

SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor	<u>City Health, A Medical Corporation</u>	Division/Section	<u>DPH/CityWide</u>
Address	<u>13690 E 14 Street, Ste 100.,</u> <u>San Leandro, CA 94578</u>	Deputy Director of Health	<u>Roland Pickens</u>
Contact	<u>Sean Parkin</u> <u>CEO, City Health a Medical Corporation</u>	DPH Administrator	<u>Jenny Im</u>
		Program Administrator	<u>Svetlana Shumack</u> Phone <u>916-266-1973</u>
		Contract Analyst	<u>Lilly Nguyen</u> Phone <u>415-554-2832</u>

Request for approval of a new contract with City Health, A Medical Corporation to perform COVID-19 testing services. The total proposed contract amount is \$7,447,440 which includes a 12% contingency for the term of February 07, 2022 through December 31, 2022 (11 months).

☐ Profit ☐ Non-Profit ☐ LBE ☐ RFP-Number: _____ Date: _____
☒ New _____ Renewal _____ Mod _____ Sole Source Date: _____

Number of years DPH has been doing business with this organization: 0

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u>	<u>Proposed Transaction</u>	<u>Annualized Difference*</u>
	New – No Prior Transaction	02/07/2022-12/31/2022	
Funding Sources:			
General Fund	-\$0-	\$6,689,500	\$6,689,500
TOTAL DPH REVENUES	-\$0-	\$6,679,500	\$6,679,500
12% Contingency Amount	-\$0-	\$797,940	\$797,940
CONTRACT TOTAL	-\$0-	\$7,477,440	\$7,477,440
ANNUAL AMOUNT OF CONTRACT (estimate)	-\$0-	\$7,286,727	\$7,286,727
Agency Funds	-\$0-	-\$0-	-\$0-
Contract FTE	N/A	N/A	N/A

PROPOSED:

Mode(s) of Service & Unit of Service Definition	No. Of Clients	No. of Units	Unit Cost (per test)
UOS = One completed diagnostic test			
SARS-CoV-2 Viral Antigen Test – Covered by Insurance	Actual	Actual	\$28
SARS-CoV-2 Viral Antigen Test – Rejected by Insurance	Actual	Actual	\$50
PCR Testing - Covered by Insurance	Actual	Actual	\$8
PCR Testing – Rejected by Insurance	Actual	Actual	\$80
Contingency Amount	Actual	Actual	\$797,940

Explanation of Service Change and Variances:

This is a new contract.

Monitoring Report/Program Review & Follow-up:

The contract services will be monitored in accordance with all applicable Departmental procedures through the Public Health Division.

Nondiscrimination and Cultural Competency:

The Department will work closely with the Contractor to ensure that their cultural competency plan is current and in compliance with Departmental procedures.

Other Significant Issues:

The Contractor shall provide ongoing support in COVID 19 testing services at potential community testing sites to reduce further exposures and infections. City Health provides low barrier, easily accessible testing with rapid results turnaround to decrease the disease burden in San Francisco.

City Health is a Medical Corporation registered in California. The company owns two urgent care centers in the Bay Area and a CLIA complex laboratory in Encino. City Health has been at the forefront of the COVID-19 pandemic, operating numerous testing locations throughout California, as well as offering testing services to a wide range of municipal and corporate partners, schools, and travelers to and from Hawaii and international destinations.

This contract is entered in under the emergency contracting provisions under Administrative Code Section 21.15

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director**Listing of Board of Directors**

Sean Parkin, Chief Executive Officer and Founder

Barbara Kilian, Chief Medical Officer

Owners of 10% or more of the Firm:

Sean Parkin owns 49% of the organization and Barbara Kilian owns 51% of the organization.

The vendor has 2 Board members with 0 vacancies. Board members serve a term of two years and there are no term limits for members.

Recommendation: The Department recommends approval of this contract.