

SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor	<u>Cornerstone Technology Partners II JV</u>	Division/Section:	<u>DPH/Dept Wide</u>
Address	<u>241 5th Street</u>	Chief Operations Officer:	<u>Greg Wagner</u>
	<u>San Francisco, CA 94103</u>	Chief Information Officer:	<u>Eric Raffin</u>
Contact	<u>Eric Pitts</u>	Program Manager:	<u>MU</u> <u>Marc Upchurch</u> Phone <u>255-3596</u>
	<u>Senior Business Manager</u>	Contract Analyst:	<u>Ron Rossi</u> Phone <u>554-2938</u>

Request for approval of a new contract with Cornerstone Technology Partners II JV, to provide a software solution that will monitor and inventory all medical “Internet of Things” devices connected to the SFDPH clinical network. The total proposed contract amount is \$1,204,00 which includes a 12% contingency for the terms of April 1, 2021 through September 30, 2024 (42 months)

Profit
 Non-Profit
 LBE
 RFP:
 31-2019
 Date: 03/03/2020
 New
 Renewal
 Mod
 Sole Source

Number of years DPH has been doing business with this organization: 0

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u>	<u>Proposed Transaction</u>	<u>Annualized Difference</u>
	(new)	4/1/2021 – 09/30/2024	
Funding Sources:			
General Fund		\$1,075,000	\$1,075,000
TOTAL DPH REVENUES			
Contingency Amount		\$129,000	\$129,000
CONTRACT TOTAL		\$1,204,000	\$1,204,000
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$307,142	\$307,142
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

PROPOSED:

<u>Mode(s) of Service & Unit of Service Definition</u>	<u>No. of Clients</u>		<u>Number of Units</u>	<u>Unit Cost</u>
	<u>N/A</u>	<u>Duplicated</u>		
	<u>N/A</u>	<u>Unduplicated</u>		
<i>If the proof of concept is not successful, then the contract shall terminate at no cost to the City.</i>				
Proof of Concept discovery phase			1	\$125,000
<i>If the proof of concept is successful and the proposed system is accepted then the City shall pay for the results of the proof of concept, and the following ongoing costs shall apply.</i>				
Annual Hosting fee			3	\$125,000
Annual Maintenance fee			3	\$125,000
<u>Optional Items</u>				
As-needed Professional Consulting Services			1	\$100,000
Future System Expansion			1	\$100,000

Explanation of Service Change and Variances:

This is a new contract.

Monitoring Report/Program Review & follow-up:

The contract will be monitored in accordance with all applicable Departmental procedures through the Information Technology Division of the Department.

Nondiscrimination and Cultural Competency:

The Contractor will participate in and fulfill any cultural competency requirements.

Other Significant Issues:

Cornerstone Technology Partners II JV will provide a software solution from Medigate that will monitor all medical IoT devices connected to the SFDPH clinical network. The software solution will be compatible and integrate with SFDPH's current CheckPoint end-point security solution without third party or custom interface development.

The Medical device IoT software solution must provide for network discovery that identifies every device connected to the DPH clinical network, identifies and interprets medical device protocols, identifies and documents device product and manufacture specifications, patching, firmware, Operating Systems, and patch revisions.

Cornerstone Technology Partners II JV, consisting of Cornerstone Consulting and Technology and SSP Data, was founded in 2008 to serve the needs of government agencies and has been a City and County of San Francisco Technology Marketplace Vendor since 2009.

Cornerstone Technology Partners II JV was selected under RFP 31-2019 as the lowest response bidder.

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director

Board of Directors:

Wayne Perry
Sandesh Mutha
Dev Mutha
Ming Ng

Owners of 10% or more of the Firm:

Wayne Perry
Sandesh Mutha
Dev Mutha

Executive Director:

Wayne Perry

Recommendations:

The Department recommends approval of this contract.