# BIC Regular Meeting of December 14, 2022

Agenda Item 4c



## Financial Calendar - Annual Cycle

#### Fiscal Year: July 1 through June 30

- Books close August September
- City's Annual Comprehensive Financial Report published November March

#### **Budget Calendar**

- December February: departments create and submit a 2-year budget proposal
- February June: Mayor's Budget Office develops the Mayor's budget
- July August: BOS modifies the Mayor's budget and approves the final budget

## **BIC Finance Reporting - What to Expect**

Months	Finance Reporting
July – August	Regular update
September	Previous Fiscal Year close and new Fiscal Year budget
October – December	Regular update
January	6-Month projections
February	Next Fiscal Year department budget submission
March	Regular update
April	9-Month projections
May – June	Regular update

### Fund Balance - Overview

Revenue began to rise sharply in FY11

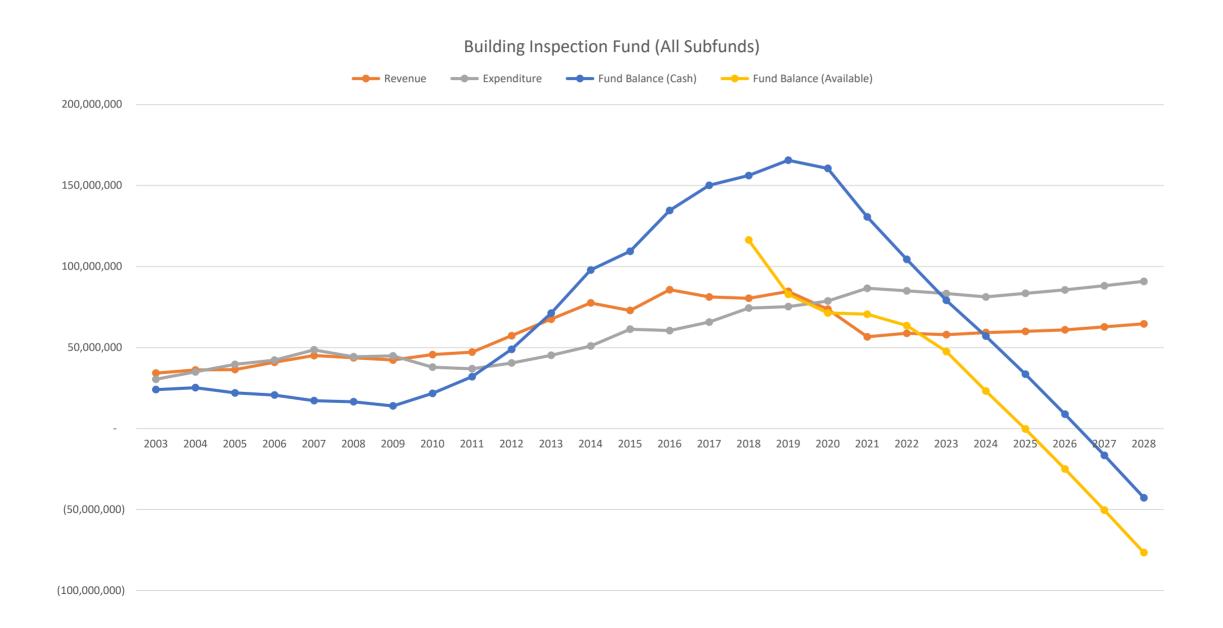
In 2020, due to the pandemic, revenue dropped \$28M (33%)

Current Position - \$95M Cash, \$48M uncommitted balance

Current Operating Deficit - \$25M per year

If no changes, cash projected to run out in FY26

### **Fund Balance - Overview**



## **Draft Proposal – Preliminary Requests**

#### Revenue

- Fee study kick-off in December
- \$2.8M COVID reimbursement from General Fund

### Expenditure

- \$3.9M one-time work order reduction for Assessor's Office, SF Fire, Public Works, and Economic and Workforce Development
- \$5.2M ongoing annual Community Based Organization grants shift to other departments

Net Operating surplus expected by FY26

## December 2022 Report – Revenue

42% of the year has elapsed and fee revenue is 38% recovered

Annualized this would result in a \$2M shortfall

Apartment license fees and interest will be received by the end of the year

There may be a surge in applications before the code change

## December 2022 Report – Revenue Table

### FY 2022-23 Revenue

Fund Group	Account Description	2022 Budget	2022 Actuals	2023 Budget	2023 YTD Actuals		Projected	Projected Operating Surplus / (Deficit)
Operating	Charges for Services	41,798,097	50,683,926	49,295,163	18,818,068	38%	49,295,163	-
	Expenditure Recovery	110,069	93,647	219,693	10,372	5%	219,693	_
	Interest & Investment Income	2,500,000	675,662	1,422,127	-	0%	1,422,127	-
	Licenses, Permits,& Franchises	6,334,098	6,923,616	6,937,815	36,897	1%	6,937,815	-
	Other Revenues	-	10,678	-	4,593	100%	-	-
	Transfers In	300,000	300,000	325,000	81,250	25%	325,000	-
<b>Operating Total</b>		51,042,264	58,687,530	58,199,798	18,951,181	33%	58,199,798	-
Non-Operating		154,266	153,364	140,590	246,496			
Revenue Total		51,196,530	58,840,894	58,340,388	19,197,677			

## December 2022 Report – Expenditure

Expenditures are trending at or below budget overall

>\$2M savings expected in Non-personnel Services due to EDRT reimbursement

\$3.9M in work order reductions requested

CBO billings lower than expected, possible savings

## December 2022 Report – Expenditure Table

### FY 2022-23 Expenditure

Fund Group	Account Description	2022 Budget	2022 Actuals	2023 Budget	2023 YTD Actuals		2023 Projected Operating	Projected Operating Surplus / (Deficit)
Operating	Salaries	35,007,069	35,006,876	37,487,568	15,202,130	41%	37,487,568	-
	Mandatory Fringe Benefits	16,173,027	16,087,978	16,403,444	6,598,222	40%	16,403,444	-
	Overhead and Allocations	1,426,525	684,273	1,087,245	-	0%	1,087,245	-
	Non-Personnel Services	6,747,736	1,935,403	7,331,529	1,041,084	14%	7,331,529	-
	Materials & Supplies	593,311	265,344	763,622	128,802	17%	763,622	-
	City Grant Program	5,730,801	4,447,841	6,490,144	523,539	8%	6,490,144	-
	Equipment	249,862	62,116	187,746	-	0%	187,746	-
	Performing Work Orders	13,534	-	16,422	-	0%	16,422	-
	Services Of Other Depts	26,013,316	22,251,184	20,990,024	4,452,192	21%	20,990,024	-
<b>Operating Total</b>		91,955,181	80,741,016	90,757,744	27,945,970	31%	90,757,744	-
Non-Operating		20,070,202	4,289,640	25,365,511	871,521			
Other		201,959	-	451,959	-			
<b>Expenditures Total</b>		112,227,343	85,030,656	116,575,215	28,817,491			

## December 2022 Report – Permits

YTD number of permits is 11% lower than last year

Total valuation is equal

• 555 Bryant (\$200M) has made up the difference

## December 2022 Report – Permit Table

### Year-to-date

Permit valuation	FY22 Permits	FY23 Permits	FY22 Valuation	FY23 Valuation
\$0 - 2,000	1,379	1,255	660,938	591,740
\$2,001 - 50,000	6,276	5,417	119,065,728	99,395,287
\$50,001 - 200,000	1,382	1,318	142,706,663	132,152,290
\$200,001 - 500,000	347	327	109,331,871	104,337,168
\$500,001 - 1,000,000	126	112	95,384,430	84,105,338
\$1,000,001 - 5,000,000	85	87	178,553,990	170,809,352
\$5,000,001 - 50,000,000	19	16	242,021,437	220,904,553
\$50,000,001 - 100,000,000	2	2	162,127,000	168,800,000
\$100,000,001-200,000,000	1	1	130,240,000	200,000,000
\$200,000,001+	-	-		-
<b>Grand Total</b>	9,617	8,535	1,180,092,057	1,181,095,726



## **THANK YOU**