

DPH Contracts Report - February 7, 2023

Div.	Contractor	Current Total Contract Not to Exceed (NTE) Amount with Contingency	Proposed Total Contract NTE Amount with Contingency	Change in Total Contract Amount	Current Contract Term	Proposed Contract Term	Prior Annual Amount without Contingency	Proposed Annual Amount without Contingency	Annual Difference	Annual Difference (%)	Requested Action
Behavioral Health Services	Swords to Plowshares	\$3,349,186	\$5,864,345	\$2,515,159	7/1/18-12/31/23	7/1/18--12/31/27	\$594,114	\$611,937	\$ 17,823	2.9%	Amendment One
<p>Purpose: The requested action is the approval of a contract amendment with Swords to Plowshares to increase the Total Contract Amount with Contingency to \$5,864,345, or an increase of \$2,515,159, and to extend the current term from 7/1/18 to 12/31/23 to 7/1/18 through 12/31/27, or an extension of four years for a total contract term of 9.5 years. The current approved contract amount of \$3,349,186 was previously approved by the Health Commission on 12/4/2018. The purpose of this contract is to meet the needs of veterans in ending and preventing homelessness, reducing hospitalizations, reducing the harm caused by substance use, and reducing recidivism rates through supportive services provided with dignity and respect. The proposed amendment exercises Option#2 authorized under RFP-8-2017.</p> <p>Reason for Funding Change: The annual increase is due to the 3.0% annual Cost of Doing Business (CODB) allocation.</p>											
Target Population:	Services are provided to incarcerated and homeless and at-risk adult veterans who reside in San Francisco, with an emphasis on veterans living in shelters, streets, parks, and substandard housing, with the majority or residents residing in the Tenderloin, south of Market, Fillmore and Bayview Hunter's Point neighborhoods. The majority are between ages 51-70, approximately 24% served in combat, 94% are male and approximately 81% suffer mental health disorders including Post Traumatic Stress Disorder (PTSD) and or Traumatic Brain Injury (TBI). More than 76% have substance abuse issues. The incarcerated veteran population reside at San Francisco County Jail #5.										
Service Description:	Swords to Plowshares provides two programs: (1) The Health and Social Services Program outreaches homeless and at-risk adult veterans and helps them access VA healthcare, benefits, and housing (permanent, transitional and emergency). (2) The COVER Program (Community of Veteran's Engaged in Restoration) connects incarcerated veterans at San Francisco County Jail #5 with housing, healthcare, mental health and substance abuse treatment, job training and employment placements.										
UOS (annual)	Health and Social Services Program: (1) Mental Health Services- Mental Health Counseling Services (minutes): \$32,547/ 9,573 UOS at a rate of \$3.40 per minute (2) Community Client Services (Hours) = Outreach, Recruitment and Eligibility Services: \$353,192/ 3,309 UOS at a rate of 106.74 per hour (3) Case Management Brokerage (minutes): \$1,894/ 600 UOS at a rate of 3.16 per minute						COVER Program: Case Management / Brokerage Services (Minutes) (not M-Cal eligible; non AVATAR): \$224,304/ 64,800 UOS at \$3.46 per minute				
UDC (annual)	Health and Social Services Program UDC = 442						COVER Program UDC = 180				
Funding Source(s):	General Fund, Work Order										
Selection Type	RFP 8-2017										
Monitoring	Annual DPH Business Office monitoring through Business Office of Contract Compliance (BOCC). Report scoring suspended for FY-20-21 due to COVID-19 impact. Due to changes in program leadership at the agency as well as development and approval of new objectives, this program was exempted from performance objectives and client satisfaction survey submission requirements for FY-20-21.										

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HIV Health Services	Regents of the University of California, San Francisco (UCSF)- Alliance Health Project	\$6,274,579	\$6,730,910	\$456,331	02/01/17 - 6/30/26 (9.42 Years)	02/01/17 - 6/30/26 (9.42 Years)	\$ 932,783	\$ 827,863	\$ (104,920)	-12.7%	Amendment

Purpose: The requested action is the approval of a contract amendment with the Regents of the University of California, San Francisco (UCSF), Alliance Health Project (AHP) to increase the Total Contract Amount with Contingency to reflect \$6,730,910. The contract term of 02/01/2017 - 06/30/2026 (9.42 years) will remain the same. This contract provides Getting to Zero (GTZ) funded Intensive Case Management Services and Psychiatry as well as other Mental Health Services targeted to Long-Term Survivors of HIV living in SF. The proposed amendment is authorized under RFP 24-2016.

The Department is requesting approval of a Total Contract Amount with Contingency of \$6,730,910, or an increase of \$456,331 due to the following changes: 1) General Fund Cost of Doing Business (CODB) funding in the amount of \$112,164 for FY22/23 through FY25/26, or \$28,041 annually; 2) General Fund BOS Addback Funding for Long-Term Survivors in the amount of \$395,216 for FY22/23 through FY25/26, or \$98,804 annually; and 3) an decrease in the amount of \$51,049 to the 12% Contingency value applied only to current and future years. Previous Contingency Amount was \$448,423. Current Contingency Amount is \$397,374 for current and future years.

Reason for Funding Change: The Annual Funding amount has decreased by \$104,920 due to the following reasons: 1) a decrease of One-Time General Fund carryforward funding in the amount of \$231,765 for FY22/23; 2) an increase in General Fund Cost of Doing Business (CODB) in the amount of \$28,041 for FY22/23; and 3) an increase in General Fund BOS Addback funding for the Long-Term Survivors portion of the program in the amount of \$98,804.

Target Population:	UCSF Alliance Health Project will serve low income and/or un-insured/under-insured and/or homeless persons living with HIV/AIDS in San Francisco. The priority population target for the GTZ Intensive Case Management services is HIV+ clients with multiple complex needs, including suffering from mental health disorders (dually diagnosed) or concurrent co-occurring mental health and substance use disorder (triplly diagnosed), and for whom short-term navigation support is not sufficient to remain engaged in care and maximize quality of life and health.	Other priority populations served are Long-Term Survivors of HIV/AIDS and include men who have sex with men (MSM), the homeless or marginally housed, transgenders, people of color; those newly diagnosed, undocumented, bi/monolingual, substance users including IVDU, those new to SF, those recently released from prison or with criminal justice histories.
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Service Description:	GTZ Intensive Case Management Services: Intensive Case Management: assessment, treatment planning, benefits counseling, life skills development Psychiatry: comprehensive psychiatric evaluation, mental status evaluation, differential diagnosis, clinical and lab tests, case formulation, treatment plans and disposition, and medications with monitoring	Long-Term Survivors Services: Mental Health Services: assessment, outreach, clinical evaluation, diagnosis, navigation services; neuropsychiatric assessment, analysis of tests and methods to diagnose disorders; psychotherapy; treatment for symptom reduction, resilience, and recovery; evaluation for identification and treatment of psychiatric disorders; mental status evaluation, differential diagnosis; psych medications support and monitoring; monitor clinical benefits of psychotropic meds including adherence and side effects; prescription refills, psych consultation
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UOS (annual)	GTZ Intensive Case Management Services: Intensive Case Management Hours: \$419,889/ 2,208 UOS = \$190.17 Psychiatry Encounters: \$22,499/ 60 UOS = \$374.98					Long-Term Survivors Services: Mental Health Services Hours: \$385,475/ 2,658 UOS = \$145.02					
UDC (annual)	GTZ ICM UDC = 49					Long-Term Survivors UDC =125					
Funding Source(s):	General Fund										
Selection Type	RFP 24-2016 Getting to Zero: Community-Based Intensive Case Management Services for HIV-positive Clients with Complex Needs										
Monitoring	Annual DPH Business Office monitoring through Business Office of Contract Compliance (BOCC). Report scoring suspended for FY-20-21 due to COVID-19 impact. The program met 100% of its contracted performance objectives and 96% of its contracted units of service target.										

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SFHN/ ZSFG/ LHH	Cross Country Staffing, Inc.	\$9,000,000	\$5,000,000	(\$4,000,000)	9/1/17 - 12/31/22 (5yrs 4mos)	1/1/23 - 12/31/25 (3yrs)	\$1,506,697	\$1,488,095	(\$18,602)	-1.25%	New Original Agreement (to continue existing services)

Purpose: The requested action is the approval of a new three-year contract in the amount of \$5,000,000 to provide as-needed, temporary radiology registry services to the San Francisco Health Network and other network facilities (including partner sites) for the period of 1/01/23 through 12/31/25. **(PLEASE NOTE: Current Contract information above represents information in the previous contract that has just ended and is represented here only to provide a comparison to new contract continuing these services.)** Cross Country Staffing, Inc. was recently selected under RFP, SFGOV-0000007075 resulting in the proposed new contract. Cross Country Staffing, Inc. is one of four awarded providers for radiology services under this new RFP. This is a continuation of an existing services procured under a previously awarded contract and RFP, that expired on 12/31/22. Utilization varies due to the need to provide services for un-filled positions and unanticipated staff absences.

Reason for Funding Change: The Department is requesting the approval of a Total Contract Amount of \$5,000,000. While this is a new contract, for comparison purposes, the proposed change in the Total Contract Amount resulting in a decrease of \$4,000,000 between the two contracts is due primarily to the length in the contract term decreasing from 5.4 years vs 3 years. The decrease in the annual difference is attributed to less DPH vacant positions, i.e. the Department has filled some of its vacancies, thereby reducing the needed usage for as-needed, registry services. The proposed Total Contract Amount of \$5,000,000 includes \$4,464,286 and a 12% contingency of \$535,714 applied for FY22/23 thru FY25/26.

Target Population:	The San Francisco Health Network, Zuckerberg San Francisco General Hospital(ZSFG), Laguna Honda Hospital (LHH) and other network facilities as needed.
Service Description:	Short term temporary, as-needed radiology personnel available through the registry for the City and County of San Francisco Department of Public Health at Zuckerberg San Francisco General Hospital (ZSFGH), Laguna Honda Hospital and Rehabilitation Center (LHH) and other network facilities for use during unusually high patient activity or low staffing due to absenteeism, retirement, or the inability to acquire qualified personnel.
UOS (annual)	Hours worked by each assigned radiology personnel.
UDC (annual)	N/A
Funding Source(s):	General Fund, and possible FEMA Reimbursement
Selection Type	RFP_SFGOV-0000007075 Radiology Services
Monitoring	The services will be monitored in accordance with Hospital and network monitoring procedures by the radiology department Program Manager assigned to these services.

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SFHN/ ZSFG/ LHH	Tryfacta, Inc.	\$5,000,000	\$9,000,000	\$4,000,000	6/1/21 - 12/31/2023 (31 months)	6/1/21 - 12/31/2023 (unchanged)	\$1,728,211	\$3,110,599	\$1,382,388	44.4%	Amendment #1 to Original Agreement

Purpose: The requested action is the approval of a contract amendment to procure additional as-needed nurse registry services for the Department of Public Health.

Reason for Funding Change: The Department has experienced a great increase in the need for as-needed nurse registry services. In addition to past issues such as COVID and other emergent issues, ongoing recruitment and staffing issues continue to drive the need for nursing registry services. Laguna Honda Hospital (LHH) continues to experience many vacancies among nursing staff due to retirements, resignations, and staff leaving for other positions. Regional and nationwide challenges in the recruitment and retention of nursing professionals continue as well. The annual amount of this as-needed contract has been increased to be better able to meet this need.

Target Population:	The San Francisco Health Network, Zuckerberg San Francisco General Hospital(ZSFG), Laguna Honda Hospital (LHH) and other network facilities as needed.
Service Description:	Short term temporary, as-needed nursing personnel available through the registry for the City and County of San Francisco Department of Public Health at Zuckerberg San Francisco General Hospital (ZSFGH), Laguna Honda Hospital and Rehabilitation Center (LHH) and other network facilities for use during unusually high patient activity or low staffing due to absenteeism, retirement, or the inability to acquire qualified personnel.
UOS (annual)	Hours worked by each assigned nursing personnel.
UDC (annual)	N/A
Funding Source(s):	General Fund, and possible FEMA Reimbursement
Selection Type	RFP 37-2020
Monitoring	The services will be monitored in accordance with Hospital and network monitoring procedures by the nursing department leadership utilizing these services. The Nursing Director of Nursing Operations at LHH, has weekly meetings with the provider to discuss staffing needs, evolving service issues and performance expectations and delivery.