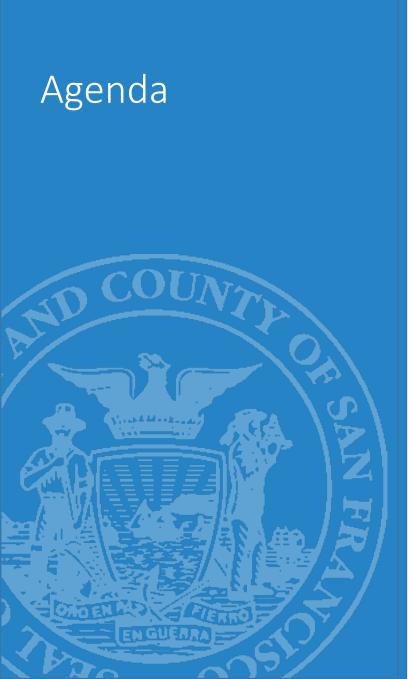
Affordable Housing General Obligation Bonds Update

CGOBOC February 27, 2023



Mayor's Office of Housing and Community Development City and County of San Francisco



- Affordable Housing GO Bonds
 Overview
- 2015 GO Bond Update
- 2019 GO Bond Update
- 2016 GO Bond Update

Affordable Housing GO Bonds Overview



- Need for the bonds
- Target communities
- Affordable Housing GO Bonds differ from other City GO Bonds
- 2015 and 2019 Bond may be one of several funding sources
 - City loans jump start development

Affordable Housing GO Bonds 2015 Update

CGOBOC February 27, 2023



Mayor's Office of Housing and Community Development City and County of San Francisco

2015 Affordable Housing Bond Update



- \$310M bond passed in November 2015
- First Issuance: \$75.1M
 - Issued October 2016
 - 99.9% spent as of December 2022
- Second issuance: \$142.1M
 - Issued May 2018
 - 99.3% spent as of December 2022
- Third issuance: \$92.8M
 - Issued October 2019
 - 60% spent as of December 2022

2015 Affordable Housing Bond Program Summary (in millions)



	Issua	nce l	Issuance 2 Issuance 3			TOTAL		
Public Housing	\$	41.0	\$	0.4	\$	38.6	\$	80.0
Low-Income Housing	\$	24.2	\$	68.4	\$	7.4	\$	100.0
Low-Income Housing (Mission)	\$	6.1	\$	43.1	\$	0.8	\$	50.0
Middle-Income Housing	\$	3.8	\$	30.2	\$	46.0	\$	80.0
TOTAL	\$	75.1	\$	142.1	\$	92.8	\$	310.0



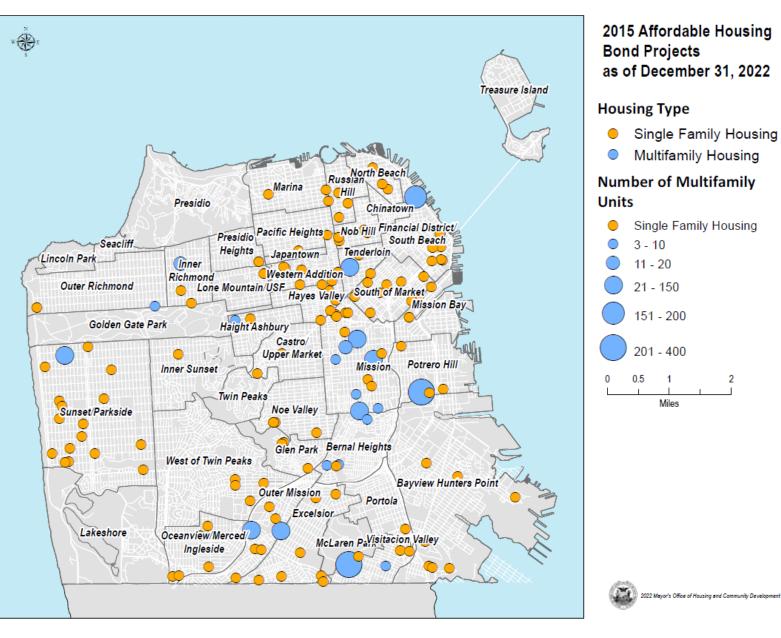
4840 Mission development expected to be completed in fall of 2023. 2015 Affordable Housing Bond Spenddown Timeline



- First and Second issuance projected to be fully expended by end of 2023
- Third bond issuance is projected to be fully expended in 2024.
 - Third issuance expenditure schedule is mainly driven by \$25M allocation to educator housing at 43rd and Irving which started construction in mid-2022.
 - Potrero Block B additionally expected to be completed in mid-2024.

2015 Affordable Housing Bond **Project Locations**





Mayor's Office of Housing and Community Development

2

2015 Affordable Housing Bond Unit Production Summary As of December 2022



	Affordable Units in Predevelopment	Affordable Units in Construction	Affordable Units Completed	Projected Total Affordable Units
Public Housing – Potrero Parcel X Vertical	0	0	72	72
Public Housing – Potrero Infra (Affordable)	157	0	0	157
Public Housing – Potrero Infra (Market Rate)*	125	0	0	125
Public Housing – Sunnydale Parcel Q Vertical	0	0	55	55
Public Housing – Sunnydale Block 6	0	0	167	167
Low Income Housing – 500 Turk	0	0	108	108
Low Income Housing – 1296 Shotwell	0	0	94	94
Low Income Housing – 88 Broadway/ 735 Davis	0	0	115	115
Low Income Housing – Balboa Park Upper Yard	0	112	0	112
Low Income Housing - Small Sites (Rehab)	0	0	80	80
Low Income - Mission Set Aside 1990 Folsom	0	0	143	143
Middle Income DALP ***	20	N/A	97	117
Middle Income TND ***	4	N/A	56	60
Middle Income Teacher Housing – 43 rd & Irving	0	135	0	135
Middle Income Prod – 88 Broadway/ 735 Davis	0	0	10	10
Middle Income Prod – 482 Geneva	0	18	0	18
TOTAL	306	265	997**	1,568
Mayor's Office of Housing and Commu	nity Development			9

88 Broadway / 735 Davis – 115 Units

Projects Funded by 2015 Affordable Housing Bond

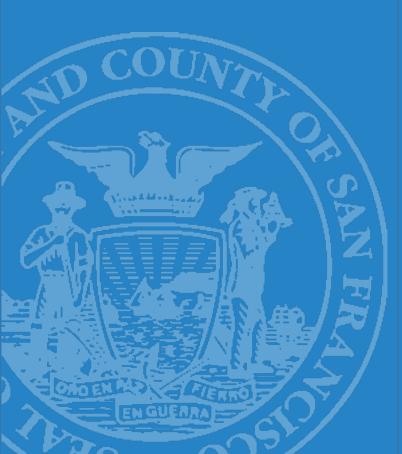




Image by Bruce Damonte

Mayor's Office of Housing and Community Development

Balboa Park Upper Yard – 112 Low-Income & 18 Middle-Income Units

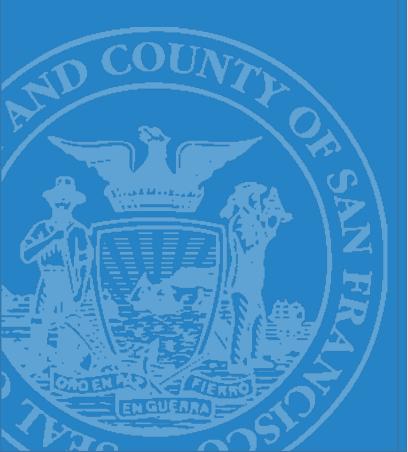
555 Larkin – 108 Low-Income Units

Rendering by David Baker Architect

43rd & Irving (Shirley Chisholm Village) – 135 Units



Questions & Answers



Affordable Housing GO Bonds 2019 Update

CGOBOC February 27, 2023



Mayor's Office of Housing and Community Development City and County of San Francisco

2019 Affordable Housing Bond Update



- \$600M bond passed in November 2019
- First Issuance: \$254.1M
 - Issued March 2021
 - 46% spent as of December 2022
- Planned Second Issuance: Estimated not-to-exceed \$172.0M
 - Resolution passed by the Board in February 2023

2019 Affordable Housing Bond Program Summary (in millions)

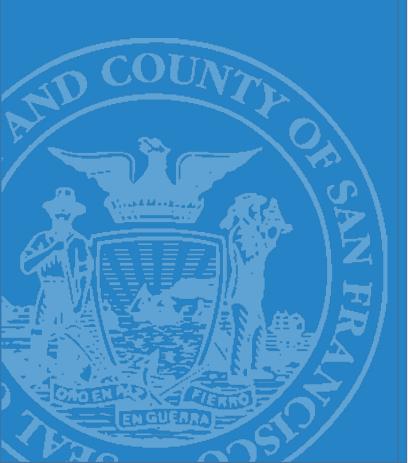


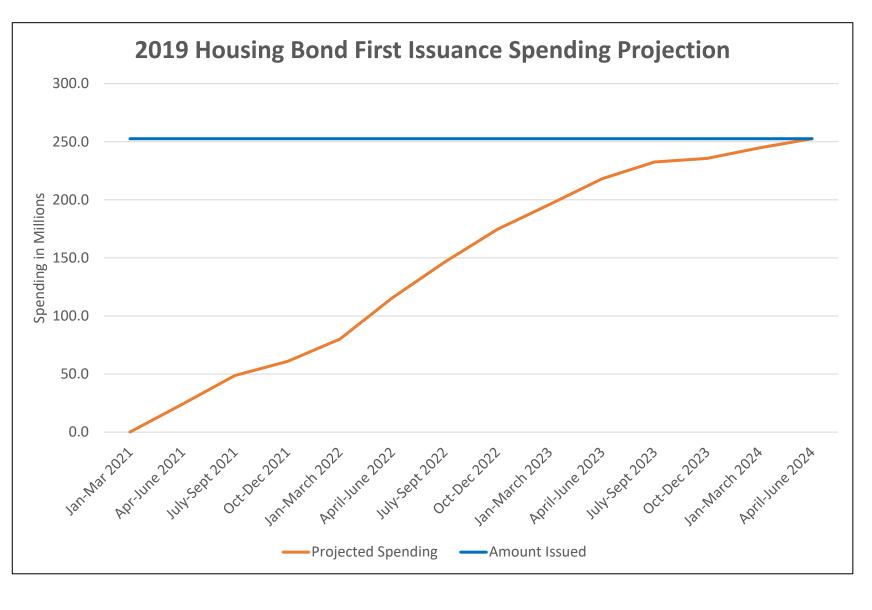
- First issuance projected to be spent by mid-2024
- Second issuance expected in late April 2023
- Third issuance currently anticipated for early 2024

	Issuance 1		Issuance 2		Other Issuances		TOTAL	
Public Housing	\$	50.6	\$	97.9	\$	1.5	\$	150.0
Low-Income Housing	\$	143.7	\$	38.6	\$	37.7	\$	220.0
Preservation and Middle-Income Housing	\$	37.1	\$	9.4	\$	13.5	\$	60.0
Senior Housing	\$	21.2	\$	20.4	\$	108.4	\$	150.0
Educator Housing	\$	-	\$	-	\$	20.0	\$	20.0
TOTAL	\$	252.6	\$	166.3	\$	181.1	\$	600.0

* Cost of issuance amounts are included in Other Issuances.

2019 Affordable Housing Bond 1st Issuance Projected Spending

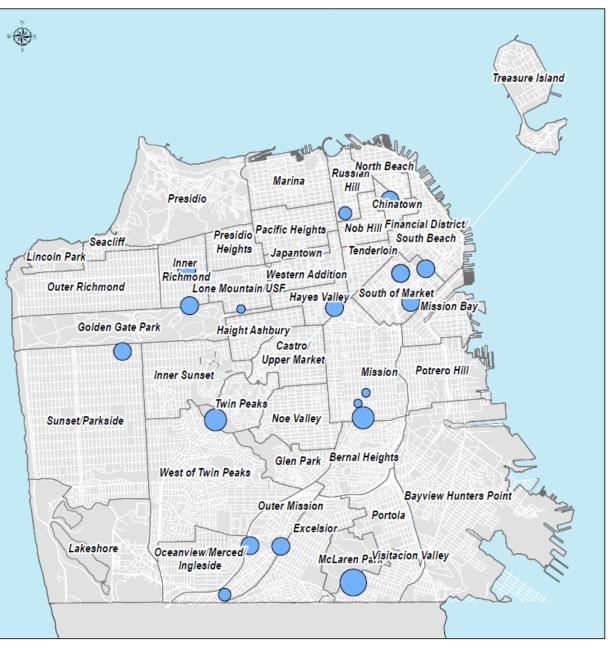




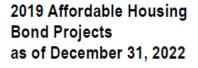
Mayor's Office of Housing and Community Development

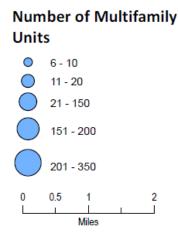
2019 Affordable Housing Bond 1st Issuance Project Locations











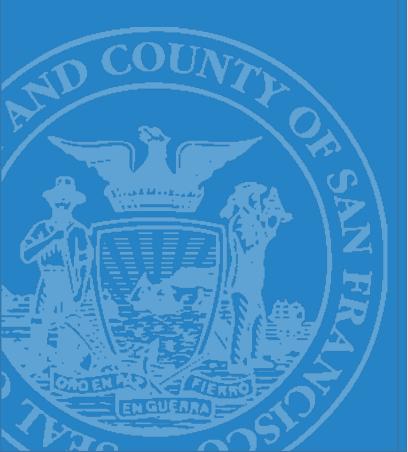
2022 Meyor's Office of Housing and Community Development

2019 Affordable Housing Bond Unit Production Summary As of December 2022



	Affordable Units in Predevelopment	Affordable Units in Construction	Affordable Units Completed	Projected Total Affordable Units
Public Housing - HOPE SF - Sunnydale Ph 3 Infra Predev, Blk 7 & 9 Vertical	169	0	0	169
Public Housing - HOPE SF - Potrero Block B Gap	0	282	0	282
Public Housing - HOPE SF - Sunnydale Blk 3A Vertical Gap	84	0	0	84
Public Housing - HOPE SF - Sunnydale Blk 3B Vertical Gap	90	0	0	90
Public Housing - Scattered Sites	0	69	0	69
Low Income - 921 Howard Gap	0	102	0	102
Low Income - Balboa Park Upper Yard Gap	0	130	0	130
Low Income - 4840 Mission Gap	0	137	0	137
Low Income - Treasure Island C3.1 Mercy + CC Gap	0	138	0	138
Low Income - Perm Supportive for Single Adults Maceo May	0	105	0	105
Low Income - Perm Supportive for People With Chronic Mental Illness	0	8	0	8
Low Income - 78 Haight - Parcels (R, S & U) Gap Low Income - Geographic Equity Family Acquisition - 2550	0	63	0	63
Irving	90	0	0	90
Low Income - 730 Stanyan Gap	160	0	0	160
Middle Income - Preservation: Small Sites NOFA	94	12	0	106
Middle Income - 921 Howard Gap	0	101	0	101
Senior Housing - Laguna Honda Hospital Senior Housing Predev	200	0	0	200
Senior Housing - Geographic Equity Senior Acquisition - 4200 Geary	98	0	0	98
Senior Housing - 772 Pacific Predev	70	0	0	70
TOTAL	1,055	1,147	0	2,202
Mayor's Office of Housing and Community	Development			20

Questions & Answers

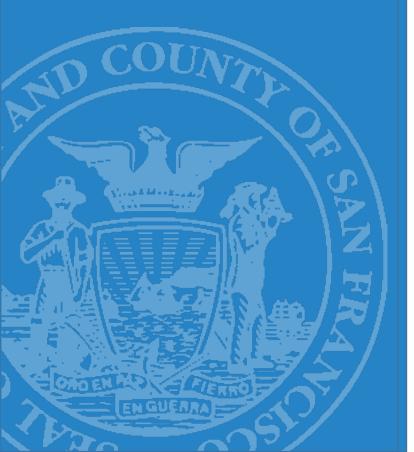


Affordable Housing GO Bonds 2016 Preservation and Seismic Safety (PASS) Program Update CGOBOC February 27, 2023



Mayor's Office of Housing and Community Development City and County of San Francisco

1992 Prop A (SSLP)



- Prop A to fund seismic safety loans after Loma Prieta earthquake passed in 1992
- \$350M bond known as the Seismic Safety Loan Program (SSLP)
 - \$60M for Deferred Loans
 - \$90M for Below Market Rate Loans
 - \$200M for Market Rate Loans
- Program was underutilized only \$90M in loans originated over more than 20 years

Affordability Restrictions



- Permanent affordability restrictions for Deferred Loans and Below Market Rate Loans
- Maximum average rent and household income at 80% AMI, and cap at 120% AMI

AMI	Rent ¹	Income ²
80%	2,494	99,750
120%	3,741	149,650

 Prohibition on capital improvement pass-through for market-rate loans

Notes:

- 1. 2022 MOHCD AMI maximum 2-bedroom gross rent
- 2. 2022 MOHCD AMI maximum 3-person household income

Eligible Uses

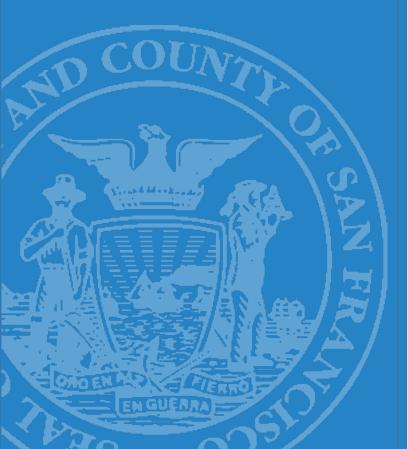


- Seismic retrofits to unreinforced masonry buildings,
- Acquisition/rehabilitation, and preservation of affordable housing
- Small Sites (buildings with 5-50 units)
- Larger multi-unit and mixed-use residential buildings
- Single-Room Occupancy hotels (SRO)

What's not eligible:

- New construction
- Acquisition without rehabilitation

Complements MOHCD's Acquisition and Preservation Programs





3661 19th Street- 12 units

- \$3,030,000 in PASS financing
- Acquisition by MEDA in January 2023 ended 3YR Ellis Act eviction proceedings.
- Preserved as permanently affordable housing (<80% AMI)

3154-3158 Mission Street- 10 units

- \$4,388,000 in PASS financing at Perm takeout July 2022
- Stabilized Legacy Business with long-term lease
- Preserved as permanently affordable housing (<80% AMI)

PASS Financing



Models:

- Direct financing for acquisition and rehabilitation
- Permanent take-out financing

Terms:

- Market Rate, Below Market Rate, and Deferred loans are combined to achieve a low-cost blended interest rate.
- 40-year loan term
- 2019 Series A Rate 3.4%
- 2020 Series C Rate 2.57%
- 2023 Series X Rate 5.75%* Subject to bond market trends

Update on 1st Issuance: Pipeline



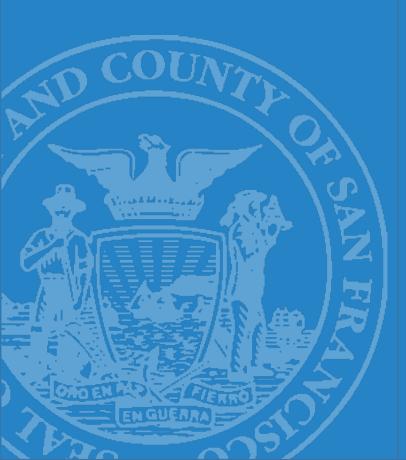
Project Name	Sponsor	Residential Units	Commerci al Units	Market Rate (MR)	Below Market Rate (BMR)	Deferred (D)	Total PASS Loans	Status
60 28th Street	MEDA	6		584,001	376,556	61,443	1,022,000	Closed
Purple House	SFCLT	10		610,39 9	394,461	64,140	1,069,000	Closed
1201 Powell Street	CCDC	17	1	1,224,575	789,588	128,837	2,143,000	Closed
1411 Florida Street	MEDA	7		821,669	530,991	86,340	1,439,000	Closed
3280 17th Street	MEDA	11	5	3,078,832	1,989,648	323,520	5,392,000	Closed
4830 Mission Street	MEDA	21	6	5,225,221	3,376,719	549,060	9,151,000	Closed
462 Green Street	CCDC	7		368,295	238,005	38,700	645,000	Closed
305 San Carlos Street	MEDA	12	2	1,373,826	887,814	144,360	2,406,000	Closed
65-69 Woodward Street	MEDA	6		734,877	474,903	77,220	1,287,000	Closed
654 Capp Street	MEDA	7		1,191,677	770,103	125,220	2,087,000	Closed
937 Clay Street	CCDC	73	3	2,515,255	1,625,445	264,300	4,405,000	Closed
520 Shrader Street	SFHDC	7		1,140,287	736,893	119,820	1,997,000	Closed
70 Belcher Street	SFCLT	5		685,771	443,169	72,060	1,201,000	Closed
1353 Stevenson Street	MEDA	3		1,115,734	721,026	117,240	1,954,000	Closed
3544 Taraval Street	MEDA	6		341,458	220,662	35,880	598,000	Closed
270 Turk Street	TNDC	86		4,638,804	2,997,756	487,440	8,124,000	Closed
1382 30th Avenue	MEDA	4		383,141	247,599	40,260	671,000	Closed
3254-3264 23rd Street	MEDA	6	5	1,033,510	667,890	108,600	1,810,000	Closed
369 3rd Avenue	MEDA	12	1	1,847,756	1,194,084	194,160	3,236,000	Closed
2260 Mission Street	MEDA	6	1	825,666	533,574	86,760	1,446,000	Closed
South Park Scattered Sites	MHDC	107	2	6,753,788	4,364,532	709,680	11,828,000	Committed
1535 Jackson Street*	CCDC	3		752,897	430,008	84,223	1,267,128	Committed
3158 Mission Street (El Rio)	MEDA	8	2	2,505,548	1,619,172	263,280	4,388,000	Closed
239 Clayton Street	MEDA	8		1,082,045	699,255	113,700	1,895,000	Committed

PASS Program Changes After COVID



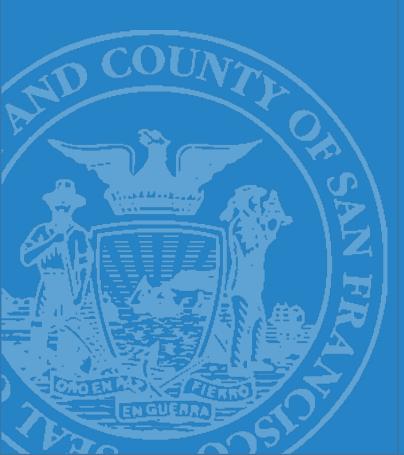
- MOHCD created a COVID-19 forbearance program created to stabilize affordable housing operations and extended through March 2022 to facilitate the workout of all seven COVID-impacted projects. All projects are now back to making regular payments
- In response to these challenges MOHCD updated underwriting guidelines:
 - Increase DSCR to 1.15
 - Doubling vacancy assumptions
 - This allows sponsors to have more cash flow to weather future financial challenges
 - Looking at bundling projects together to crosssubsidize and support across multiple small sites

Second Issuance Anticipated Pipeline



							Total	
Project Name	Sponsor	Residential Units	Commerc ial Units	Market Rate (MR)	Below Market Rate (BMR)	Deferred (D)	PASS Loans	Status
Through Line Apartments	CCDC	88	3	5,175,891	2,855,664	467,445	8,499,000	Closed
San Cristina	СНР	58	2	4,886,616	2,696,064	441,320	8,024,000	Committed
53 Columbus Street	SFCLT	21	1	2,579,115	1,422,960	232,925	4,235,000	Refi
534 Natoma Street	SFCLT	5	-	817,887	451,248	73,865	1,343,000	Refi
168 Sickles	SFHDC/MEDA	12		1,246,623	687,792	112,585	2,047,000	Closed
3329 20th Street	MEDA	10		485,982	268,128	43,890	798,000	Refi
566 Natoma	MEDA	5		521,304	287,616	47,080	856,000	Committed
3661 19th St	MEDA	12		2,069,991	1,142,064	186,945	3,399,000	Closed
3225 24th Street	MEDA	6	0	819,714	452,256	74,030	1,346,000	Committed
63 Lapidge Street	MEDA	6		1,019,466	562,464	92,070	1,674,000	Refi
4042 Fulton Street	SFCLT	5		831,894	458,976	75,130	1,366,000	Refi
308 Turk Street	SFCLT	20		2,013,354	1,110,816	181,830	3,306,000	Refi
Pigeon Palace	SFCLT	6		1,070,622	590,688	96,690	1,758,000	Refi
Merry-Go-Round House	SFCLT	14		1,364,769	752,976	123,255	2,241,000	Refi

Second Issuance Anticipated Pipeline, Continued



Project Name	Sponsor	Resident ial Units	Comme rcial Units	Market Rate (MR)	Below Market Rate (BMR)	Deferred (D)	Total PASS Loans	Status
344 Precita Avenue	MEDA	3	1	421,428	232,512	38,060	692,000	Refi
3329 20th Street	MEDA	10		485,982	268,128	43,890	798,000	Refi
3800 Mission	MEDA	5	1	761,859	420,336	68,805	1,251,000	Refi
1015 Shotwell	MEDA	10		1,478,043	815,472	133,485	2,427,000	Refi
19 Precita	MEDA	3		570,633	314,832	51,535	937,000	Refi
SOMA - TBD	SFHDC	4		416,556	229,824	37,620	684,000	Prospect
936 Geary	Novin/SFHDC	31	2	2,107,749	1,162,896	190,355	3,461,000	Committed
2676 Folsom	MEDA	10		1,357,461	748,944	122,595	2,229,000	Committed
375 14th St	SFHDC	16		1,112,643	613,872	100,485	1,827,000	Committed
1130 Fillbert	SFCLT	4		760,641	419,664	68,695	1,249,000	Prospect
Ambassador Ritz	TNDC	198	5	6,699,000	3,696,000	605,000	11,000,000	Committed
300 Ocean Ave	MEDA	8		1,437,849	793,296	129,855	2,361,000	Prospect
Maria Alicia	MHDC	20	2	411,684	227,136	37,180	676,000	Prospect
1652 Eddy	Bernal	7		873,915	482,160	78,925	1,435,000	Prospect
3434 18th St	MHDC	11		1,431,759	789,936	129,305	2,351,000	Committed

Mayor's Office of Housing and Community Development

Questions & Answers

