	66,395 82,994 296,816 371,020 648,936 811,170	17,097 68,387 85,483 76,430 305,721 382,151 167,101 668,404 835,505	78,723 314,892 172,114 688,456
Supportive Services Commercial Expenses	3.0% 3.0%		- 220,669		227,289	. 234	234,108 50,334					263,490
TOTAL OPERATING EXPENSES PUPA (W/o Reserves/GL Base Rent/Bond Fees	ļ	2,098,031 2,939,304	815,426 2,160,972	3,026,237 83	839,888 2,225,801 3,115,775	865,085 2,292,576	3,207,995 891	891,038 2,361,353 3,302,978	917,769	2,432,193 3,400,807	945,302 2,505,159 3,501,568	973,661 2,580,314
Reserves/ur/outing Lasse Base Kent/Bong Fees Ground Lease Bers Rent Bond Monitoring Fee		12000 15,000 2000 2,500	3000 12000 500 2000	15,000	3000 12000 15,000 500 2000 2,500	3000 12000 500 2000	15,000	3000 12000 15,000 500 2000 2,500	00 3000	12000 15,000 2000 2,500	3000 12000 15,000 500 2000 2,500	3000 12000 500 2000
Replacement Reserve Depos Objectating Reserve Deposi Objectating Reserve Deposit		64000 80,000 0 0		000'08	64000	16000	000'08	64000				16000 64000
Other Required Reserve T bepass Other Required Reserve Deposits. Required Reserve Deposits. Commercis					000	000		000	000	000	000	
Sub-total Reserves/Ground Lease Base Rent/Bond Feet					78,000	19,500		78,000	19,500		78,000	
TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rent/ Bond Fees PUPA (w/ Reserves/GL Base Rent/Bond Fees NET OPERATING INCOME INFORME mine OF EXPENSES)		2,176,031 3,036,804	834,926 2,238,972	3,123,737 85	859,388 2,303,801 3,213,275 4 905 1 226,066 1 231,093	884,585 2,370,576	3,305,495 910	910,538 2,439,353 3,400,478	937,269	2,510,193 3,498,307	964,802 2,583,159 3,599,068	993,161 2,658,314
DEBT SERVICE/MUST PAY PAYMENTS ("hard debt"/amortized loans)					000,022,1	200,034,1		1,505,1	300,0		200,102,1	
Hard Debt. First Lende Hard Debt Second Lender (HCD Program 0.42% pymt, or other 2nd Lende Hard Debt Tinft Lender (Other HCD Program, or other 3rd Lende		1,063,342 1,063,342	1,063,342	1,063,342	1,063,342 1,063,342	1,063,342	1,063,342	1,063,342 1,063,342		1,063,342 1,063,342	1,063,342 1,063,342	1,063,342
Hard Debt - Fourth Lender Commercial Hard Debt Serviα		1 1 1			1 1 1					1 1 1	1 1 1	
TOTAL HARD DEBT SERVICE. CASH FLOW (NOI minus DEBT SERVICE;		1,063,342 1,063,342 153,425 158,160	- 1,063,342 4,762 158,340	1,063,342 163,220	- 1,063,342 1,063,342 4,905 162,724 167,751	. 1,063,342 I 5,052 166,547	1,063,342 171,723 5	- 1,063,342 1,063,342 5,205 169,779 175,106	5,362	1,063,342 1,063,342 172,388 177,869	- 1,063,342 1,063,342 5,525 174,341 179,977	- 1,063,342 5,694 175,603
USES OF CASH FLOW BELOW (This row also shows DSCR.) USES THAT PRECEDE MOHCD DEBT SERVICE IN WATERFALL	DSCR:	1.149		1.153	1.158	80	1.161	.+	1.165	1.167	1.169	
Deferred Developer Fee (Enter ant <= Max Fee from row 13 "Below-the-line" Asset Mgt fee (uncommon in new projects, see polic	3.0% 3.0%											
Partnership Management Fee (see policy for limits Investor Service Fee (aka "LP Asset Mgt Fee") (see policy for limit Other Paymer Paymer)	3.0% 3.0%	13,664 17,080 4,919 6,149	3,519 14,074 1,267 5,067	17,593 6,334	3,624 14,497 18,121 1,305 5,219 6,524	3,733 14,931 1 1,344 5,376	6,720	,384 5,537 6,924	1,426	5,703 7,129	4,079 16,316 20,395 1,469 5,874 7,343	4,201 16,805 1,513 6,050
Non-amortizing Loan Pmrt - Lender 2 Non-amortizing Loan Pmrt - Lender 2 TOTAL PAYMENTS PRECEDING MOHCD		18,584 23,230	4,785 19,141	23,927	4,929 19,716 24,645	5,077 20,307	25,384	5,229 20,916 26,7	26,145 5,386	21,544 26,930	5,548 22,190 27,738	5,714 22,856
RESIDUAL RECEIPTS (CASH FLOW minus PAYMENTS PRECEDING MOHCD)		134,930 134,930	(0) 139,293	139,293	0 143,106 143,106	0 146,339	146,339	0 148,961 148,961	0	150,939 150,939	0 152,240 152,240	0 152,828
Does Project have a MoUCD Residual Receipt Obligation Will Project Defer Developer Fee? Residual Receipts split for all years Lender/Owne	Yes No 67% / 33%											
MOHCD Residual Receipts Annual Due MOHCD Residual Receipts Annual Due December Annual Due December Annual December Annual to December 1 Decembe	Debt Loans 100.00%	89,953		92,862	95,404		97,559	266	07	100,626	101,493	
Proposed MOHCD Residual Receipts Amount to Replacement Resen REMAINING BALANCE AFTER MOHCD RESIDUAL RECEIPTS DEBT SERVICE		44,977		46,431	47,702		48,780	49,654	54	50,313	50,747	
NON-MOHCD RESIDUAL RECEIPTS DEBT SERVICE HCD Residual Receipts Amount Due	%000											
Lender 4 Residual Receipts Dur I ender 5 Residual Receipts Dur	%00:0											
Total Non-MOHCD Residual Receipts Debt Service												
REMAINDER (Should be zero unless there are distributions below Owner Distributions/Incentive Management Fe	1	44,977 44,977		46,431 46,431	47,702 47,702		48,780 48,780	49,654 49,654	54 54	50,313 50,313	50,747	
Other Distributions/Uses Final Balance (should be zero)	1											
RR Running Balance OR Running Balance		640,000		720,000	000'008		000'088	000'096	00	1,040,000	1,120,000	
Other Required Reserve 1 Running Balance Other Required Reserve 2 Running Balance											• •	
DEFERRED DEVELOPER FEE - RUNNING BALANCE Developer Fee Starting Balanc	1 1											
Deferred Developer Fee Earned in Yes: Developer Fee Remaining Balance	ı											

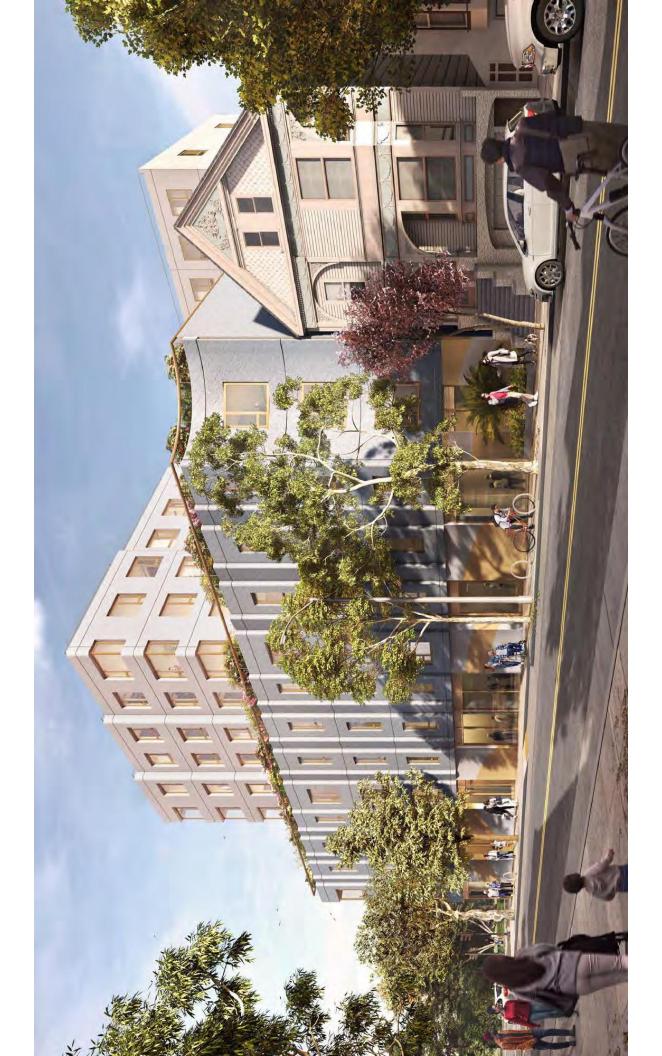
MOHCD Proforma - 20 Year Cash Flow Summary

$\overline{}$
Φ
\sqsubseteq
ਹ
ω
تن
\mathbf{I}
J
⋖
⋖
⋖
⋖
₹
Ā
Ā
¥
¥
Ā
Ā
Ā

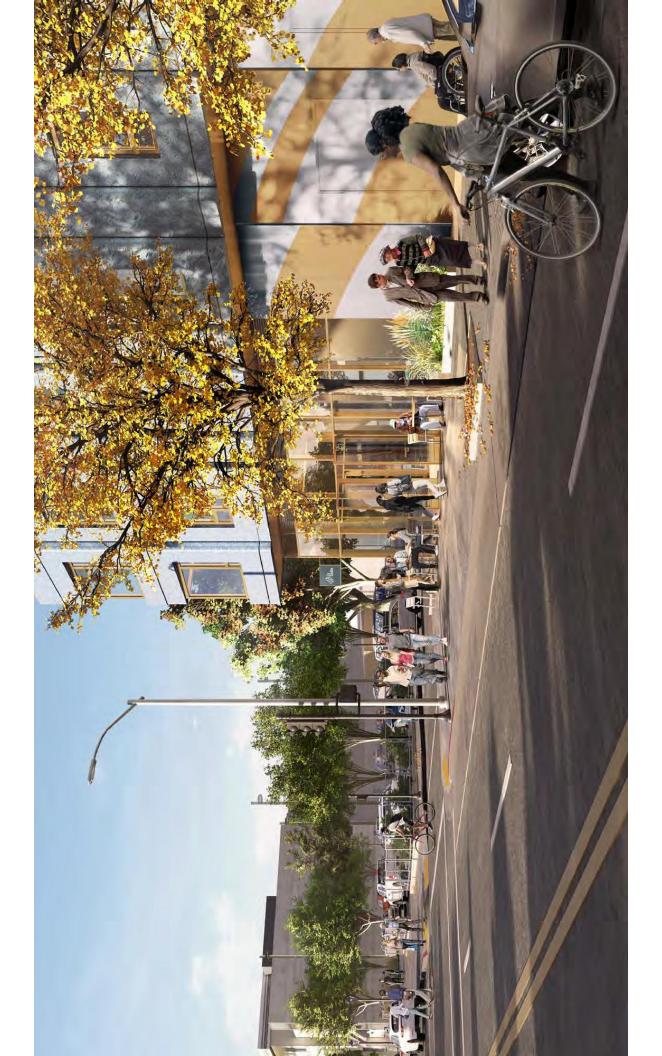
730 Stanyan

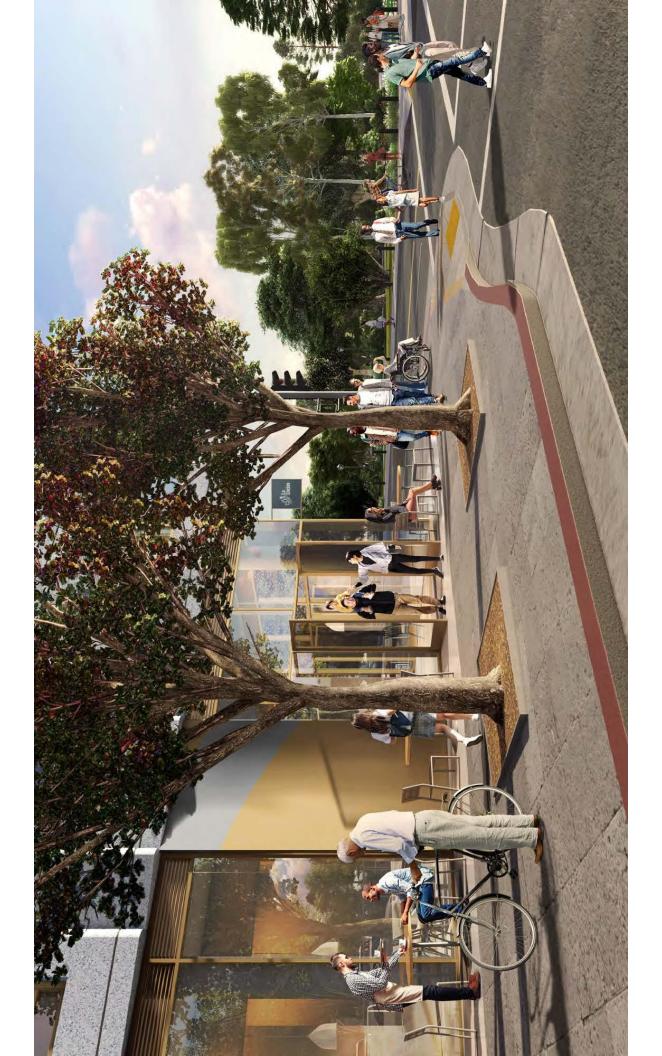
Column C											-						
Control Cont	Total # Units:	Units											•	ĺ			ſ
Companies Comp	160	32 20.00%	8		ear 16 2040		Year 204′	17		Year 18 2042		>	ear 19 2043		Year 204	4 20	
The control		% annual inc LOSP % annual increas 1.0% 2.0% π/a π/a π/a π/a π/a π/a π/a 0.0%	Total 3,248,631 1,146,284 706,000 51,474	LOSP no 76,624 233,842 730,247				171		3,366,965 973,157	Total 3,445,129 1,216,446 781,127 52,250		1111		5SP non-L 79,735 3,50 53,118 1,017 35,353	171	1 725 590 353 774
13 15 15 15 15 15 15 15	Gross Potential Income	n/a n/a n/a n/a n/a n/a	5,167,334 (162,432) (57,314)														943 136) 280)
1, 10, 10, 10, 10, 10, 10, 10, 10, 10,			4,947,588								5,277,732						527
1975 1975	Managemen Salaries/Benefits			56,025	591	123		321	521,	363,454	297,182	61,219	378				280
1.00 1.00	Administration Utilities Taxes and I icenses	3.0% 3.0%	+	128,252 18.138	551	259		252 398 728	136,13	544,250	266,064 680,312 96.212	140,144 19.820	237				267 743 072
Comparison Com	Insurance Maintenance & Repai			81,085	339	124		83		344,091	430,114 940,368	88,603 193,716					908
	Supportive Services Commercial Expenses		+		395 2	71,395	- 275	,537 279,537 51,920		287,923	287,923 52,200	. .	296,560 2	96,560 52,485	30.		775
Column C	TOTAL OPERATING EXPENSES PUPA (w/o Reserves/GL Base Rent/Bond Fees		3,605,348								3,935,724						805
	Reserves/Ground Lease Base Rent/Bond Fees Ground Lease Base Rent		15,000	3000		5,000					15,000	3000		15,000			000
Comparison Com	Bond Monitoring Fee Replacement Reserve Depos		80,000	16000		2,500					80,000	16000		2,500			000
State Stat	Uperating Keserve Leposi Other Required Reserve 1 Deposi			00	00	000	000	000	0	00	000	000	00	000	00	00	
	Other Required Reserve 2 Deposits Required Reserve Depositis, Commercis		000	0 0							0 0 0	0 0					
1,100,1242 1,100,1243 1,20,1241 1,20,1243 1,	Sub-total Reserves/Ground Lease Base Rent/Bond Feet		97,500								006,78						200
1,247,740 5,888 1,294,81 1,26,548 6,648 1,295,251 1,245,72 6,224 1,295,251 1,445,98 6,458 1,294,89 1,294,89 6,458 1,294,89 6,448 1,	TOTAL OPERATING EXPENSES (w/ Reserves/GL Base Rent/ Bond Fees PUPA (w/ Reserves/GL Base Rent/Bond Fees		3,702,848						9,		4,033,224			,			305
1,000,324 1,200,424 1,244,424 6,644 1,219,251 1,246,124 6,244 1,214,204 6,426 1,219,251 1,244,204 6,426 1,219,251 1,244,204 6,426 1,219,251 1,242,204 1,244,434 6,644 1,219,251 1,244,204 6,424 1,244,434 6,644 1,219,251 1,244,204 6,424 1,244,434 6,424 1,244,434 6,444 1,244,434	NET OPERATING INCOME (INCOME minus OP EXPENSES)		1,244,740			15,436					1,244,508						221
TSERVICE TOBAS 342 TOBAS 44 TABAS 45 G.046 TABAS 25 TABAS 26 TABAS 26 TABAS 26 TABAS 26 TABAS 26 TABAS 27 TABAS 26 TABAS 26 TABAS 26 TABAS 26 TABAS 26 TABAS 27 TABAS 26 TABAS 27	DEBT SERVICE/MUST PAY PAYMENTS ("hard debt"/amortized loans) Hard Debt - First Lende		1,063,342													ı	L
100 00% 120	Hard Debt - Second Lender (HCD Program 0.42% pymt, or other 2nd Lende Hard Debt - Third Lender (Other HCD Program, or other 3rd Lende																
TYPE	Hard Debt - Fourth Lender Commercial Hard Debt Service	].
DSCR DSCR LITT DSCR	TOTAL HARD DEBT SERVICE CASH ELOW (NO! minus DEBT SERVICE:		1,063,342			15.436		253 1 245 372			1 244 508			- 42 805			. 12
Continue below Cont			ć			2016		ricionali coal			200			2001			
15.5 sep pulse 3.5% 3.5% 3.5% 4.527 7.310 2.1637 4.4527 7.730 2.1637 4.4527 7.730 2.1637 4.4527 7.730 2.1637 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 4.4527 7.730 7.15328 4.4527 7.730 4.4527 7.730 4.4527 7.730 7.73	USES THAT PRECEDE MOHOLD DEBYS SROWS DSCR.) USES THAT PRECEDE MOHOLD DEBYS SERVICE IN WATERFALL Deferred Developer Feel Enter ann <= Max Fee from row 13	- ·	¥	,	,	,	,		,	,	,			1	,		1,
1,545 1,54	"Below-the-line" Asset Mgf fee (uncommon in new projects, see polic Partnership Management Fee (see policy for limits	3.0% 3.0%	21,007	4,327	17,310 2	1,637	-		4	18,364	22,955	4,729	2	23,643			353
NEWTS PRECEDING MOHCD 1218,000 1218,00	Investor Service Fee (aka "LP Asset Mgt Fee") (see policy for limit Other Payments	<u>.</u>	7,563	1,558	6,232	7,790			1,	6,611	8,264	1,702	0	8,512			
12 12 12 12 12 12 12 12	Non-amortizing Loan Pmnt - Lender Non-amortizing Loan Pmnt - Lender 2		. .														.].
12 12 12 12 12 12 12 12	TOTAL PAYMENTS PRECEDING MOHCD		28,570	5,885			6,062 24	,248 30,310			31,219	6,431	-				120
1	RESIDUAL RECEIPTS (CASH FLOW minus PAYMENTS PRECEDING MOHCD					600'91					1,213,289			10,649			101
Post Sort Post	Does Project have a MOHCD Residual Receipt Obligation Will Project Defer Developer Fee? Residual Recepts split for all years Lender/Owne	Υ, N 67%/33	es 20%														
1,200,000 1,200,000 1,50	MOHCD RESIDUAL RECEIPTS DEBT SERVICE	Debt Log	ļ		č	0		770 070			000			007		000	ļ
PEBT SERVICE 50,945 405,021 404,500 403,550 DEBT SERVICE 0.00% 1.00% 405,021 404,50 403,550 DEBT SERVICE 0.00% 1.00% 1.00% 1.00% 1.00% 1.00% RR Running Balance of Reserve 1 Running Balance of Reserve 2 Running Balance of Reserve 2 Running Balance 1.200,000 1,280,000 1,590,000 1,520,000	Proposed MOHOD Residual Receipts Amount to Residual Ground Leas	00.001	2		0			- 10,010			eco'ono		٥			900	ŧ.
PER PERVICE 0.00% 405.39 405.30 404.430 403.560 0.00% 1.200,000 1,280,000 1,360,000 1,440,000 1,520,000 RR Running Balance of Reserve 2 Running Balance of Reserve 2 Running Balance 1,200,000 1,280,000 1,520,000	REMAINING BALANCE AFTER MOHCD RESIDUAL RECEIPTS DEBT SERVICE		50,943		4(5,336		405,021	_		404,430		4	03,550		402,	367
0.00% 0.00	NON-MOHCD RESIDUAL RECEIPTS DEBT SERVICE HCD Residual Receipts Amount Due	%0000															[,]
Utions below 50,945 408,521 404,500 403,520 SO,945 405,021 404,600 403,520 Africanting Balance 1,200,000 1,280,000 1,360,000 1,440,000 1,520,000 Africanting Balance 1 1,360,000 1,440,000 1,520,000 1,520,000	Lender 4 Residual Receipts Dur Lender 5 Residual Receipts Dur Lender 5 Residual Receipts Dur	%00:0 %00:0],]
1,200 at 2,200 at 2	iotal noi-monco Residual Receipts Debt Service		. :			. ;					. :		:	. ;			. ;
RR Running Balance 1,200,000 1,280,000 1,360,000 1,440,000 1,520,0	KEMAINDER (Should be zero unless there are distributions below Owner Distributions/Incentive Management Fe		50,943 50,943		40	15,336		405,027			404,430		4 4	03,550		402,	367
Re Runing Balance 1,200,000 1,200,000 1,300,000 1,300,000 1,440,000 1,520,000 1,000	Umer Distributions/Uses Final Balance (should be zero)																.].
La Reserve 2 Runing Balance La Reserve 2 Runing Balance La Reserve 2 Runing Balance La Remaining Balance La Remaining Balance La Runing Balance La Runing Balance La Runing Balance	RR Running Balance OR Running Balance		1,200,000		1,28	30,000		1,360,000	•		1,440,000		1,5,	20,000		1,600,	000
aloper Fee Remaining Balance	Other Required Reserve 1 Running Balance Other Required Reserve 2 Running Balance										٠.						
aloper Fee Remaining Balance	DEFERRED DEVELOPER FEE - RUNNING BALANCE																
aloper Fee Remaining Balance	Developer Fee Starting Balanc Deferred Developer Fee Earned in Ye≀	_															.].]
	Developer Fee Remaining Balance																

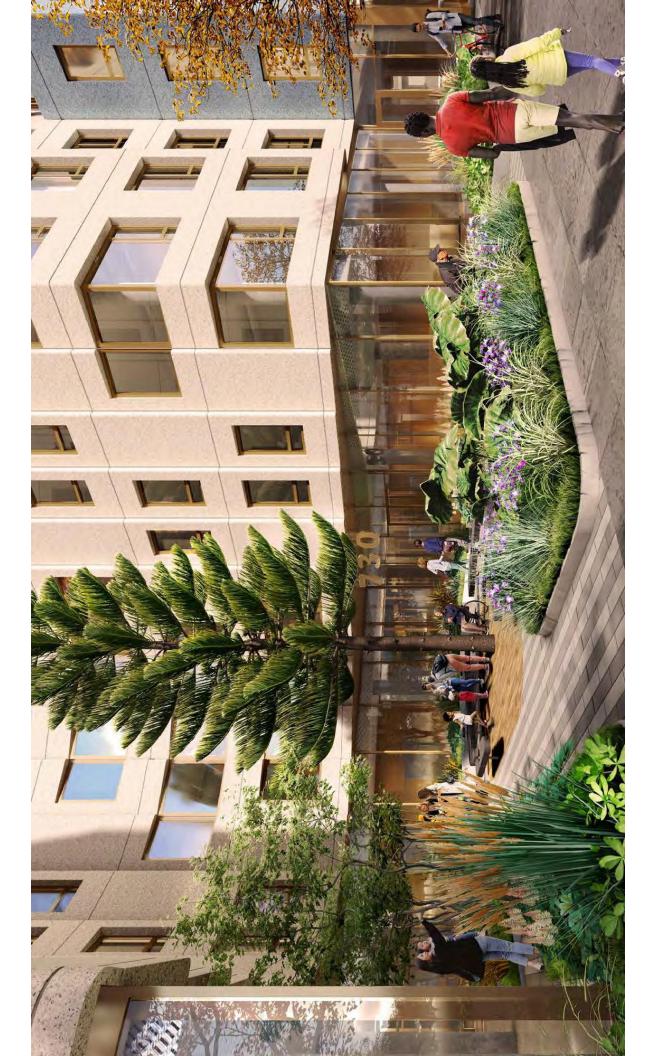


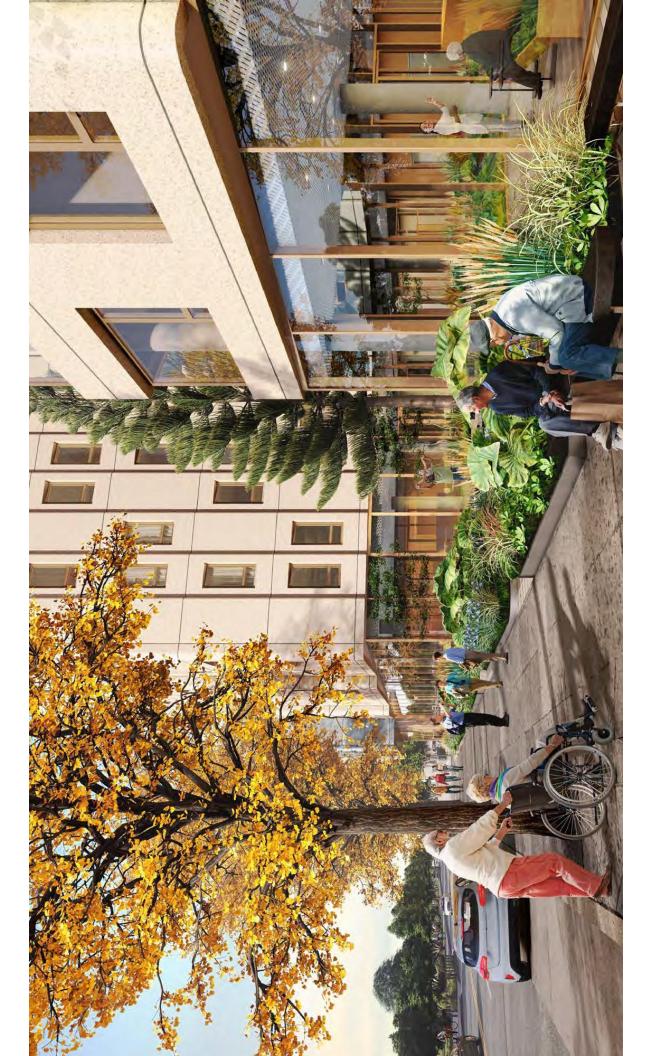


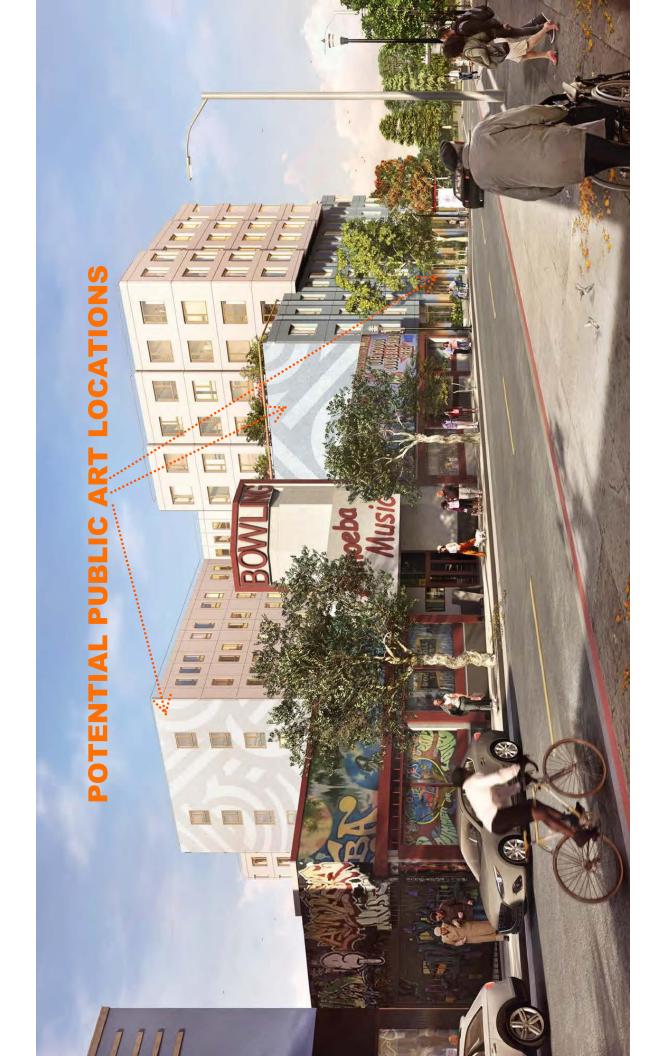


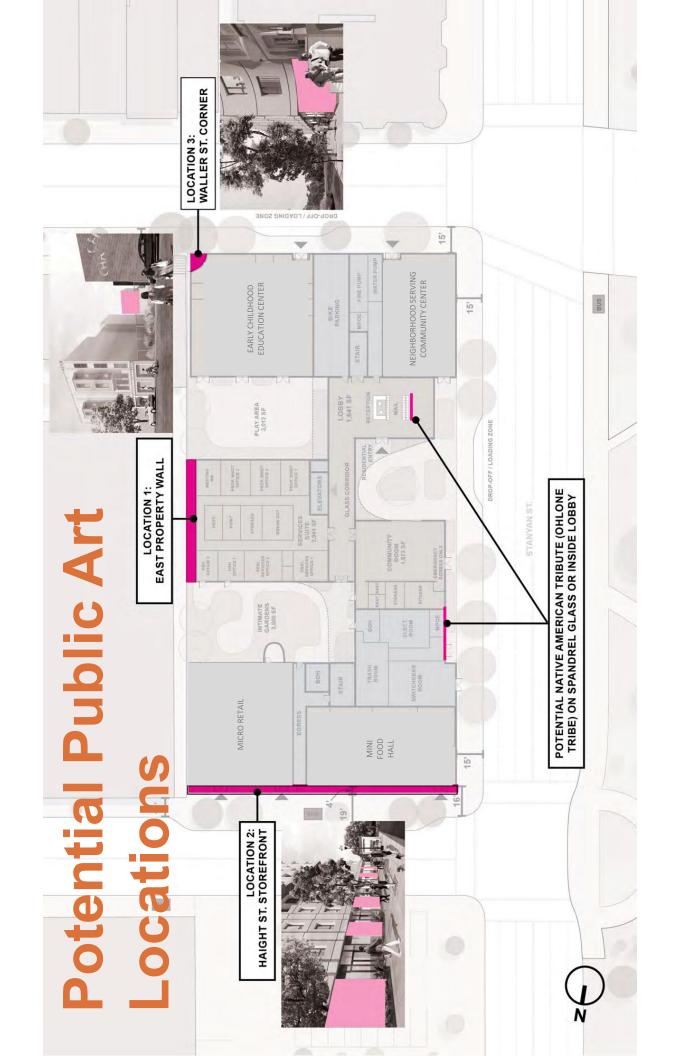


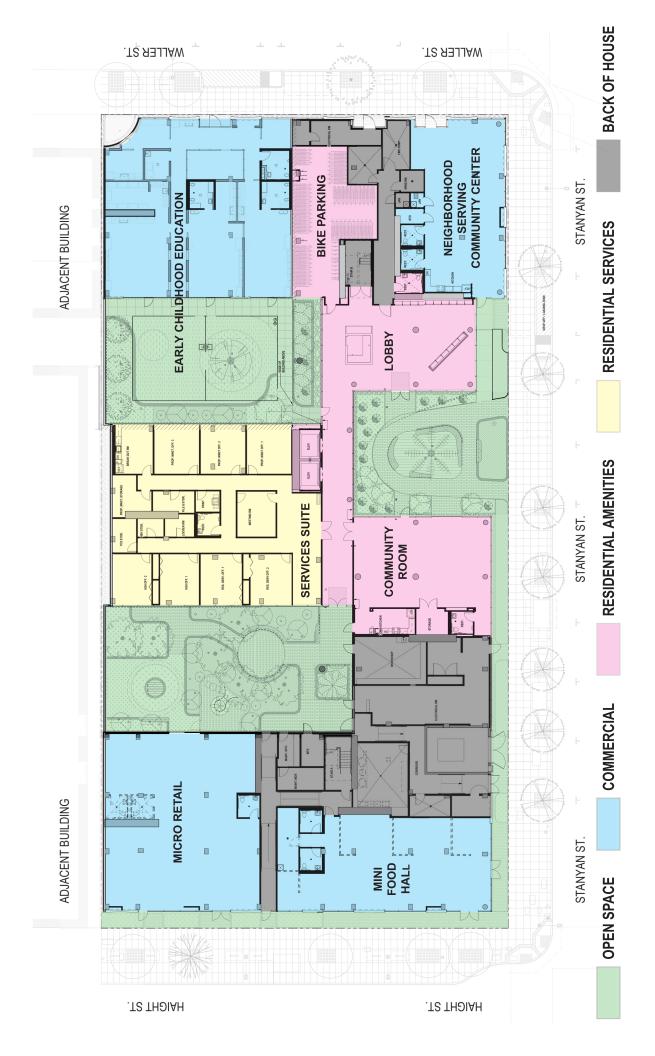




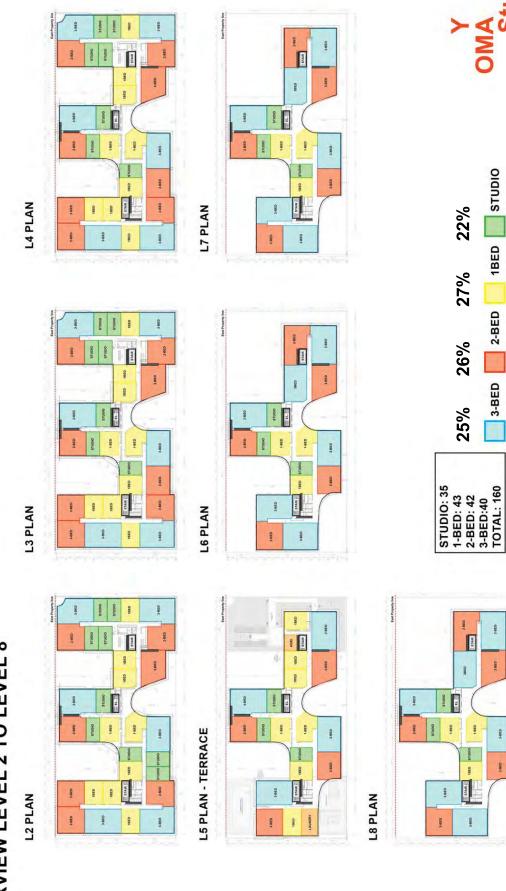








OVERVIEW LEVEL 2 TO LEVEL 8



CONSTRUCTION OF NEW 8 STORY BUILDING, 100%, AFFORDABLE HOUSING, 160 RESIDENTIAL UNITS WITH GROUND FLOOR OFFICES AND COMMUNITY ROOM.

GROUND FLOOR DAY CARE, SENIOR CENTER, TECHNICAL TRAMING, TAYS CENTER AND CAFE WILL BE UNDER FUTURE, SEPARATE TENANT IMPROVEMENT PERMIT APPLICATIONS. THIS PROJECT IS PUBLICLY FUNDED

THE STATE OF THE S

PROJECT DATA:

PROJECT ADDRESS. 720 STANYAN STREET, SAN FRANCISCO, CA 94117
BE GOKY LOFF COX (12840) COX (128400) COX (12840) COX (128400) COX (128400) COX (128400) COX (128400) COX (128400

THE BUILDING DESIGN IS ALSO APPLYING THE FOLLOWING SAN FRANCISCO BUILDING AND PREMORED AND ADMINISTRATIVE BULLETINS SAN FRANCISCO BUILDING CODE ADMINISTRATIVE BUILTETING. TO BE APPLIED WHERE APPLICABLE:

PREPORTED CARLE MALT FAULT.

(CHILLOGES) F. G. ANILT FAULT.

CONSTRUCTION THE TIPE IS CONSTRUCTIVE
FIRE PROPERTED SPECIAL SPANIT SANITAL FREE PROPERTIES PREPARATION FREE PREPARATION FROM MICH SANITAL SPANITAL S SITE AREA: 37,812 SF

SAN FRANCISCO FIRE DEPARTMENT ADMINISTRATIVE BULLETINS – TO BE APPLIED WHERE APPLICABLE

As a degree processing section of the control become and the control

ALLOWABLE HEIGHT AND AREA:
GROUP AS: UNA MITTED HEIGHT, UNLUMITED AREA
GROUP AS: UNA MITTED HEIGHT, UNLUMITED AREA
GROUP B: UNA MITTED HEIGHT, UNLUMITED AREA
GROUP B: UNA MITTED HEIGHT, UNLUMITED AREA
GROUP PER UNA MITTED HEIGHT, UNLUMITED AREA
GROUP PER UNA MITTED HEIGHT, UNLUMITED AREA

ALLOWABLE STORIES, HEIGHTS, AND AREA ITABLE 5943,9644, ABITY
DUBGOS ETC / MEAK (2015) VUILMINET DE 18785;
REAN TAND SIGE YAND SETBACK, NOT REQUIRED
REAN YAND SETBACK, NOT REQUIRED
REAN YAND SETBACK, NOT REQUIRED
PERS ARE COMMISSION TO 2014, (ABITS)
LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE
LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: NOT APPLICABLE

LOT COVERAGE OF PARL MENTATIONS: N

20 FRES PRINGE SWIRPERS AND STATE AN

LES OF RES SHORTH, GUIDLING THE SHORTH, GUIDLING THE SHORTH, GUIDLING THE SHORTH AND THE SHORTH

PROPOSED BUILDING HEIGHT/STORIES. 83° /8 STORIES PROPOSED OSER (EXCLUDES BULKHEAD); 124,809 GSF RESI AREA; 157,124 GSF PROPOSED NUMBER OF DWELLING UNITS: 160

BUILDING GRADE PLANE: 270.57 NORTHANEST CORNER: 287.67 NORTHANEST CORNER: 272.16 SOUTHEAST CORNER: 271.59 SOUTHEAST CORNER: 271.59

SREEN HALO PROJECT NUMBER:

3,085,	MEK	35	3024.50	160958 1,1	1,861 SF 1	1912 SF	nter 50655F1,8	280 \$52,3	JS 0022	3319.SF	3S 1996	13303 SF	389936	2188 SF	50,200
	NAVE	EARLY CHILDHOOD EDUCATION		TESH TRAINING	TAYS CENTER	SEPREGRATER	d Serving Community Ce	CAFE		RESIDENTIAL OFFICE SUITE	COMMON RESIDENTIAL		INTIMATE GARDENS	GATHERING COURT	CONTRACTOR CONTRACTOR
CHUCKIN LEVEL URLUSS FLUOUR APPER	PROGRAM	CHLD CARE FACUTY		COMMUNITY / PUBLIC FACILITY	COMMUNITY / PUBLIC FACILITY	COMMUNITY / PUBLIC FACILITY	Neighborhoo	LEVBL 1 EATING LORINGINGES		RESIDENTIAL	RESIDENTIAL		OUTDOOR OPEN AREA	OUTDOOR OPEN AREA	PATTINON ON THE BEST
CALCUMENT	FL000R	LEVB. 1		LEVB. 1	LEVB. 1	LEVEL 1		LE/B, 1		LEVB. 1	LEVEL 1		LEVB. 1	LE/B, 1	1 0/01

PROJECT CALCS:

HIS PROJECT SHALL BE DESIGNED AND CONSTRUCTED IN ACCORDANCE WITH THE TWO YOLUMES OF THE CALIFORNIA BUILDING CODE (CBC) 2019 EDITION, INCLUDING:

	SLP40±0#		31	30	30	18	- 4	- 4	17	997
	V36W NGdO	35390				35 1018				
Ä	183	27788 SF	28725 SF	28725 SF	28725 SF	13044 SF	18944 SF	18944 SF	19944 SF	200 000 000
JILDING AREA:	18v81	SADE PLANE	VEL 2	VE.3	VE.4	VEL 5	VEL 6	VB.7	VEL 8	



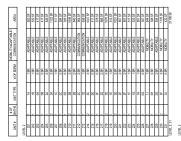


BR TYPE	QTV	15% ACB	MANO SOL
STUDIO	×	9	
88	ş	7	9
2BR	7	7	9
388	7	9	7
TOTAL	984	×	=

ALL OTHER APPLICABLE LOCAL AND STATE LAWS AND REGULATIONS INCLUDING THE CITY OF SAN FRANCISCO MUNICIPAL CODE

BOX PROGRAM - GUIDELINE FOR NEW EXTERIOR AND REP

TOTAL MNGR UNITS = 194454, TOTAL TAY UNITS = 20964(954) TOTAL FAMILY UNITS = 146 TOTAL UNITS = 160



		500	7	35.	SBR	MUR
*		\$		8	288	COMMUN
55.		929		Q.	188	90//
5%	L	929	2	30	388	ADAP.
y,	L	100	Ļ	K	2 BR	90W
Į,	L	909	24	z	388	SUMMOO
85	L	909	_	z	288	ADAP
<u>"</u>	L	610	~	38	388	-dyth
<u></u>		119		Ŧ	188	-dyth
55.	L	612		90	0.88	ADAP.
85	L	613		2	188	COMMUN
ų,	L	919	L	8	980	90W
L,	L	615	L	30	288	ADAP
L,	L	919	c,	35	388	90W
85	L	617		8	980	90//
55.	(S)	EL 6:17				
55.						
85	NEW TEN	EVEL 7				
Į,	L	101	2	æ	388	ADAP.
85	L	700		×	288	ADAP
u,	L	703	~	×	388	SUMMOO
<u>"</u>	L	704		×	288	90W
55.		316		0	188	SOMMOS
5%	L	922	2	30	388	ADAP
<u>"</u>	L	707		FG.	288	SOMMOS
Į,	L	902	64	z	388	MCB
L,	L	902	_	z	288	ADAP
35	<u> </u>	210	- 2	384	388	JANUH .
35		711	- 1	¥	188	druk
88	_	712		90	0.88	WD4P
5%	L	713	L	2	188	90W
8	L	734		8	BBO	SOMMOS
	L	715	L	200	2.BR	ADAP
		716	2	35	388	80W
35	<u> </u>	111		8	980	snavco .
35	UEV	EVEL 7: 17				

				TOTO DE COMPONIO	4
		9	186	WOBILITY	
	_	8	388	ADAPTABLE	-
		34	2 BR	MOBILITY	
24		ĸ	388	NOUVENDANDO	
ļ		W.	288	SUBSTRACE	
3		765	388	ADAPTABLE	
-		ž	188	ADAPTABLE	
		90	0.8R	ADAPTABLE	
-	П	17	188	COMMUNICATION	
-	П	Н	088	WOBILITY	
	П	50	288	ADMPTABLE	
ž		35	388	ALTIBOW .	
į		n	980	ALTH80W	
1					
64		z	388	ADAPTABLE	
-		×	2.BR	ADAPTABLE	
C4		×	388	COMMUNICATION	
-		×	288	YLUBOW	
		01	188	NOLLYGINDWINGO	
2		30	388	ADAPTABLE	
-		15	288	COMMUNICATION	
04	ı	z	388	WCBLITY	
١-	l	z	288	ADAPTABLE	
0	l	387	388	ADAPTABLE	
	l	8	188	ADAPTABLE	
	l	90	0.88	ADAPTABLE	
		2	188	WOBILITY	
-		Ð	0.BR	COMMUNICATION	
		23	2.BR	ADAPTABLE	
		4	388	YTLIBOM	
		n	980	NOLECINDANCO	
	2	25	388	ADAPTABLE	
		Ж	2.BR	ADMPTABLE	
	~	Ж	388	YTLIBOM	
		OZ.	288	NOLINGINDANCO	
		0.	188	YTU80M	
		98	388	ADAPTABLE	
	l	R	288	VITIBILITY	
- 0	Ι		300	COMMISSION	
		4	254	COMMUNICATION	
		d	Xex	AUNHABLE	
		38	388	ADAPTABLE	
		£	188	ADAPTABLE	
		90	0.8R	ADAPTABLE	
	П	2	188	COMMUNICATION	
	П	Н	088	WCBUTY	
		D0	2.BR	ADAPTABLE	
	L	35	388	ALTIBOW .	

EXECUTIVE ARCHITECT:
YA. STUDIO
777 FLORIDA STREET, SUITE 301
SAN FRANCISCO, CA 94107
415,920,1839

LANDSCAPE ARCHITECT:
GLS LANDSCAPE ARCHITECTURE
2877 MISSION STREET, NO. 200
SAN FRANCISCO, CA 94110
415,286,3614

85% CD / BID SET

PROJECT INFO AND INDEX

Am

The following additional documents are required:

| Approved Reasonable Accommentor Blind
| Spraige approval from Lighthouse for the Blind
| Intersted restorior manual to dept with return companies. Inspection manual to added with return of respection manual to added with return of Inspection manual to added with all ord.

A Y.A. studio

DISABILITY ACCESS COMPLIANCE COMPLIANCE CHARGE CONTROL CONTROL

Mayor's Office on Disability

MOD PLAN REVIEW

Leave Area Below Blank - For MOD Staff Use Only

PLAN REVIEW - MOD has approved:

Unreasonable Herethip Technical Infeasi
Uppround Abot Invention of Temporal Abo

Project: | 730 STANYAN | Project Address: | 730 STANYAN ST, SAN FRANCISCO, CA 94117

INSPECTIONS - The following MOD inspections are required.
To exhaulte an inspection, contact MOD at (415) 564-6789

000000000

ADDENDA SCHEDULE



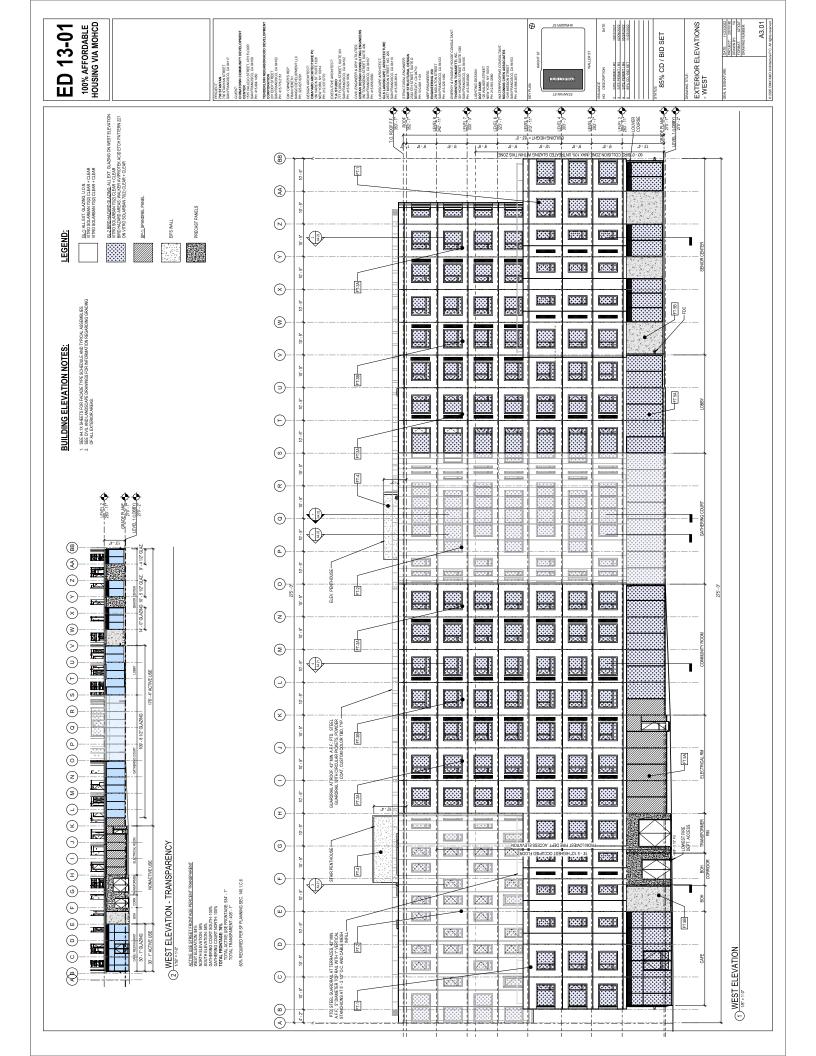
PROJECT DIRECTORY:

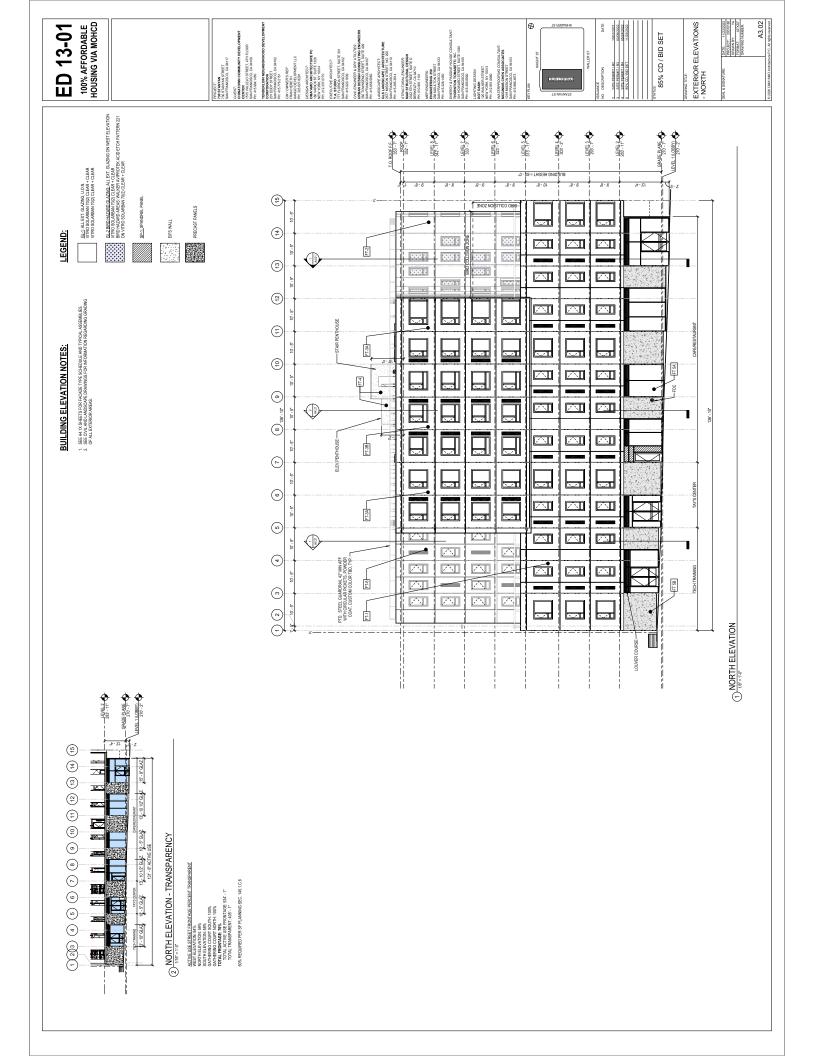
ED 13-01

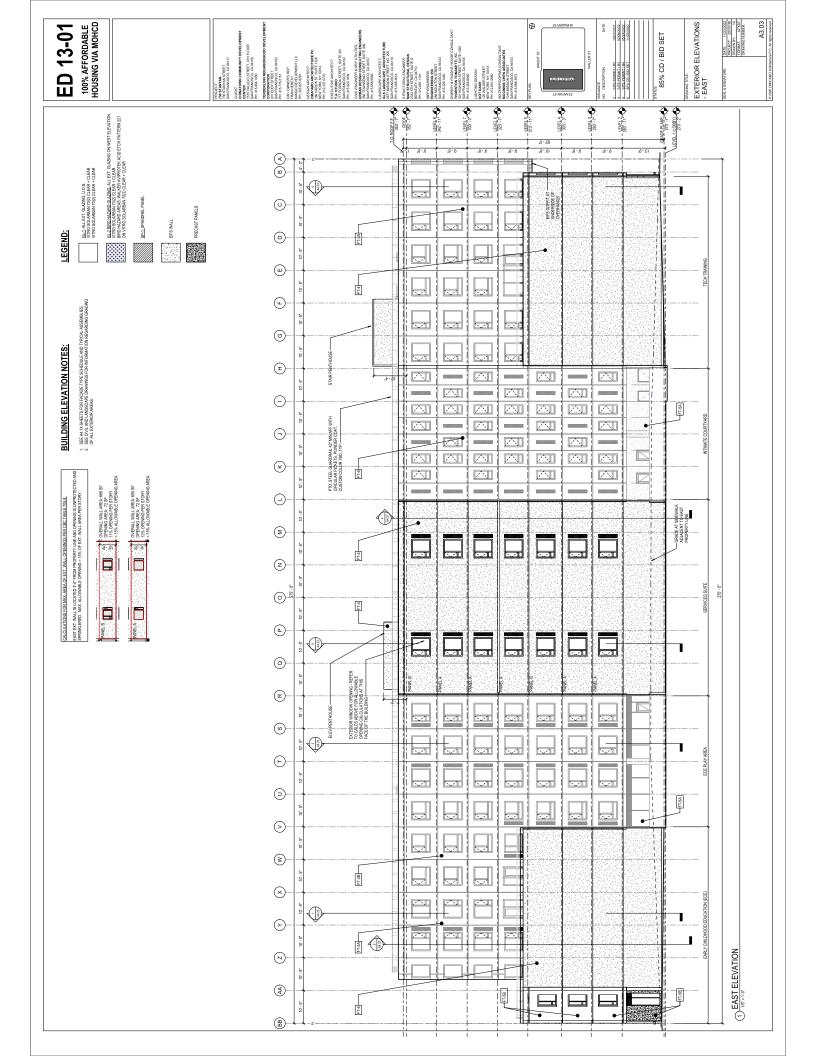
100% AFFORDABLE HOUSING VIA MOHCD TENDERLOIN NEIGHBORHOOD DEVELOPMENT 201 EDDY STREET SAN FRANCISCO, CA 94102 115.776.2151

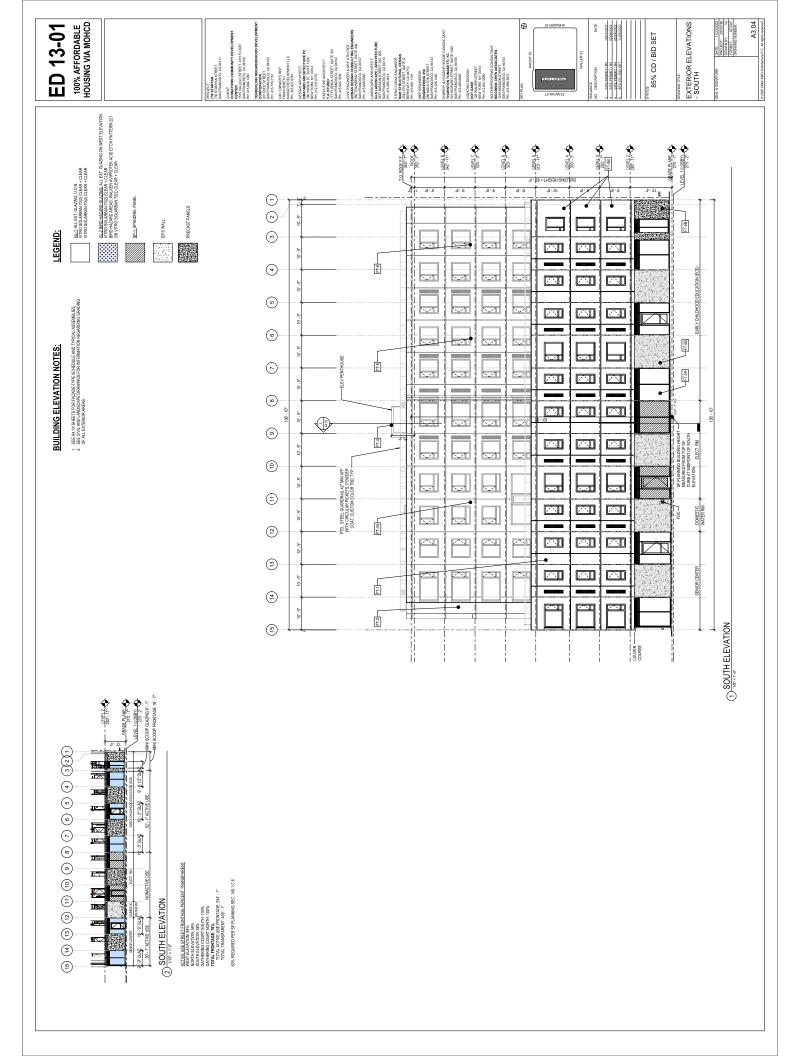
CIVIL ENGINEER & DRY UTILITIES.
URBAN DESIGN CONSULTING ENGINEERS
SOFTOWNSEND STREET, SUITE 409
SAN FRANCISCO, CA 94107
415.658.5850

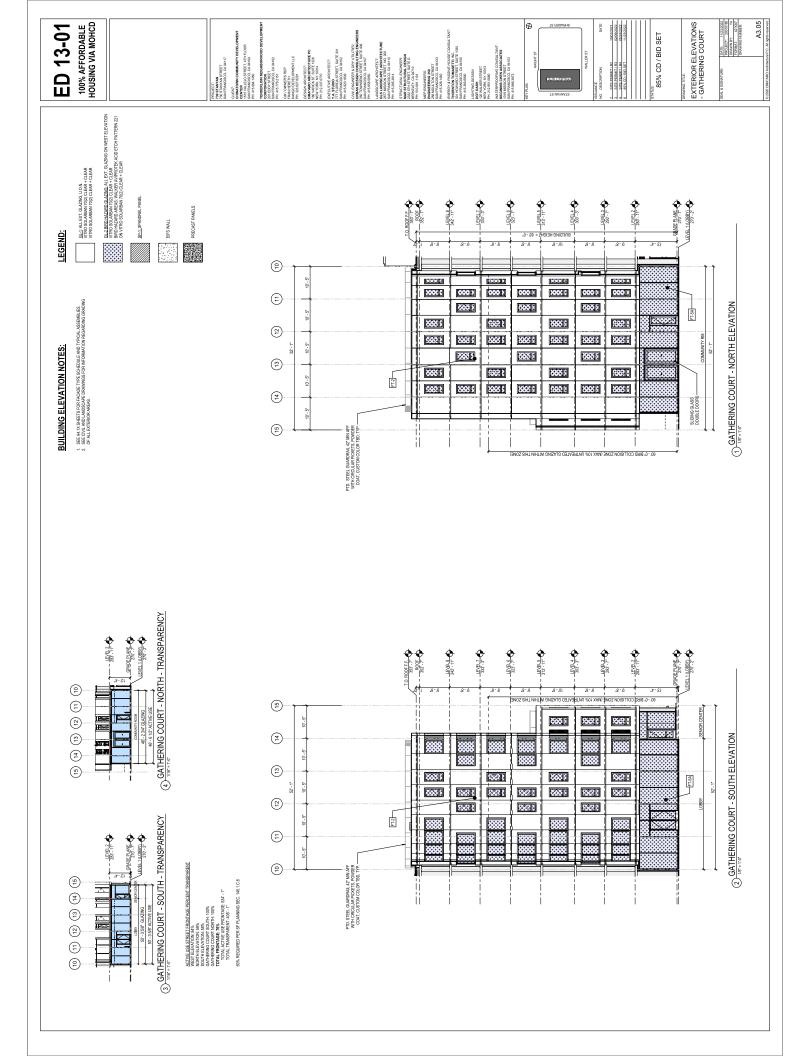
G0.01A





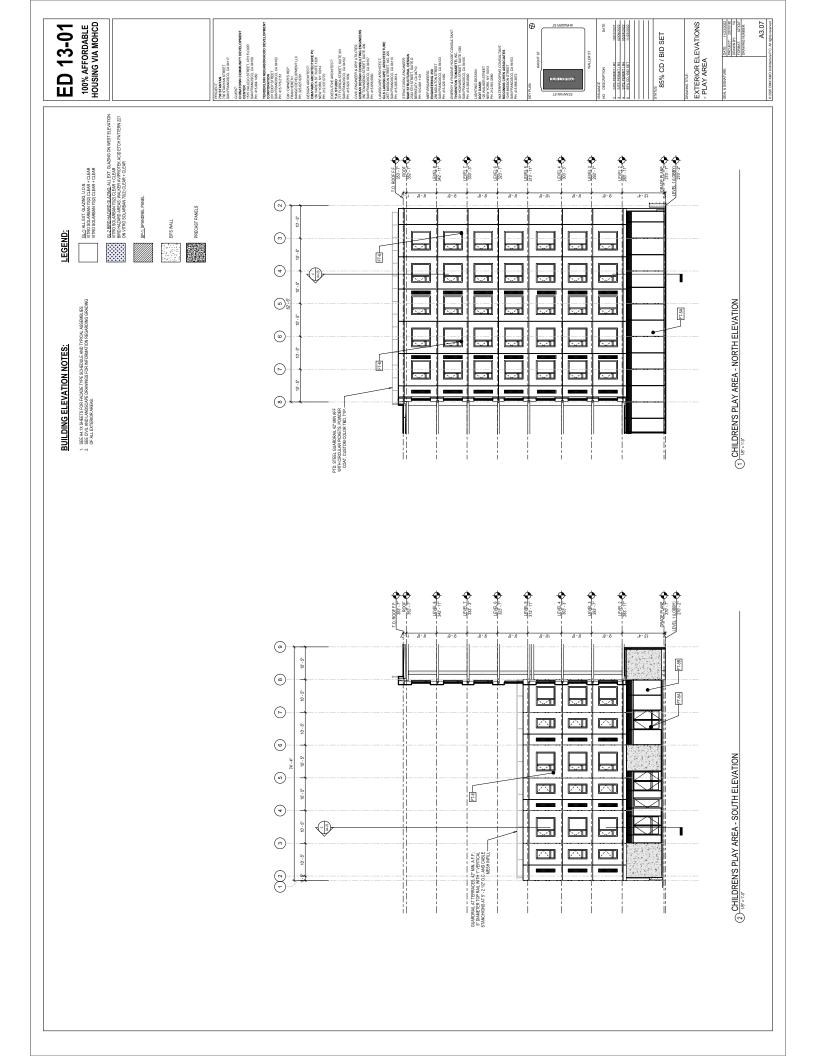


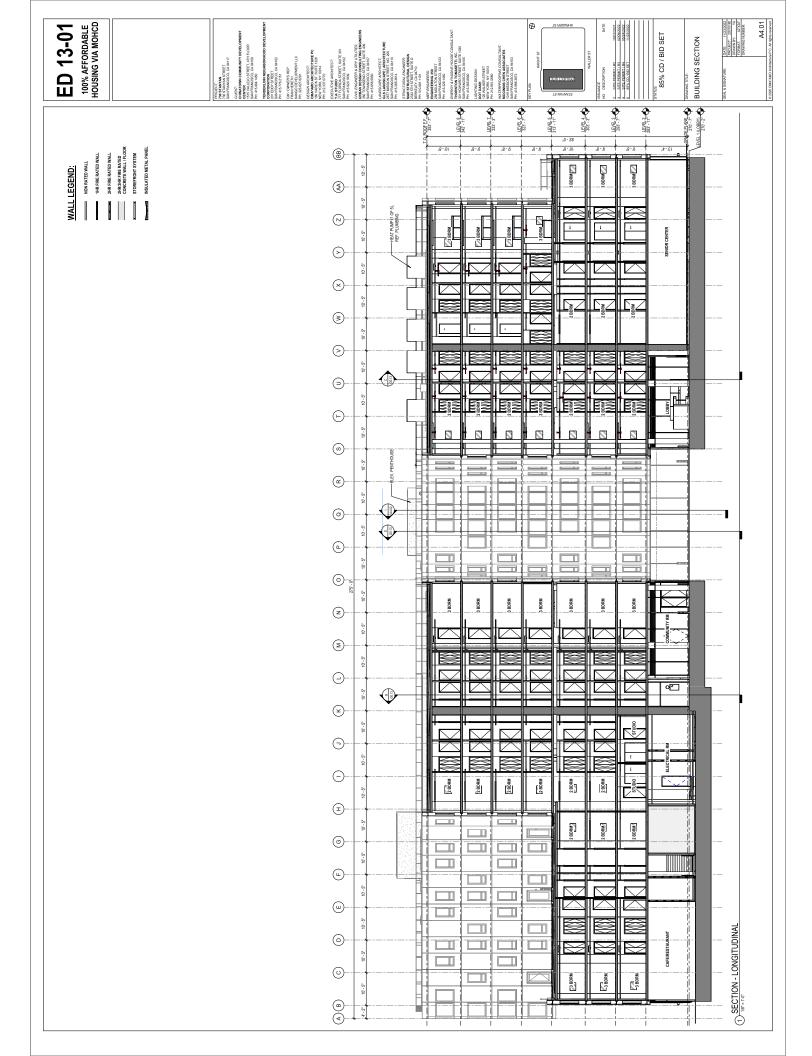


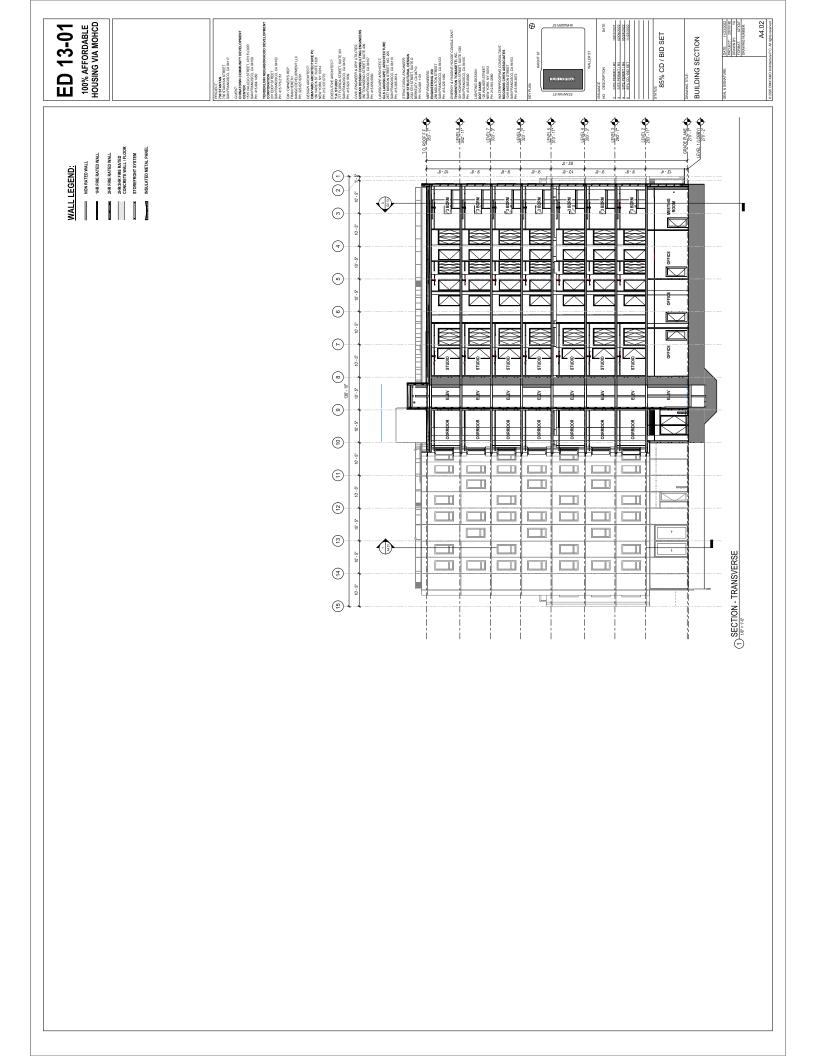


A3.06 100% AFFORDABLE HOUSING VIA MOHCD EXTERIOR ELEVATIONS - INTIMATE GARDENS ED 13-01 85% CD / BID SET - GRADE PLANE GL-1: ALL EXT. GLAZING, U.O.N. VITRO SOLARBAN 70(2) CLEAR + CLEAR VITRO SOLARBAN 70(2) CLEAR + CLEAR (S) SP-1: SPANDREL EIFS WALL _1 (m) 4 (a) @_# BUILDING ELEVATION NOTES: FIF6 1) INTIMATE GARDENS - NORTH ELEVATION (-) CORRIDOR (co) PTD. STEEL GUARDRALL 42" MIN AFF WITH CIRCULAR PICKETS, POWDER COAT, CUSTOM COLOR TBD, TYP. M (a) (2) (2) (a) (co) Д Д (-) @ j. (2) INTIMATE GARDENS - SOUTH ELEVATION A 9 1 Ż (0) M 4 0 Á

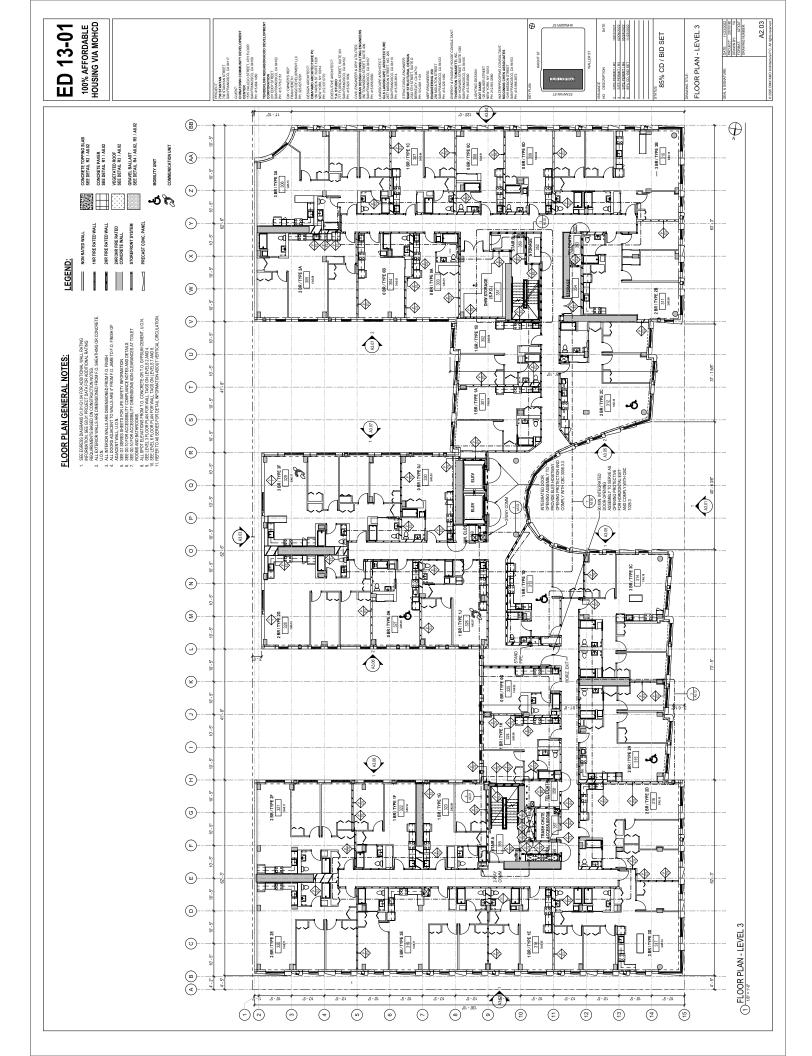
(1) (2)







100% AFFORDABLE HOUSING VIA MOHCD ED 13-01 FLOOR PLAN - LEVEL 2 85% CD / BID SET 1 (8) \bigoplus_{N} CONCRETE PAVER SEE DETAIL R1 / A8.02 (3) $\binom{2}{2}$ **-**08€ \odot THR FIRE RATED WALL 2HR/3HR FIRE RATED CONCRETE WALL STOREFRONT SYSTEM 2HR FIRE RATED WALL NON RATED WALL \otimes 3 > (ASA) (3) FLOOR PLAN GENERAL NOTES: (10 gg/s) \bigcirc (v) (S) (K) 10'-5" 0 <u>a</u> A3.03 0 **Z** (<u>s</u>) <u>-</u> \bigcirc 9 9 A3.06 (<u>E</u>) (a) (r) ш<u>)</u> <u></u> (1) FLOOR PLAN - LEVEL 2 <u>o</u>-00 00 - 901 (a) (9) 6 (E) (12) (2) <u>4</u> (9) 9 (b) (2) (1)



100% AFFORDABLE HOUSING VIA MOHCD ED 13-01 FLOOR PLAN - LEVEL 4 85% CD / BID SET (8) \bigoplus_{N} CONCRETE PAVER SEE DETAIL R1 / A8.02 VEGETATED ROOF SEE DETAIL R3 / A8.02 (3) MOBILITY UNIT $\binom{2}{}$ **-**0€ \odot THR FIRE RATED WALL 2HR/3HR FIRE RATED CONCRETE WALL 2HR FIRE RATED WALL NON RATED WALL \otimes 2 BR / TYPE 2A 405 10509 3 (>) 402 E A3.07 (3) FLOOR PLAN GENERAL NOTES: \odot 1 BR / TYPE 1A 401 (O) (53.07) (K) 3 BR/TYPE 3F 0 - Constant <u>a</u> A3.05 (SA) 0 (Z) (<u>s</u>) 2 BR / TYPE 2G 428 <u>-</u> \bigcirc (-) 9 2BR/TYPE 2# (A3.08 (\pm) (b) (F) Ш <u></u> TLOOR PLAN - LEVEL 4 0 (A) 00 00 - 961 (a) (9) (b) 6 (2) (E) (12) (2) <u>4</u> 0 9 (1)

(8) \bigoplus_{N} CONCRETE TOPPING SLAB SEE DETAIL R2 / A8.02 VEGETATED ROOF SEE DETAIL R3 / A8.02 CONCRETE PAVER SEE DETAIL R1 / A8.02 **(** $\left(\begin{array}{c} 2 \end{array} \right)$ **-**5€ 2HRI3HR FIRE RATED CONCRETE WALL STOREFRONT SYSTEM (>) 2HR FIRE RATED WALL PRECAST CONC. PANEL 1HR FIRE RATED WAL NON RATED WALL \otimes LEGEND: 3 16 STE GENERAL SERVICE OF THE PRODUCTION WINL PATING SECURITY SECURITY OF THE PRODUCTION OF SERVICE RECURRENCES SECULO CHOCKEN CONTROL OF SECURITY OF AN EXPENSION OF A LAND OF THE PRODUCTION OF SECURITY OF A LAND OF THE PRODUCTION OF > A3.07 9 FLOOR PLAN GENERAL NOTES: (F) SOS SOS (O) (Section 1) (K) 0 - Constant <u>a</u> A3.05 (S) 0 EXTERIOR LIGHTING LEGEND: \bigcirc WALL SCONCE FENCE LIGHT WALL SCONCE (E) 2 BR / TYPE 2 516 SYMBOL MARK

EA'

EA'

EB

CC

EC <u>-</u> \bigcirc (-) 9 (Tayly) (S) (\pm) (a) (F) Ш <u></u> TEVEL 5 0 (A) 106.-1 10.-5 '8-'01 4 (a) 6 6 6 (2) **(E)** (2) (2) (<u>‡</u>)

ED 13-01

100% AFFORDABLE HOUSING VIA MOHCD

85% CD / BID SET

FLOOR PLAN - LEVEL 5

A2.05

100% AFFORDABLE HOUSING VIA MOHCD ED 13-01 FLOOR PLAN - LEVEL 6 85% CD / BID SET (8) GRAVEL BALLAST SEE DETAIL R4 / A8.02, R5 / A8.02 \bigoplus_{N} CONCRETE TOPPING SLAB SEE DETAIL R2 / A8.02 VEGETATED ROOF SEE DETAIL R3 / A8.02 CONCRETE PAVER SEE DETAIL R1 / A8.02 **(** MOBILITY UNIT $\left(\begin{array}{c} 2 \end{array} \right)$ **-**0€ 2 BR / TYPE 2K 602 3Mc13 3 BR / TYPE 3K 603 (S) 2HRI3HR FIRE RATED CONCRETE WALL PRECAST CONC. PANEL 1HR FIRE RATED WALL 2HR FIRE RATED WALL STOREFRONT SYSTEM NON RATED WALL 1 \otimes LEGEND: 3 > 9 FLOOR PLAN GENERAL NOTES: (F) 2 BR / TYPE 2C (O) (\$4) (\$4) (K) 0 <u>a</u> A3.03 0 (Z) 2 BR/TYPE 2 2 <u>-</u> \bigcirc (-) 9 A3.06 (**I**) (a) -(-(gg) (II) (m) <u></u> TLOOR PLAN - LEVEL 6 0 (A) 00 (i) (E) (a) 6 **©** (2) 9 6 6 (2) (E) (12) <u>\$</u>

100% AFFORDABLE HOUSING VIA MOHCD ED 13-01 FLOOR PLAN - LEVEL 7 85% CD / BID SET (8) GRAVEL BALLAST SEE DETAIL R4 / A8.02, R5 / A8.02 \bigoplus_{N} CONCRETE TOPPING SLAB SEE DETAIL R2 / A8.02 VEGETATED ROOF SEE DETAIL R3 / A8.02 CONCRETE PAVER SEE DETAIL R1 / A8.02 (2) MOBILITY UNIT $\binom{2}{}$ **-**0€ 3 BR / TYPE 3K 703 2 BR / TYPE 2K 702 (S) 2HR/3HR FIRE RATED CONCRETE WALL PRECAST CONC. PANEL 1HR FIRE RATED WALL 2HR FIRE RATED WALL STOREFRONT SYSTEM NON RATED WALL \otimes LEGEND: 3 > A3.07 9 FLOOR PLAN GENERAL NOTES: (F) 2 BR/TYPE 2C (v) (\$0.50) (K) 0 <u>a</u> A3.05 A3.03 <u></u> (Z) 2 <u></u> \bigcirc <u>-</u> 9 (Hear) A3.08 (I) (a) (II) ш<u>-</u> <u></u> TLOOR PLAN - LEVEL 7 (i) (a) (A) . 00 <u>•</u> (a) (2) 4 6 Ó ٥ (E) (12) 4 (2)

A2.08 100% AFFORDABLE HOUSING VIA MOHCD ED 13-01 FLOOR PLAN - LEVEL 8 85% CD / BID SET (8) GRAVEL BALLAST SEE DETAIL R4 / A8.02, R5 / A8.02 \bigoplus_{N} CONCRETE TOPPING SLAB SEE DETAIL R2 / A8.02 CONCRETE PAVER SEE DETAIL R1 / A8.02 VEGETATED ROOF SEE DETAIL R3 / A8.02 **(**\$)-MOBILITY UNIT (2) **-**0€ 3 BR / TYPE 3K 803 2 BR / TYPE 2K 802 (>) 2HRI3HR FIRE RATED CONCRETE WALL PRECAST CONC. PANEL 1HR FIRE RATED WALL 2HR FIRE RATED WALL STOREFRONT SYSTEM NON RATED WALL \otimes LEGEND: (3) (>) A3.07 9 FLOOR PLAN GENERAL NOTES: (-) 2 BR / TYPE 2C (v) (Section 1) (K) 3 BR / TYPE 3F 816 346.TF 0 <u>a</u> A3.05 (A3.03) 0 (Z) (2) 2 BR / TYPE 00 <u>-</u> $\stackrel{\checkmark}{\bigcirc}$ 9 (-) - A3.08 (**I**) (a) (F) (m) <u></u> FLOOR PLAN - LEVEL 8 0 2 BR/TYPE 24 (A) 00 (i) (E) 6 (2) 9 (a) 6 ٥ (E) (12) <u>4</u> (2)

100% AFFORDABLE HOUSING VIA MOHCD ED 13-01 85% CD / BID SET FLOOR PLAN - ROOF (8) GRAVEL BALLAST SEE DETAIL R4 / A8.02, R5 / A8.02 \bigoplus_{N} CONCRETE TOPPING SLAB SEE DETAIL R2 / A8.02 VEGETATED ROOF SEE DETAIL R3 / A8.02 CONCRETE PAVER SEE DETAIL R1 / A8.02 (3) MOBILITY UNIT $\binom{2}{2}$ **-**0€ (S) 2HRI3HR FIRE RATED CONCRETE WALL PRECAST CONC. PANEL 1HR FIRE RATED WALL 2HR FIRE RATED WALL STOREFRONT SYSTEM NON RATED WALL \otimes LEGEND: 3 1. SEE EGRESS INJUGAMS OIL 6: IN FIZA ADDITIONAL WALL RATING
RECURSIONS RESERVED. THE SERVEN SERVED OF THE SERVED SERVED OF THE SERVED (>) 9 FLOOR PLAN GENERAL NOTES: (F) (v) (K) 0 CORRIDOR EXHAUST, TYP. GRAVEL BALLAS <u>a</u> 0 EXTERIOR LIGHTING LEGEND: (Z) WALL SCONCE FENCE LIGHT WALL SCONCE 2 <u>-</u> \bigcirc <u></u> 9 (I) (a) (r) ш<u>-</u> TERRACE BEYO (2) STAIR A PENTHOUSE ROOF PLAN Œ 0 COMPOSITE ROOF PLAN 0 (i) (a) (A) (2) 6 00 © (1) (a) Ó 6 **(a)** 9 6 (2) Ξ (12) (2) 4

A2.09