Treasure Island Board of Directors

Informational Item No. 4: Fiscal Year 2023-2024 Budget Introduction



December 20, 2022

City & County of San Francisco Treasure Island Development Authority

FY2023-24 Budget Timeline

- December 15th Mayor released FY24 & FY25 Budget Instructions
- December 20th FY 2023-24 Budget Introduction to TIDA Board
- January 11th Bring draft budget to the TIDA Board for review/comment
- **February 8th** Bring proposed budget to the TIDA Board for approval to submit to Mayor's Budget Office
- Early February TIDA proposed budget submission to City Administrator's Central Budget & Planning Office
- Mid-February City Administrator submits budget to Mayor's Budget Office
- **March** Proposed department budgets are published on the Controller's Office website. Controller publishes an update to the 5-Year Financial Plan (Joint Report), which highlights near-term budgetary shortfalls
- June 1st Mayor's Budget Office publishes two-year budget
- June Budget and Finance Committee hearings
- July 1st Mayor's Proposed Budget is loaded into financial system by Controller's Office
- July Board of Supervisors adopts FY2023-24 & FY2024-25 Budget



Mayor's Budget Instructions

- On December 15th, the Mayor's Budget Office released budget instructions announcing a \$728M projected deficit over the next 2 fiscal years
- To balance the citywide budget, General Fund departments were asked to decrease ongoing General Fund support by 5% ongoing in FY24 and another 3% ongoing in FY25 to provide General Fund savings
 - The Mayor will be focused on policy priorities of economic recovery, clean and safe streets, homelessness and mental health
- Non-General Fund departments are being directed to balance within their own revenue projections. TIDA is considered a Non-General Fund department, as it does not receive any revenue support from the General Fund.
- In addition, the City Administrator's budget will focus on resolving chronic operational issues in the ongoing effort to stabilize ADM's core service delivery



Fiscal Year 2021-2022 Year-End Close

FY2022 Actuals

Revenues

- Commercial leasing revenues were approx. \$870K* *above* adopted budget
- Residential leasing revenues were approx. \$722K* *above* adopted budget
- Higher than budgeted rent revenues was largely due to conservative budget estimates, improved rent collection efforts, and identifying new lease opportunities

Expenses

- TIDA expenditures were approx. \$5.92M* *below* adopted budget
- Savings largely due to development professional contracts that were not entered into due to scheduling delays, unfilled TIDA staffing positions, and PUC utilities and maintenance savings

TICD Shortfall Payment

- Since TIDA's total Authority Cost expenses were below total revenues, no shortfall payment was invoiced to TICD
- TICD was invoiced \$5,860,475 for direct development costs (City Costs)
- Approximately \$4.77M below adopted budget expected from TICD



*Amounts are unaudited and may not be epresentative of any back-rent collected after year-end close.

TICD Shortfall Payment

<u>DDA Requirement</u>

- Prior to 2015, TIDA revenues exceeded expenses
- Surplus revenues were put into a reserve account
- Subsequent to 2015 as expenses exceeded revenues, funds from the reserve account were used to balance revenues
- Per the DDA, when the reserve account is exhausted, TIDA is to invoice TICD for an amount to balance revenues and expenses

Payments To-Date

- FY 2019-20 was the first year in which it became necessary to invoice TICD to cover TIDA budgetary shortfalls; TICD was invoiced \$5,320,248 to balance FY2020 expenses
- In FY 2021, TICD was invoiced \$7,965,964 to balance FY2021 expenses; approx.
 \$2.71M under adopted budget
- In FY 2022, TICD was not invoiced any additional amount to balance FY2022 expenses



Fiscal Year 2022-23 Mid-Year Performance

- Commercial leasing revenues are tracking at/near budget
- Residential leasing revenues are tracking at/near budget
- Commercial rent collections have improved and stabilized to pre-pandemic levels
 - The majority of tenants became current with their rent this year
 - During Covid-19, a small number of tenants terminated their leases or decreased their leaseholds, though there have been other tenants who have back-filled vacancies
- Total expenditures are expected will be within budget
- As anticipated in the budget, total FY2022-23 expenses will likely exceed revenues
 - TICD will be responsible for supplementing TIDA revenues to balance current FY expenses as required under the DDA; TIDA anticipates invoicing TICD for a shortfall payment, if any, by fiscal year end (\$4.1M Authority Costs revenue budgeted in FY2023)
 - TICD will be responsible for funding various Subsidies as required by the DDA (\$2.3M DDA Subsidies revenue budgeted in FY2023)
 - TIDA is now invoicing TICD for direct development costs on a quarterly basis (\$10.8M City Cost revenue budgeted in FY2023)



FY 2022-23 Budget Planning

- Mayoral Budget Instructions will be released on December 15th
- <u>Department-phase of budget planning</u>:
 - 1. Starting point start with second year of prior 2-year adopted budget: \$31.33M in FY 2023-24
 - 2. Budget adjustments:
 - What will the revenue projections look like in FY23-24? Is there revenue uncertainty?
 - Where do we anticipate budget growth and possible increases?
 - Are there areas where we can identify cost savings?
 - 3. Review proposed budget with TICD
 - 4. Present proposed budget to TIDA Board for review and approval for submission to City Administrator's Budget and Planning Office who will share with Mayor's Budget Office
 - <u>Mayor-phase of budget planning:</u> typically minor changes made by Mayor's Budget staff
 - Mayor's Proposed Budget published and presented to the Board of Supervisors



FY 2023-24 Budget Planning

Anticipated Budget Growth:

- Developer Housing Subsidies to support future affordable housing development
- Parks maintenance for newly completed parks
- Transitional housing related fees/costs
- Westside Bridges local match funding to leverage state/federal grants
- Public Works Construction oversight and other services for development
- PUC Engineering and fields services support for development
- City agency and consultant professional services/contracts in support of development program



FY 2023-24 Budget Planning

Contract Services:

- As-needed engineering services
- Transitional housing advisory services
- Task-Force/program management support
- Environmental assessment/planning studies
- Park planning and operations support



Community Serving Programs Support

Total Support Services:

- One Treasure Island (ShipShape, food pantry, construction training program, community facilities planning, etc.)
- YMCA Operations free to island residents
- Island youth participation in Boys & Girls Club Camp Mendocino summer program
- After-school & on-island summer youth programs
- Childcare Center Facility maintenance & operating subsidy
- Dept. of Public Health on-island services
- Traffic management during Fleet Week, July 4th, and New Year's Eve



Discussion

